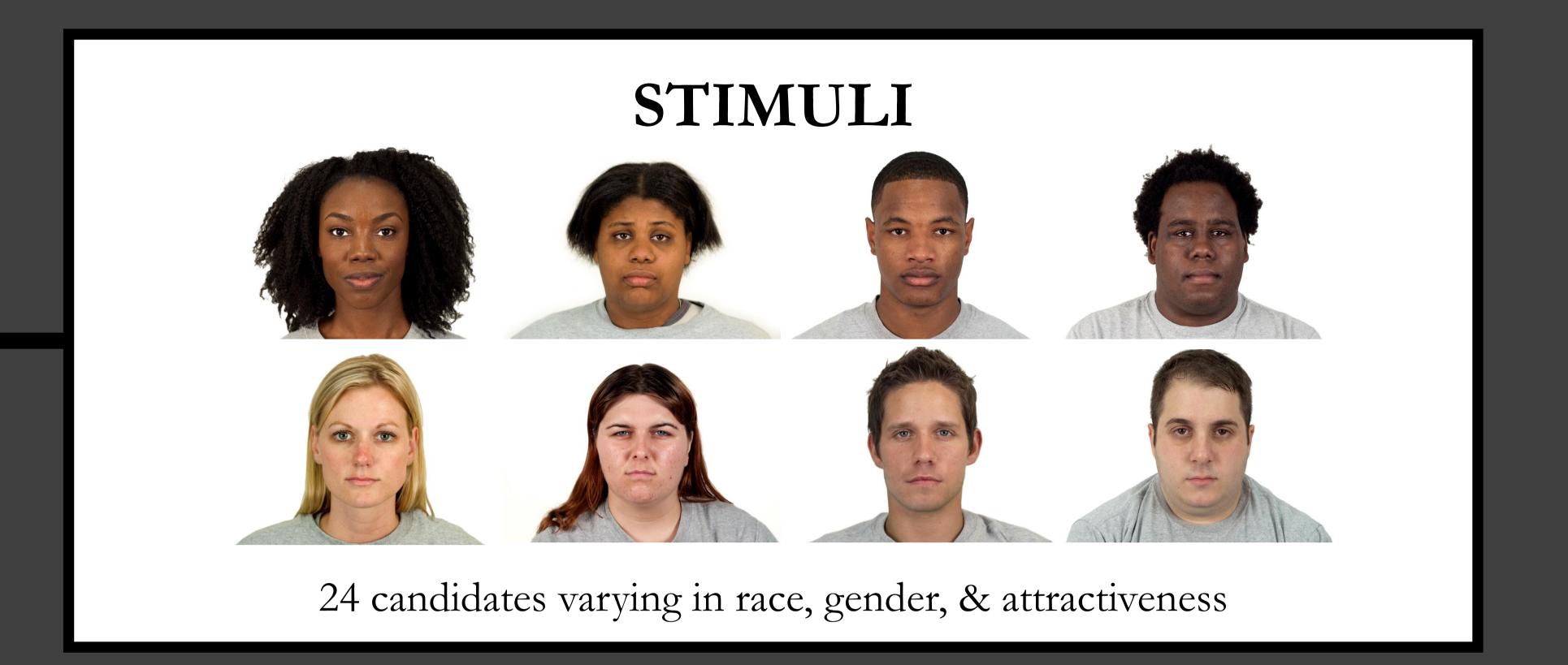
# A blind spot for attractiveness discrimination

Bastian Jaeger<sup>1</sup>, Johannes Boegershausen<sup>2</sup>, & Gabriele Paolacci<sup>2</sup>

