# Impressions of employees who use AI at work.

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## Background

Employees increasingly use artificial intelligence (AI) tools to complete a variety of tasks at work. There is a significant body of research examining productivity gains from these tools (e.g., Noy & Zhang, 2023) and how people perceive AI systems (see Glikson & Woolley, 2021 for review), yet we know little about how evaluators perceive the people who use them. Drawing on attribution theory, we predicted that observers would evaluate employees who receive assistance from AI more harshly than employees who receive assistance from other (non-AI) sources at work.

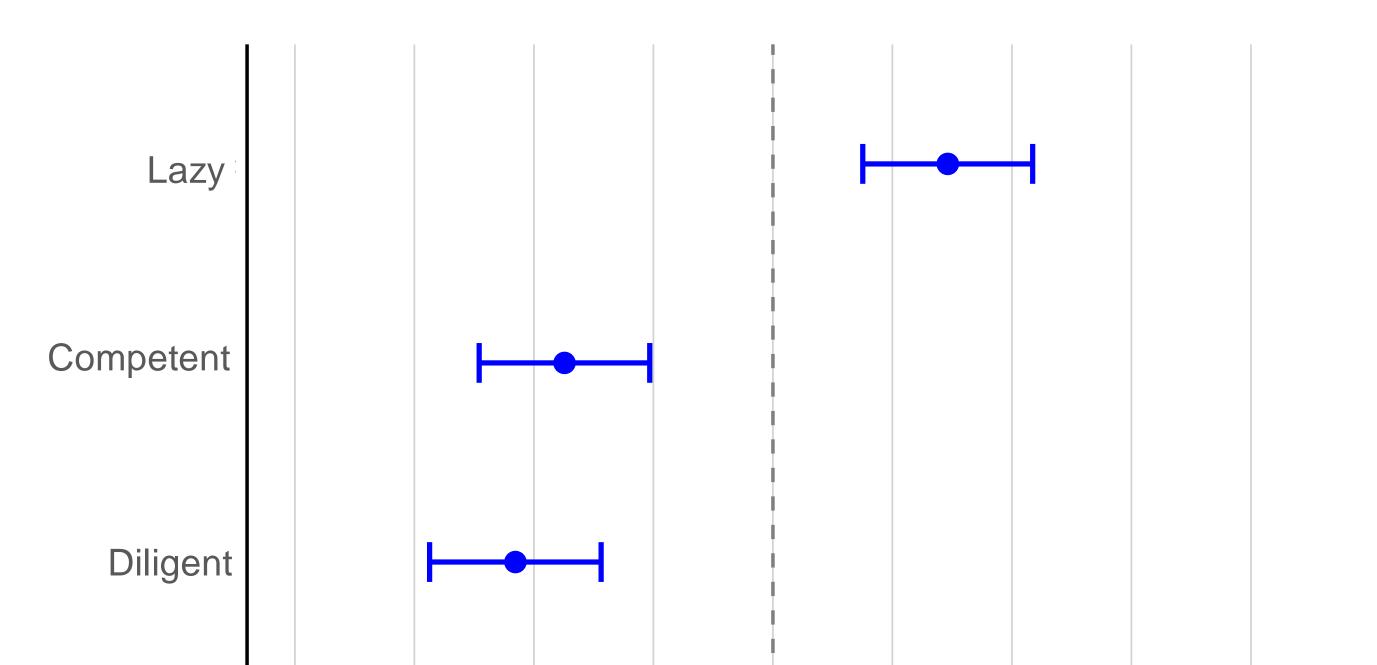
#### Methods

- 3 experiments examining perceptions of people who get help from Al versus people who get help from other sources
- Study 1: Measured how people believe others would perceive them for using an "AI" vs. "dashboard" tool (N = 497)
- Study 2: Measured social evaluations of employees who receive AI help vs. non-AI help vs. no help (N = 1,203)
- Study 3: Examined how managers make hiring decisions when workers' Al use vs. do not use Al (N = 1,746)

