

SJDM Sunday Poster Session 1

Proportion Dominance in Joint and Separate Evaluation

Bartels, Daniel M. (Northwestern University)

The Influence of Expectations and Outcomes on Moment-to-Moment Emotions, Emotional Consequences, and Summary Evaluations

Bee, Colleen C. (University of Oregon); Madrigal, Robert (University of Oregon)

Expert bias in frequency judgments: Intuition as de-biasing strategy

Betsch, Cornelia (University of Heidelberg, Germany); Plessner, Henning (University of Heidelberg, Germany); Haberstroh, Susanne (University of Erfurt, Germany)

French Translation of the Domain-Specific Risk-Taking Scale

Blais, Ann-Ren  e (CIRANO and Defence R& D Canada Toronto); Montmarquette, Claude (CIRANO and University of Montreal); Weber, Elke U (Columbia University)

Predecisional Distortion in the Evaluation of Risky Choices

Bond, Samuel D. (Fuqua School of Business, Duke University); Carlson, Kurt A. (Fuqua School of Business, Duke University)

Rank Dependence in Pay Satisfaction

Brown, Gordon D.A. (University of Warwick); Gardner, Jonathan (Watson Wyatt LLP); Oswald, Andrew (University of Warwick); Qian, Jing (University of Warwick)

Variability and following streaks

Burns, Bruce D. (Michigan State University)

Impulsive Aggression Can Provide Pleasure

Cabanac, Michel (Universit   Laval, Qu  bec); Bonniot-Cabanac, Marie-Claude (Universit   Laval, Qu  bec); Ramirez, J. Martin (Universidad Complutense, Madrid)

Egocentric Predictions of Task Performance

Chambers, John R. (University of Iowa); Paul Windschitl, Don Moore

Decision Biases Predict Bad Decisions

Chapman, Gretchen B. (Rutgers University); DiBonaventura, Marco D. (Rutgers University)

A Peircean Pragmatist Accepts Hammond's Challenge

Chiasson, Phyllis (The Davis Nelson CO)

Omission bias in vaccination decisions

Connolly, Terry (University of Arizona); Reb, Jochen (University of Arizona)

Perceived Fungibility and Repeated-Play Decisions

DeKay, Michael L. (Carnegie Mellon University); Kim, Tai Gyu (Carnegie Mellon University); Tuma, Nadia C. (Carnegie Mellon University)

The Confident Conscience: The Effect of Incidental Confidence on Ethical Decision Making
Dunn, Jennifer R. (University of Pennsylvania); Schweitzer, Maurice E. (University of Pennsylvania)

Get it out of me: The role of context in omission and action biases
Fagerlin, Angela (University of Michigan, Ann Arbor VA); Zikmund-Fisher, Brian J. (Ann Arbor VA); Ubel, Peter A. (University of Michigan, Ann Arbor VA)

Adolescent Risky Decision-Making: A Fuzzy-Trace Theory Analysis
Fankem, Sonia M. L. (University of Arizona); Reyna, Valerie F. (University of Arizona); Poirier, Kristin (University of Arizona); Adam, Mary B (University of Arizona); LeCroy, Craig (Arizona State University)

THE DEVELOPMENT OF A ÌRULE-BASEDÏ AND ÌPRINCIPLE-BASEDÏ MEASURE OF DECISION MAKING
Fernandez, Nicholas A (The University of Texas at El Paso); Morera, Osvaldo F (The University of Texas at El Paso); Braun, Gary P (The University of Texas at El Paso); Hosch, Harmon M (The University of Texas at El Paso)

Can I Learn to be Aware? What Affects Learning Situation Awareness in Dynamic Decision Tasks
Gonzalez, Cleotilde (Carnegie Mellon University); Wimisberg, Jacob (Kobi) (Carnegie Mellon University)

ÌAll Numbers are not Created Equal: Negative Random Events and Personalized Random NumbersÏ
Goodman, Joseph (University of Texas at Austin); Irwin, Julie (University of Texas at Austin)

