

Two-faced: A value-based computational model of emotional expression and suppression.

Yi Yang Teoh¹, Cendri Hutcherson¹ ¹University of Toronto, Toronto, Canada



BACKGROUND

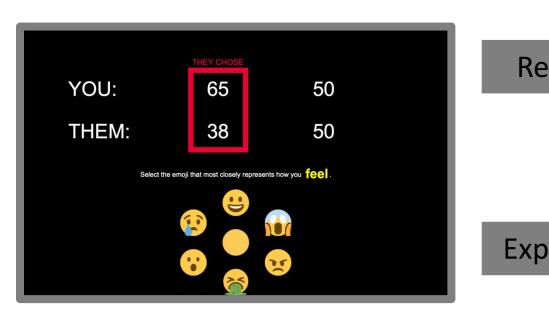
- ❖ Unfair behavior elicits strong negative emotions such as anger¹ & sadness² in targets. Expressions of such emotions may have strategic value^{3,4} by encouraging prosocial behavior in others.
- However, expressions may also incur social costs, which could lead to a tendency for emotional suppression⁵.

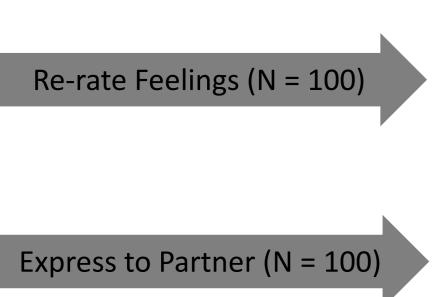
HYPOTHESIS

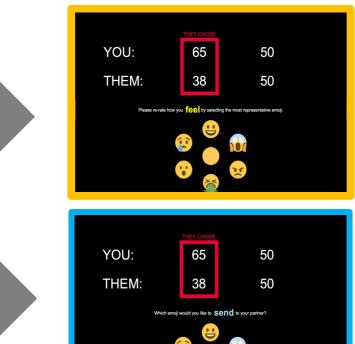
 Hypothesis: Emotional expression, particularly for negative emotion, is a value-based decision influenced by considerations of both potential social benefits and potential social costs.

METHODS

Trial structure:







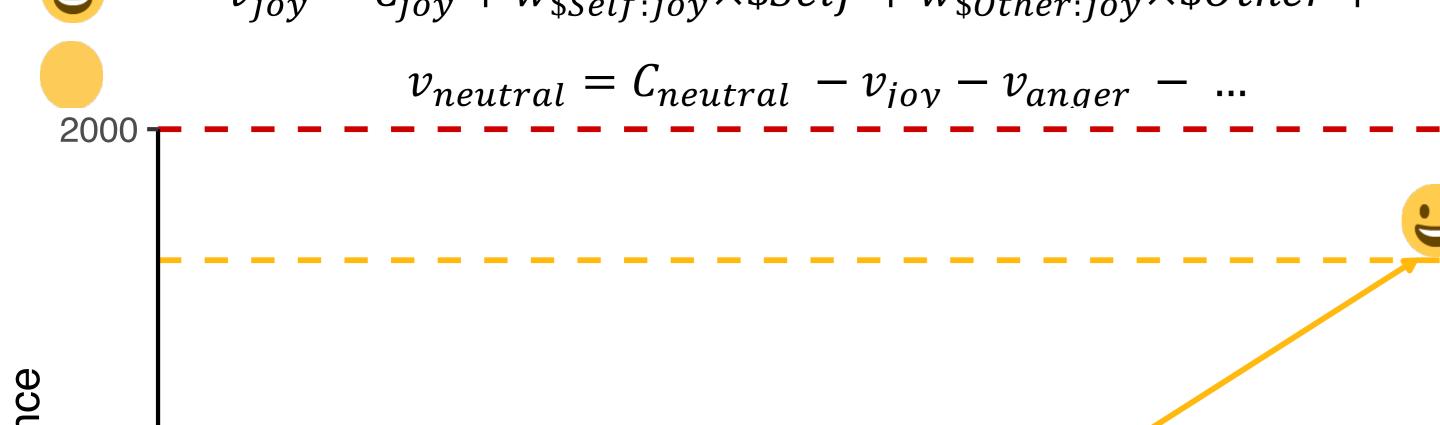
Pps saw 84 dictator game offers from different anonymous partners. All subjects rated how they felt about the offer (T1). One group (N = 100) were then asked what they wanted to *express*, and the other group (N = 100) was asked to re-rate what they felt (T2).

