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Program Schedule

Judgment/Decision Making Meeting

November 13 and 14, 1982

Hyatt Regency - Minneapolis
1300 Nicollet Mall

Friday, November 12

8:00 - 12:00 p.m. Hospitality Room

There will be an open bar (free for those who have paid their \$20 registration fee) in the hospitality suite (under Lola Lopes' name) at the Hyatt Regency.

Saturday, November 13

8:00 - 12:10 a.m. Paper Session, Nicollet D-3

There will be a session within the Psychonomic Society meeting devoted to papers on "Judgments, Decisions, & Choices" chaired by Dominic Massaro (University of California, Santa Cruz) and Lorraine Allan (McMaster University).

12:10 - 1:00 p.m. Lunch

JDM attendees are encouraged to have lunch in small groups at one of the restaurants in or close to the Hyatt Regency.

1:00 - 1:30 p.m. Welcoming Remarks

Introductory comments and the plans for the JDM meeting will be presented by Charles Gettys (University of Oklahoma), Lola Lopes (University of Wisconsin), and James Shanteau (Kansas State University).

1:30 - 3:00 p.m. Keynote Address

Kenneth Hammond (University of Colorado) will talk on "To Whom Does the Future Belong: Is You Is or Is You Ain't My Baby." Introductions will be provided by Gary McClelland (University of Colorado) and a Commentary will be presented by Lola Lopes (University of Wisconsin). (Ken's talk is the second in a series of historical perspective talks at JDM meetings by the founders of judgment/decision research -- Ward Edwards presented a talk at last year's meeting. We plan to record these presentations and make them available upon request.)

Saturday, November 13

3:00 - 3:15 p.m. Coffee Break

3:15 - 5:00 p.m. History of Evidence

This session will be on "Source Credibility: History, Theory, and Evidence" with Michael Birnbaum (University of Illinois) serving as moderator. The participants will include Brown Grier (Rush-Presbyterian-St. Lukes Medical Center) who will present "History of the Theory of Testimony," Michael Birnbaum (University of Illinois) who will present "Mathematical Models of Source Credibility," and David Schum (Rice University, on leave of absence with the Analytic Methodology Research Division of the Civilian Intelligence Agency) who will present "Source Credibility and Its Relation to the Value and Subtleties of Evidence." (These talks are part of our continuing emphasis the historical and theoretical underpinnings of judgment and decision research.)

5:00 - 5:30 p.m. Business Meeting

There are a number of questions which need to be answered. For instance, should we collect dues to pay for the ongoing expenses of the group? If so, should the Newsletter subscription and the JDM dues be combined into a single fee? How should we select officers? What addition officers, if any, do we need? What are the reactions to the Judgment/Decision Making Newsletter and can it be enlarged? What suggestions are there for the next meeting (tentatively scheduled for San Diego in November, 1983)? What else should we be doing to advance judgment/decision research?

5:30 - 6:30 p.m. Social Hour

There will be an open bar (free to those who have paid their \$20 registration fee) in the hospitality suite. During this time, several JDM members will be available for special Conversation Hour discussions; see the last page for a list of names and times.

6:30 - 9:00 p.m. Dinner

William Wright (University of Minnesota) will provide us with a list of suggested restaurants in the vicinity of the Hyatt Regency.

9:00 - 12:00 p.m. Hospitality Room

There will be an open bar (free to those who have paid their \$20 registration fee) in the hospitality suite. During this time, several JDM members will be available for special Conversation Hour discussions; see the last page for a list for names and times.

Room
2111

Sunday, November 14

8:30 - 10:30 a.m. Major Address

Daniel Kahneman (University of British Columbia) and Amos Tversky (Stanford University) will present "Intentional Reasoning and The Conjunction Fallacy in Probability Judgments." Commentaries will be provided by Lee Beach (University of Washington), John Payne (Duke University), and Nancy Pennington (University of Chicago). Hillel Einhorn (University of Chicago) will be moderator. (There is one major address scheduled each year, with commentaries by investigators reflecting a variety of views.)

