# University of Regina

## BACKGROUND

- $\circ$  The relative state model suggests 2 pathways to risk-taking  $\rightarrow$  Need-based and **Ability-based.**<sup>3</sup>
- Need-based pathway:
  - People engage in risk-taking because they are in greater need compared to others.
  - In this case, an individual's goal state is unlikely to be achieved through non-risky means.
  - Therefore, individual will engage in risk for a *chance* to reach their goal state.
  - E.g., poor individual stealing food
  - Wide literature supports this pathway to risk.<sup>4</sup>
- Ability-based pathway:
  - People engage in risk-taking because they have greater abilities compared to others.
  - Ability in a certain domain makes one more likely to be "successful" in risk-taking in that domain.
  - Therefore, individuals with these abilities engage in risk-taking because they are more likely to reap greater rewards.
  - E.g., experienced rock climber climbing difficult mountain
  - Very few studies examining this pathway to risk.<sup>5</sup>
- **Embodied capital** are traits inherent to the individual that offer a competitive advantage (e.g., intelligence, attractiveness, strength).<sup>6</sup> • These may increase risk attitudes in certain domains. Can embodied capital indices predict domain-specific risk attitudes?

### METHODS

#### **Participants**

Participants were 120 M, 116 F recruited from a small Canadian city using posters (n = 236). Average age was 29.62 (SD = 12.34).

#### **Embodied Capital Indices**

- Left-Right Body Symmetry  $\rightarrow$  Greater symmetry is indicative of developmental health and associated with attractiveness.<sup>7,8</sup>
- Minor Physical Anomalies (MPA)  $\rightarrow$  More MPAs are indicative of developmental instability, fewer MPAs are associated to attractiveness.<sup>8,9</sup>
- Attractiveness  $\rightarrow$  Higher scores = more embodied capital.
- Body Mass Index (BMI)  $\rightarrow$  Lower scores = more embodied capital.
- Intelligence  $\rightarrow$  Higher scores = more embodied capital.
- Ambidexterity  $\rightarrow$  Those with more ambidexterity are theorized to have an increased fighting ability.<sup>8</sup>

#### **Risk Attitudes**

• Domain-Specific Risk-Taking Scale (DOSPERT-30; Ethics, Investment, Social, Recreational, Health/Safety, Gambling)

## THE PATH LESS TAKEN: EMBODIED CAPITAL AND RISK ATTITUDES

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## ETHICAL RISK ATTITUDES

EC (MPA and body symmetry) predicted variance in ethical risk attitudes, when accounting for demographics.

Step I Demographics:  $R^2 = .17^{**}$ Step 2 EC:  $\Delta R^2 = .08^{***}$ 

Attractiveness

Body Symmetry

BMI

MPA

Intelligence

Ambidexterity

\* = p < .05, \*\* = p < .01, \*\*\* = p < .001; EC = Embodied Capital; Demographics: age, sex, relationship status, education, personal income, household income, number of children; BMI = Body Mass Index, MPA = Minor Physical Anomalies

## INVESTMENT RISK ATTITUDES

#### EC did not predict investment risk attitudes when accounting for demographics.

Step I Demographics:  $R^2 = .15^{**}$ 

Step 2 EC:  $\Delta R^2 = .04$ 

Attractiveness

Body Symmetry BMI

MPA

Intelligence

Ambidexterity

\*\* = p < .01; EC = Embodied Capital; Demographics: age, sex, relationship status, education, personal income, household income, number of children; BMI = Body Mass Index, MPA = Minor Physical Anomalies

## SOCIAL RISK ATTITUDES

### EC (intelligence and ambidexterity) predicted variance in social risk attitudes, when accounting for demographics.

Step I Demographics:  $R^2 = .11^{**}$ Step 2 Embodied Capital:  $\Delta R^2 = .08^{**}$ Attractiveness Body Symmetry BMI MPA Intelligence Ambidexterity \* = p < .05, \*\* = p < .01; Demographics: age, sex, relationship status, education, personal income, household income, number of children; BMI = Body Mass Index, MPA = Minor Physical Anomalies

Competitive advantage may increase asocial/prosocial risk-taking if advantage is relevant to risk domain. On the other hand, the need-based pathway may increase antisocial risk-taking, regardless of domain.