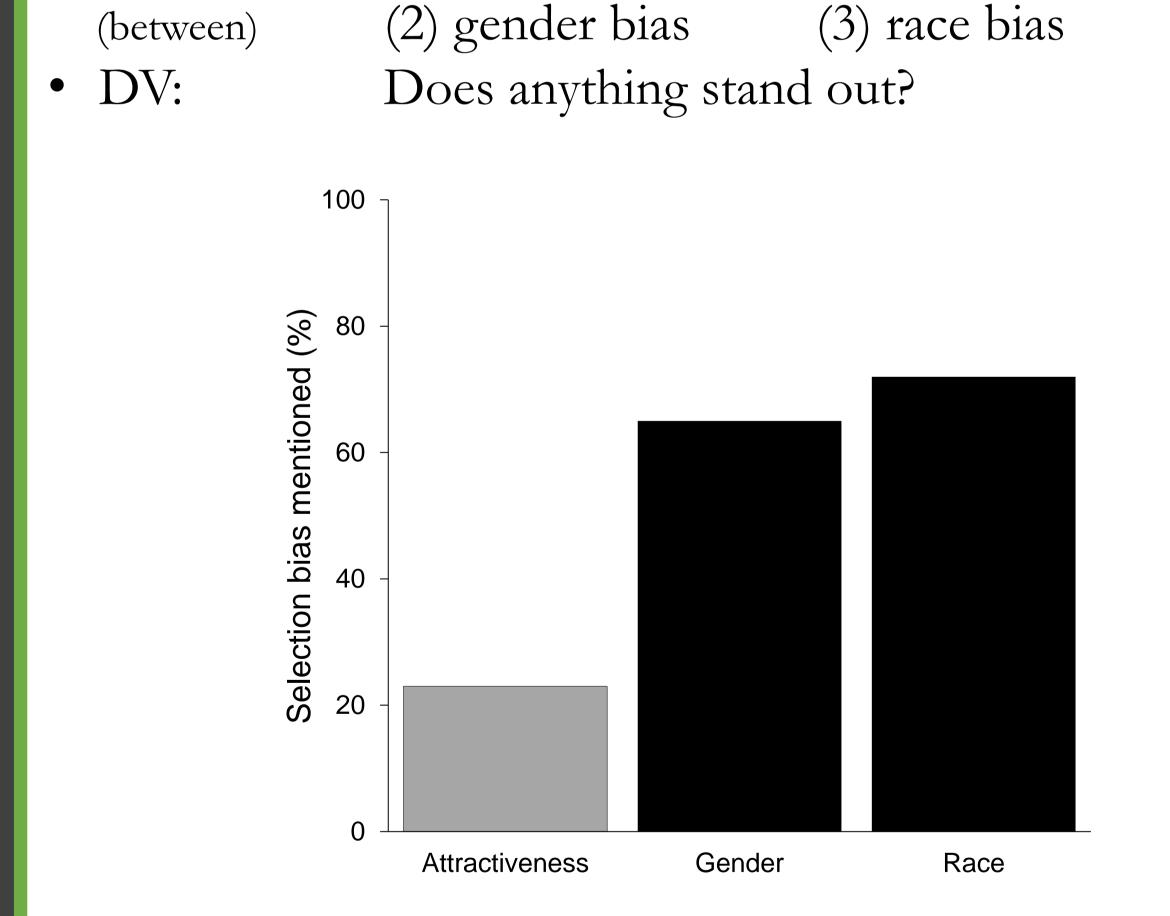
### **BACKGROUND**

- People generally agree that discrimination should be punished
- But this requires that instances of discrimination are detected
- People are more likely to "see" discrimination when it fits their mental prototype → some forms of discrimination may be less conspicuous
- Hypothesis: Attractiveness discrimination is more likely to go undetected than more prototypical forms of discrimination (i.e., gender & race discrimination)