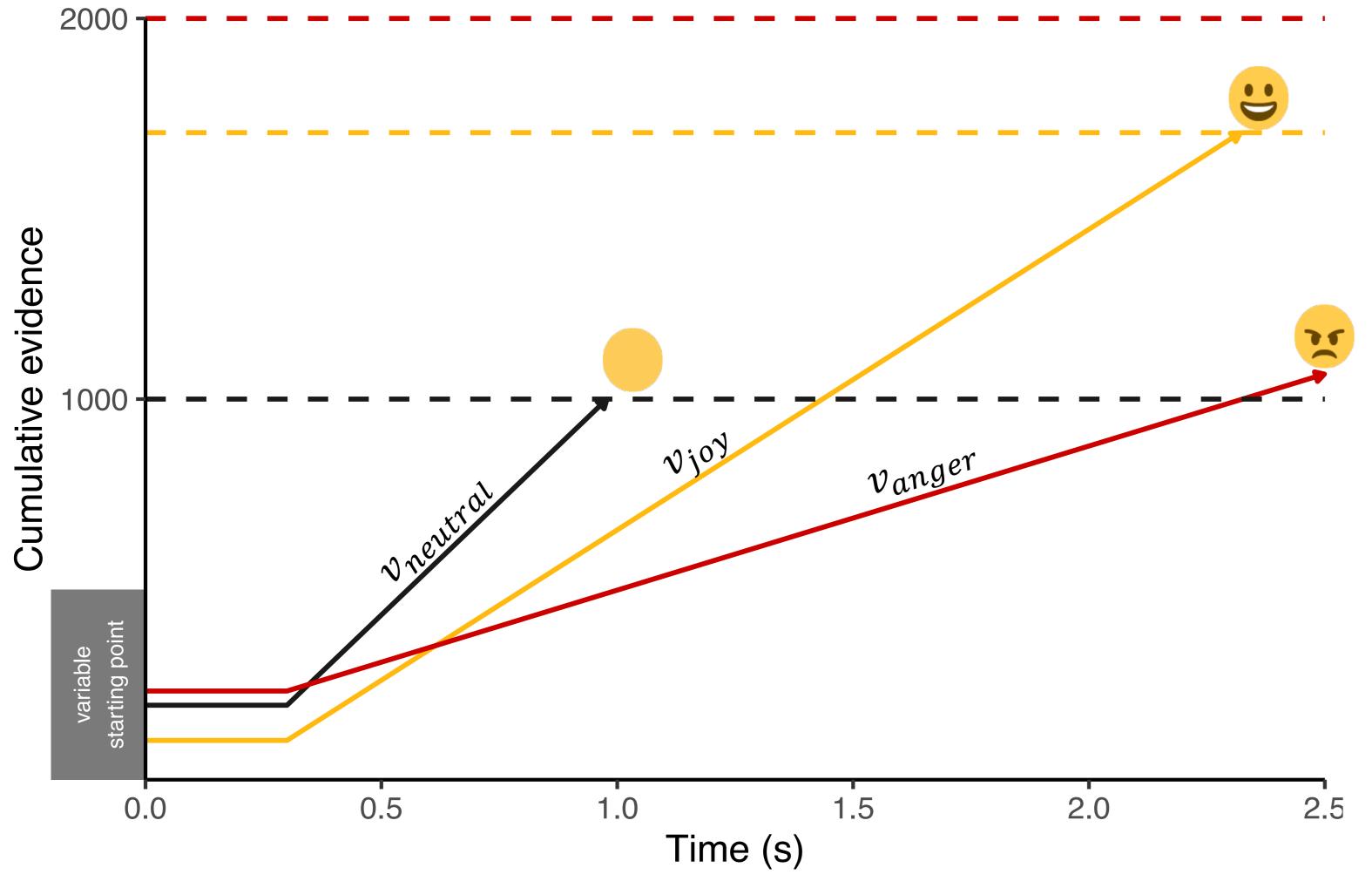
ANALYSIS: LINEAR BALLISTIC ACCUMULATORS

To model Pp's emotional responses as a value-based decision, we fit linear ballistic accumulator models to response times and selected feelings/expressions on the emoji scale. Each possible option (i.e., anger, neutral, etc.) was modelled as a separate accumulator with choice and response determined by the first accumulator to cross its evidence bound relative to the competing responses.