10:30 - 10:45 a.m. Coffee Break with Breakfast Rolls

10:45 - 12:15 p.m. Role of Experience

This special session will be on "Role of Experience in Judgment and Decision Making" with Jerry Busemeyer (Indiana University/Purdue University) serving as moderator. Participants will be Jerry Busemeyer (Indiana University/Purdue University) presenting "Serial Averaging Model of Prototype Learning," Gary Gaeth (Kansas State University) presenting "Training as a Form of Structured Experience," Barbara Mellers (University of California, Berkeley) presenting "Role of Experience in Different Stimulus Contexts," and Colleen Surber (University of Wisconsin) presenting "Developmental Aspects of Judgment." Commentary will be provided by Kent Norman (University of Maryland). (This session will provide an opportunity for some younger investigators to describe their ongoing research.)

12:15 - 1:15 p.m. Lunch

1:15 - 3:00 p.m. Accounting and Auditing Judgment

This invited session will be on "Judgment and Decision Making Research in Accounting and Auditing" with William Wright (University of Minnesota) serving as moderator. Participants (all from the University of Minnesota) will be John Dickhaut presenting "Experimental Economics," Edward Joyce presenting "Process Tracing Research," and William Wright presenting "Expertise and Auditing Judgment." (This session will allow JDM investigators to learn more about the research findings and opportunities in accounting and auditing judgment.)

3:00 p.m. Departure

Invited Conversation Hour Participants

Saturday, November 13

5:30 - 6:30 p.m.

Colin Burrows (Monash University, Victoria, Australia)
John Carroll (Loyola University of Chicago)
Sven Styrborn (National Defense Research Institute,
Karlstad, Sweden)

9:00 - 10:00 p.m.

Stephen Edgell (University of Louisville)
Kent Norman (University of Maryland)
Valerie Reyna (Stanford University)

10:00 - 11:00 p.m.

John Castellan (Indiana University)
David Curry (University of Iowa)
Paul Danos (University of Michigan)

11:00 - 12:00 p.m.

Hal Arkes (Ohio University)
Jerome Busemeyer (Indiana University - Purdue University)
Mary Kay Busemeyer (Indiana University - Purdue University)

For more information about the Judgment/Decision Making group, contact:

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For information about the Judgment/Decision Making newsletter, contact:

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335

To add or make a change on the JDM mailing list, contact:

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Attendees' Statements of Research Interests

Judgment/Decision Making Conference

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Urton Anderson (University of Minnesota)

"Causal and inductive reasoning; audit judgments."

Hal Arkes (Ohio University)

"Covariation judgment; increase in perceived validity as a statement is repeated; medical diagnosis."

Hutton Barron (University of Kansas)

"MAU model for faculty fringe benefits; validation of MAU models."

Max Bazerman (Boston University)

"Impact of decision biases (overconfidence, framing, etc.) on negotiation behavior; the decision processes of arbitrators (policy capturing); decision biases in bidding behavior."

Lee Beach (University of Washington)

Michael Birnbaum (University of Illinois)

John Bolland (University of Kansas)

"Differences between political leaders and nonleaders' approaches to interpreting, integrating, and storing information and making decisions; representation of bureaucratic discretion as social judgments."

Eugene Borgida (University of Minnesota)

"Expert knowledge, personal involvement, and the generalizability of such inferential 'shortcomings' as confirmatory bias, perceptual salience and the base rate fallacy."

Berndt Brehmer (University of Uppsala)

"Dynamic decision making; group decision making."

Colin Burrows (Monash University)

"Utilities and probabilities; health insurance decisions; medical decision making; boot strapping; materiality in auditing."

Jerome Busemeyer (Indiana University - Purdue University)

"Stochastic choice processes; dynamic decision making; serial averaging theory."

Mary Kay Busemeyer (Indiana University - Purdue University)

"Human motivation."

John Carroll (Loyola University)

"Diagnostic judgments by expert criminal justice decision makers (judges, parole boards, probation officers) regarding causes of crime, parole release, and supervision options."

