

2001 SJDM Conference Program

Saturday, November 17, 2001

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| 4:30 - 5:30 | Early Registration |
| 5:30 - 7:00 | Graduate Student Social Hour at Francisco's Bar |
| 6:00 - 9:00 | Board Meeting |

Sunday, November 18, 2001

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| 8:30 - 10:30 | Registration |
| 8:30 - 10:00 | Continental Breakfast |
| 9:30 - 10:30 | Business Meeting |
| 10:30 - 11:30 | Invited Address by Yaacov Trope |
| 12:00 - 12:45 | Graduate Student Seminar: Getting Ahead as a Graduate Student in JDM |
| | (Organized by Peter McGraw and Janet Schwartz) |
| 1:00 - 2:45 | Paper Session 1a, 1b, 1c (papers listed below) |
| 2:45 - 4:15 | Poster Session 1 (posters listed below) |
| 4:15 - 6:00 | Paper Session 2a, 2b, 2c (papers listed below) |
| 6:00 - 7:30 | Poster session 2 (posters listed below) |

Monday, November 19, 2001

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| 8:00 - 8:45 | Continental Breakfast |
| 8:45 - 10:30 | Paper Session 3a, 3b, 3c (papers listed below) |
| 10:45 - 12:30 | Paper Session 4a, 4b, 4c (papers listed below) |
| 12:30 - 2:00 | Luncheon |
| | Student Poster Award presented by JD Jasper |
| | Presidential Address by David Budescu: |
| | “Aggregation of Probabilistic Forecasts and Opinions” |
| 2:00 - 3:45 | Paper Sessions 5a, 5b, 5c (papers listed below) |

Paper Session 1a

Symposia: Judgment and Decision Processes in Older Adults

Organized by Paul Slovic (Decision Research and University of Oregon)

A Social-Cognitive Perspective on Aging and Decision-Making

Thomas Hess (North Carolina State University)

Bringing Meaning to Numbers: Affective and Deliberative Processing of Information

Display Formats in the Decisions of Younger and Older Adults

Ellen Peters (Decision Research)

Aging and Decision-Making Competence *Melissa L. Finucane (Decision Research)*

Discussant *Paul Slovic (Decision Research and University of Oregon)*

Paper Session 1b

The Illusion of Courage: Underestimating Social-Risk Aversion in Self and Others
Leaf Van Boven (University of British Columbia), George Loewenstein (Carnegie Mellon University), Edward Welch (Carnegie Mellon University), & David Dunning (Cornell University)

On the Inverse Relationship Between Confidence and Calibration in Self and Social Prediction
Nicholas Epley (Harvard University) & David Dunning (Cornell University)

Deciding to Give and Take Advice
Alyssa A. Mitchell, Reeshad S. Dalal, Marcus Crede, Janet A. Snizek (all at the University of Illinois at Urbana-Champaign)

Agent Overweighting of Attribute Importance Information
Alan D. J. Cooke & Suzanne Altobello Nasco (both at the University of Florida)

Paper Session 1c

Criminality and Present-Orientedness

Linda Babcock (Carnegie Mellon), Angela Hung (Carnegie Mellon), Greg Pogarsky (SUNY Albany), & George Wu (University of Chicago)

A Social Comparison Account of Satisfaction in Bargaining
Nathan Novemsky (Yale University) & Maurice Schweitzer (University of Pennsylvania)

When the Means Justify the Ends: Tradeoffs Between Distributive and Procedural Fairness
Rebecca W. Hamilton (University of Maryland)

I'll Take the Variable Risk Preferences Model for \$1000 Alex: Aspiration, Survival and Competitive Risk Taking in the Jeopardy! Game.
Elizabeth Boyle & Zur Shapira (both at New York University)

Paper Session 2a

The Role of the Future When Evaluating the Past: Forward Processing of Hedonic Experiences that Extend Over Time
Gal Zauberman (University of North Carolina, Chapel Hill) & Dan Ariely (University of California, Berkeley)

Procrastination, Deadlines, and Performance: Using Precommitment to Regulate One's Behavior
Dan Ariely (University of California, Berkeley) & Klaus Wertenbroch (INSEAD)

