

JUDGMENT / DECISION MAKING

J/DM MEETING: NOVEMBER 7-8

The annual meeting of the Society for Judgment and Decision Making will be held at the Omni Shoreham Hotel in Washington, DC, November 7-8. The program committee members are Colin Camerer, Josh Klayman, and Barbara Mellers. The meeting will again follow the annual meetings of the Society for Computers in Psychology (Nov. 4) and the Psychonomic Society (Nov. 5-7). More information about the meeting will be in the next newsletter, the September issue. Plan now to attend!

J/DM NOMINATIONS DUE

A nominations ballot for officers of the Society is on Page 3. Nominations are for President-Elect and for a member of the Executive Board. The Executive Board member will replace Reid Hastie who leaves the board at the end of this year. Robin Hogarth, as Past President, will also be leaving the board. Please participate in the governance of the Society and cast your ballot as soon as possible. The deadline for receipt of ballots is July 31, 1993.

DIRECTORY HERE

The 1993 Directory of the Society for Judgment and Decision Making is being sent with this issue of the newsletter. Please check your address and other information for accuracy. If you did not receive a copy or to make any changes, contact Terry Connolly. You can use the form on page 11 of the newsletter.

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SUBMISSION DEADLINE FOR THE NEXT *J/DM NEWSLETTER*: September 3, 1993

SOCIETY FOR JUDGMENT AND DECISION MAKING

1993 EXECUTIVE BOARD

Daniel Kahneman, *President*
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 Robin Hogarth, *Past President*
 Reid Hastie, *1992-1993*
 Barbara Mellers, *1992-1994*
 Janet A. Sniezek, *1993-1995*
 Terry Connolly, *Secretary/Treasurer*

J/DM NEWSLETTER

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FROM THE EDITOR . . .

The *J/DM Newsletter* welcomes submissions from individuals and groups. However, we do not publish substantive papers. Book reviews will be published. If you are interested in reviewing books and related materials, please write to the editor.

There are few ground rules for submissions. The best way to send your contribution is via EMAIL or in an ASCII file on a 3.5" or 5.25" diskette. If you must send hard-copy (e.g., if you are using special graphics or do not have computer access), please submit camera-ready copy. This means that the copy should be typed single-spaced on white 8½ by 11 paper. If possible, use a carbon or film ribbon. Please mail flat -- do not fold.

Subscriptions: Subscriptions are available on a calendar year basis only. Requests for information concerning membership in the Society for Judgment and Decision Making should be sent to Terry Connolly.

Address corrections: Please check your mailing label carefully. Because the *J/DM Newsletter* is usually sent by bulk mail, copies with incorrect addresses or which are otherwise undeliverable are neither forwarded nor returned. Therefore, we have no way of knowing if copies are delivered. Address changes or corrections should be sent to Terry Connolly.

Mailing Labels: Some readers may wish to send reprint lists or other material to people listed in the directory. Contact Terry Connolly for details.

Foreign Air Mail: Newsletters to non-US addresses are normally sent as printed matter air mail. For an additional \$10 per year, non-US subscribers can have the newsletters sent letter class air mail. To obtain this service, contact Terry Connolly or include \$10 and a note with your next dues payment.

Nominations for J/DM Executive Board Members

The Society bylaws provide for election of two officers each year: the President-Elect (who thereafter becomes President, then Past President, and then leaves the Board); and one member of the Executive Board (who simply serves for three years, and then rotates off). The first step in the process is the nomination of candidates for these posts. This is the task of the membership, i.e., YOU. The election ballot will be mailed to you in the next few weeks.

Please take a moment to think of people that you would like to see leading our Society. You may nominate up to FIVE for the Board, up to TWO for President-Elect. Note that ex-Presidents are not eligible for reelection as President, though they may serve as Board members. Any Presidential nominations ineligible by this rule will be counted as Board nominations. Please do nominate at least a few candidates--quite modest numbers of nominations have put candidates on the ballot in past years.

Terry Connolly
 Secretary/Treasurer

Nominate up to FIVE people as candidates for the Executive Board:

1. _____
2. _____
3. _____
4. _____
5. _____

Nominate up to TWO people as candidates for President-Elect:

1. _____
2. _____

Return your nominations to:

J/DM Nominations
 c/o Terry Connolly
 Department of Management and Policy, BPA
 University of Arizona
 Tucson, AZ 85721

or send by e-mail:

connolly@ccit.arizona.edu

<p>NOMINATIONS MUST BE RECEIVED BY July 31, 1993</p>



THE UNIVERSITY OF IOWA

Faculty Positions in Organizational Theory and Human Resource Management

The Department of Management and Organizations at the University of Iowa is pleased to announce tenure-track positions in the areas of Organizational Theory and Human Resource Management. Both positions are at the **Assistant or Associate Professor** level.

