

SOCIETY for JUDGMENT and DECISION MAKING

N E W S L E T T E R

1995 ANNUAL MEETING

There is still time for submissions to the program of the annual meeting of the Society for Judgment and Decision Making. The meeting will be in Los Angeles CA, November 11-13, 1995. Updated information on the meeting and submissions is on Pages 5-7. The extended deadline for symposia is **AUGUST 16, 1995**. The deadline for applications to the expanded Teaching Forum is **SEPTEMBER 1, 1995**.

BOARD NOMINATIONS

A ballot for nominations to the Executive Board is on Page 3 of the newsletter. Please take some time and contribute to this important society business. A self-mailer is included for ease of mailing. The deadline for receipt of ballots is **AUGUST 18, 1995**.

DIRECTORY

The society's 1995 directory is being mailed with this issue of the newsletter. Please check your entry for accuracy. Address any corrections to Irwin Levin. You can use the form on p. 15 of the newsletter.

CONTENTS

From the Editor	2
Board Nominations Ballot	3
1995 J/DM Meeting: Call for Submissions	5
1995 J/DM Meeting: Poster Submission Form	7
Position Announcements	8
Book Ad	9
SPUDM Conference Information	10
Other Meetings	13
On-Line Services	14
Dues and Journal Order Form	15

SUBMISSION DEADLINE FOR THE NEXT *J/DM NEWSLETTER*: September 1, 1995

VOLUME XIV
Number 3
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SOCIETY FOR JUDGMENT AND DECISION MAKING

1995 EXECUTIVE BOARD

- Terry Connolly, *President*
- Barbara Mellers, *President-Elect*
- J. Frank Yates, *Past President*
- Janet A. Sniezek, *1993-1995*
- Robyn M. Dawes, *1994-1996*
- Lola Lopes, *1995-1997*
- Irwin P. Levin, *Secretary/Treasurer*

J/DM NEWSLETTER

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FROM THE EDITOR. . .

The *J/DM Newsletter* welcomes submissions from individuals and groups. However, we do not publish substantive papers. Book reviews will be published. If you are interested in reviewing books and related materials, please write to the editor.

There are few ground rules for submissions. The best way to send your contribution is via EMAIL or in an ASCII file on a 3.5" or 5.25" diskette. If you must send hard-copy (e.g., if you are using special graphics or do not have computer access), please submit camera-ready copy. This means that the copy should be typed single-spaced on white 8½ by 11 paper. If possible, use a carbon or film ribbon. Please mail flat -- do not fold.

Advertising Rates: Advertising can be submitted to the editor. Inclusion of the ad and the space given to the ad is at the editor's discretion. The current charge is \$75 per page to cover production and mailing costs. Contact Shawn Curley for details. Alternatively, you can use--

Mailing Labels: Some readers may wish to send reprint lists or other material to people listed in the

directory. The current charge is \$100 for a set of labels. Contact Irwin Levin for details.

Address corrections: Please check your mailing label carefully. Because the *J/DM Newsletter* is usually sent by bulk mail, copies with incorrect addresses or which are otherwise undeliverable are neither forwarded nor returned. Therefore, we have no way of knowing if copies are delivered. Address changes or corrections should be sent to Irwin Levin.

Subscriptions: Subscriptions are available on a calendar year basis only. Requests for information concerning membership in the Society for Judgment and Decision Making should be sent to Irwin Levin.

Foreign Air Mail: Newsletters to non-US addresses are normally sent as printed matter air mail. For an additional \$10 per year, non-US subscribers can have the newsletters sent letter class air mail. To obtain this service, contact Irwin Levin or include \$10 and a note with your next dues payment.

THE SOCIETY NEEDS YOUR HELP! Nominations for J/DM Executive Board Members

Please take a few minutes to think about suitable candidates for these positions and send in your nominations. Your participation in this process is very important. To make it easier, a self-mailer is on the next page. So, fill in your ballot, fold it over, and then please seal, stamp, and mail it.

The Society bylaws provide for election of two officers each year: the President-Elect (who thereafter becomes President, then Past President, and then leaves the Board); and one member of the Executive Board (who simply serves for three years, and then rotates off). The first step in the process is the nomination of candidates for these posts. This is the task of the membership, i.e., YOU. The election ballot will be mailed in the September issue of the *Newsletter*.

