

Email:  
takamatsu.reina.4c@kyoto-u.ac.jp

Reina Takamatsu<sup>1</sup>, Takashi Kusumi<sup>1</sup>, Hiroshi Nittono<sup>2</sup>  
Kyoto University<sup>1</sup>, Osaka University<sup>2</sup>

## Summary

- We demonstrated that personality information about young children influenced their perceived cuteness, warmth and competence.
  - Positive information increased the ratings.
  - Negative information reduced the ratings.
  - Lower perceived infantile cuteness mediated the link between the negative personality condition and reduced nurturing motivation.
- **Conclusion:** Both infantile features (perceived cuteness) and non-physical personality traits of children are critical for activating and maintaining nurturing motivation.

## Introduction

- Young children's infantile appearances (big eyes, short nose, narrow chin, etc.) are perceived as cute and increase caretaking motivation (baby schema effect)<sup>1</sup>.
- Personality information influences physical attractiveness for adults and babies<sup>2, 3</sup>.
- In early childhood, personality traits develop rapidly, and parents can describe a toddler's personality in detail<sup>4</sup>.
- Do non-physical traits influence adult ratings of children's perceived cuteness and motivation for caregiving?

## Methods

**Participants:** 72 female adults (age range: 21 and 48 years)

**Design:** 2 (time: before and after manipulation) × 3 (personality information: positive, negative, no information) within-subject

### Stimuli

**Pilot 1:** Fifty-four participants (40.7% female,  $M_{age} = 38.22$ ,  $SD = 7.02$ ) evaluated the cuteness of 40 images of royalty-free female and male children's faces (1 = not at all cute to 10 = very cute).

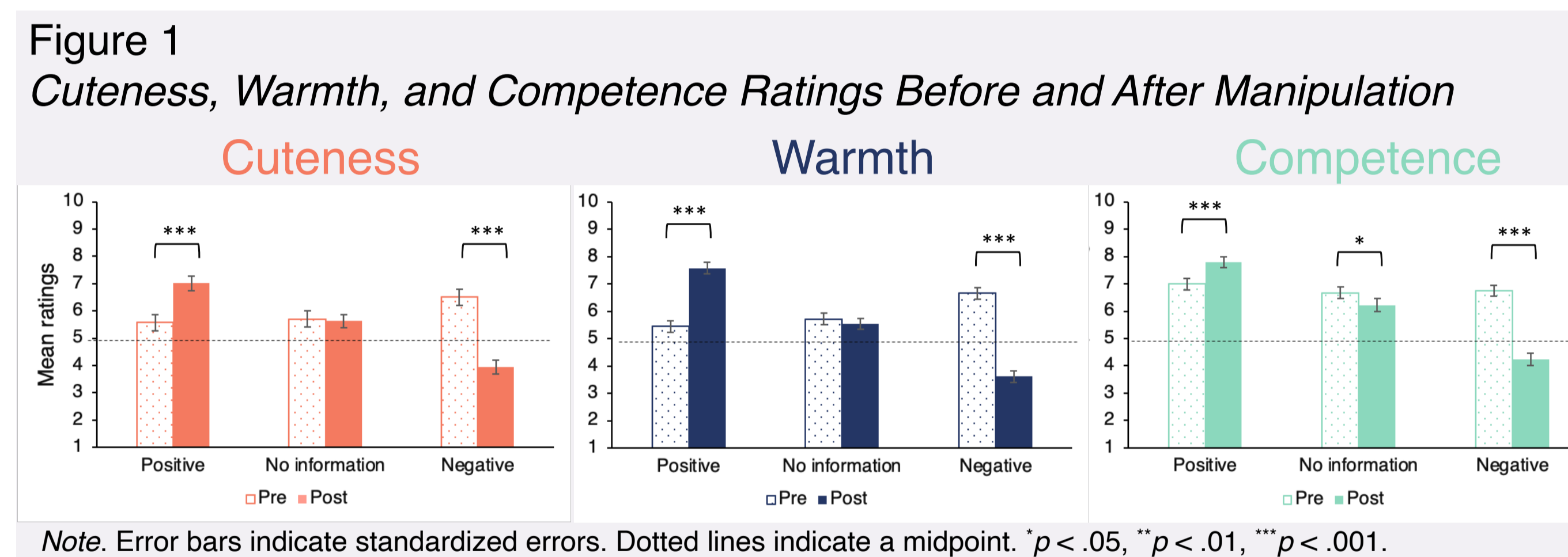
→ Female and male children's faces with low, moderate, high attractiveness were identified.

**Pilot 2:** Seventy participants (61.4% female,  $M_{age} = 20.35$ ,  $SD = 0.66$ ) rated the extent to which personality statements about young children were desirable (1 = very undesirable to 6 = very desirable).