Position in Organizational Theory. Applicants must have published significant research in the study of organizational theory, development, or change. Applicants should be experienced at teaching effectively in undergraduate, MBA, and doctoral programs. Please direct applications to Professor Gerald Rose, OT Search Committee, Department of Management and Organizations, University of Iowa, Iowa City, IA, 52242.

Position in Human Resource Management. Applicants must possess demonstrated research capabilities in one or more areas of HR management; a strong general knowledge of all major areas of HR management; and an ability to teach effectively in undergraduate, MBA, and doctoral programs. Preference will be given to applicants with special expertise in the areas of training and development, compensation, or HR law. Please direct applications to Professor Sara Rynes, HRM Search Committee, Department of Management and Organizations, PHBA, University of Iowa, Iowa City, IA, 52242.

Applications and Deadlines. Applications for both positions must include a vita; samples of recent research publications (including a dissertation abstract for those still finishing their Ph.D.); and names, addresses, and phone numbers of three references. Completed applications must be received by October 1, 1993 to be given full consideration.

The Department has 17 tenure-track faculty members in the areas of Human Resource Management, Organizational Behavior, Behavioral Decision Making, Industrial Relations, Business Law, and Policy.

This year the College of Business will move into the new Pappajohn Business Administration Building. This 179,000 sq. ft. building will have state-of-the-art facilities including the latest communication technology in all classrooms. The University of Iowa is also the site of the largest university medical school in the country, a nationally-ranked law school, and an internationally renowned writer's workshop and center for the performing arts.

The University of Iowa is an Affirmative Action /Equal Opportunity Employer with a strong commitment to encouraging diversity.



Regarding the positions at the University of Iowa announced on the facing page: Members of the two search committees will be available to meet with prospective applicants for these positions at the August 9-11 meeting of the National Academy of Management. To arrange for a meeting, applicants should immediately send a copy of their vita to Jay Christensen-Szalanski. (His address is in the J/DM Directory enclosed with this newsletter.) The chairs of the respective recruiting committees will then contact promising applicants directly about arranging a meeting.

J/DM BOOK SERIES

The Publications Committee of the Society for Judgment and Decision Making
and
Cambridge University Press

announce the publication of the inaugural volume in

The Cambridge Series on Judgment and Decision Making

Inside the Juror: The Psychology of Juror Decision Making
Edited by Reid Hastie

The book is available now from Cambridge University Press. An order form, including a 20% discount, is on the next page of this newsletter.

The purpose of the J/DM book series is to convey the general principles and findings in the field of Judgment and Decision Making to the many academic and professional fields to which these apply. The contributions will be written by authorities in the field and supervised by highly qualified editors and the Society's Publication Committee. Other titles planned for the series include *Perspectives on Justice*, edited by Barbara Mellers and Jonathan Baron, and *Judgment and Decision Making Research in Accounting and Auditing*, edited by Robert H. Ashton and Alison H. Ashton. Several other projects are in early stages of development. The series will attract readers from many different disciplines, largely among academics, advanced undergraduates, graduate students, and practicing professionals.

The Publications Committee invites proposals for other volumes in focused domains of practical or theoretical interest. We are particularly interested in books that will appeal to diverse audiences of J/DM researchers, researchers from other disciplines, and professional decision makers. For more information, please contact any member of the Publications Committee:

Don Kleinmuntz (Chair)

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Hal Arkes

Div. of Social, Behavioral,
and Economic Science
National Science Foundation
1800 G Street, NW
Washington, DC 20550

Note: New address, starting
late July. New phone
and e-mail not known yet.

Jim Shanteau

Department of Psychology
Bluemont Hall
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Manhattan, KS 66506

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E-mail:
shanteau@ksuvm.bitnet

Essential Reading from Cambridge

Inside the Juror

The Psychology of Juror Decision Making

Edited by Reid Hastie

Presents the most interesting and sophisticated work to date on juror decision making from several traditions—social psychology, behavioral decision theory, cognitive psychology, and behavioral modeling. The contributors grapple with crucial questions, such as:

- Why do jurors who hear the same evidence and arguments in the courtroom enter the jury room with disagreements about the proper verdict?
- How do biases and prejudices affect jurors' decisions?
- Just how "rational" is the typical juror?

