

### **Rational and intuitive decision style scale items**

INSTRUCTIONS: The following questions relate to how you make decisions. There are no "right" or "wrong" answers, so please state your opinion as honestly as possible. Using the scale below, please indicate the extent to which you agree or disagree with the statements. Describe how you are now, not as you wish to be in the future.

(1) Strongly Disagree, (2) Disagree, (3) Neutral (Neither agree nor disagree), (4) Agree, (5) Strongly Agree

#### **Rational items**

1. I prefer to gather all the necessary information before committing to a decision.
2. I thoroughly evaluate decision alternatives before making a final choice.
3. In decision making, I take time to contemplate the pros/cons or risks/benefits of a situation.
4. Investigating the facts is an important part of my decision making process.
5. I weigh a number of different factors when making decisions.

#### **Intuitive items**

1. When making decisions, I rely mainly on my gut feelings.
2. My initial hunch about decisions is generally what I follow.
3. I make decisions based on intuition.
4. I rely on my first impressions when making decisions.
5. I weigh feelings more than analysis in making decisions.