- John Castellan (Indiana University)
"Judgment under uncertainty; effects of dimensional interaction on judgment; cognitive modeling of decision processes."
- Terry Connolly (Georgia Tech)
"Information-purchase/acquisition; flexible decision strategies; decision making in dispersed computer nets."
- David Curry (University of Iowa)
"The stability of parameter estimates in multiattribute modeling as a function of context and task manipulations; decompositional models of choice - using experimental designs."
- Paul Danos (University of Michigan)
"The effects of confirming and disconfirming forecasts on strongly held rating class assessments; tests of the use of forecasts in banking decisions and the evaluation of forecasts of auditors."
- Geri Anne Dino (Kansas State University)
"The effects of stress on decision making particularly in organizational settings; training decision makers in organizational settings."
- Stephen Edgell (University of Louisville)
"Factors affecting the utilization of configural information; also further work on the Edgell/Geisler choice model."
- Hillel Einhorn (University of Chicago)
"Causal inference and the psychology of evidence."
- Richard Ettenson (Kansas State University)
"Analysis of expert decision making and judgment; pre-decision and dynamic decision processes."
- Gary Gaeth (Kansas State University)
"Computer aided training; medical decision making; information acquisition."
- Chuck Gettys (University of Oklahoma)
"The effects of information structure on decision making."
- Brown Grier (Northern Illinois University)
"The effects of information structure on decision making."
- Rob Hamm (University of Colorado)
"Response mode effects, the preference reversal phenomenon; psychiatric commitment decisions made by clinicians and by civil court judges; analytic and intuitive cognition of highway engineers; the use of probability and utility concepts in medical decision making."
- Kenneth Hammond (University of Colorado)
"Unification of judgment and decision theory; scientists' judgments of risk."
- Robin Hogarth (University of Chicago)
"Psychology of inference and causal reasoning."
- Michael Inbar (Graduate Center of CUNY)
"Policy capturing by means of LMR models; inference of intentions."

Irwin Levin (University of Iowa)

"Economic judgments; inferring missing values in information integration; external validity tests."

Eric Johnson (Carnegie-Mellon University)

"Relationship between expertise and judgment; process models; societal risk; choice processes."

Daniel Kahneman (University of British Columbia)

Lola Lopes (University of Wisconsin)

"Risky decision making; induction; judgment processes; rationality."

Gary McClelland (University of Colorado)

"Information processing models of decision making with special emphasis on how values are stored, constructed, and retrieved in the decision making process."

Tom Mehle (University of Nebraska)

"I am currently examining the relationships between recognition memory and subjective probability estimates. I am working in a legal context, testing subjects' ability to recognize 'crimes' and to estimate the probability that a crime was committed."

Barbara Mellers (University of California, Berkeley)

"Mathematical models of equity judgment; contextual effects; selection decisions."

Nancy Paule Melone (University of Minnesota)

"Current work focuses on understanding different skills and reasoning processes used by corporate level executives, trained in various business specialities, in approaching identical strategic management problem situations (e.g., corporate acquisitions)."

Kent Norman (University of Maryland)

"Separation of weight and scale value in information integration theory; judgment and decision making from a Christian perspective."

Gregg Oden (University of Wisconsin)

"Concept structure; language comprehension."

Geoffrey Orr (University of Texas, Arlington)

"Multi-attribute choice; binary choice; use of information in choice."

John Payne (Duke University)

"Contingent decision behavior; risky choice."

Nancy Pennington (University of Chicago)

Gordon Pitz (Southern Illinois University)

"Decision aids and evaluation thereof; multiplicative MAUT models and risk taking."

Rebecca Pliske (University of Oklahoma)

"Cognitive processes underlying act and outcome generation; the role of causality in judgment and decision making."

Valeria Reyna (Stanford University)

"Framing effects (especially linguistic); source credibility and expertise; expression and comprehension of probability statements."

J. Edward Russo (University of Chicago)

"Process tracing of decision processes and strategies; the role of cognitive effort in decision making."

Sandra Schneider (University of Wisconsin)

"Effects of aspiration level on risk averse and risk seeking behaviors in a gambling situation."

James Shanteau (Kansas State University)

"My current research interest is in the analysis and training of expert decision makers; I am also interested in the effects of stress on decision making."

Sven Styrborn (National Defense Research Institute, Sweden)

"Group decision making, especially the problem of 'groupthink' in staff decisions; training staff members to avoid failures of 'groupthink'."

Colleen Surber (University of Wisconsin)

"Social judgments, especially causal inference and attribution, and use of algebraic models to represent developmental changes in social judgments."

Richard Swenson (Harvard Medical School)

"Measuring the accuracy of perceptual judgments about medical images (via signal detection theory); models (optimal and otherwise) for predicting perceptual judgments; evaluation of diagnostic systems."

Amos Tversky (Stanford University)

Lawrence Ward (University of British Columbia)

"Psychophysical judgment; pattern processing and attention; environmental cognition."

Bill Wright (University of Minnesota)