As an introduction to the scientific study of juror decision making in criminal trials, *Inside the Juror* provides a comprehensive and understandable summary of the major theories of juror decision making and the research that has been conducted to evaluate their validity.

Contents: Models of Juror Decision Making: Introduction, *R. Hastie* / Some Steps Between Attitudes and Verdicts, *P.C. Ellsworth* / The Influence of Outcome Information and Attitudes on Juror Decision Making in Search and Seizure Cases, *J. Casper* / Algebraic Models of Juror Decision Processes, *R. Hastie* / Stochastic Models of Juror Decision Making, *N. Kerr* / Formal and Empirical Research on Cascaded Inference in Jurisprudence, *D.A. Schum and A.W. Martin* / Argument Structuring and Evidence Evaluation, *D.A. Schum* / The Story Model for Juror Decision Making, *N. Pennington and R. Hastie* / Commentaries: Notes on the Sampling of Stimulus Cases and the Measurement of Responses in Research on Juror Decision Making, *R.M. Dawes* / Sausages and the Law: Juror Decisions in the Much Larger Justice System, *J.B. Kadane* / A Rational Game Theory Framework for the Analysis of Legal and Criminal Decision Making, *E. Kalai* / Why Do Jury Research?, *R.O. Lempert* / Two Conceptions of the Juror, *L. Lopes* / A Mathematician Comments on Models of Juror Decision Making, *S. Zabell*

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NEWS from the Federation

of Behavioral, Psychological and Cognitive Sciences, extracted from the Federation's 5/93-6/93 newsletters:

The Federation is a coalition of 17 scientific societies and approximately 150 affiliate members--university graduate departments, APA divisions and regional psychological associations.

NIH Office of Behavioral and Social Sciences Research

The reauthorization of NIH has passed through the legislature. Part of this bill establishes the **Office of Behavioral and Social Sciences Research** as of July 1, 1993. The legislation stipulates that "with respect to research on the relationship between human behavior and the development, treatment, and prevention of medical conditions, the Director of the Office shall: a) coordinate research conducted or supported by the agencies of the National Institutes of Health; and b) identify projects of behavioral and social sciences research that should be conducted or supported by the national research institutes, and develop such projects." The Director will serve full-time in carrying out the mission of the Office.

New Director of Social, Behavioral and Economic Research at NSF

Allan Kornberg, professor of political science at Duke University, has been named director of the Social, Behavioral and Economic (SBE) Research Division within the SBE directorate at NSF. Dr. Kornberg received his degree from the University of Michigan in 1964. He has taught at Duke since 1965, concentrating in areas of comparative political and legislative behavior and comparative party systems. A Canadian by birth, he has published extensively on American and Canadian political structures. From 1980-1983 he served as a member of the Political Science Advisory Panel at NSF and in 1987 was the chair of the Political Science Oversight Committee. Dr. Kornberg will assume his duties full time beginning in September. The directorship is a rotating position. It is expected that he will serve a term of approximately two years.

Publication

For those scientists new to the rigors of proposal writing and overwhelmed by the prospect of it, help is available. Soon to be released in its fourth edition, Syracuse University Press publishes **How to Prepare a Research Proposal: Guidelines for Funding and Dissertations in the Social and Behavioral Sciences** by David Krathwohl. To receive a copy, contact Syracuse University Press, 1600 Jamesville Avenue, Syracuse, NY 13244-5160, (315) 443-2597.

Internet News

NSF, which has managed the Internet service to date, has been moving to turn over this responsibility to the private sector. Instead of all regional networks being connected to NSFNET, access to NSFNET will be restricted to supercomputer applications. Regional networks will be connected via a commercial system. Eight regional networks have already contracted with the MCI Communications Co. It is likely that the transition to a private enterprise will not cause noticeable interruption in the Internet.

On a related note, it is now possible to contact the President or Vice President of the US via their Internet addresses: <president@whitehouse.gov> and <vice.president@whitehouse.gov>.

The Federation has also moved to the Internet, and is no longer available through Bitnet. The address is: <federation@apa.org>. The Federation invites communications. To this end, they ask that you send your address to be included in their database.

