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Abstract

The **goal** of this study is to understand how designers make design decisions. A designer in the engineering design process makes the following decisions to find the best design in design space :

- i. selecting designs for performance evaluation,
- ii. choosing information sources,

iii. deciding when to stop design evaluations.

Our **approach** consists of i) evidence collection using a behavioral experiment, ii) formulating simple cue-based and judgment-based models of decisions, and iii) running Bayesian model comparison on the experimental data.

The **results** suggest that subjects use simple cuestrategies over judgement-based strategies which are affected by budget available for design evaluations.

Introduction

The design problem is assumed to have known design parameters and performance criteria, but uncertain mapping between the two.

Design variables



Performance criteria

The nature of design problem.

The designer's objective is to find **x** that maximizes unknown function $F(\mathbf{x})$ through multiple performance evaluations. In such case, the design process is viewed as iterative decision making process under uncertainty.



Descriptive Models of Sequential Decisions in Engineering Design: An Experimental Study

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Discussion

Simple cue-based models are better predictor of subjects' decisions than judgment-based models (some based on the expected utility theory), except for the decision to choose between information sources at large fixed budget. We also crossvalidated these results on the test dataset. We observed that the judgment-based models were largely incorrect in predicting decisions to choose next design **x** and stopping.

Whether cue-based or judgment-based models are optimal depends upon the domain knowledge and available information specific to the design problem [3]. Regardless, designers can likely be pushed toward using cue-based models by restricting fixed budget for design evaluations or incentivizing to save budget. Inversely, they can likely be pushed to use judgment based-models by increasing the fixed budget available for design evaluations.

These models have many applications including in the specification of designer agents for gametheoretic models of design contests and agent-based models of systems engineering. An accurate quantification of design performance in terms of the designer's strategy is possible to achieve by modeling designers as decision makers following the probabilistic decisions models.

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