Investment Valuation and Disclosure of Market Risk: An Experimental Investigation
Don N. Kleinmuntz (University of Illinois at Urbana-Champaign)

Punitive Damages and the WTA/WTP Discrepancy
Rachel Croson (University of Pennsylvania), Jeffrey Rachlinski (Cornell University), & Jason Johnston (University of Pennsylvania)

Paper Session 2b

Evaluating Methods of Translating One Person's Verbal Probabilities to Another's

Tzur M. Karelitz & David Budescu (both at the University of Illinois at Urbana-Champaign)

A Rank Problem: Translating Among Linguistic Probability Lexicons

Mandeep K. Dhami (University of Victoria) & Thomas S. Wallsten (University of Maryland)

Quality of Continuous Probability Assessments for Past and Future Variables: Historical Information Provided and the Underlying Random Process

Richard S. John (University of Southern California), Ruby Brougham (Chapman University), & Detlof von Winterfeldt (University of Southern California)

fFormula Scoring and Key Balancing in Multiple Choice Tests: A Rational Critique

Maya Bar-Hillel (The Hebrew University)

Paper Session 2c

Ignoring Others' Cognition in Bargaining: Can it be Overcome? *Yoella Bereby-Meyer (Ben-Gurion University) & Brit Grosskopf (Harvard Business School)*

Hiding and Seeking are Not the Same *Peter Ayton (City University, UK) & Ruma Falk (The Hebrew University, Israel)*

Rational Reasoning or Adaptive Behavior? Evidence from Two-Person Beauty-Contest Games

Brit Grosskopf (Harvard Business School) & Rosemarie Nagel (Universitat Pompeu Fabra)

The Evolution of Concession Strategies: How can Bargaining Under Incomplete Information Achieve Equality of Utility? *Takezawa Masanori (Max Planck Institute for Human Development)*

Paper Session 3a

Symposia: The Effects of Goals on Choice. *Organized by Nathan Novemsky (Yale University)*

Goal-Induced Risk Taking in Strategy Choice *Richard P. Larrick (Duke University), Chip Heath (Stanford University), & George Wu (University of Chicago)*

The Effects of Goal Fulfillment on Risk Preferences in Sequential Choice

Ravi Dhar & Nathan Novemsky (both at Yale University)

Goal Activation, Preference and Prediction *Miguel Brendl (INSEAD), Arthur Markman (University of Texas at Austin), & Julie Irwin (University of Texas at Austin)*

The Joyless Consumer: Pre-committing to Luxury to Overcome the Necessity Compulsion

Ran Kivetz (Columbia University) & Itamar Simonson (Stanford University)

Paper Session 3b

Non-Cash Incentives: Getting More than your Money's Worth

Joseph C. Nunes & C.W. Park (both at the University of Southern California)

The Limits of Fungibility: Relational Schemata and the Meaning of Things

A. Peter McGraw, Philip E. Tetlock, & Orie V. Kristel (all at the Ohio State University)

Separating or Combining Health Outcomes: A Failure to Find Resource Buffering

Alan Schwartz, Julie H. Goldberg, & Memoona Hasnain (all at the University of Illinois at Chicago)

Rational Actors and Rational Fools: Insights about Rationality from the Study of Cigarette Smokers *Paul Slovic (Decision Research and University of Oregon)*

Paper Session 3c

Does an Economics Environment Foster Self-Interest? *Joyce M. Ehrlinger, Thomas Gilovich, & Dennis Regan (all at Cornell University)*

Effects of Financial Incentives on the Breakdown of Mutual Trust *Jim Parco (University of Arizona), Amnon Rapoport (University of Arizona), & William E. Stein (Texas A& M University)*

The Effects of Minimum Prices on Value Judgments in Auctions

Gerald Häubl & Peter T. L. Popkowski Leszczyc (both at the University of Alberta)

Search With Recall For The Best Option From Relatively Ranked Alternatives

Rami Zwick (Hong Kong University of Science and Technology), Amnon Rapoport (University of Arizona), Alison King Chung Lo (Duke University), & A. V. Muthukrishnan (Hong Kong University of Science and Technology)