Simulated reactive decision strategies as indicators of ðtheory of mindÏ deficit
Grushka, Avi (Ben Gurion University); Fischer, Ilan (Ben Gurion University); Meiran, Nachshon (Ben Gurion University); Kofman, Ora (Ben Gurion University)

De-biasing Vague Probabilities
Hadar, Liat (Ben Gurion University of the Negev); Fischer, Ilan (Ben Gurion University of the Negev)

Depth of Processing and Need for Cognition as Moderators of Risky Choice Framing
Halleran, Jennifer G. (Drew University); Fagley, Nancy S. (Rutgers University); Simon, Andrew F. (Seton Hall University)

Power, Information, and Personality: Where strategy ends and fairness begins in ultimatum bargaining.

Handgraaf, Michel (Tilburg University); Van Dijk, Eric (Leiden University); Wilke, Henk (Leiden University); Vermunt, Riel (Leiden University); De Cremer, David (Maastricht University)

How do emotions affect confidence and skilled performance in men and women?
Hardman, David (London Metropolitan University)

How Does it Feel to Play Ultimatum and Dictator Games?
Haselhuhn, Michael (University of California, Berkeley); Mellers, Barbara (University of California, Berkeley)

The point illusion: Incorrect weighting of absolute and relative performance in self-assessments
Jeffrey, Scott (University of Waterloo)

A unified framework for comparing models of individual preferential choice
Johnson, Joseph G. (Indiana University); Busemeyer, Jerome R. (Indiana University)

The Use of Recognition in Group Decision-Making
Katsikopoulos, Konstantinos V. (Max Planck Institute for Human Development); Reimer, Torsten (Max Planck Institute for Human Development)

Intervening versus observing in multiple cue learning
Lagnado, David A. (University College London); Newell, Ben R. (University College London)

ARE JUDGEMENTAL FORECASTS IMPACTED BY THE SOURCE OF THE ADVICE?
Lawrence, Michael (University of New South Wales, Australia); Warren, Melissa (UNSW, Sydney, Australia)

Examining the Relationship Between Individual Differences in Working Memory Capacity and Judgments of Probability and Frequency
Lehman, Amber M. (University of Maryland); Dougherty, Michael R. P. (University of Maryland)

Matters of Life and Death: Unequal Value of Life as Revealed by Judgments of Wrongful Death
Lenton, Alison P. (University of Cambridge (UK))

Do we perchance see the difference? Perceptual biases in randomness judgments
Lev, Dror D. (Ben-Gurion University of the Negev); Leiser, David (Ben-Gurion University of the Negev)

Reframing the Frame: Extending the Attribute Framing Paradigm
Levin, Irwin P. (University of Iowa); Gaeth, Gary J. (University of Iowa); Lauriola, Marco (University of Rome "La Sapienza"); Lucidi, Fabio (University of Rome "La Sapienza"); Russo, Paolo (University of Rome "La Sapienza")

Attitude toward Ambiguity as a Predictor of Responses to Uncertainty in Different Domains

Levin, Irwin P. (University of Iowa); Lauriola, Marco (University of Rome); Hart, Stephanie S. (University of Iowa)

From Unpacking to Refocusing: Frames, Evidential Support and Probability Judgment
Mandel, David R (University of Victoria)

Optimism/Pessimism and Risk Taking
Martin, Nicey E. (University of South Florida); Schneider, Sandra L. (University of South Florida)

Cognitive Models and Multi-Agent Systems for Interactive Decision-Making
Marzo, Francesca (University of Siena)

Independent Assessment Methods for Improving Probability Judgment Accuracy
Merkle, Edgar C. (Ohio State University); Sieck, Winston R. (Ohio State University); Van Zandt, Trisha (Ohio State University)