## **Results Summary**

#### Study 1

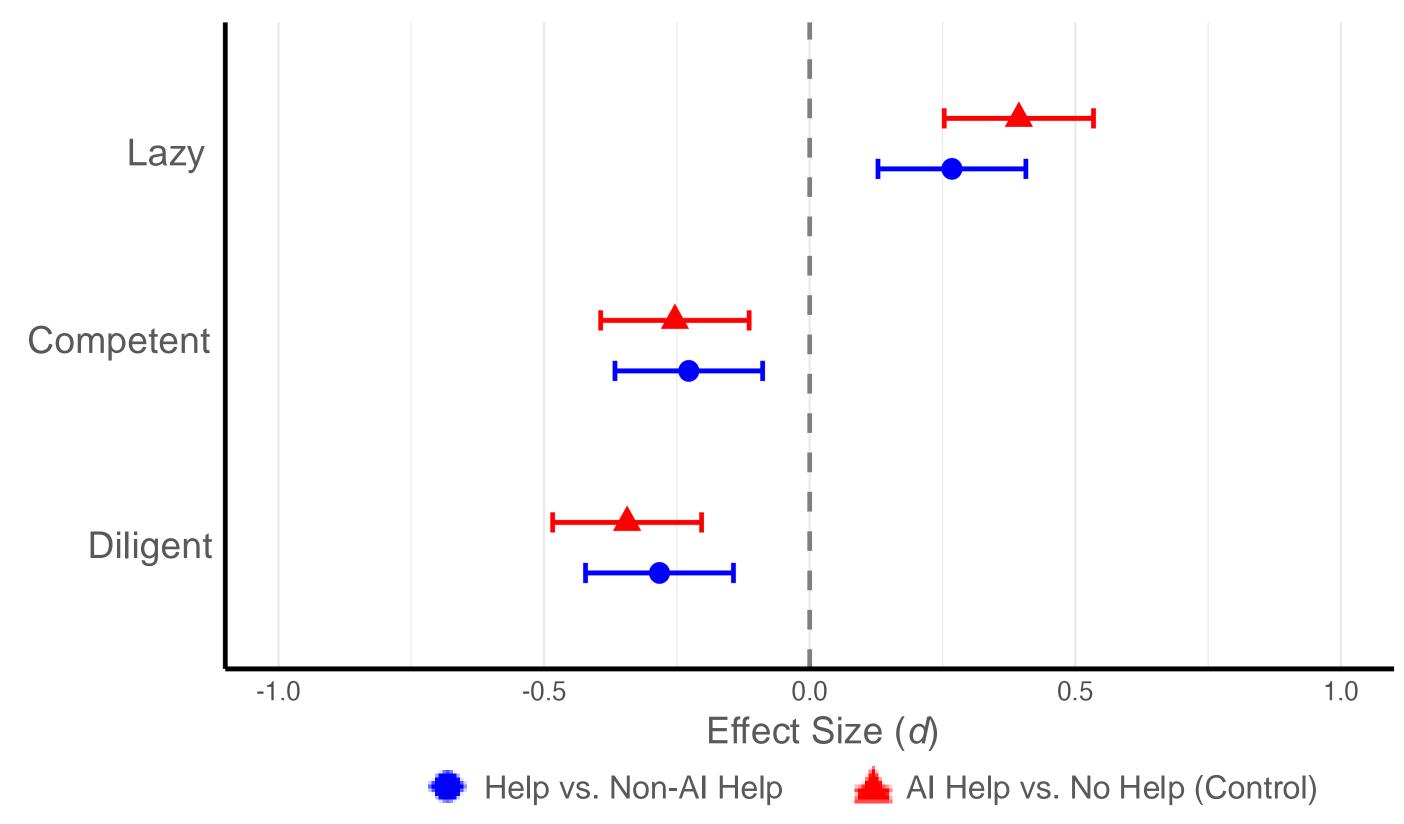
**Key Findings:** Employees *expect* to be seen as less competent, less diligent, and lazier when they get help from Al sources relative to help from non-Al sources.