$$v_{anger} = C_{anger} + w_{\$Self:anger} \times \$Self + w_{\$Other:anger} \times \$Other + \dots$$

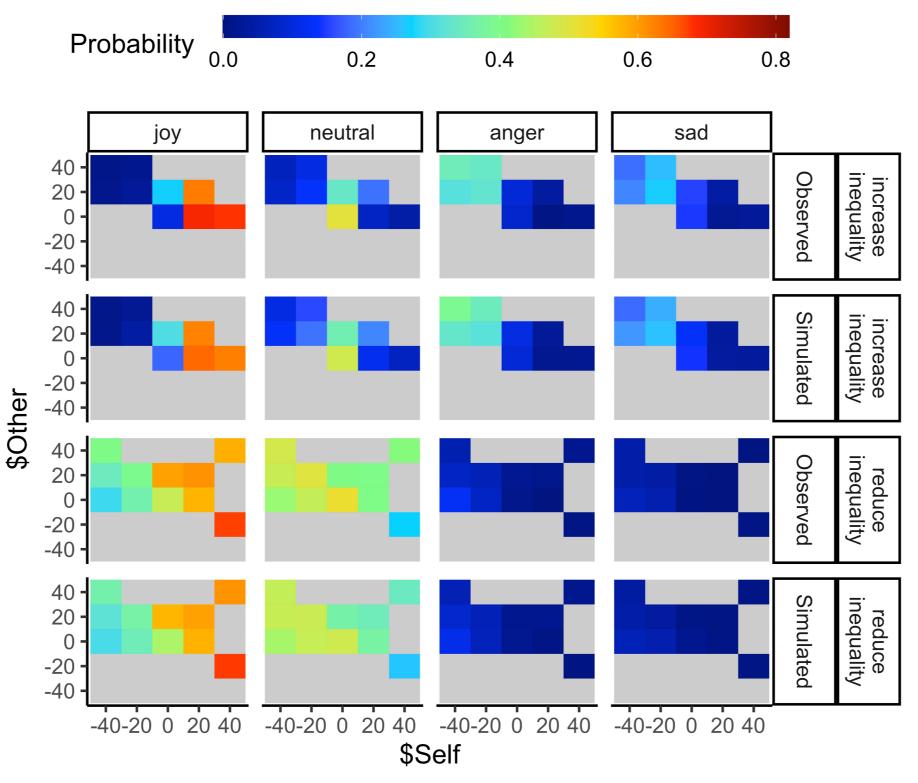
$$v_{joy} = C_{joy} + w_{\$Self:joy} \times \$Self + w_{\$Other:joy} \times \$Other + \dots$$