Measurement Invariance of the Decision Making Styles Inventory
Morera, Osvaldo F. (Department of Psychology; Univ. of Texas at El Paso); Nygren, Thomas E. (Department of Psychology; The Ohio State University); White, Rebecca (Department of Psychology; The Ohio State University); Fernandez, Norma P. (Department of Psychology; Univ. of Texas at El Paso); Skewes, Monica C. (Department of Psychology; Univ. of Texas at El Paso)

Building of trust: The signaling effects of voluntary provision of monitoring and self-sanction
Nakayachi, Kazuya (Tezukayama University); Watabe, Motoki (Kyoto University)

Naïve Causal Models and Mental Correlations: Why $r(A \text{ to } B)$ is not equal to $r(B \text{ to } A)$
Nayakankuppam, Dhananjay (University of Iowa); Mishra, Arul (University of Iowa)

The impact of perceived animacy on causal judgments
Nikonova, Olga (Southern Illinois University (Carbondale)); Young, Michael E. (Southern Illinois University (Carbondale))

Decision Making Styles and Betting Strategies
Nygren, Thomas E. (Ohio State University); White, Rebecca J. (Ohio State University)

The Cognitive Theory of Noise
Pearlman, Philip (Rational Trading Institute)

Applying the Dual-Process Model of Decoy Effects to Context Effects in Social Judgment
Pettibone, Jonathan C. (Southern Illinois University Edwardsville); Zeitlin, Deborah (Southern Illinois University Edwardsville)

Assessment of Risk to Food Safety Hazards

Raacke, John (Kansas State University); Friel, Brian (Kansas State University); Gordon, Joye (Kansas State University)

The rise and fall of stock market predictions: A test of symmetry

Rasouli, Maria (Carleton University); Khan, Shamima (Carleton University)

Regulatory Focus and Risk as Feelings

Reid, Aaron, A. (Ohio University)

Context shapes preference: Choice set composition and temporal discounting

Reimers, Stian (University of Warwick); Stewart, Neil (University of Warwick); Chater, Nick (University of Warwick)

The Role of Personal and Situational Relevance on the Sunk Cost Effect

Renner, Catherine Hackett (West Chester University); Corby, AnneMarie (West Chester University)

The Illusion of Market Stability

Rude,Dale (U of Houston)

A Role for Multiple Stakeholder Perspectives in the Perception of Business Risks

Schwarzkopf, David L. (Bentley College)

The Reliability of Disaggregated Ratings Versus Holistic Ratings

Shaffer, Victoria A. (Ohio State University); Arkes, Hal R. (Ohio State University)

Risk attitude, Win Loving and the Evaluation of Lotteries: An Experimental Study.

Shavit, Tal (Ben-Gurion University); Sharabani, Shosh (Emek Israel College); Ben-zion, Uri (Ben-Gurion University)

Overconfidence Reduces the Use of Statistical Equations to Aid Judgment

Sieck, Winston R. (Klein Associates); Arkes, Hal R. (Ohio State University)

The Group Size Effect on Personal Risk Judgments: A Result of Using a Numerosity Heuristic?

Smith, Andrew R. (California State University, Fresno); Price, Paul C. (California State University, Fresno); Lench, Heather C. (University of California, Irvine)

Communicating low-probability risk information: Modeling graphical vs. numerical formats

Stone, Eric R. (Wake Forest University); Schirillo, James A. (Wake Forest University)

Risk perception, trust, and policy preference: A lesson from nuclear power plant trouble in Japan.

Takemura, Kazuhisa (DeparWaseda University); Fujii, Satoshi (Tokyo Institute of Technology); Kikkawa, Toshiko (Keio University); Horii, Hideyuki (University of Tokyo)

Spatial Perspective and Styles of Cognition

Thomas, F. Dennis (University of Connecticut); Holzworth, R. James (University of Connecticut)

Decision quality of fast & frugal heuristics in multiattribute decision environments

Thomas, Rickey (Carnegie-Mellon Univ); Shanteau, James (Kansas State Univ.)