Effect Size (d)

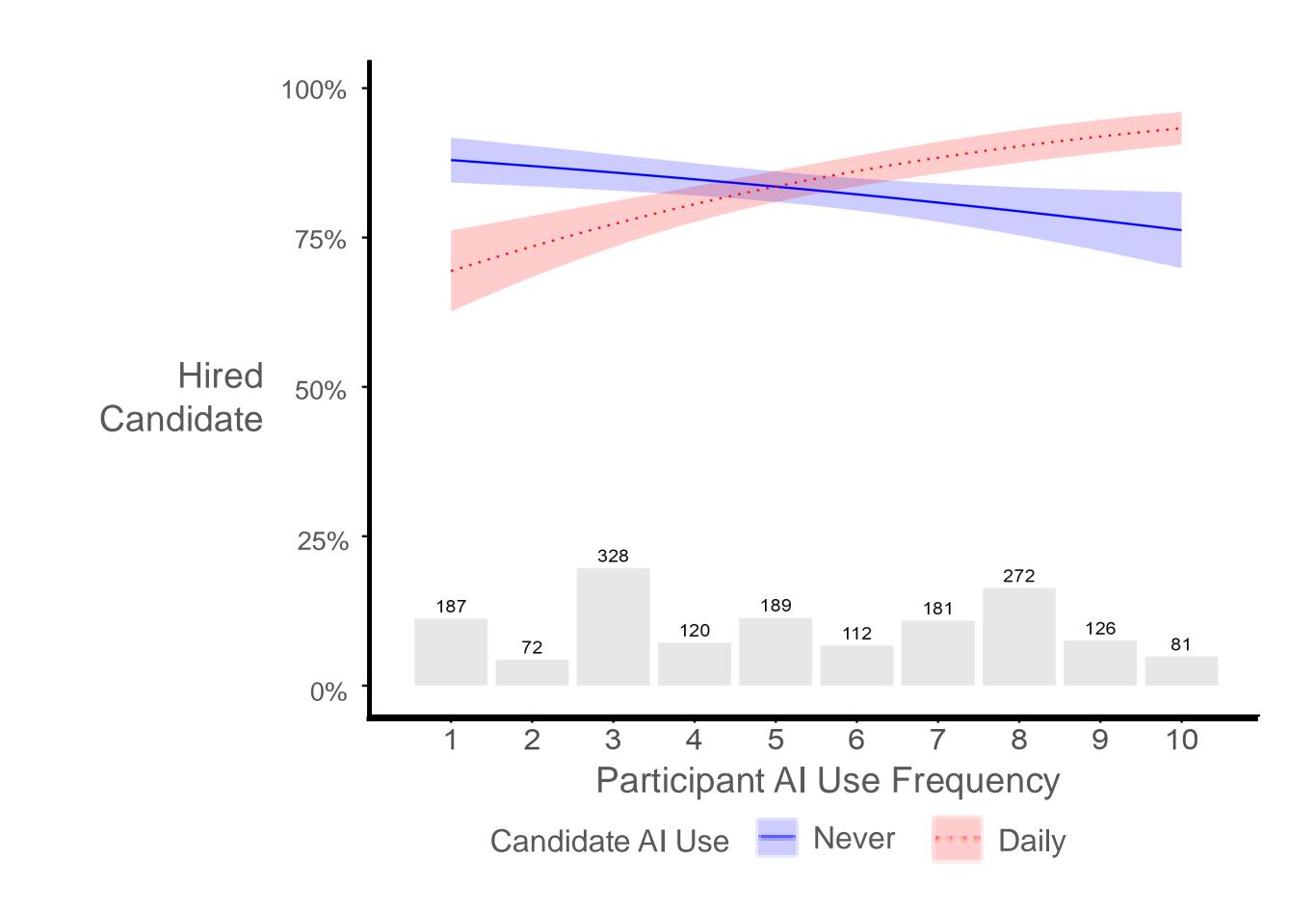
### Study 2

**Key Finding:** Employees *are* evaluated as less competent, less diligent, and lazier relative to employees who get help from non-Al sources or receive no help.



## Study 3

**Key Finding:** In an incentive-compatible hiring task, people who were not Al users themselves acted on their negative assumptions about people who use Al by hiring them at a lower rate.



## **Implications**

- People make negative inferences about the abilities of those who use Al. The use of Al introduces attributional ambiguity because it reduces the
  need for effort and ability to achieve outcomes. Observers of Al users infer low competence and motivation.
- A social evaluation dilemma. Employees who use AI achieve productivity gains (e.g., Noy & Zhang, 2023) but incur a social cost. This evaluation penalty may limit the extent to which employees are willing to disclose AI use and share best practices.