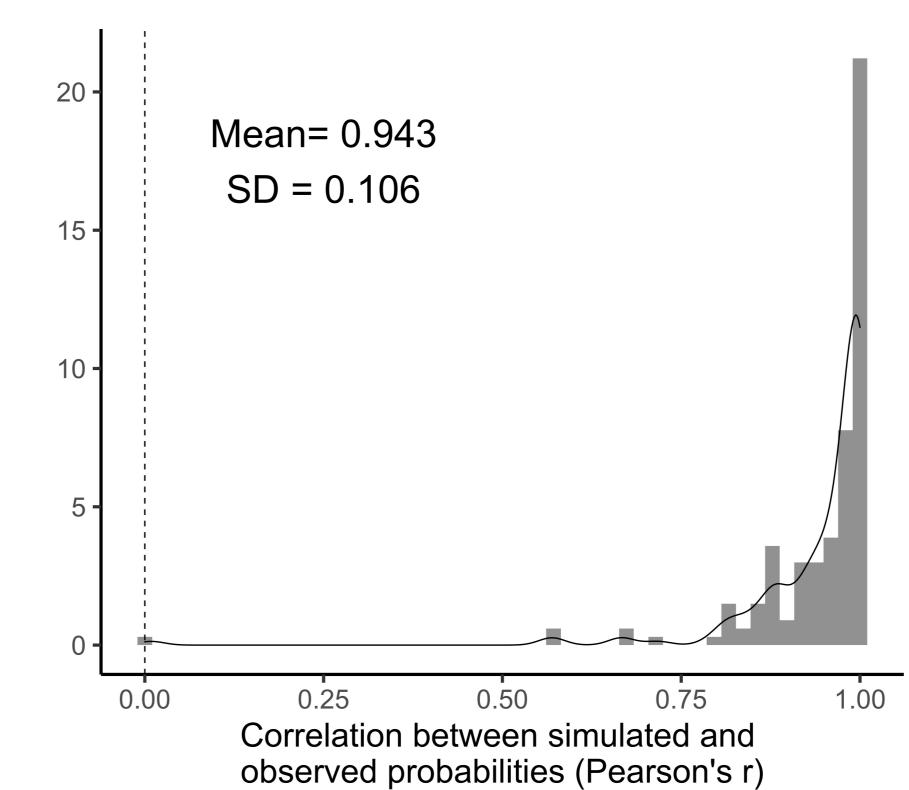


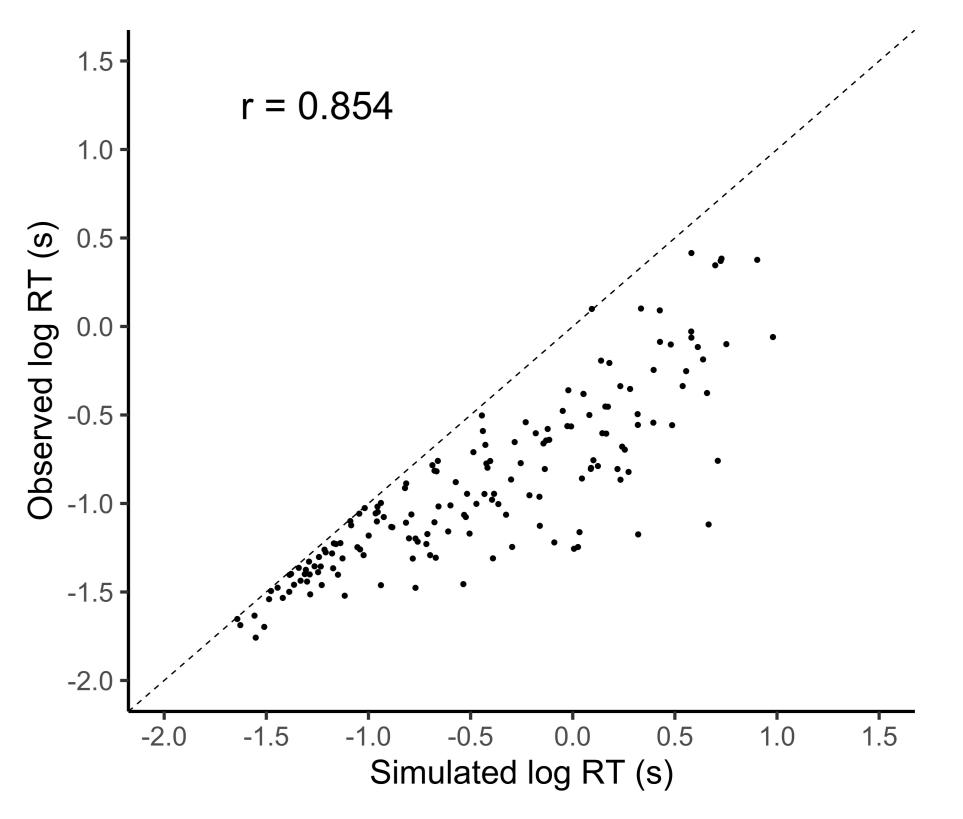


RESULTS

Preliminary model fitting suggests that a linear ballistic accumulator model of choice accurately captured emotional responsesl.