Paper Session 4a

Effort as Information: The Influence of Perceived Decisional Effort on Willingness to Pay *John Godek (University of Michigan), DJ Nayakankuppum (University of Iowa), & J. Frank Yates (University of Michigan)*

A Dynamic Choice Process: How Choice Conflicts Generate Biased Memory that Influences Future Choices *Yi Chen & Shi Zhang (both at UCLA)*

How Does Choice Change Experience?: Motivational vs. Cognitive Explanations for Post-Choice Biases in Judgment *Christina L. Brown & Fred Feinberg (both at the University of Michigan)*

"No Reason to Blame Yourself": Justification in Decision-Related Regret

Terry Connolly & Jochen Reb (both at the University of Arizona)

Paper Session 4b

Numerically Driven Inferencing: A New Paradigm for Examining Judgments, Decisions, and Policies Involving Base Rates *Michael Ranney, Franz Cheng, Jennifer Garcia de Osuna, & Janek Nelson (all at the University of California, Berkeley)*

Motivated Reasoning and the Wason Selection Task *Erica C. Dawson, Thomas Gilovich, & Dennis T. Regan (all at Cornell University)*

Simultaneous Assimilation and Contrast in the Anchoring Bias: Two Examples in Judgment and Choice *Noel T. Brewer (Rutgers University), Gretchen B. Chapman (Rutgers University), Janet A. Schwartz (Rutgers University), & George Bergus (University of Iowa)*

Continue or Quit Decisions: Type II Gamblers Fallacies and De-escalation
Brian Zikmund-Fisher (Carnegie Mellon University)

Paper Session 4c

Paradoxical Betting on Items of High Confidence with Low Value: The Effects of Control on Betting *Adam S. Goodie (University of Georgia)*

Egocentrism and Failures of Contingent Thinking in Strategic Prediction
Don Moore (Carnegie Mellon University)

An Evidential Support Accumulation Model of Subjective Probability
Derek J. Koehler, Chris M. White, & Ray Grondin (all at the University of Waterloo)

Working Memory Constraints Induce Sub-optimal Hypothesis Generation and Subadditivity
Michael Dougherty & Jennifer Hunter (both at the University of Maryland)

Paper Session 5a

Symposia: Comparison of Decision Making Under Risk with Stated Probabilities Versus Decision Making Under Uncertainty with Probabilities Learned from Experience
Organized by Jerome Busemeyer (Indiana University)

Review of the Behavioral Regularities Observed in Probability Learning Tasks
Ido Erev (Columbia University)

Learning Probabilities from Experience vs. Learning Them by being Told: Do we Need Two Theories of Risky Choice? *Elke Weber (Columbia University)*

Frequency Versus Probability as a Basis for Probability Judgments *Alan Sanfey & Reid Hastie (both at the University of Colorado)*

Role of Experiential Learning in the Bechara Gambling Task *Jerome Busemeyer & Julie Stout (both at Indiana University)*

Paper Session 5b

On the Psychology of Queues: Why Does the Number of People Behind Matter?
Rongrong Zhou & Dilip Soman (both at Hong Kong University of Science and Technology)

Decisions Made and Facilitated on the Web: Beware of Negative Interattribute Correlations! *Barbara Fasolo, Gary H. McClelland, & Katharine Lange (all at the University of Colorado at Boulder)*

Fuzzy-Trace Theory and Clinical Decision-Making about Cardiovascular Risk

Valerie Miranda (University of Arizona), Valerie F. Reyna (University of Arizona), Patrick Whalen (University of Arizona), Antony Hazel (University of Arizona), Vijay Pottathil (University of Arizona), Matt Haverty, & Farrell Lloyd

A Neural Network Model of Multi-alternative Preferential Choice Behavior

Frank Y. Guo & Keith J. Holyoak (both at the University of California, Los Angeles)

Paper Session 5c

Music, Pandas, and Muggers: On the Affective Psychology of Value

Christopher K. Hsee & Yuval Rottenstreich (both at the University of Chicago)

Do Incidental Feelings Shape Willingness to Pay and Willingness to Accept? Experiments with Disgust and Sadness *Jennifer Lerner, Deborah Small, & George Loewenstein (all at Carnegie Mellon University)*