→ desirable and undesirable personality trait statements were identified

## Effects of Personality Manipulation (Figure 1)

- For boys, a significant interaction between time and personality information for cuteness was found ( $F(2, 142) = 75.93$  and  $p < .001$ ,  $\eta^2 = .517$ ).
  - Positive personality condition: The cuteness, warmth, and competence ratings increased after manipulation ( $p < .001$ ).
  - Negative personality condition: The three ratings decreased after manipulation ( $p < .001$ ).
  - No significant differences were found in the no-information condition. However, the competence ratings decreased ( $p = .017$ ).
- The same pattern was observed for girls.



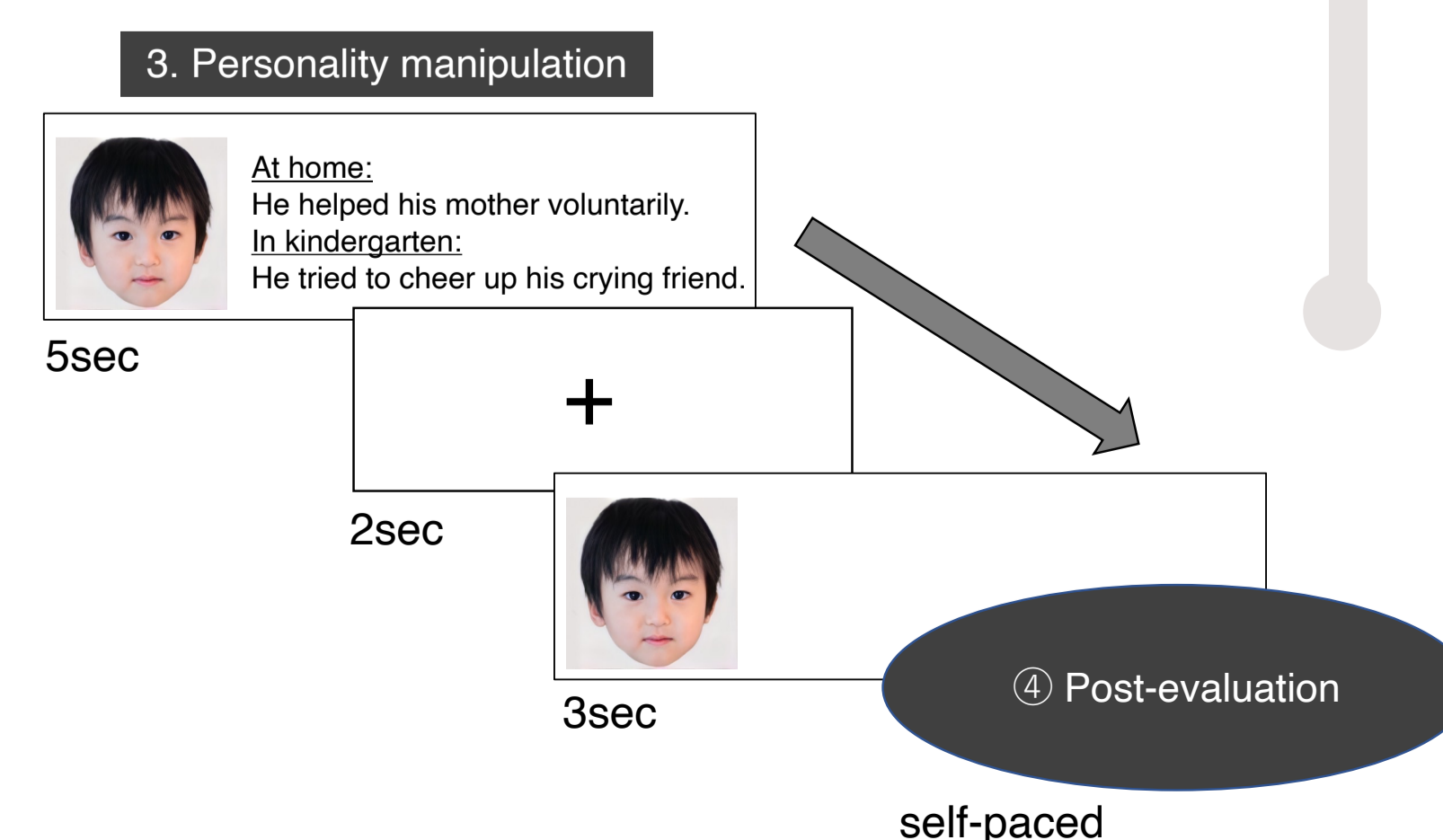
## Experimental Procedure

### 2. Distractor task

Performed simple math quizzes and a visual search task (5 mins.)