**REFERENCES AND NOTES** 4. Prediger et al. (2014), Journal of Public Economics 5. Lozano (2015), Personality and Individual Differences 6. Kaplan (1996), American Journal of Physical Anthropology 7. Waldrop et al. (1994), Ethology and Sociology 9. Watson & Thornhill (1994), Trends in Ecology & Evolution 3. Mishra et al. (2014), Evolution and Human Behavior

В	SE	в	t
.57	.46	.23	1.23
-2.73	1.10	16	-2.48*
.08	.08	.08	.99
.50	.23	.16	2.18*
.34	.24	.10	1.42
-1.30	.82	11	-1.59

В	SE	в	t
.05	.27	.03	.20
03	.71	003	05
.03	.05	.05	.56
.26	.14	.14	1.90
.27	.16	.12	1.75
38	.52	05	73
		1 11.	

В	SE	в	t
.08	.32	.04	.25
40	.85	03	47
.06	.06	08	.94
.03	.17	.01	.15
.61	.19	.22	3.23**
-1.42	.63	15	-2.28*
sonal income	household inco	ma number of ch	ildron: RMI —

## **RECREATIONAL RISK ATTITUDES**

	В	SE	в	t
Step I Demographics: $R^2 = .22^{***}$				
Step 2 EC: $\Delta R^2 = .06^{**}$				
Attractiveness	1.06	.51	.35	2.07*
Body Symmetry	-1.50	1.29	07	-1.16
BMI	.009	.09	.08	.10
MPA	.09	.26	.02	.33
Intelligence	04	.28	01	15
Ambidexterity	-1.96	.95	13	-2.06*
* = b < .05. $** = b < .01$ . $*** = b < .001$ : FC = Embodied Capital: Demographics: age, sex, relationship status, education, personal income				

household income, number of children; BMI = Body Mass Index, MPA = Minor Physical Anomalies

## HEALTH/SAFETY RISK ATTITUDES

### EC (elevated MPA) predicted health/safety risk when accounting for demographics.

	В	SE	В	t
Step I Demographics: $R^2 = .14^{**}$				
Step 2 EC: $\Delta R^2 = .06^{**}$				
Attractiveness	.39	.49	.14	.78
Body Symmetry	-1.80	1.24	09	-1.46
BMI	.16	.09	.15	1.79
MPA	.52	.25	.15	2.09*
Intelligence	.25	.27	.06	.93
Ambidexterity	32	.91	02	35
BMI MPA Intelligence Ambidexterity	.16 .52 .25 32	.09 .25 .27 .91	.15 .15 .06 02	1.792.09*.9335

\* = p < .05, \*\* = p < .01, \*\*\* = p < .001; EC = Embodied Capital; Demographics: age, sex, relationship status, education, personal income, household income, number of children; BMI = Body Mass Index, MPA = Minor Physical Anomalies



#### EC did not predict gambling risk attitudes when accounting for demographics.

	B	SE	В	t
Step I Demographics: $R^2 = .08^*$				
Step 2 Embodied Capital: $\Delta R^2 = .04$				
Attractiveness	005	.24	004	02
Body Symmetry	60	.64	06	93
BMI	.06	.05	.13	1.38
MPA	.16	.13	.10	1.24
Intelligence	13	.14	06	89
Ambidexterity	.31	.47	.05	.66
* = $p < .05$ ; Demographics: age, sex, relationship status, education, personal income, household income, number of children; BMI = Body Mass Index, MPA = Minor Physical Anomalies				



#### EC (attractiveness and ambidexterity) predicted recreational risk attitudes when accounting for demographics.

## GAMBLING RISK ATTITUDES

