Effects of risk preference, tolerance of uncertainty and regret attitude on physician's surgical decisions Zijing Yang¹, Yaniv Hanoch², Redzo Mujcic¹, Tigran Melkonyan³, Zvi Safra¹, Olivera Potparic⁴, James Palmer

1. Behavioural Science Group, Warwick Business School; 2. Southampton Business, University of Alabama, 4. Associate Specialist in Anaesthesia, Chelsea and Westminster Hospital NHS Foundation Trust London

INTRODUCTION

Physician's desire to avoid risk, uncertainty and regret are common judgement heuristics or intuitive decision rules which affect diagnostic strategy. These may have an impact on diagnosis patterns, therapeutic decision, treatment recommendations, and operational decisions which have been shown to work independently and interconnectively in various studies.

Research Question: how individual differences in risk preference, tolerance of uncertainty and regret attitude effect operation decision making?

SURVEY OF MEDICAL EXPERTS

A cross-sectional, vignette-based study is conducted in the UK, December 2019, to elicit participant's preference including three casevignettes, three preference measures and other demographics questions. 97 valid responses were obtained out of 152 from the survey participants.

Three scenarios are selected based on the American Associate of Anaesthesiologists (ASA) classification scale.

- Low risk scenario: ASA6 Low
- Medium risk scenario: ASA3_Medium
- High risk scenario: Emergency_High

Measurement Scales:

- Nightingale risk preference measure (Nightingale, 1987): categorical measure including Risk averse, Risk seeking, Prospect theory concordant (loss averse) and Prospect theory discordant.
- Stress from Uncertainty subscale (SUS) (Gerrity et al., **1990**) : 12-items, 100 points Likert scale.
- Regret sensitivity measure (Schwartz et al., 2002) : 5items, 100 points Likert scale.

We propose **two models** in analysing the three effects.

- Single-stage model: estimated in Non-parametric Kernel model
- Dual-stage model: estimated in **Two-part model**