Group vs. Individual Judgments and the Inclusion-Exclusion Discrepancy

Tindale, Scott (Loyola University Chicago); Dick, Erin (Loyola University Chicago); Dykema-Engblade, Amanda (Loyola University Chicago); Smith, Christine (Grand Valley State University)

When Marketers Benefit from Consumers Feeling Regret: Untangling the Effects of Regret and Reference Prices

Tsiros, Michael (University of Miami); Hardesty, David (University of Miami)

The effect of cognitive load on spontaneous discounting.

Van Os, Neal (Stanford University); Oppenheimer, Daniel M. (Stanford University); Monin, Benoit (Stanford University)

Effects of distribution type and individual differences in sample-size tasks

Vaughn, Kathlea (University of Connecticut); Holzworth, R. James (University of Connecticut)

Strategic use of asymmetrical information in small group bargaining games

Vazquez, Fernando (UNAM)

Price Predicting Behavior in the Stock Market

Wang, Zhigang (Carleton University); Tavakoli, Mahin (Carleton university)

Regret Proneness in Decision Making

Washburn, David A. (Georgia State University)

Theoretical Explanations of the Allais Paradox: an Overview

Weber, Bethany J. (Rutgers University)

Explanation and Evidence in Juror Decision-Making: Epistemological Understanding and the Dual Processes

Weinstock, Michael (Ben-Gurion University of the Negev)

The relationship between suggestibility and decision making

Weller, Joshua (University of Iowa); Kotov, Roman (University of Iowa); Bellman, S. Beth (University of Iowa)

Perception of the Influence of Mood upon Decision Making

White, Rebecca (Ohio State University); West, Patricia (Ohio State University)

The Role of Defensiveness in Entrapment

Zhang, Liqing (Case Western Reserve University); Baumeister, Roy, F. (Florida State University)

Evaluability issues affect patients' preferences for doctors, but are physicians any better?

Zikmund-Fisher, Brian J. (VA Ann Arbor Healthcare System); Fagerlin, Angela (University of Michigan); Ubel, Peter A. (University of Michigan)

Focusing as a Cause of Myopic Social Comparison

Integrating science and values in decision making: The use of structured preference assessments

SJDM Sunday Poster Session 2

Using Decision Science to Model and Prevent Suicidal Behaviors

Amsel, Lawrence (Columbia University); Pilpel, Avital (Columbia University)

The Effects of Context and Experience on Cheater Detection

Bayn, Danni (University of MN); Johnson, Paul E. (University of MN); Fletcher, Charles R. (University of MN); Pardo, Jose V. (VA Medical Center, MN)

A Signal Detection Analysis of Confidence Judgments

Briggs, Nancy (Ohio State University); White, Rebecca (Ohio State University)

Travel risks in times of terror: Evidence for risk-as-feelings.

Bruine de Bruin, Wändi (Carnegie Mellon University); Fischhoff, Baruch (Carnegie Mellon University); Perrin, Wendy (Condé Nast Traveler); Downs, Julie (Carnegie Mellon University)

Ambiguity and conflict aversion: Insurers' attitudes to imprecise probabilities

Cabantous, Laure (University of Toulouse 1)

Strategies in a Naturalistic Diagnosis Task

Chandler, C.C. (Washington State University); Bogren, S. (WSU); Shouse, R. (WSU); Smitherman, B. (WSU); Stewart, K. (WSU); Darbous, M., & Fielding, L.

Changes in Risk Preferences over Repeated Decisions

Chen, Yuh-Jia (Middle Tennessee State University); Corter, James E. (Teachers College, Columbia University)

Evaluating Indifference Between One Lottery and Its Edited Two Components

Cho, Young-Hee (California State Univ., Long Beach); Luce, R. Duncan (University of California, Irvine); Haneda, Miki (California State Univ., Long Beach)

The Role of Aspiration in Choice over Continuously Distributed Outcomes

Davies, Greg B (University of Cambridge)

Information Distortion and Utility Reversals in Precautionary Reasoning

DeKay, Michael L. (Carnegie Mellon University); Fischbeck, Paul S. (Carnegie Mellon University); Echeverri, Daila P. (Carnegie Mellon University)

