COGNITIVE PROCESSES AND JUDGMENTAL STRATEGIES IN BELIEF UPDATING

Joseph Sommer & Pernille Hemmer Princeton University

Rutgers University, New Brunswick

INTRODUCTION

- Sommer, Musolino, & Hemmer (2023) proposed a belief framework distinguishing belief *updating* from evidence evaluation processes
- Updating is fast, unconscious, and approximately Bayesian



HYPOTHESIS & PREDICTIONS

• Edwards found less conservatism, relative to Bayesian updating, for judgment than for aggregation • The mechanism underlying this difference was never identified



"the major cause of conservatism is human misaggregation of the data... [people] perceive each datum accurately and are well aware of its individual diagnostic meaning, but are unable to combine its diagnostic meaning... with other data" **Conservatism in Human Information Processing** (Edwards, 1968/1982)

Hypothesis: Updating = Judgment; Aggregation = Evidence Evaluation

- If so, the framework makes predictions:
 - 1. Updating should be fast
 - 2. Updating should be inaccessible to verbal report
 - 3. Updating should be approximately Bayesian

1. Updating is Fast **RT** by Problem Iterated Aggregated 20 RT (S Problem # 25 2. Updating is Inaccessible 20 15 Self-Reported Process ៦ 10 80 # of reports000 Iterated Aggregated 0^{___}_200 20 Gut Used Other Thought Feeling Math in Words



EXPERIMENTAL RESULTS









Jar A





GOAL • Can we experimentally dissociate updating and evidence evaluation? • Solution: a 60-year-old unsolved problem in JDM Jar B VS. 30% Orange 70% Blue 1 orange 50% **1** orange Suppose we flip a coin to draw from Jar A vs. B • Update p(drawing from Jar A | drawn marbles) 1 blue **BBELIEF** PDATING





Aggregation (Simultaneous presentation)

8 orange & 4 blue





MIXTURE MODEL

Five Judgment Strategies

Categorical (¹/₅, ¹/₅, ¹/₅, ¹/₅, ¹/₅) $Z_i \sim$ Ψ <- 0.5 Φ₁ <p(D|H) * p(H) $p(D|H) * p(H) + p(D|\sim H) * p(\sim H)$ $\Phi_2 \sim \text{Uniform}(0,1)$ Φ₃ < $p(D|H)^{c*}p(H)$ $p(D|H)^{c} * p(H) + p(D|\sim H)^{c} * p(\sim H)$ $\Phi_4 <- p(H)$ Φ_{z} if z = 1:4*Pr* <− $\forall \text{ if } z = 5$ ~ Gaussian(*Pr*, λ_2) r_{ik} $\lambda_{1,}\lambda_{2} \sim \text{Gamma}(.001, .001)$ $\sigma_1 < -1/\sqrt{\lambda_1}; \sigma_2 < -1/\sqrt{\lambda_2}$