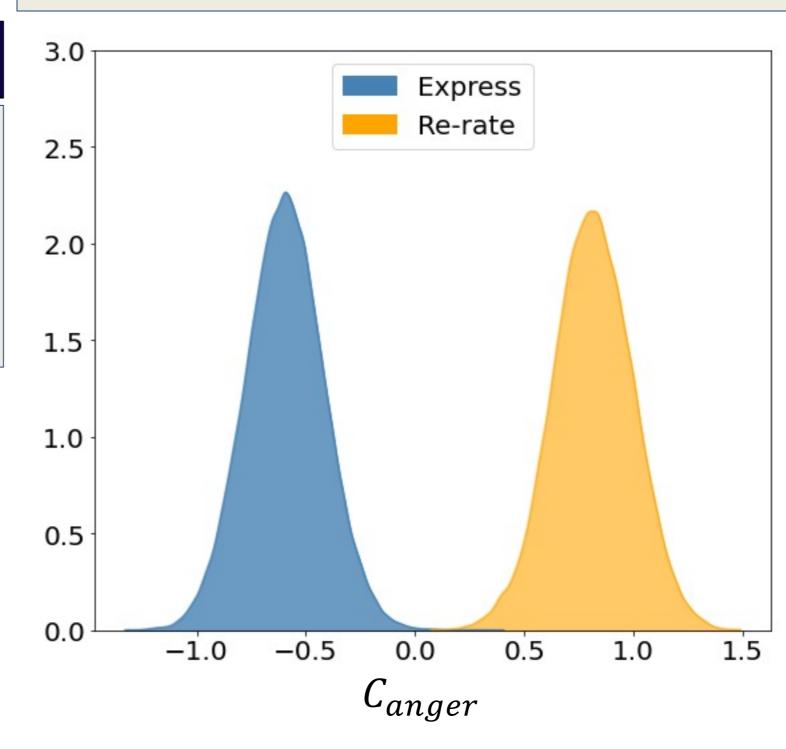


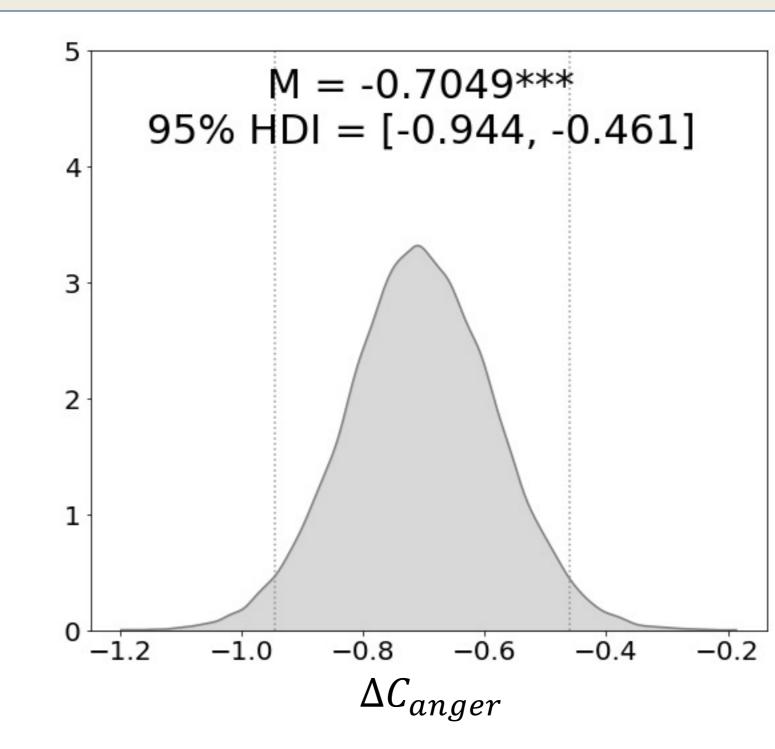




DOES EXPRESSING ANGER INCUR A COST?

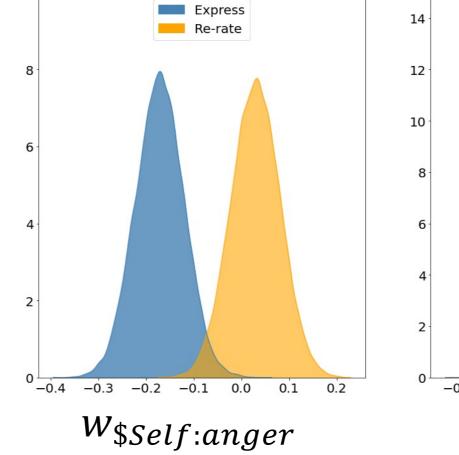
Our model also suggests that people may not express their anger because expressing negative emotions incur a substantial cost. We found a decrease in the constant/intercept of the value associated with expressing anger compared to feeling anger.