Please take a moment to think of people that you would like to see leading our Society. You may nominate up to FIVE for the Board, up to TWO for President-Elect. Note that ex-Presidents are not eligible for reelection as President, though they may serve as Board members. (For your information, a list of the society's presidents is on page 16 of this newsletter.) Any Presidential nominations ineligible by this rule will be counted as Board nominations. Please do nominate at least a few candidates--quite modest numbers of nominations have put candidates on the ballot in past years.

Irwin Levin
Secretary/Treasurer

Nominate up to FIVE people as candidates for the Executive Board:

- | | |
|----------|----------|
| 1. _____ | 4. _____ |
| 2. _____ | 5. _____ |
| 3. _____ | |

Nominate up to TWO people as candidates for President-Elect:

1. _____
2. _____

Return your nominations to:
 (You can use the self-mailer on the back of this page)

J/DM Nominations
 c/o Irwin Levin
 Department of Psychology
 University of Iowa
 Iowa City, IA 52242

or send by e-mail:
 irwin-levin@uiowa.edu

NOMINATIONS MUST BE
RECEIVED BY
August 18, 1995

Nominations Ballot Mailer
(fold, seal, and stamp before mailing)

Affix
correct
postage
here

J/DM Nominations
c/o Irwin Levin
Department of Psychology
University of Iowa
Iowa City, IA 52242

JDM-1995 Program News

Symposium Deadline Extended

The program committee is seeking to increase the number and diversity of symposia at the annual meeting. Accordingly, we are extending the deadline for symposium proposals to **AUGUST 16**. We are interested in symposia on any JDM-related topic, but we especially encourage proposals in areas of applications. Instructions for submitting a symposium proposal are found on page 6 of the *Newsletter*. Also, any of the committee members will be happy to discuss symposium ideas with potential proposers--addresses are also given on page 6.

Submissions Invited for the Teaching Forum

The committee will again organize a session on the teaching of JDM topics. In addition to the poster and demonstration formats offered last year, we will also consider proposals for short (20-minute) presentation/demonstrations on teaching topics. The deadline for Teaching Forum submissions is **SEPTEMBER 1**. See the instructions on page 6 of the *Newsletter*.

Parallel Sessions

The JDM program this year will experiment with a limited number of parallel sessions, although the majority of the conference will retain the traditional single track format. The goal of this innovation is to permit a larger number and greater diversity of symposia and paper presentations.

Paper and Poster Submissions

Although the deadline for submissions for papers and posters has passed, the committee may be able to consider additional submissions received in the next couple of weeks, while final selections are being made. Submission instructions and forms are reproduced on pages 6 and 7 of the *Newsletter*.

Program Reminder

This year's program will follow the schedule used last year, with an initial social-and-poster session on Saturday evening and concluding mid-afternoon on Monday. Further details will be forthcoming in the next *Newsletter*.

SUBMISSIONS -- 1995 JDM ANNUAL MEETING

All submissions for SYMPOSIA will be considered if received by the extended deadline of **AUGUST 16**. Potential submitters are welcome to contact any of the committee members prior to that date to discuss ideas.

All submissions for the TEACHING FORUM will be considered if received by **SEPTEMBER 1**.

The deadline for INDIVIDUAL PAPERS and POSTERS has passed, but late submissions received in the next couple of weeks may be considered, while final selections are being made.

FOR ALL SUBMISSIONS: Please indicate at the top the type of submission (symposium, teaching forum contribution, individual paper, or poster), your name, address, phone, and e-mail address, and the title of your proposed contribution.

FOR SYMPOSIA: Symposia are usually allotted about 90 minutes each, and include 3 or 4 speakers and often a discussant. Submit a 100-200 word description of the intended theme and format of the session. Attach a list of intended participants, including their names, addresses, phone numbers, and e-mail addresses, and a brief description of the topic of each talk. Please confirm the speakers' willingness to participate prior to submitting their names.

FOR THE TEACHING FORUM: Submit a 100-word abstract of the topic, and indicate your preference for one of the three available formats: (a) Full (4 ft. x 8 ft.) poster; (b) half-poster; (c) 20-minute presentation/demonstration. Poster displays may also be accompanied by a demonstration; participants should plan to bring their own equipment.

FOR INDIVIDUAL PAPERS: Submit a one-page abstract of the paper. You may also include a copy of a completed paper, but need not.