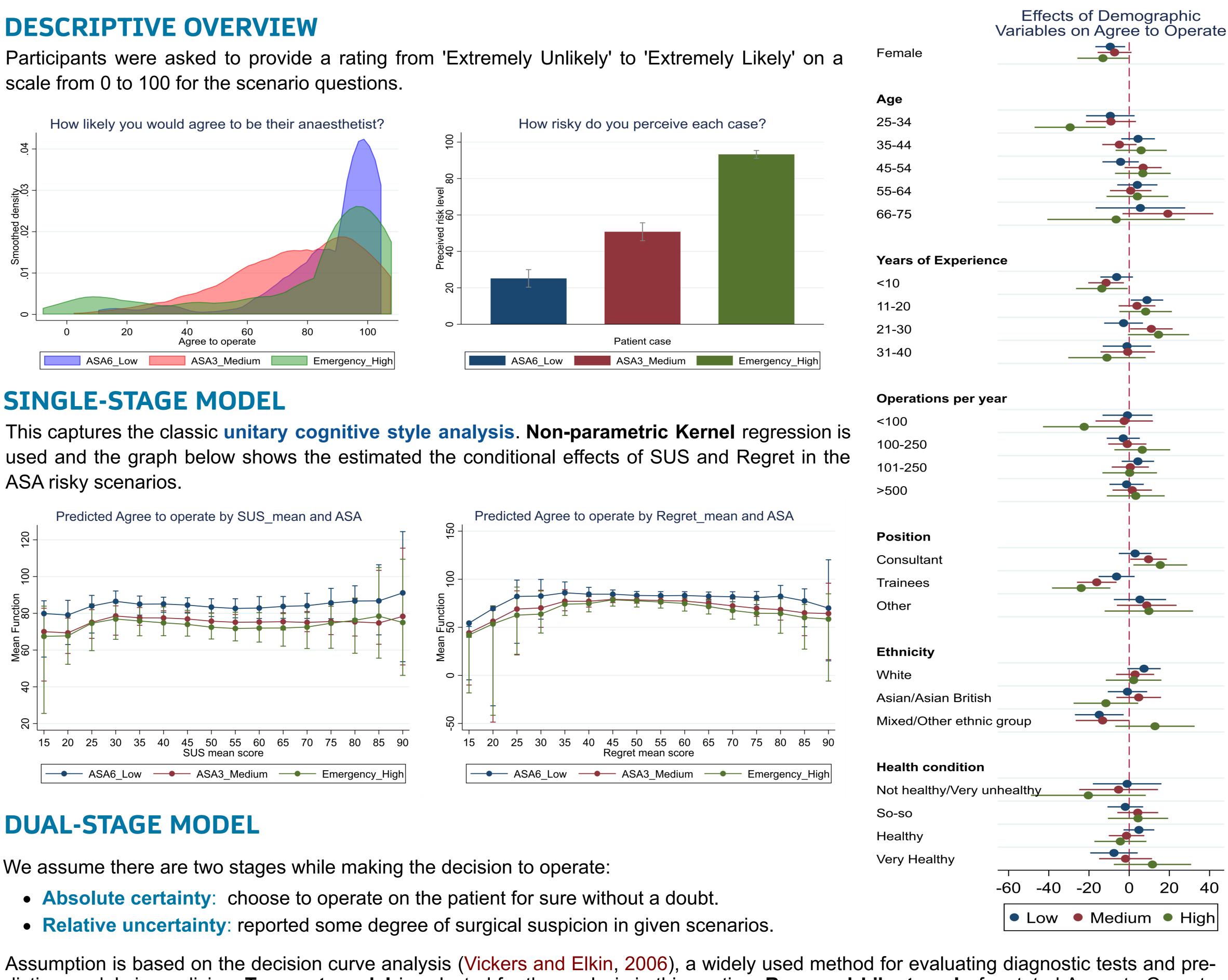
BACKGROUND

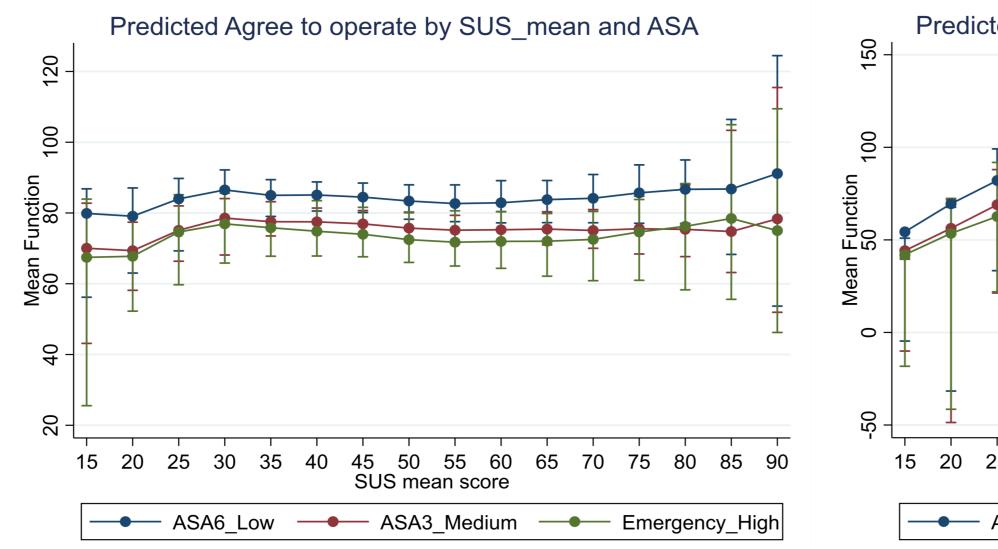
Prior to the operation, anesthetists need to assess patient factors, surgical factors and anaesthetic factors with different degree of uncertainties under pressure. Years of training and learning are to ensure that unbiased decisions to be made. However, studies show that psychological factors such as pressure, data uncertainty and stress leads to greater incidence errors and causes delays in operation. ASA reported that more than 50% of diagnosis-related adverse events in practice were related to a delay in diagnosis or treatment.

