David and Goliath in Old Age: Asymmetric Competition and Resource Allocation in Younger and Older Adults Sebastian Horn¹, Judith Avrahami², Yaakov Kareev², Ralph Hertwig¹ ¹ Center for Adaptive Rationality, MPI Berlin ² Federmann Center for the Study of Rationality, The Hebrew University of Jerusalem

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Abstract

Weaker agents can stand a chance of winning occasionally against stronger agents in asymmetric competitions waged over several fields if they follow the normative strategy to give up on some fields and concentrate resources on the remaining ones. But how sensitive are younger and older players to their relative strengths and how does aging affect resource allocation in competitive games?

Introduction

- Competition is ubiquitous. As in the archetypal battle between David and Goliath, competing agents often differ in their resources they can allocate for competition.
- Weaker agents can stand a chance of winning occasionally f evaluation of performance is incomplete and involves chance.^[1,2]
- Normative analyses indicate that weaker agents should give up on some occasions to match stronger agents on remaining ones.^[3]
- Competitive distribution of limited resources (e.g., allocation of political funds or advertising over sectors, etc.) has been modeled with the classic game of "Colonel Blotto".^[4]
- We use this paradigm to investigate age-related differences in asymmetric competition

Aging and Competitive Allocation

- Older adults have more experience than younger in allocating scarce resources and use strategies of life management, like loss-based selection, optimization, and compensation (SOC).^[5] Older adults may thus selectively focus on specific occasions (and ignore or give up others).
- Alternatively, older adults may show higher cautiousness and tendency to prevent error. This may lead them to distribute resources more evenly.
- Finally, variability in numeric and fluid abilities could account for age-related differences in the Blotto game.

Participants

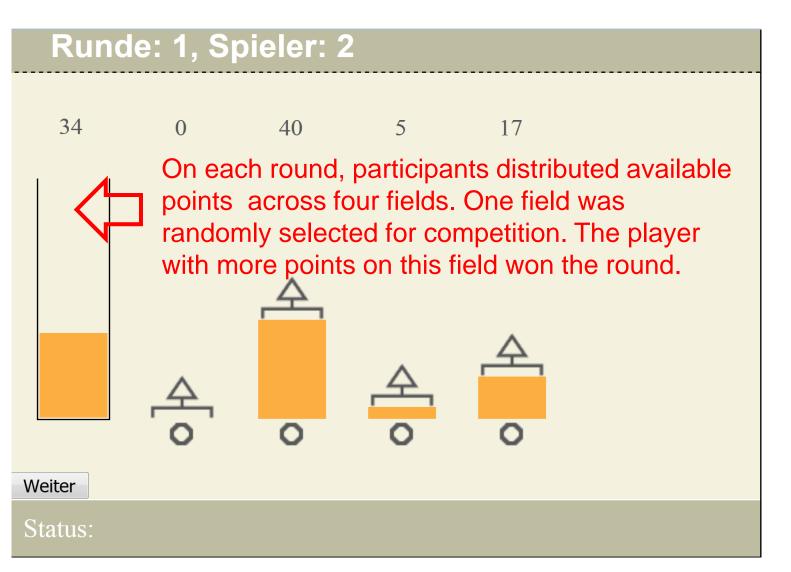
N = 60 community-dwelling older adults (31 male) N = 60 younger adults (26 male)

	Younger Adults	
	М	SD
Age	26.61	2.77
Vocabulary *	31.13	3.01
Pos. affect bef. game	2.99	0.59
Neg. affect bef. game	1.30	0.43
Pos. affect aft. game *	3.02	0.72
Neg. affect aft. game *	1.19	0.26
Speed Test *	86.55	15.38
Reasoning Matrices (CFT) *	11.82	1.81
Numeracy Test *	9.52	1.32

* main effect of age group (p < .05)

Procedures and Design

Groups of 4 players per session: Participants played the allocation game in the same room and competed against some of the present participants (with rematching). Social interaction was discouraged. Participants received a monetary bonus. Blotto Game ("jar" version):



2×2×2 mixed design: Btw-factor Age Group, btw-factor *Experimental Group*, within-factor Strength (counterbalanced)

Age Group	Experimental Group (symmetric vs. asymmetric competition)	(48
		P (25
	symmetric (control) N = 20	
younger adults	asymmetric N = 40	
older adults	symmetric (control) N = 20	
	asymmetric $N = 40$	