FOR A POSTER: Use the application form on the following page. Note that at least one of the authors must be a member of the JDM Society.

SEND SYMPOSIUM AND PAPER SUBMISSIONS TO:

Eldar Shafir, Department of Psychology, Princeton University, Green Hall, Princeton, NJ 08544 USA.
<eldar@clarity.princeton.edu>

SEND TEACHING FORUM AND POSTER SUBMISSIONS TO:

Sandra L. Schneider, Department of Psychology, BEH 339 University of South Florida, 4202 East Fowler Ave., Tampa, FL 33620 USA. <sandra@chuma.cas.usf.edu> fax: (813) 974-4617

OTHER PROGRAM COMMITTEE MEMBERS:

Jeff Casey, Harriman School of Management and Policy, SUNY--Stony Brook, Stony Brook, NY 11794 USA. <jcasey@sunysb.edu>

Josh Klayman, (on leave) Department of Psychology, University of Melbourne, Parkville, Victoria 3052, Australia <klayman@psych.unimelb.edu.au> fax: + 61-3-347-6618

POSTER PRESENTATION APPLICATION

Society for Judgment and Decision Making
Annual Meeting, Los Angeles, California
Saturday-Monday November 11-13, 1994

1. Author 1: J/DM Member? YES NO
Institution:

Author 2: J/DM Member? YES NO
Institution:

Author 3: J/DM Member? YES NO
Institution:

2. Title of presentation (12 words or less):

3. Abstract (100 words or less):

4. To whom should correspondence be addressed?

Name:

Phone:

Address:

email:

Send application (mail, fax, or email) to:

[Deadline has passed, but late submissions may be considered. Submit as soon as possible.]

Sandra L. Schneider

Department of Psychology, BEH 339

University of South Florida

4202 East Fowler Avenue

Tampa, FL 33620-8200 USA

sandra@chuma.cas.usf.edu

fax: (813) 974-4617 (attn: Sandra Schneider)

POSITIONS AVAILABLE

Carnegie Mellon University
Head, Department of Social and Decision Sciences

Applications are invited. The Department is a strong research and teaching center with both graduate and undergraduate programs and is located in the College of Humanities and Social Sciences. The current faculty (15 FTE) have backgrounds in economics, information technology, political science, psychology and sociology. Major research areas include behavioral decision theory, organizational theory, small groups, and social and technological change. Undergraduate majors include information and decision systems, policy and management, political science, and social science. Candidates should be recognized scholars of professorial rank or equivalent and have demonstrated administrative experience. They should have the intellectual breadth and openness needed to understand and nurture the diverse talents in the department and the initiative to leverage its strengths. Applications will be accepted at least until **October 17, 1995**. Carnegie Mellon is an EO/AA/ADA employer. To apply send a letter containing names of three references and a current curriculum vitae to Chair, Search Committee, Department of Social and Decision Sciences, Carnegie Mellon University, Pittsburgh, PA 15213-3890.

Carnegie Mellon University
Department of Social and Decision Sciences
post-doctoral position in behavioral decision making

I expect to be able to support a post-doctoral researcher for the year beginning September, 1995. The work would be on several research projects, considering issues of risk perception, risk communication, risk management, and the evaluation of environmental amenities. Most will have both basic and applied aspects. In addition to helping to fulfil the requirements of the contracts providing the funding, the person occupying the position would be encouraged to develop independent topics within the general project areas. Although I am the principal investigator on these projects, some involve other members of the department. All involve graduate students. There would, of course, be the opportunity to participate in the general life of the department and the university.

I am looking for someone with a lot of energy, with solid training in behavioral decision making, with good methodological and writing skills, with the ability to work independently, and with a taste for collaborative work. If you are interested, please send a CV, a writing sample, the names and phone numbers of three references, and a letter describing how this position would fit your experience and career goals. Send them to Rosa Stipanovic, Department of Social and Decision Sciences, Carnegie Mellon University, Pittsburgh, PA 15213-3890. I will start processing applications at the **end of July**. As this is somewhat late notice, there is some possibility of delaying the start date.

Baruch Fischhoff, Professor of Social and Decision Sciences, Engineering and Public Policy, and Psychology.

Carnegie Mellon is an AA/EEO employer.