Choosing How to Choose - Identifying Factors that Influence Decision Mode Selection

Patricia G. Lindemann & Elke U. Weber (both at Columbia University)

Priming, Expertise and the Construction of Preferences

Eric J. Johnson (Columbia University) & Naomi Mandel (Arizona State University)

Poster Session 1

Dynamic Decision Behavior: Competitive tests of Decision Policies in a Class of Two-Armed Bandit Problems: *Elizabeth Abraham (Gustavus Adolphus College)*

Regret as an Illusory Motivator of Inaction Inertia: Introspections Diverge from Observations: *Christopher J. Anderson (University at Albany, SUNY)*

How Much Information do Professionals Acquire? A Computer-based Experiment with Experienced Loan Officers: *Patric Andersson (Stockholm School of Economics Sweden)*

Understanding the Risks and Benefits of Screening and Treatment for Prostate Cancer: *David E. Bard (University of Oklahoma) & Robert M. Hamm (University of Oklahoma Health Sciences Center)*

Network Topology and Global Coordination in the El Farol Bar: *J. Neil Bearden (The University of North Carolina at Chapel Hill)*

The Role of Risk and Monetary Incentives in the Decision to Participate in Biomedical Research: *John P. Bentley & Paul G. Thacker (both at The University of Mississippi)*

Introducing TRACS: A Unique Game and a Useful Tool: *Kevin J. Burns (MITRE)*

Judgment Analysis Using Efficient Versus Representative Research Designs: *Kristophor G. Canali & R. James Holzworth (both at the University of Connecticut)*

Consumer Choices for Herbal and Prescription Medicines: *Erica Carlisle & Eldar Shafir (both at Princeton University)*

Differences in Attitudes Toward the Uncertainty of Fraud: External Auditors versus Forensic Auditors: *Tina D. Carpenter (Florida State University)*

Decomposition of a Mixed Lottery with Both Gain and Loss Outcomes: *Young-Hee Cho (California State University-Long Beach) & R. Duncan Luce (University of Ca-Irvine)*

Explaining the Risk Diffusion Effect, the Illusion of Safety in Numbers: *Hannah Faye Chua (University of Michigan), Susumu Yamaguchi (University of Tokyo), & J. Frank Yates (University of Michigan)*

Effect of the Number of Cues on Desirability Bias in Probability Judgment: *Robert D. Cone & Paul C. Price (both at California State University, Fresno)*

Evaluation Group Decision Making with Advanced Collaborative Technology: Discussion Process Matters More than Interaction Medium: *Marcus Crede & Janet A. Sniezek (both at the University of Illinois at Urbana-Champaign)*

Product Customization Model: *Janis J. Crow & James Shanteau (both at Kansas State University)*

Does The Option to Cancel an Order in a Double Auction Market Matter? *Steven M. Crowley & Orly Sade (both at the University of Utah)*

Choice Versus Action: Are Hypothetical Choices the Same as Consequential Choices: *Toni Dancu & Russell Cooper (both at USIU)*

Exploring Overconfidence: Response Mode and Question Difficulty with Four-choice Stimuli: *Patrick Doyle, Richard John, & Detlof von Winterfeldt (all at the University of Southern California)*

A Judgment Analysis of Exam Marking in Psychology: *James Elander & David Hardman (both at London Guildhall University)*

The Role of Vivid Statistical Information and Patient Testimonials in Medical Decision Making: *Angela Fagerlin (Ann Arbor Veterans Affairs; University of Michigan), Catharine Wang (University of Michigan), & Peter A. Ubel (Ann Arbor Veterans Affairs; University of Michigan)*

Factor Structure of a Rating-Scale Measure of Security-Potential Focus: *Nancy S. Fagley (Rutgers University), Paul M. Miller (St.John's University), & Mitchel G. Adler (Rutgers University)*

Letter Frequency Judgements: Based on Ease of Retrieval or Recall? *Ana M. Franco-Watkins, Michael R.P. Dougherty, & Jennifer E. Hunter (all at the University of Maryland)*