ACKNOWLEDGEMENT

Recent Developments in the Psychology of Judgment and Decision Making and *Recent Developments in Medical Decision Making* are prepared by Jay J. J. Christensen-Szalanski and are reprinted from *Medical Decision Making* with the permission of Hanley & Belfus, Inc.

Medical Decision Making is an international journal of the Society for Medical Decision Making (SMDM) published quarterly by Hanley & Belfus, Inc., 210 South 13th Street, Philadelphia, PA 19107, (215) 546-7293.

The journal is devoted to the analysis of decision making as it applies to clinical practice, to the establishment of health care policies, and to the administration of health care programs. SMDM membership includes a journal subscription. Annual dues are \$105.00 (U.S.) regular; \$75.00 trainee. For libraries, the annual subscription rate is \$96.00 (U.S.). For non-SMDM individuals, the annual subscription rate is \$84.00.

For information concerning SMDM membership or journal subscription, contact the Editor-in-Chief: J. Robert Beck MD, Vice President for Information Technology, Baylor College of Medicine, One Baylor Plaza, Houston, TX 77030-3498, (713) 798-4730, fax (713) 798-3729, jrbeck@bcm.tmc.edu

The ANNUAL MEETING of the Society for Medical Decision Making will be held at the Sheraton Imperial Hotel and Convention Center in Research Triangle Park, Raleigh/Durham/Chapel Hill, North Carolina, October 24-27, 1993. For more information, contact the society's offices at: Society for Medical Decision Making, The George Washington University, Office of CME, 2300 K Street, NW, Washington, DC 20037, (202) 994-8929, fax: (202) 994-1791, e-mail: smdm-office@camis.stanford.edu

Recent Developments in Medical Decision Making

Compiled by JAY CHRISTENSEN-SZALANSKI, PhD, MPH

JOURNAL ARTICLES

BURNAND B, FEINSTEIN AR. The role of diagnostic inconsistency in changing rates of occurrence for coronary heart disease. *J Clin Epidemiol.* 1992;45:929-40. Shows how changing diagnostic accuracy can alter the accuracy of vital statistics data.

DEGNER LF, SLOAN JA. Decision making during serious illness: what role to patients really want to play? *J Clin Epidemiol.* 1992;45:941-50. Suggests that the impact of being diagnosed with a life-threatening illness can make people more interested in having the physicians make treatment decisions on their behalf.

DENEEF P, KENT DL. Using treatment-tradeoff preferences to select diagnostic strategies: linking the ROC curve to threshold analysis. *Med Decis Making.* 1993;13:126-32. Illustrates the linkage between operating point on a ROC curve and the preferred action derived from benefit-to-harm ratios.

DEYO RA, RAINVILLE J, KENT DL. What can the history and physical examination tell us about low back pain? *JAMA.* 1992;268:760-5. Identifies the usefulness of a good history and physical examination in the diagnosis and management of lower back pain.

ELSTEIN AS, KLEINMUNTZ B, RABINOWITZ M, et al. Diagnostic reasoning of high- and low-domain-knowledge clinicians: a reanalysis. *Med Decis Making.* 1993;13:21-9. Demonstrates how to evaluate the generalizability of results from protocol-analysis studies.

ERIKSEN S, KELLER LR. A multiattribute-utility-function approach to weighing the risks and benefits of pharmaceutical agents. *Med Decis Making.* 1993;13:118-25. Develops a method to combine the utilities for efficacy and toxicity data from human and animal sources.

FRYBACK D, DASBACH EJ, KLEIN R, et al. The Beaver Dam health outcomes study: initial catalog of health-state quality factors. *Med Decis Making.* 1993;13:89-102. Provides survey results that compare different methods of measuring a person's health status.

GUYATT G, CAIRNS J, CHURCHILL D, et al. Evidenced-based medicine. A new approach to teaching the practice of medicine. *JAMA.* 1992;268:2420-5. Suggests that clinicians should rely less on intuition and clinical experience and more on evidence from clinical research.

HAYS MV. On the epistemology of risk: language, logic and social science. *Soc Sci Med.* 1992;35:401-7. Questions the usefulness of the current usage of "risk" in the health care literature.

HOLTGRAVE DR, LAWLER F, SCHWIEBERT LP. Teaching clinical decision making in a family practice clerkship. *Med Decis Making.* 1993;13:114-7. Presents survey results that show that medical students regarded a unit on clinical decision making as useful.