City University, London
Centre for HCI Design, School of Informatics & Department of Psychology
Research Assistant in Cognitive Science

Applications are invited for a research assistant to work on project CROM (Cognitive Route Modelling) of food risk perceptions sponsored by the UK Ministry of Agriculture, Fisheries and Food. The research will involve developing a cognitive theory of human risk perception building on attribution and process theories of judgement. A series of experiments are planned to validate the model and provide insights into human judgement. The theoretical model will be implemented as a prototype decision support system for forecasting public and expert reactions to reports of food risks. The post requires experience in experimental design and cognitive modelling and programming skills in expert system shells/tools are desirable. The post will be for 3 years on the IA research assistant scale according to experience and qualifications (13,941 to 20,953 [UK pounds] plus 2,134 London allowance).

Candidates should preferably have a PhD in cognitive science/psychology with research experience in the subject area of risk assessment, human judgement or cognitive modelling. Requests for application forms and further details should be sent to the Personnel Officer, City University, Northampton Square, London EC1V 0HB.

Informal enquiries may be addressed to Professor Alistair Sutcliffe, School of Informatics, (44) (171)-477-8411, email: <sf328@city.ac.uk>, or Dr Peter Ayton, Dept of Psychology, (44) (171)-477-8524, email <P.Ayton@city.ac.uk>

BOOK OFFER**Cambridge—The Best in Decision Making****Inside the Juror**

The Psychology of Juror Decision Making

Reid Hastie, Editor

"...a useful reference, providing side-by-side comparisons of the four models of juror decision making that have generated the most research activity."

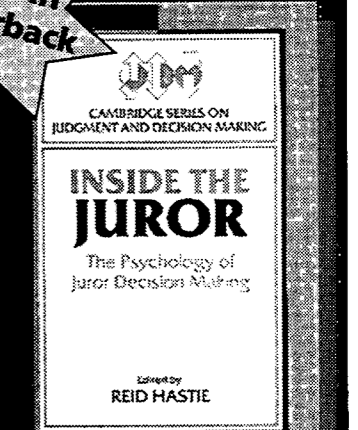
—Dorothy K. Kagehiro, Contemporary Psychology

Presents the most interesting and sophisticated work to date on juror decision making from several traditions—social psychology, behavioral decision theory, cognitive psychology, and behavioral modeling. The authors grapple with crucial questions, such as: Why do jurors who hear the same evidence and arguments in the courtroom enter the jury room with disagreements about the proper verdict? How do biases and prejudices affect jurors' decisions? And just how "rational" is the typical juror?

Cambridge Series on Judgment and Decision Making

1993 288 pp.
47755-7 Paperback \$19.95

40 West 20th Street, New York, NY 10011-4211. Call toll-free 800-872-7423.
MasterCard/VISA accepted. Prices subject to change.



CAMBRIDGE
UNIVERSITY PRESS

Subjective Probability, Utility and Decision conference
Jerusalem, Israel August 20-24, 1995

Program Schedule

Drinks and snacks are provided *gratis* during some of the breaks, as indicated. Guided tours are complimentary (i.e., included in the registration fee). Tours leave and end at the hotel entrance. Breakfast is included in the hotel fee. Lunches are at your own expense. The first night cocktail buffet is complimentary. The closing night banquet is \$40 per person and requires advance registration. There are nine workshops: GDM = group decision making; NDM = natural decision making; Risk = risk analysis, risk perception, and societal risk; Opt = unrealistic optimism; MA = multiattribute decision making; FC = forecasting; Acc = mental accounting; Emot = emotion in decision making; DDM = dynamic decision making. Oral paper sessions run two in parallel, workshop sessions run six in parallel. Names of paper sessions are only loosely descriptive.

Sunday

- 9:00 - 12:30 Guided tour of modern Jerusalem
- 12:30 - 13:40 Lunch
- 13:45 - 13:55 Opening and welcome
- 13:55 - 14:55 Presidential address: W. A. Wagenaar
- 15:00 - 16:20 Paper sessions
 - Real decisions I: van Lenthe et al.; Hilton & Vidaillet; Brown et al.
 - Psychology I: Jones & Jones; Lewicka; de Vaal
- 16:20 - 17:10 Break (drinks and snacks)
- 17:10 - 18:40 Paper sessions
 - Time pressure: Goldstein & Gigerenzer; Benson & Ordonez; Maule & Maillet-Hauswirth
 - Decision weights: Fox C; Prelec; Wu
- 18:45 - 19:15 de Finetti award winner: Peter Roelofsma
- 19:30 - 21:00 Reception (complimentary cocktail buffet)