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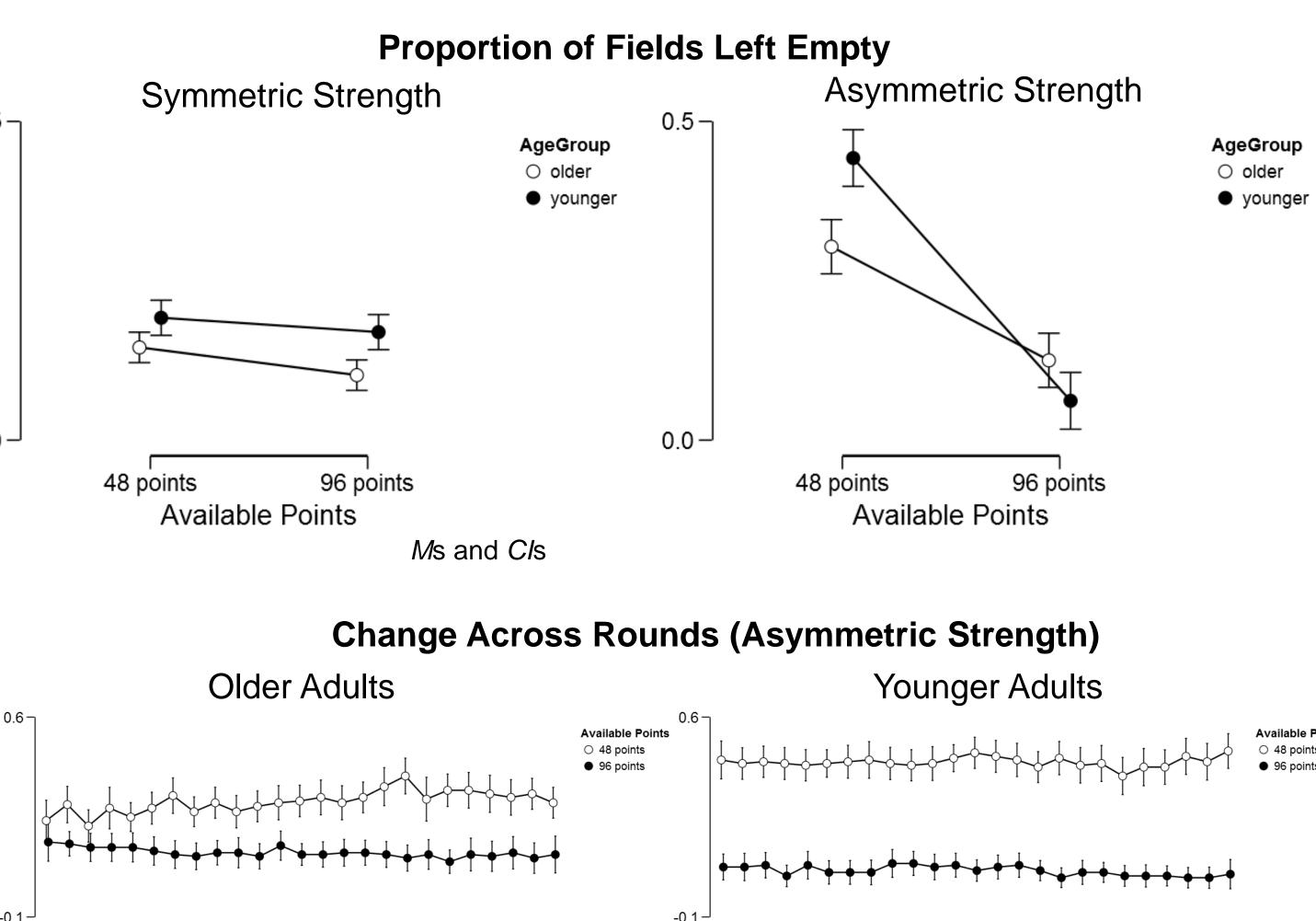
	Older Adults		
	М	SD	
-	70.43	3.93	
	33.30	2.35	
	3.18	0.64	
	1.18	0.24	
	3.35	0.87	
	1.07	0.14	
	57.68	12.86	
	7.70	2.91	
	7.88	2.79	