Effects of counterfactual thinking on prisoners' judgments of blame and fairness

Dhami, Mandeep K. (University of Victoria); Mandel, David R. (University of Victoria)

Cognitive load and conflicts between the head and the heart

Dickert, Stephan (University of Oregon); Peters, Ellen (Decision Research and University of Oregon); Slovic, Paul (Decision Research and University of Oregon)

Social and Base Rate Comparisons Affect Intentions to Take Precautions

Enkerud, Kristine (WSU); Chandler, Carla (WSU)

Computerized decision support systems in medical practice

Faregh, Neda (Carleton University)

Choosing on Impulse: The Interplay of Affect and Cognition in Food Choices by Obese and Non-Obese Individuals

Finucane, Melissa L. (Kaiser Permanente Center for Health Research Hawai'i); Holup, Joan (Kaiser Permanente Center for Health Research Hawai'i); Slovic, Paul (Decision Research)

The impact of a narcissistic personality on paradoxical betting on confidence

Goodie, Adam S. (University of Georgia); Campbell, W. Keith (University of Georgia); Foster, Joshua D. (University of Georgia)

How bad is a 10% chance of losing a toe? Judgments of probabilistic conditions by doctors and laypeople.

Gurmankin, Andrea (University of Pennsylvania); Baron, Jonathan (University of Pennsylvania)

The endowment effect and the formation of intended uses for possessions

Hagan, Colette (University of Leicester); Bolger, Fergus (University of Leicester)

Personnel Placement vs. Personnel Selection ñ How different conceptualisations of the same task frame decision making

Hagmayer, York (University of Goettingen, Germany); Sachse, Katharina (University of Goettingen, Germany)

Influence of numeracy upon patients' prostate cancer screening outcome probability judgments

Hamm, Robert M. (University of Oklahoma Health Sciences Center); Bard, David E. (University of Oklahoma Health Sciences Center); Scheid, Dewey C. (University of Oklahoma Health Sciences Center)

Biases and Heuristics in Children's Decision Making

Hart, Stephanie S. (University of Iowa); Curtis, Kelly (University of Iowa); Levin, Irwin P. (University of Iowa)

The Relevance of Base-Rate and Case-Specific Information for Probability Judgments of Disease Occurrence

Hinsz, Verlin B. (North Dakota State University); Heimerdinger, Sarah R. (North Dakota State University); Henkel, Jordan M. (North Dakota State University); Spieker, Casey J. (North Dakota State University)

Effect of Speaking Order on Group Deliberation

Itzkowitz, Jesse (University of Florida); Sorkin, Robert D. (University of Florida); Luan, Shenghua (University of Florida)

To whom does historical information matter more: Culture and judgments

Ji, Li-Jun (Queen's University); Zhang, Zhiyong (Beijing University)

IMPROVING THE SLOPE INDEX AS A DISCRIMINATION MEASURE

Karafa, Matthew T. (Cleveland Clinic Foundation); Dawson, Neal V. (Center for Healthcare Research and Policy at MetroHealth)

Training and Individual Difference Effects on Visual Discrimination Ability of Serially-Presented Graphics

Kramer, Elizabeth A. (University of Connecticut); Holzworth, R. James (University of Connecticut)

Predicting One's Future: Links with Self-esteem, Affect, and Locus of Control

Krizan, Zlatan (University of Iowa); Windschitl, Paul D. (University of Iowa)

Judgment of ingroups and outgroups in integrative negotiation: The moderating role of interdependent self-construal in judgment timing

Lee, Sujin (Cornell University Johnson School of Management)

The majority heuristic in information integration

Luan, Shenghua (University of Florida); Sorkin, Robert D. (University of Florida); Itzkowitz, Jesse (University of Florida)

The Roots of Procedural Fairness

Markoczy, Livia (UC Riverside); Goldberg, Jeffrey (none)

Effects of Secondary Associations On Brand Value Judgments

Masandaviciute, Santa (Latvia U. of Agric); Lanseng, Even J. (Agric. U. of Norway)