KIEBERT GM, STIGGELBOUT AM, LEER J-W, et al. Test-retest reliabilities of two treatment-preference instruments in measuring utilities. *Med Decis Making.* 1993;13:133-40. Found inconsistent reliabilities of different methods to measure utilities.

KRAHN M, DETSKY AS. Should Canada and the United States universally vaccinate infants against hepatitis B? *Med Decis Making.* 1993;13:4-20. Concludes that a policy of universal vaccination of infants against hepatitis is comparable in cost-effectiveness to existing health care interventions.

LENTZNER HR, PAMUK ER, RHODENHISER EP, et al. The quality of life in the year before death. *Am J Public Health.* 1992;82:1093-8. Develops a multidimensional index to estimate extremes in health status in elderly people prior to their death.

LIEBHART K, KRUSINSKA E. Classic versus sequential diagnostic support for chronic nonspecific respiratory diseases. *Med Decis Making.* 1993;13:103-13. Compares the diagnostic usefulness of a Bayes-Fisher linear discrimination with a decision-analytic linear discrimination.

MAZUR DJ, HICKMAN DHJ. Patients' and physicians' interpretations of graphic data displays. *Med Decis Making.* 1993;13:59-63. Reports on differences between patients' and physicians' interpretations of five-year survival curves.

MCCONNOCHIE KM, ROGHMANN KJ, PASTERNAK J. Developing prediction rules and evaluating observation patterns using categorical clinical markers: Two complementary procedures. *Med Decis Making.* 1993;13:49-58. Provides SAS macros to evaluate the validity of computerized predictions that are extrapolated to a new population.

MORENO HR, PLANT RT. A prototype decision support system for differential diagnosis of psychotic, mood, and organic mental disorders. *Med Decis Making.* 1993;13:43-8. Describes a decision aid for diagnosing psychological disorders.

NICHOL MB, MCCOMBS JS, JOHNSON KA, et al. The effects of consultation on over-the-counter medication purchasing decisions. *Med Care.* 1992;30:989-1003. Identifies several factors that can predict changes in consumer decisions to purchase nonprescription medications.

PEIRCE JC, CORNELL RG. Integrating stratum-specific likelihood ratios with the analysis of ROC curves. *Med Decis Making.* 1993;13:141-51. Shows the benefits of deriving stratum-specific likelihood ratios as part of an ROC analysis.

STROBINO DM, FRANK R, OBERDORF MA. Development of an index of maternal transport. *Med Decis Making.* 1993;13:64-73. Uses decision analysis to develop an index for maternal transport.

TSEVAT J, GOODMAN L, SOUKUP JR, et al. Stability of time-tradeoff utilities in survivors of myocardial infarction. *Med Decis Making.* 1993;13:161-65. Concludes that changes in time-trade-off utilities did not correlate with changes in functional status.

VAN RULSWYK J, HARTZ A, KUHN E, et al. A measure of mortality risk for elderly patients with acute myocardial infarction. *Med Decis Making.* 1993;13:152-60. Presents a scoring rule to predict risk of mortality in elderly patients with acute myocardial infarction.

RESEARCH CENTER

The Center for Rationality and Interactive Decision Theory was established as an interdisciplinary research center at the Hebrew University of Jerusalem in 1991. It is engaged in research into the various aspects of *rationality* in decision making: making decisions in a manner calculated to yield maximal benefit. Of particular interest is *interactive decision theory* ("game theory"), which analyzes what happens when rational people with different goals interact, each making his own decisions on the basis of what is best for him--while taking into account that the others are doing the same. Rationality and interactive decision theory underlie much of economic theory and have had an important impact on such diverse areas as evolutionary biology, political science, computer science, social psychology, law, statistics, philosophy and the foundations of mathematics.

The Center provides a stimulating environment and improved research conditions for scientists engaged in studies of rationality and interactive decision theory. It encourages and supports visits by guest scholars at all academic levels (senior, junior, post-doctoral, graduate).