The Lawyer-Negotiator as Mood Scientist: Lessons and Questions From Two Cognitive Sciences: *Clark Freshman, Adele Hayes, & Greg Feldman (all at the University of Miami)*

Individual Versus Group Resource-Allocation Performance: *Roxana M. Gonzalez (Carnegie Mellon University), Harvey J. Langholtz (College of William & Mary), Constance J. Pilkington (College of William & Mary), & Barron Sopchak (College of William & Mary)*

Rationality and Worry in Protective Behavior: *Andrea D. Gurmankin, Jonathan Baron, & Howard Kunreuther (all the University of Pennsylvania)*

Time-Tradeoff Utility Assessment with Equal Horizons: Preference for "Good then Bad" or "Moderate" Depends on Features of the Method: *Robert M. Hamm (University of Oklahoma Health Sciences Center), Scott B. Cantor (University of Texas M.D. Anderson Cancer Center), Renee B. Patrick (University of Oklahoma Health Sciences Center), James L. Mold (University of Oklahoma Health Sciences Center), Dewey C Scheid. (University of Oklahoma Health Sciences Center), and Robert J. Volk (Baylor College of Medicine)*

Fairness and Framing: *David Hardman (London Guildhall University)*

Do Differences in Risk Preference Develop at an Early Age? Studying Ricky Decision Making in 4- and 5- Year Olds: *Stephanie Hart & Irwin Levin (both at the University of Iowa)*

Optimal and Supra-Optimal Information Processing in Groups: A Signal Detection Analysis: *Verlin B. Hinsz & Phillip J. Gunderson (both at North Dakota State University)*

Attribute Framing Effects: Insights from Process Tracing: *J.D. Jasper (University of Toronto)*

Effects of Number of Outcomes and Richness of Context on the Meanings of Linguistic Probabilities: *Hong Jiang & Thomas S. Wallsten (both at the University of Maryland)*

Three Measures of Discrimination: ROC area, Normalized Discrimination Index, and Slope Index: *Matthew T. Karafa (Cleveland Clinic Foundation, Cleveland OH) & Neal V. Dawson (Center for Health Care Research and Policy, Case Western Reserve)*

The Conjunction Fallacy: From Frequencies to Probabilities: *Monika Krishan & Gretchen B. Chapman (both at Rutgers University)*

Individual Differences in Coping with Uncertainty: *Shyhnan Liou (National Cheng Chung Uni., Dept. Labor Relation Taiwan) & Yeou-Geng Hsu (Industrial Technology Research Institute)*

Weighing Information from Different Sources: Are People Rational? *Shenghua Luan & Robert Sorkin (both at the University of Florida)*

Judgement Aggregation on the Basis of Statistical Game Structures: *Gustavo Mazcorro-Téllez (National Autonomous University of Mexico)*

Effects of Prediction Type on "Wishful Thinking" About the Future: *Carla Marquez & Paul C. Price (both at California State University, Fresno)*

Resource Allocation: A Social Value Orientation Perspective: *Antoinette T. Marty & Harvey J. Langholtz (both at The College of William and Mary)*

Is Natural Better? The Naturalism Bias in Food and Medication Choices: *Alexandra Michailescu & Gretchen Chapman (both at Rutgers University)*

Security-Potential Focus, Framing, Sex, and Risky Choice: *Paul M. Miller (St. John's University), Nancy S. Fagley (Rutgers University), & Mitchel G. Adler (Rutgers University)*

Seeing Approach in Avoidant Behavior: The Personal Decision to Reject is Interpreted as a Decision to Choose in Others: *Leif D. Nelson & Dale T. Miller (both at Princeton University)*

Using Graphical Formats for Communicating Low-Probability Risk Information: The Role of Salience: *Stephanie C. Parks (Wake Forest University), Eric R. Stone (Wake Forest University), Winston R. Sieck (University of Michigan), & J. Frank Yates (University of Michigan)*

Need for Closure and the Hindsight Bias: *Mark V. Pezzo (University of South Florida), Stephanie C. Parks (Wake Forest University), James R. Porter (University of South Florida), & Tina M. Egnatuk (University of South Florida)*