Evidence of heuristic reasoning errors in U.S. avalanche accidents

McCammon, Ian (Nat'l Outddor Leadership School)

Effects of Framing, Need for Cognition, and Faith in Intuition on Choices of Educational Administrators

Miller, Paul M. (St. John's University)

The Generation Effect and False Memories in Sworn Testimony

Mojardin, A.H. (Universidad Autonoma de Sinaloa, Mexico); Velazquez, Jose.H. (University of Arizona); Cajiga, S. (Universidad Autonoma de Sinaloa, Mexico); Apodaca, A. (Universidad Autonoma de Sinaloa, Mexico); Romero, A. (Universidad Autonoma de Sinaloa, Mexico)

Something smells fishy: Effects of causal structure format on reasoning ability.

Mulligan, Elizabeth J. (University of Colorado at Boulder); Fasolo, Barbara (Max-Planck Institute of Human Development); Hastie, Reid (Graduate School of Business, University of Chicago)

Reasoning mode and conjunction errors: A dual-reasoning mode perspective

Neace, William P. (Pacific Institute for Research and Evaluation); Edgell, Stephen E. (University of Louisville)

THE CONTINGENT UTILITY OF CONFIDENCE INTERVALS AND OTHER FORMS OF UNCERTAINTY INFORMATION IN FORECASTING AND DECISION-MAKING

Nelson, Michael (University of New South Wales); Lawrence, Michael (University of New South Wales); O'Connor, Marcus (University of Sydney)

Which is the best communications media to use?: the case of SMS.

O'Connor, Marcus (University of Sydney); Foong, John (McKinsey's); Dick, Geoff (University of New South Wales)

Searching for the Sweet Spot: The Impact of the Opening Offer in Distributive Bargaining

Oesch, John (Rotman School of Management, University of Toronto); Whyte, Glen (Rotman School of Management, University of Toronto)

Intuitions about Social Projection in Others

Oskarsson, An (University of Colorado); Van Boven, Leaf (University of Colorado)

A psychophysical explanation for the ratio-bias phenomenon

Parker, Andrew M. (Virginia Polytechnic Institute and State University); Stone, Eric R. (Wake Forest University)

A TEST OF CONSTANT PROPORTIONAL PERSON TRADEOFF

Perry, Michael J. (University of Washington); Miyamoto, John M. (University of Washington); Doctor, Jason N. (University of Washington)

Numeric Courage: mortality rates overshadow risk salience and framing.

Pracejus, John (University of Alberta); Brown, Norman (University of Alberta)

Price Attractiveness Perception: Evidence for Multiple Reference Points

Qian, Jing (University of Warwick); Brown, Gordon D A (University of Warwick)

Cooperative behavior in dyadic negotiation games

Ramirez, Jimena (UNAM); Vazquez, Fernando (UNAM)

Regret, Norms, and Decision Process Quality

Reb, Jochen (University of Arizona); Connolly, Terry (University of Arizona)

Quantifying Central-route Persuasion Effects in Consumer Product Trade-offs

Reid, Aaron, A (Ohio University); Gonzalez-Vallejo, Claudia (Ohio University); Mitchell, Elizabeth, C (Ohio University); Funderburk, Brent, A (Ohio University)

The Use of Superstitious Beliefs By college Athletes

Renner, Catherine Hackett (West Chester University); Colarusso, Elizabeth A. (West Chester University)

The Role of Personal and Situational Relevance on the Sunk Cost Effect

Renner, Catherine Hackett (West Chester University); Corby, AnneMarie (West Chester University)

Qualitative Gist Versus Quantitative Estimates of Sexual Risk Among Adolescents: A Fuzzy-Trace Theory Analysis

Roberts, Jennifer L. (University of Arizona); Metz, Kirsten C. (University of Arizona); Reyna, Valerie F. (University of Arizona); Poirier, Kristin L. (University of Arizona); Adam, Mary B. (University of Arizona); LeCroy, Craig

Are Causal and Counterfactual Judgments Mediated by the Same Mechanisms?