Monday

- 9:00 - 10:00 Invited speaker: Amos Tversky
- 10:00 - 10:30 Break (drinks)
- 10:30 - 12:30 Workshops (DDM I, NDM I, Risk I, Opt I, MA I, FC)
- 12:30 - 13:30 Lunch
- 13:35 - 15:05 Paper sessions
 - Overconfidence I: Budescu et al.; Juslin & Bjorkman; Zauberman et al.
 - Game theory: Bagai; Offerman et al.; Suleiman
- 15:05 - 15:30 Break (drinks and snacks)
- 15:30 - 17:00 Paper sessions
 - Overconfidence II: Yaniv & Schul; Zakay; Koehler & Nigel
 - Aiding the decision maker: Fox J; Willems; Simpson
- 17:00 - 18:00 Break
- 18:00 - 20:00 Guided tour of Yad Va'shem, the Holocaust Memorial

Tuesday

- 9:00 - 10:00 Invited speaker: Colin Camerer
- 10:00 - 10:30 Break (drinks)
- 10:30 - 12:30 Workshops (DDM II, Acc I, Risk II, Emot I, MA II, GDM I)
- 12:30 - 13:30 Lunch
- 13:35 - 15:05 Paper sessions
 - Overconfidence III: Wallsten et al.; Soll; McClelland
 - Real decisions II: Svenson & Hill; Welkenhuysen et al.; Aarts et al.
- 15:05 - 15:30 Break (drinks and snacks)
- 15:30 - 17:00 Paper sessions
 - Combining experts: Ravid; Shanteau & Edwards; Sorkin & Hays
 - Judgment: Sedlemeier et al.; Hoffrage & Gigerenzer; Curley & Golden
- 17:00 - 18:00 Break
- 18:00 - 20:00 Guided tour of Israel Museum and Dead Sea Scrolls

Wednesday

- 9:00 - 12:30 Guided tour of Old City
- 12:30 - 13:40 Lunch
- 13:40 - 15:10 Paper sessions
 - Miscellaneous I: Huber; Harte; Fischer K
 - Miscellaneous II: Nowlis & Simonson; Erev; Gneezy
- 15:10 - 15:40 Break (drinks and snacks)
- 15:40 - 17:00 Paper sessions
 - Hindsight: Hertwig; Pohl; Polotick
 - Psychology II: : Ayton & Falk; Teigen; Tykocinski
- 17:15 - 20:00 Evening poster session (50 posters)

Thursday

- 9:00 - 10:00 Invited speaker: Janet Sniezek
- 10:00 - 10:30 Break (drinks)
- 10:30 - 12:30 Workshops (NDM II, Acc II, Emot II, Opt II, MA III, GDM II)
- 12:30 - 13:30 Lunch
- 13:35 - 15:15 Paper sessions
 - Negotiation: Ritov; Kristensen & Garling; Milter et al.; Babcock et al.
 - Medical & legal DM: Strahilevitz; Kerstholt & Jackson; Jungermann et al.; Timmermans et al.
- 15:15 - 15:45 Break (drinks and snacks)
- 15:45 - 16:45 Invited speaker: Phillip Johnson-Laird
- 17:00 - 18:00 Business meeting
- 18:00 - 19:00 Break
- 19:00 Banquet (sign up and pay in advance)

Tips for Travelers to SPUDM - 15

How to get to the hotel: When you arrive at Ben Gurion airport, you will find outside the passenger terminal limousine service to Jerusalem. This service costs \$10 for a shared ride (dollars and shekels will be accepted), run by the Neshar company, or \$40 for a private limousine. Both will take you all the way to the hotel, but the shared ride drops off all passengers at their final Jerusalem destination, and you may be dropped off first, last, or in between. The fee is payable at the end of the ride and no tip is required.

How to get to the airport: The same service will take you, for the same price, from the hotel to the airport. Reservations should be made a day in advance (tel. 257-227). Travel time is 40-60 minutes.

Money: The local coin is the New Shekel--NS. Exchange rates for the past year or more have hovered close to 3NS per dollar. Most places will take dollars, however, and credit cards.