The Impact of Numeric Information and Format on Risk Perception: *John W. Pracejus (University of Alberta), Norman R. Brown (University of Alberta), & Ann H. Bostrom (Georgia Institute of Technology)*

Where All the Real Estate Agents Are Above Average: *Paul C. Price & Candice Prieto (both at California State University, Fresno)*

Tracing People's Thoughts about Consumer Credit Decisions: Information Search, Mental Accounting and Evaluation Strategies: *Rob Ranyard (Bolton Institute, UK)*

Vaccination and Regret: Still Searching for an Omission Bias: *Jochen Reb & Terry Connolly (both at the University of Arizona)*

Risk Communication for Human Papilloma Virus: A Fuzzy Trace Theory Analysis: *Carrie Reed & Valerie F. Reyna (both at the University of Arizona)*

Regulatory Focus as a Predictor of Preference in Framed Decision Making: *Aaron Ashley Reid (Ohio University)*

Deceptively Simple: New Decision Rules for Specific-Issue Polygraph: *Stuart M. Senter (Department of Defense Polygraph Institute)*

Distribution Entropy in Common-Value Auctions and the Winners' Curse: An Empirical Investigation: *Jose Camoes Silva (Washington University)*

Helping 'THE' Victim or Helping 'A' Victim: Altruism and Identifiability: *Deborah Small & George Loewenstein (both at Carnegie Mellon University)*

Decision Aids and Hormonal Replacement Therapy Decisions with Hispanic Women: *Anna Valencia & Osvaldo F. Morera (both at the University of Texas at El Paso)*

Group Probability Distributions for Continuous Variables: Effects of Prior Commitment and Forced Group Consensus: *Detlof von Winterfeldt & Richard S. John (both at the University of Southern California)*

A Darwinian Approach to Risk and Risky Choice: *X. T. Wang (University of South Dakota)*

Psychophysical Uncertainty Testing Using "Real-Life" Stimuli: *David Washburn (Georgia State University), J. David Smith (SUNY at Buffalo), Jared Taglialatela (Georgia State University), & Lauren A. Baker (Georgia State University)*

The Roles of Group Membership and Worldview in Ecological Risk Perception: *Henry H. Willis & Michael L. DeKay (both at Carnegie Mellon University)*

Wishful thinking in Consumer Credit Card Adoption Decisions: *Sha Yang (UC,Riverside), Livia Markoczy (UC,Riverside), & Min Qi (Kent State University)*

Poster Session 2

Preference Theory: A Cognitive-Affective Approach to Routinized Decision Making: *Tilmann Betsch (University of Heidelberg, Germany)*

Coping with Stressful Decisions: The Role of Cognitive Appraisals in Choice Processes: *Ann-Renée Blais (CIRANO, Montréal, Québec) & Barbara Mellers (The Ohio State University)*

Some Experiments on the Endowment Effect in Consumer Choice: *Fergus Bolger (Bilkent University) & Gerrit Antonides (Erasmus University)*

The Lure of Choice: *Nicola Bown (University of Leeds) & Daniel Read (London School of Economics)*

The Effect of Attitudes on Memory Construction Mediated Through Selective Exposure: *Inge Brechan (University of Florida)*

Preferences for Risky, Riskless, and Mixed Options in Multiple-Trial Decision Making: *Yuh-Jia Chen & James E. Corter (both at Teachers College, Columbia University)*

Revisiting WTA-WTP Disparities: Human Causes, Natural Causes, and Personal Responsibility: *Timothy L. Coleman (University of Texas at El Paso), Osvaldo F. Morera (University of Texas at El Paso), & Michel E. Walker (Educational Testing Service)*

CWS Applied to the Longitudinal Development of Expertise: *Brian M. Friel, Rickey P. Thomas, John Raacke, & James Shanteau (all at Kansas State University)*

Reframing the Relationship Between Mathematical and Mental Models: *Deborah Frisch*
(National Science Foundation)

Reported Use of Seven Decision Styles: *Bernard Goitein & Edward Bond* (both at Bradley University)

Components of "Everyday Kantianism": Symmetry and causal illusions: *Jeffrey Goldberg, Livia Markoczy, & Larry Zahn* (all at UC, Riverside)