Three cognitive factors have significant impacts on the decision to operate:

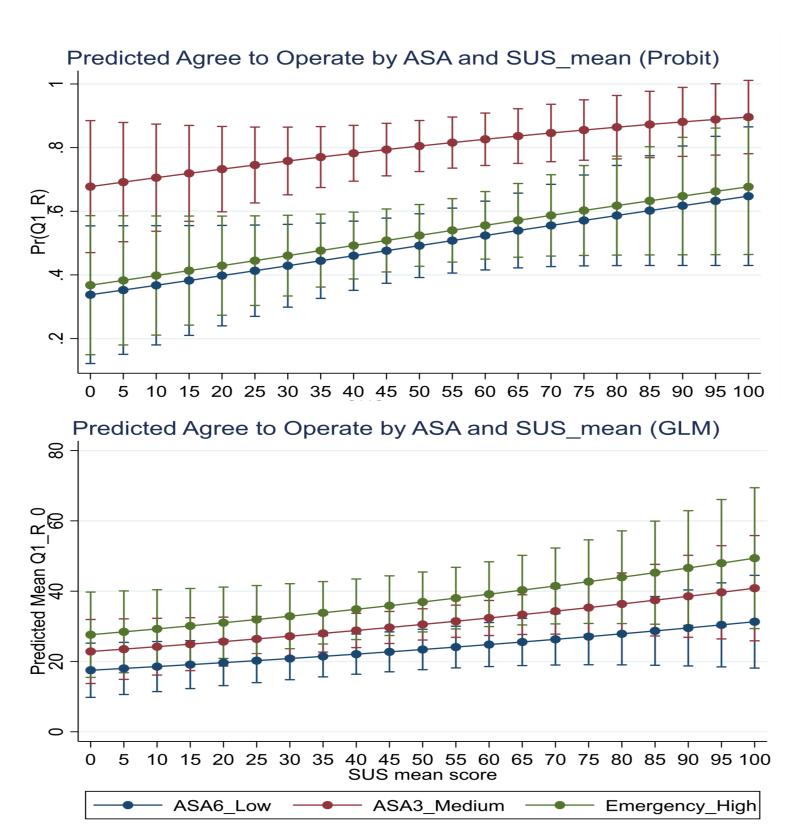
- Risk Preference: Risk-averse physicians are more likely to utilise additional medical resources to rule out
- Tolerance of Uncertainty: lower uncertainty intolerance is associated with higher diagnostic sensitivity and lower risk tolerance.
- Regret Sensitivity: Surgeons were more likely to regret a decision of non-operative intervention versus operative intervention.

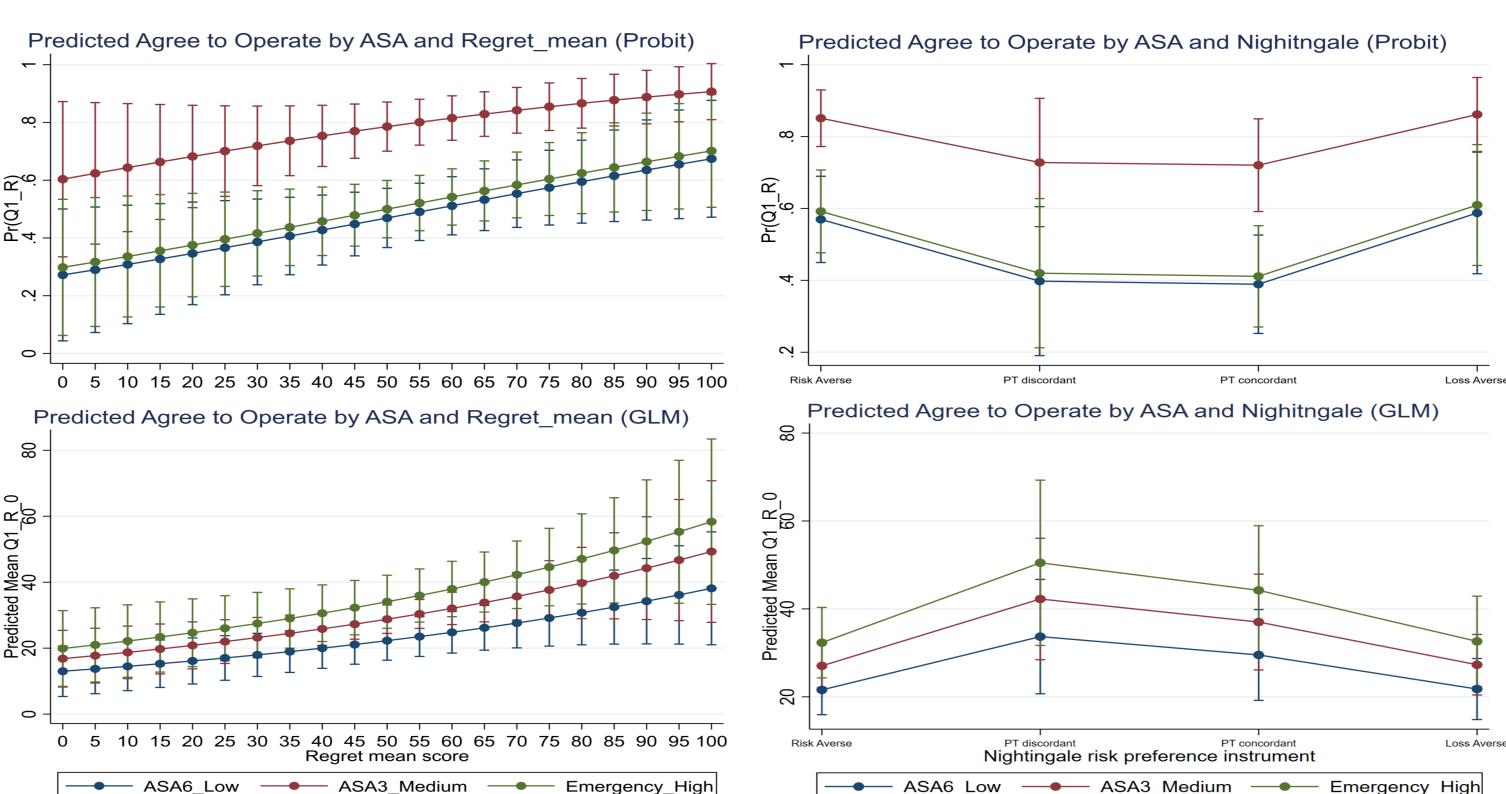
Medical Decision Making Under Uncertainty