Shopping: Shops are typically open Sunday to Thursday from about 9 am to 7 pm, some closing between 1 pm and 4 pm. Friday is a half day--most places close about 2 pm. The official day of rest is Saturday, and Sunday is a regular weekday. There are no shops in the immediate vicinity of the hotel.

Weather: August in Jerusalem can be very hot, up to the high 30s C (about 100 F)--like southern California or southern Europe. More typical, however, are temperatures around 30 C (87 F). It never rains in Jerusalem in summer, indeed, the heat is dry. The evenings usually cool off considerably, sometimes even requiring a light coat. The hotel is fully air-conditioned, and has a swimming pool.

Clothing: Bring clothing for hot, dry days and cool evenings. For the tour to the Old City, modest dress is recommended to ease entrance into the holy sites.

Getting around Jerusalem: The hotel is a bit out of the way, though not far from the center. It operates a free, though infrequent, shuttle to the town center. Those wishing to go out on their own outside of the times that the conference will provide transportation (as for the organized tours included in the program) could take a taxi. Rides to the town center should run less than \$5, and tipping is not required. A map of Jerusalem is included in your conference packet.

Restaurants: Breakfast is included in the price of the room. Israeli hotel breakfasts are rather large, including a variety of cheeses, yoghurts, breads, and fresh vegetables, as well as items like eggs and cereal. Lunch will be provided in the hotel for extra pay, cafeteria style or at the hotel restaurant. You may want to go out for dinners. We will provide a list of Jerusalem restaurants. You can have a nice dinner for prices from \$15 up. The national snack food is falafel--a generous and quite filling portion can be had for less than \$2. Service charge in Israel is only 10% (though more is gladly accepted), and usually is not included in the bill.

Telephones: Jerusalem is full of card operated public phones. Cards are sold all over.

Service desk: Besides the hotel desk, the conference will operate its own service desk, including a Travex representative, where you can make various arrangements. Please note that the hotel does not provide conference facilities (computers, copying machines, and the like), so you should be prepared to come with all the materials you might need for your presentation.

MORE UPCOMING MEETINGS

Association of Management: will be at the Waterfront Centre Hotel, Vancouver BC, August 2-5, 1995. For information contact: Andrew Schiff, MF&A Group Chair, Department of Accounting, Merrick School of Business, University of Baltimore, 1420 North Charles Street BC443, Baltimore MD 21201 USA, (410) 837-5095, fax: (410) 837-5722, <aschiff@ubmail.ubalt.edu>

Society for Mathematical Psychology: will be at the Univ of California, Irvine, August 3-6, 1995. For information contact: Dee Yox, School of Social Sciences, University of California, Irvine CA, 92717 USA, (714) 824-6336, <dyox@orion.oac.uci.edu>

Society for Medical Decision Making: will be at The Buttes, Tempe AZ, October 14-17, 1995. For information contact: Maria Gorrick, Society for Medical Decision Making, The George Washington Univ Office of CME, 2300 K Street NW, Washington DC 20037 USA, (202) 994-8929, fax: (202) 994-1791, <smdm-office@camis.stanford.edu>

INFORMS: will be at the Sheraton Hotel, New Orleans, LA, October 29-November 1, 1995. For information contact: INFORMS New Orleans '95, 290 Westminster Street, Providence RI 02903 USA, (800) 343-0062 or (800) 446-3676.

Society for Computers in Psychology: will be at the Westin Bonaventure Hotel, Los Angeles, CA, November 9, 1995. For information contact: Robert W. Allan, Department of Psychology, Lafayette College, Easton, PA 18042. FAX: 610-250-5349. <allanr@lafayette.edu> Phone: 610-250-5291.

The Psychonomic Society: will be at the Westin Bonaventure Hotel, Los Angeles, CA, November 10-12, 1995. For information contact: Randi C. Martin, Secretary-Treasurer, Dept of Psych, P.O.Box 1892, Rice Univ, Houston TX 77251-1892 USA, (713) 527-8101 x3417, <rmartin@rice.edu>

Judgment/Decision Making Society: Los Angeles, CA, Nov 11-13, 1995. Submission and meeting information is on pp. 5-7.