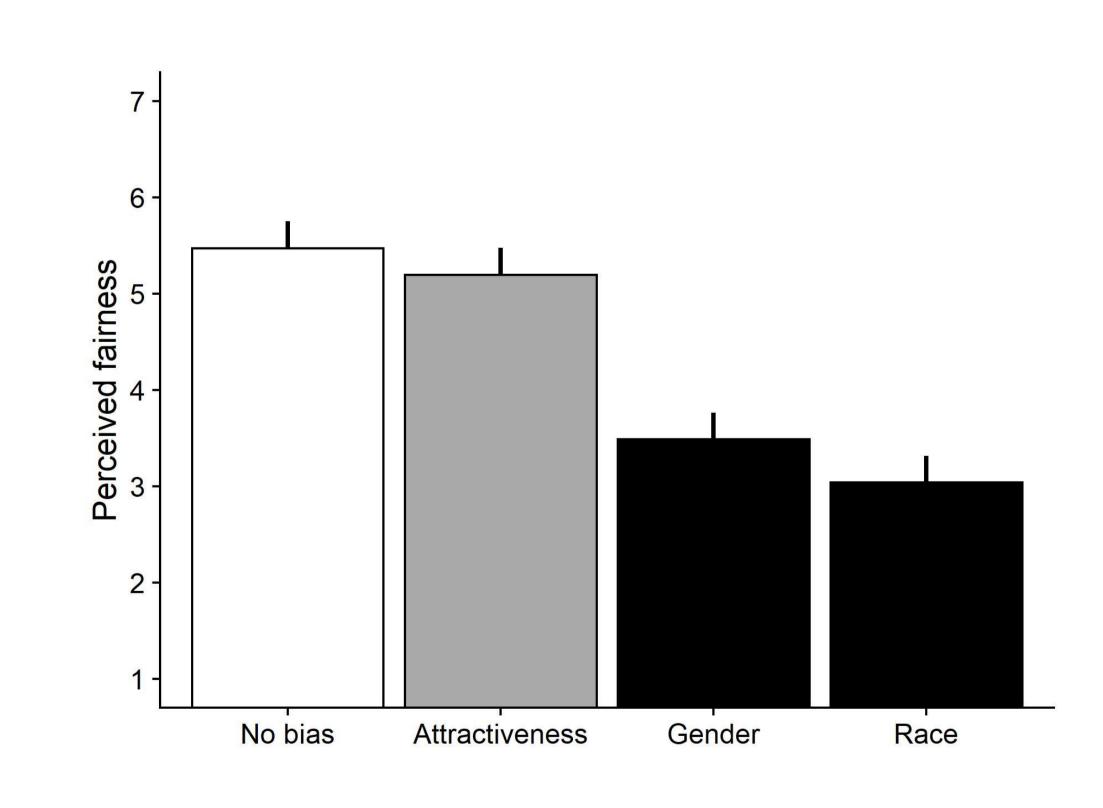
### Study 1

- Participants: 600 US Prolific workers ( $M_{age} = 34, 35\% \$ )
- Bias type: (1) attractiveness bias (2) gender bias (between)



## Study 2

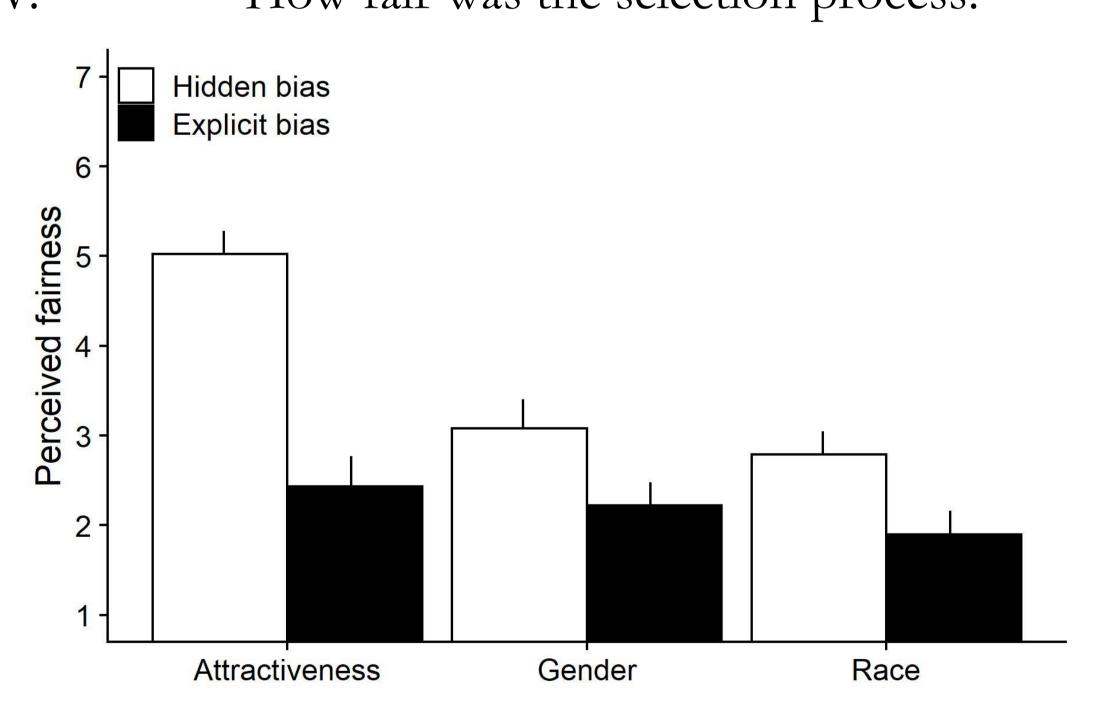
- Participants: 402 US Prolific workers ( $M_{age} = 33, 47\% \ \updownarrow$ )
- Bias type: (1) unbiased (2) attractiveness bias (3) gender bias (4) race bias (between)
- How fair was the selection process? DV:





### Study 3

- Participants: 720 US Prolific workers ( $M_{age} = 32, 48\% \ \ )$
- Bias type: (1) attractiveness bias (between)
  - (2) gender bias (3) race bias
- Explicitness: Bias made explicit (e.g., "recruiter decided to only hire men") vs. bias not made explicit (between)
- DV: How fair was the selection process?



Take-away: Even blatant instances of attractiveness discrimination often go undetected



<sup>2</sup> Erasmus University Rotterdam