Savelli, Sonia (University of Washington); Miyamoto, John (University of Washington)

Similarity, Conflict, and Choice: A Double-Mediator Hypothesis

Scholten, Marc (Instituto Superior de Psicologia Aplicada); Sherman, Steven J. (Indiana University)

Will I like a banana or a chocolate tomorrow afternoon? Modelling enjoyment derived from food consumption with Herrnstein's value functions

Sevdalis, Nick (University College London); Harvey, Nigel (University College London)

Social Comparison and Public Goods Provision in the Field

Shang, Yue (Jen) (University of Pennsylvania); Croson, Rachel (University of Pennsylvania)

Decision by Sampling

Stewart, Neil (University of Warwick); Chater, Nick (University of Warwick); Brown, Gordon D. A. (University of Warwick)

Mechanisms Underlying the Asymmetric Dominance Effect in Choice

Tai, Joanna C. (Brown University); Sloman, Steven A. (Brown University); Sobel, David M. (Brown University)

Mental Simulation of the Future: An Explanation-based Account

Tate, Chuck (University of Oregon); Malle, Bertram F. (University of Oregon)

Is the unpacking effect sensitive to question format?

Templin, Sara E. (University of Illinois at Urbana-Champaign); Budescu, David V. (University of Illinois at Urbana-Champaign)

In the long run: Economic versus biological rationality

Thorngate, Warren (Carleton University)

CUE UTILIZATION IN QUANTITY JUDGMENTS: PRIMACY EFFECTS IN A DYNAMICALLY INCREASING INFORMATION SETTING

Tschirhart, Michael (University of Michigan)

Relative Judgement Strategies in Sequential vs. Simultaneous Recognition Tasks

Van Wallendael, Lori (UNC-Charlotte); Hilton, Gary (UNC-Charlotte)

Hedonic Tone of Self-Framing and Choices at Risk

Wang, X.T. (University of South Dakota)

Variants on the Allais Paradox: Testing the Certainty Effect Account

Weber, Bethany J. (Rutgers University); Marks, Melissa (Rutgers University)

A Domain-Specific Risk-Taking Scale (DOSPERT) -- continued

Weber, Elke U. (Columbia University); Blais, Ann-RenÈe (Defence R& D Canada Toronto)

Assurance and Trust on eBay: Two Routes to Buyers' Reliance on Sellers

Weidenbacher, Drew (Western Washington University); Cvetkovich, George (Western Washington University)

Why do kids start to smoke? Comparing Chinese and American adolescents

Weiss, Jie Wu (University of Southern California); Weiss, David J. (California State University, Los Angeles)

Missing Information in Multiple-Cue Probability Learning

White, Chris M. (University of Waterloo); Koehler, Derek J. (University of Waterloo)

Asymmetric compatibility effects in choice and reject

Willemsen, Martijn C. (Eindhoven University of Technology); Keren, Gideon (Eindhoven University of Technology)

The Restoration of Diluted Judgment

Youmans, Robert (University of Illinois at Chicago); Stone, Eric (Wake Forest University)

Gambling and Investment Decision Making: A Comparison of Similar Situations

Young, Matthew Maclaren (Carleton University)

The Role of Justification in Purchase Decisions of Hedonic Luxuries versus Utilitarian Necessities

Zheng, Yuhuang (Columbia University Graduate School of Business); Kivetz, Ran (Columbia University Graduate School of Business)

Delay Discounting and Alcohol Consumption among Adolescents

Zuniga, Alejandra (Universidad Nacional Autonoma de Mexico); Bouzas, Arturo (Universidad Nacional Autonoma de Mexico)

Leader of the Packed: The Benefits and Costs of Perspective Taking in Group Endeavors

Naïve diversification in allocation among risky prospects: Partition-dependence, unit-dependence, and procedure-dependence

Nonconscious Priming of Decision Goals