You can contact the Center at: Center for Rationality and Interactive Decision Theory, The Hebrew University of Jerusalem, Feldman Building, Givat Ram, 91904 Jerusalem, Israel, phone: (972) 2-584135 or (972) 2-584136, fax: (972) 2-513681, e-mail: ratio@sunrise.huji.ac.il

The current members of the Center (1992/93)

Robert J. AUMANN	Mathematics
Maya BAR-HILLEL	Psychology
Yaacov Z. BERGMAN	Business School
Gary BORNSTEIN	Psychology
Dan COHEN	Biology
Avner DE-SHALIT	Political Science
Ruth GAVISON	Law
Alon HAREL	Law
Sergiu HART, Director	Mathematics, Economics
Nathan LINIAL	Computer Science
Avishai MARGALIT	Philosophy
Michael MASCHLER	Mathematics
Uzi MOTRO	Biology, Statistics
Abraham NEYMAN	Mathematics
Bezalel PELEG	Mathematics
Motty PERRY	Economics
Itamar PITOWSKY	Philosophy
Uriel PROCACCIA	Law
Jeffrey S. ROSENSCHEIN	Computer Science
Gideon SCHWARZ	Statistics
Eytan SHESHINSKY	Economics
Avi SCHMIDA	Biology
Edna ULLMAN-MARGALIT	Philosophy
Eyal WINTER	Economics
Menahem YAARI	Economics
Shmuel ZAMIR	Statistics

IMPORTANT DUES NOTICE

Please check your label. The date next to your name is the last year for which the database shows you as having paid dues. This date reflects your dues status as of June, 1993.

If your label shows "1993" or later, you are fully paid. **THANK YOU!**

If it is "1992" then you owe dues of \$20 for 1993.

If it is "1991" then you owe back dues of \$20 for 1992 and \$20 for 1993 for a total of \$40.

If it is "1990" then you owe back dues of \$40 and current dues of \$20 for a total of \$60. Please act soon, or you will be dropped from the mailing list.

Members residing outside the United States who incur expenses in getting checks written in U.S. funds have the privilege of paying in advance for multiple years. The label date should indicate if you have done this. Members residing in countries where getting checks written in U.S. funds is impractical or illegal may apply to the Society for a free membership. Such members will find a "*" next to their names on the label.

NOTE!: Newsletters to non-US addresses are normally sent as printed matter air mail. For an additional \$10 per year, non-US subscribers can have the newsletters sent letter class air mail. To obtain this service, add \$10 for each year of dues and briefly note this on your dues form.

-- Terry Connolly
Secretary/Treasurer

SOCIETY FOR JUDGMENT AND DECISION MAKING: DUES/ADDRESS CORRECTIONS FORM

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1993 Dues: Member \$20.00, Student \$5.00*

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Terry Connolly
Management and Policy Department
Business and Public Administration
University of Arizona
Tucson, AZ 85721 USA

*Students must have endorsement of a faculty member:

Faculty Signature: _____ Date: _____

Printed Name: _____ Institution: _____

SOME UPCOMING MEETINGS

Expert Choice Seminar: Planning, Prioritizing, and Making Decisions with Expert Choice: at Sheraton Station Square, Pittsburgh PA, August 12-13, 1993. For more information, contact Amanda L. Waterfield, Expert Choice, Inc., 4922 Ellsworth Ave., Pittsburgh, PA 15213. (412) 682-3844. Fax: (412) 682-7008.

Society for Mathematical Psychology will be at the Univ of Oklahoma, August 14-17, 1993. For information, contact: Stephan Lewandowsky, Dept of Psychology, Univ of Oklahoma, Norman, OK 73019-0535, <smp93@oucog1.psy.uoknor.edu>

ORSA/TIMS: Joint national meeting will be at the Hyatt Regency Omni-Adams Hotel, Phoenix, AZ, October 31-November 3, 1993. For information, contact: Asim Roy, Department of Decision and Information Systems, College of Business, Arizona State University, Tempe, AZ 85287.

Society for Computers in Psychology: will be at the Omni Shoreham Hotel, Washington DC, November 4, 1993. For information, contact: Nancy Duncan, Department of Psychology, Hampton University, Hampton, VA 23668 <71043,1340@compuserv.com> or Ellen Rosen, Department of Psychology, College of William and Mary, Williamsburg, VA 23187 <Internet: efrose@mail.wm.edu>

The Psychonomic Society: will be at the Omni Shoreham Hotel, Washington DC, November 5-7, 1993. Submission deadline is June 18, 1993. For information, contact: Randi C. Martin, Dept of Psychology, P.O. Box 1892, Rice University, Houston, TX 77251-1892, (713) 527-8101 ext. 3417, <rmartina@ricevm1.rice.edu>

Judgment/Decision Making Society: will be at the Omni Shoreham Hotel, Washington DC, November 7-8, 1993. More information is forthcoming in the September issue of the *JIDM Newsletter*.

JIDM NEWSLETTER

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