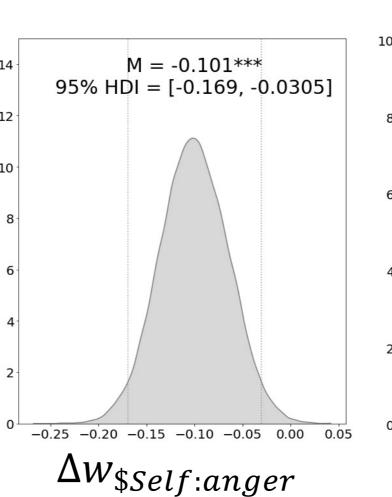


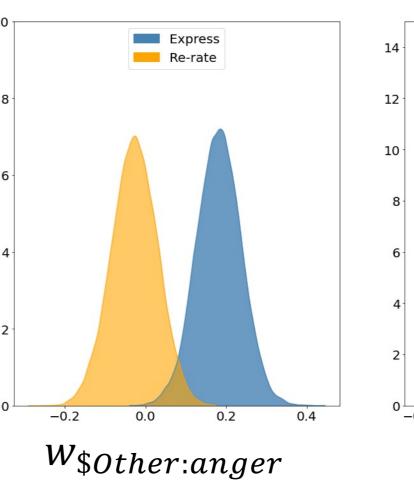


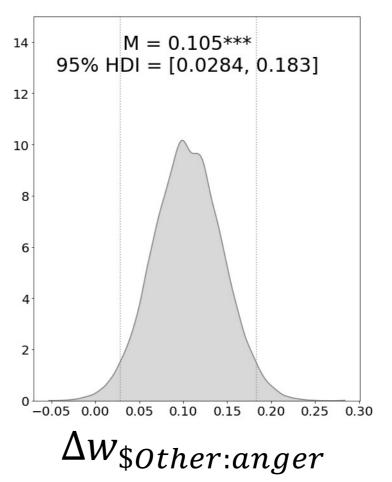
EXPRESSIONS ARE MORE CONTEXT-SENSITIVE

Our model further suggests that people become more sensitized to the contextual attributes of the choice when choosing whether/what to express to their partners, with expressions both more strongly dependent on the magnitude of their own losses and their partner's gains than re-ratings of subjective feelings.









CONCLUSIONS

- ❖ As expected, relative gains in social interactions elicit joy while losses elicit anger.
- However, people may deliberately suppress their feelings and/or express unfelt emotions.
- These strategic suppressive/expressive behaviors are sensitive to the severity of the partner's actions, suggesting a deliberate weighing of costs and benefits.
- Our custom computational models of expressive choices suggest that expressions of negative emotions like anger incur a quantifiable constant cost.
- Furthermore, these models suggest that when choosing to express emotions, people may not only consider this constant cost, but may also further uniquely re-appraise the situational factors.

REFERENCES

- I. Pillutla, M. M., & Murnighan, J. K. (1996). Unfairness, anger, and spite: Emotional rejections of ultimatum offers. Organizational Behavior and Human Decision Processes, 68(3), 208–224.
- 2. van Doorn, E. A., van Kleef, G. A., & van der Pligt, J. (2015). How emotional expressions shape prosocial behavior: Interpersonal effects of anger and disappointment on compliance with requests. Motivation and Emotion, 39(1), 128-141.
- 3. Côté, S., Hideg, I., & Van Kleef, G. A. (2013). The consequences of faking anger in negotiations. Journal of Experimental Social Psychology, 49(3), 453-
- 4. Xiao, E., & Houser, D. (2005). Emotion expression in human punishment behavior. Proceedings of the National Academy of Sciences, 102(20), 7398-
- 5. Gross, J. J., & John, O. P. (2003). Individual differences in two emotion regulation processes: implications for affect, relationships, and well-being. Journal of Personality and Social Psychology, 85(2), 348.
- 6. Donkin, C., Averell, L., Brown, S., & Heathcote, A. (2009). Getting more from accuracy and response time data: Methods for fitting the linear ballistic accumulator. Behavior Research Methods, 41(4), 1095-1110.