### 3. Personality manipulation

The 6 child faces were presented one at a time with: positive personality information, negative information, or no information for 5 sec.



### 1. Pre-evaluation

Evaluated six child faces (3 girls, 3 boys) on:

- **Cuteness:** cute, adorable, endearing
- **Warmth:** good-natured, friendly, compassionate
- **Competence:** intelligent, capable, bright
- 1 = strongly disagree; 10 = strongly agree

### 4. Post-evaluation

Evaluated the same six child faces on cuteness, warmth, and competence again. Additionally, rated the followings:

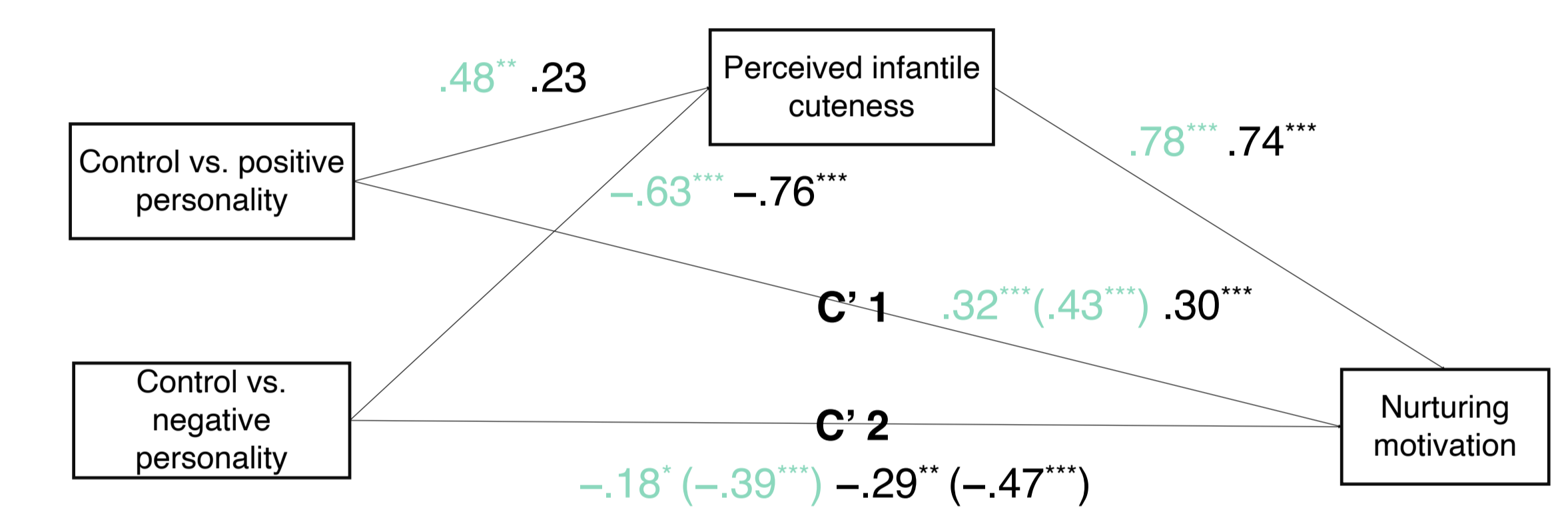
- 1) Infantile cuteness (3 items)
  - 2) Nurturing motivation (2 items)
- 1 = strongly disagree; 10 = strongly agree

## Results

### Mediating Role of Infantile Cuteness, Predicting Nurturing Motivation for boys, girls (Figure 2)

- Infantile cuteness partially mediated the link between positive/negative personality information and nurturing motivation for boys.
- For girls, only the link between lower negative personality information and lower nurturing motivation was partially mediated by infantile cuteness.

Figure 2  
Testing Mediation Models Predicting Nurturing Motivation



Note. \* $p < .05$ , \*\* $p < .01$ , \*\*\* $p < .001$ . Parental status was a covariate. Coefficients are standardized (boys, girls).

C'1 Boys:  $IE = .975$ , 95% CI(.410, 1.520)

C'2 Boys:  $IE = -1.285$ , 95% CI(-1.907, -.706) Girls:  $IE = -1.345$ , 95% CI(-1.900, -.808)

## Discussion

- Personality information influenced female adults' ratings of young children's perceived cuteness, warmth, and competence.
  - Positive personality information increased the ratings.
  - Negative personality information decreased the ratings.
- Infantile cuteness partially mediated the link between personality information and nurturing motivation.
- Nurturing motivation toward children and parenting behavior may depend on non-physical traits of children.

## References

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