Effects of Context on the Decision Threshold of a Stochastic Model of Choice: *Claudia Gonzalez-Vallejo, A.A. Reid, and J. Schiltz* (all at Ohio University)

The Interdependence of Probability and Utility in Decisions: *Susanne Haberstroh*
(University of Heidelberg, Germany)

Subliminal Factors in Decision Making: *Harold B. Haley* (Carlion Hospice, Roanoke VA)

Selection of Strategies for Screening Options on Multiple Choice Tasks: *Daniel Heller & Irwin Levin* (both at the University of Iowa)

The Benefits of Bounds: Why Bigger May Not be Better: *Ralph Hertwig* (Columbia University)

Retrospective Evaluation under Time Pressure: Intuitive Judgements Reflect the Entire Sum of Prior Experiences: *Connie Höhle, Beate Molter, & Tilmann Betsch* (all at the University of Heidelberg, Germany)

The Problem with Proprioception: How Internal Cues Lead Self-Judgments of Emotion Astray: *Kerri Lawson Johnson & David Dunning* (both at Cornell University)

Influences of Positive and Negative Affect on Decisions Involving Judgmental Biases: *Dustin K. Jundt & Verlin B. Hinsz* (both at North Dakota State University)

Using Social Judgment Theory to Compare Court Rulings and Layperson Judgments of Real Sexual Harassment Court Cases: *Lisa M. Kath & R. James Holzworth* (both at the University of Connecticut)

The Interactive Effects of Context and Working Memory on Decision-Making: *Alexandra Kincannon* (University of Virginia)

Identity Congruent Preference Reversals: *Robyn A. LeBoeuf & Eldar Shafir* (both at Princeton University)

Effects of Testing Repetition on False Memory Creation and Persistence for Unrelated Distractors: *Ambrocio Mojardín* (Universidad Autónoma de Sinaloa), *Valerie F. Reyna* (University of Arizona), & *Charles J. Brainerd* (University of Arizona)

Attribute Range and Attribute Weights in the Analytic Hierarchy Process: *Oswaldo F. Morera (University of Texas at El Paso), Michael E. Walker (Educational Testing Service), & Bridget Ortiz (University of Texas at El Paso)*

The Bear Facts: Explanations Determine Stock Price Judgments: *Elizabeth J. Mulligan & Reid Hastie (both at the University of Colorado at Boulder)*

The Effect of Task Length and Accountability on the Accuracy and Preference of Disaggregated Versus Holistic Judgments: *Chad Alan Muntz (Ohio University), Claudia Gonzalez-Vallejo (Ohio University), Jessica Wilson (Ohio University), & Hal Arkes (Ohio State University)*

Dissociating Implicit and Explicit Processes: Learning Lessons from Implicit Learning: *Ben Newell (University College London)*

Assessing Attribute Weights and Values Using Combinatorial Sets of Scales: Factors of Art: *Kent L. Norman (University of Maryland)*

Comparing a Parent's Memory of a Child's Physical Activity with Output from a Monitor: *Janice O'Connor (Children's Hospital at Westmead), Louise Baur (Children's Hospital at Westmead), & Marcus O'Connor (University of New South Wales)*

The Asymmetry of Judgemental Confidence Intervals in Time Series Forecasting: *Marcus O'Connor (University of New South Wales)*

Implications of a Voting Theory Framework for Decision Making: *Daniel M. Oppenheimer (Stanford University)*

Earnings Goals as Reference Points in Earnings Management: *Arianna S. Pinello (Florida State University)*

Confidence in Predictive Statements: Manipulation of Source and Presentation: *Timothy J. Pleskac, Jennifer E. Hunter, Ana Franco-Watkins, Petra Scheck, Jonghan Kim, & Michael R.P. Dougherty (all at the University of Maryland)*

Longitudinal Development of Team Expertise in a Dynamic Stimulus Environment: *John D. Raacke, Rickey P. Thomas, Brian M. Friel, Naatalie Nygaard, & James C. Shanteau (all at Kansas State University)*

Gains and Losses Precedents in Individual and Social Evaluations: *J. Ramirez & F. Vazquez (both at UNAM)*