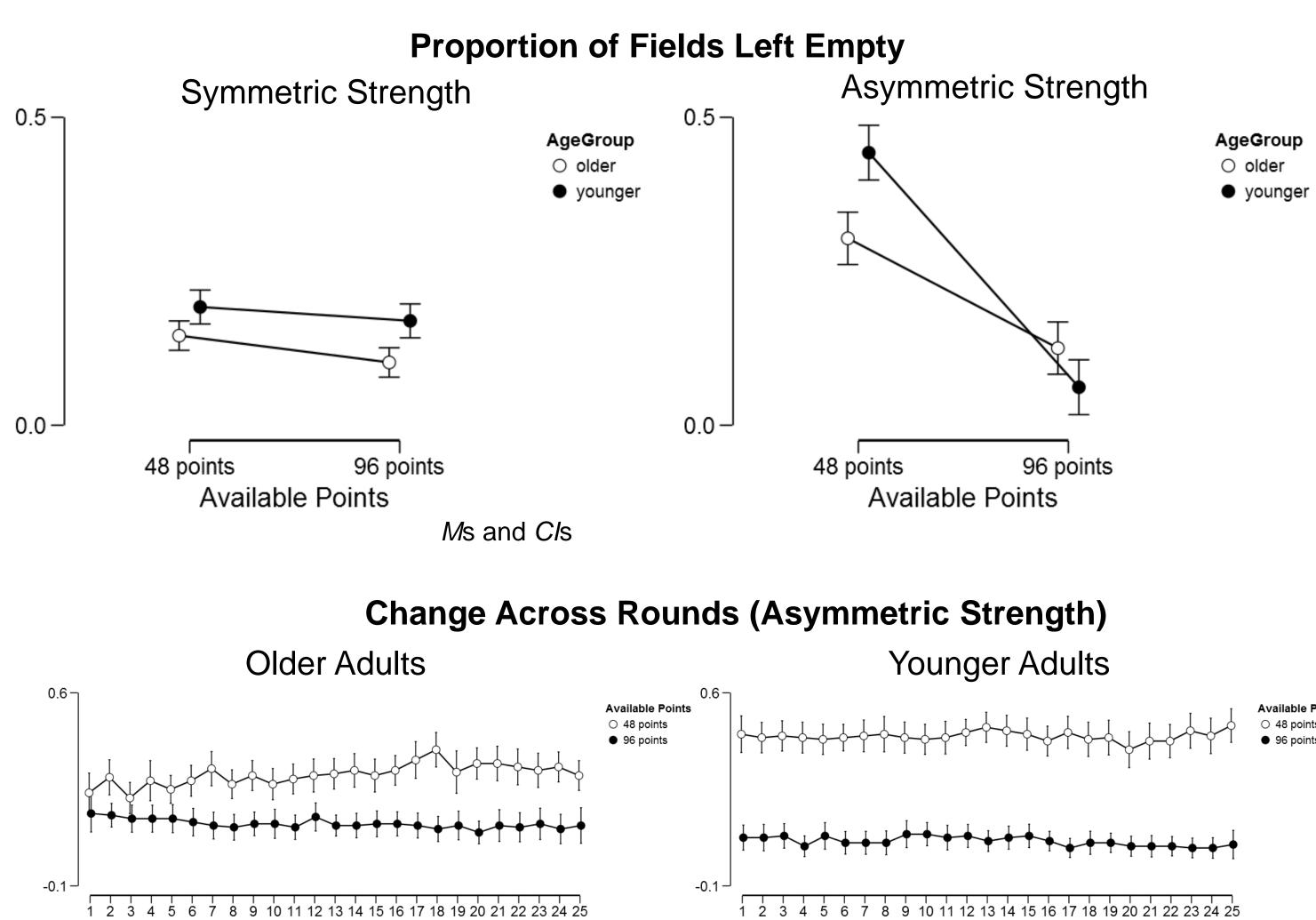
performance-contingent

Strength 3 or 96 available points)		
Phase 1	Phase 2	
5 rounds)	(25 rounds)	
48-48	96-96	
48-96	96-48	
48-48	96-96	
48-96	96-48	

Results

Assuming that available resources to two competitors are a and b, (with $a \ge b \ge 0$): the optimal strategy for a stronger player is to divide resources in a uniform distribution (ranging from 0 to twice the player's average resources across fields). The weaker player should leave a proportion of 1-(b/a) fields empty and distribute across remaining ones to match stronger player.^[3]





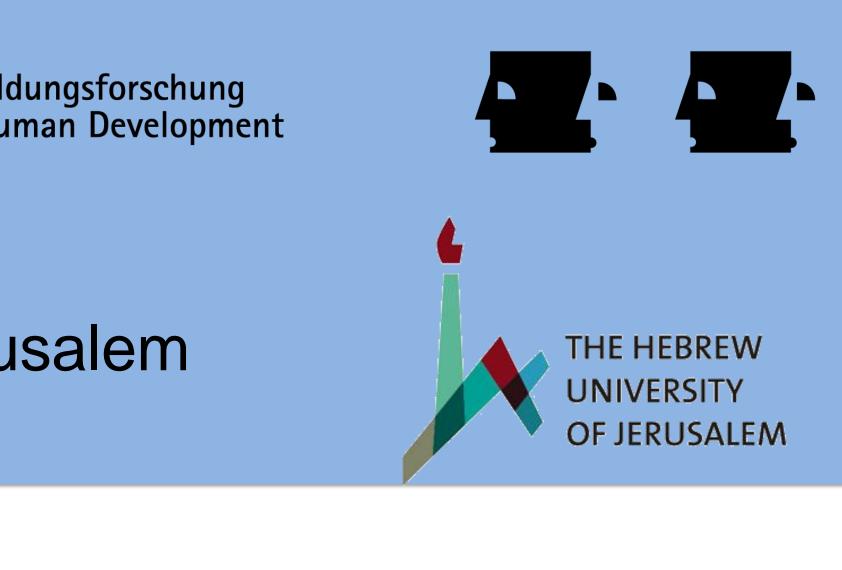
Summary

- fields than younger adults.

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Both younger and older adults adaptively gave up on fields to stand a chance as weaker players in asymmetric competition. Hence, their strategy differed strongly as a function of the opponent's resources. Older adults were more cautious and tended to cover more of their

Allocation behavior across game rounds was surprisingly stable; older adults' allocation tended to change slighty more than youngers'.

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