dictive models in medicine. Two-part model is selected for the analysis in this section. Reversed Likert scale for stated Agree to Operate (Q1 R) is generated by subtracting the responses by 100. Lower the number on the scale, the more likely to operate.





CONCLUSION

- As the scenario risk increase, participants are less likely agree to operate, but dual-stage model shows that different decision mechanisms may be applied.
 - \Rightarrow Absolute certainty: less likely to operate in the medium risk scenario than in the low, no differences between the low and the high.
 - \Rightarrow Relative Uncertainty: less likely to operate in the high risk scenario than the low, no differences between the low and the medium.
- No significant differences in the decision to operate between participants with different risk preferences in the single-stage.
- For individuals having high stress from uncertainty score, they are less likely to choose to operate, but the effects are not as strong when we consider the decision making as two processes.
- **Regret** has a very similar average effect in size as stress from uncertainty in the single-stage model, and the effect is consistent in the dual-stage model.
- Females are on average 10 percentage points less likely to operate compared to male.

CONTRIBUTION

- The first attempt in exploring the effect of risk preference, stress from uncertainty and regret attitude on surgical decisions in single-system and dual-system model settings.
- This survey uses a wide array of quality instruments to measure subject preferences.
- Our study deviates from the literatures using student subjects. It is designed for anaesthetists with the vignette scenarios chosen to represent situations they face in daily practices and preference measures for medical professionals, ensuing all our participants have similar background knowledge and training, hence lowered the noise in the sample.

ROBUSTNESS CHECKS

Our result is robust when taking into account

- whether participants have correctly identified the risky level of the scenarios,
- the correlation of responses that the same person made in each of the scenarios by using random effect model and Generalized Estimating Equation model,
- different measurement methods to measure stress under uncertainty and regret: principal component analysis and structure equation model with latent measures.

References

Nightingale, Stephen D, "Risk preference and laboratory use," Medical Decision Making, 1987, 7 (3), 168–172.

Gerrity, Martha S, Robert F DeVellis, and Jo Anne Earp, "Physicians' reactions to uncertainty in patient care: a new measure and new insights," *Medical care*, 1990, pp. 724–736.

Schwartz, Barry, Andrew Ward, John Monterosso, Sonja Lyubomirsky, Katherine White, and Darrin R Lehman, "Maximizing versus satisficing: Happiness is a matter of choice.," Journal of personality and social psychology, 2002, 83 (5), 1178.

Vickers, Andrew J and Elena B Elkin, "Decision curve analysis: a novel method for evaluating prediction models," *Medical Decision Making*, 2006, *26* (6), 565–574.