Reasons for Sequence Preferences: *Daniel Read (London School of Economics) & Melanie Powell (Derby University Business School)*

Do We Abandon Our Values at Successive Stages of Job Choice? *Steven S. Russell, Margaret E. Brooks-Laber, & Scott Highhouse (all at Bowling Green State University)*

Anomalies in Intertemporal Preferences and Variations in Farsightedness Versus Shortsightedness: *Marc Scholten (Instituto Superior de Psicologia Aplicada)*

Influence of Sample Space Topology on Judged Probability Under Uncertainty: *Kelly E. See (Duke University), Craig R. Fox (Duke University), & Yuval Rottenstreich (University of Chicago)*

Evidence Supporting a Judgment-Based Information Gateway to Beliefs: *Saurabh S. Sewak, Noel E. Wilkin, & John P. Bentley (all at The University of Mississippi)*

Weather to go to College: *Uri Simonsohn & George Loewenstein (both at Carnegie Mellon University)*

Contingent Weighting for Artists and Engineers: *Olena Sinkevich & Richard Gonzalez (both at the University of Michigan)*

Describing Prescribing: *Liz M. Smith (University of Aberdeen), Ken J. Gilhooly (Brunel University), Anne E. Walker (University of Aberdeen)*

Preference Reversals Displayed by Laboratory Rats Working for Rewarding Brain Stimulations: *Bonnie Sonnenschein & Peter Shizgal (both at CSBN, Concordia University, Canada)*

The Value of Information Access: Contributions of Willpower and Curiosity to Satisfaction and Performance: *Heidi Stayn, Roberto Weber, & George Loewenstein (all at Carnegie Mellon University)*

Extending Norm Theory: Counterfactual Thinking with Two Scenarios: *Chuck Tate (University of Oregon)*

Identifying the Performance of Expert Controllers in a High Fidelity Simulation of ATC: *Rickey P. Thomas, (Kansas State University), Ben Willem (William J. Hughes Technical Center FAA), James Shanteau (Kansas State University), John D. Raacke (Kansas State University), & Brian M. Friel (Kansas State University)*

Combining Gains and Separating Losses Extended Over Time: *Leif Van Boven & Jason Ho (both at the University of British Columbia)*

Self vs. Other: What Decides Which Advice Being Given, Your Situation or My Personal Taste? *Chongwei Wang (Ohio State University)*

Interactions Between Risk and Time: A Failure to Replicate Keren & Roelofsma (1995): *Bethany Weber & Gretchen Chapman (both at Rutgers University)*

Is An Expert Judge A Good Measuring Instrument? *David J. Weiss (California State University, Los Angeles) & James Shanteau (Kansas State University)*

Validation of an Evidential Support Accumulation Model of Subjective Probability: *Chris M. White & Derek J. Koehler (both at the University of Waterloo)*

Decision Making Styles and Performance on a Dynamic, Multiattribute Decision Task:
Rebecca J. White, Thomas E. Nygren, & Jessica Gosney (all at Ohio State University)

Preference for Job Candidates as a Function of Affective and Cognitive Information: *Jessica E. Wilson & Claudia Gonzalez-Vallejo (both at Ohio University)*

Do Values Reflect Preferences? Measuring Individual Values and Preferences for Different Health States: *Yaacov Wismberg (Carnegie Mellon University), Julie S. Downs (Carnegie Mellon University), Robert L. Cook (University of Pittsburgh), & Robyn M. Dawes (Carnegie Mellon University)*

Likelihood Judgment in Multi-Alternative Cases: The Dud-Alternative Effect: *Paul Windschitl (University of Iowa)*

Spatial Organization and Perceived Variety: *Michael Young, M.R. Ellefson, & E.A. Wasserman (all at Southern Illinois University)*

Intuitive and Analytic Decision Makers: Individual Differences in the Use of Available Information: *Paul Zarnoth & Aimee Arikian (both at Hamilton College)*

Majority Rule: *Jiao Zhang & Christopher Hsee (both at the University of Chicago)*

Individual Differences on Decision Making among Adolescents: *Alejandra Zuniga & Arturo Bouzas (both at UNAM)*