ON LINE

We welcome suggestions and comments about new features. ---- Alan Schwartz and Alan Cooke

Internet Subject Cooperative (more information is in the *Newsletter*, July 1994)

This service allows researchers to fill out each other's questionnaires and surveys, for pilot studies or real data. Contact Jon Baron, the moderator of the effort

baron@cattell.psych.upenn.edu

Federation News

The monthly newsletter of the Federation of Behavioral, Psychological and Cognitive Sciences is available electronically. Contact the Federation at:

federation@apa.org

Electronic Mailing Lists (more information is in the *Newsletter*, July 1994)

To subscribe, send a message of the form:

subscribe mailing-list YOUR FULL NAME

to the following address:

listproc@mellers1.psych.berkeley.edu

where *mailing-list* is

jdm-society for members of the society in general

jdm-grads for graduate students (Note: This is a sublist of the entire mailing list. Graduate students receive messages to both lists.)

To send a message to all subscribers (including graduate students), send the message to:

jdm-society@mellers1.psych.berkeley.edu

To send a message only to graduate students, send the message to:

jdm-grads@mellers1.psych.berkeley.edu

To cancel your subscription, send a message of the form:

unsubscribe mailing-list YOUR FULL NAME

to the same address as for subscriptions.

Reference Archive (more information is in the *Newsletter*, February 1995)

The system allows users to store and retrieve book and chapter references related to the fields of judgment and decision making. The archive is located at:

references@mellers1.psych.berkeley.edu

For more information send the message "help" to this address.

World-Wide Web

The J/DM Society now has a set of pages on the World-Wide Web, providing information about the Society and Society Membership, upcoming events, all our electronic services (including easy-to-use forms for subscribing to SJDM mailing lists, and help with the reference archive), and links to related Web sites that may be of interest to members. The URL (uniform resource locator) for the Web page is:

<http://mellers1.psych.berkeley.edu/sjdm>

DUES AND JOURNAL SUBSCRIPTIONS

You can now pay your membership dues and order the journals *Organizational Behavior and Human Decision Processes* and the *Journal of Behavioral Decision Making* using the single form below. If you want to subscribe to either journal for 1995, just check the appropriate space(s) below. **Do NOT send your journal fees, you will be billed for the amount by the publishers. Please DO send your Society membership dues.**

For your dues status, please check your label. The date next to your name is the last year for which the database shows you as having paid dues.

If your label shows "1995" or later, you are fully paid. THANK YOU!

If it is "1994" then you owe dues of \$20 for 1995.

If it is "1993" or earlier then you owe back dues (\$20 per year) and \$20 for 1995. Please act soon, or you will be dropped from the mailing list.

Members residing outside the United States who incur expenses in getting checks written in U.S. funds have the privilege of paying in advance for multiple years. The label date should indicate if you have done this. Members residing in countries where getting checks written in U.S. funds is impractical or illegal may apply to the Society for a free membership. Such members will find a "*" next to their names on the label.

**SOCIETY FOR JUDGMENT AND DECISION MAKING:
DUES/ADDRESS CORRECTION/JOURNAL ORDERS FORM**

Name _____ Phone _____

Address _____ EMAIL _____

City _____ State _____ ZIP _____

Please make checks payable to the JUDGMENT/DECISION MAKING SOCIETY.
Checks must be in US dollars and payable through a US bank. Mail the form and check to:

Irwin Levin
Department of Psychology
University of Iowa
Iowa City, IA 52242

<p>1995 Dues: Member \$20 Student \$5*</p>

*Students must have endorsement of a faculty member:

Faculty Signature: _____ Date: _____

Printed Name: _____ Institution: _____

I wish to subscribe to the following for 1995:

[The journal will bill you later for the price of subscription at the special Society rates shown]

_____ *Organizational Behavior and Human Decision Processes* (12 issues, \$125 US & Canada, \$151 elsewhere)

_____ *Journal of Behavioral Decision Making* (4 issues, \$70)

PRESIDENTS

Society for Judgment and Decision Making

James C. Shanteau	1986-1987
Kenneth R. Hammond	1987-1988
Robyn M. Dawes	1988-1989
Lola L. Lopes	1989-1990
Baruch Fischhoff	1990-1991
Robin M. Hogarth	1991-1992
Daniel Kahneman	1992-1993
J. Frank Yates	1993-1994
Terry Connolly	1994-1995
Barbara Mellers	1995-1996

J/DM NEWSLETTER
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