## MANAGEMENT

SLOAN SCHOOL

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## Abstract

While political experts have long claimed that bad weather lowers voter turnout, the impact of weather on U.S. election outcomes remains unclear. The most rigorous work to date found that
precipitation benefits Republicans and suggested that Florida rains influenced the outcome of precipitation benefits Republicans and suggested that Florida rains influenced the outcome of
the 2000 presidential election, but a more recent analysis finding that precipitation only lowers turnout in uncompetitive election states calls this claim into question. Here, we reanalyze the 1972-2000 U.S. presidential elections with a focus on supporters of non-maior party
candidates, an oft-overlooked contingency. We propose that bad weather affects election candidates, an oft-overlooked contingency. We propose that bad weather affects election
outcomes not through its effect on turnout-as has long been assumed-but rather through its outcomes not through its effect on turnout-as has long been assumed-but rather, through its
psychological effect on swing voters. Specifically, we find evidence that bad weather increases regret aversion among supporters of non-major party candidates in competitive elections, leading some to instead vote for their preferred two-party candidate.

## Background

 Since at least the 1800 s , the press has claimed that weather affects voter turnout [1], butonly in recent years have researchers been able to analyze the impact of weather on election outcomes with rigorous empirical methods
Gomez, Hansford and Krause [2] found that Republican vote share increases with precipitation, leading them to conclude, "Republicans should pray for rain."
> Their model even predicted that Al Gore would have won the 2000 election if it had rained less in Florida that election day
This finding has been called into question by Fraga and Hersh [3] who found that while rain lowers turnout on average, it does not lead to lower turnout in competitive election states (see Figure 1 below).


## Our Theory

Rain impacts voting behavior not only through its effect on turnout, but also through its effect on voters' choices at the polls

Pleasant weather (e.g., sunlight, low humidity, high barometric pressure) is associated with better mood, better memory, and broadened cognitive syyle [4-7], which is associated with optimism bias and risk seeking behavior [8-9]
In contrast, bad weather is associated
with pessimism and risk aversion [11]
The effect of weather on mood has been shown to have significant real world outcomes, affecting everything from consumer reviews of restaurants [12] to stock market returns [13]
In the context of political behavior, sunshine has been shown to lead to higher approval ratings of the president [14], and at least one laboratory experiment found that bad weather depresses mood and risk tolerance, increasing the likelihood that
voters desire candidates who are less risky [15].

More precisely, we theorize that inclement weather in competitive election contexts increases regret aversion among supporters of nonmajor party candidates, leading some to instead vote for their preferred major-party candidate.

## Methods

We follow closely in the methodological tradition of Gomez et al [2] and Fraga and Hersh [3]
Both research efforts utilized a novel dataset created by Gomez et al [2], who painstakingly matched meteorological data from over 22,000 U.S. weather stations to more than 3,000 U.S. county voting results
They accomplished this by first dividing the country into micro cells of $4,000 \mathrm{~m}^{2}$ (less than an acre), then estimating the rainfall and snowfall in each micro cell with data from nearby weather stations and, finally, determining county-level estimates of rainfall and snowall from those micro cell totals (see Figure 2, below)
The dataset also includes a set of control variables for average


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Figure 2: Map of Election Days
Figure 1 in Gomez et al. $[21$.
While Gomez et al. [2] analyzed the impact of precipitation on Republican vote share without considering the competitiveness of elections and Fraga and Hersh [3] added measures of a state's electoral competitiveness but only examined the effect of precipitation on average voter turnout, we separately model the turnout for Republican, Democratic, and "other" candidates while also taking into account the competitiveness of elections.

## Results

In support of our theory, we test two main hypothesis

1) Precipitation leads to decreased turnout for non-major party candidates and more so in competitive election states than in uncompetitive election states (Figure 3)

If precipitation has no effect on voters' choices at the polls, then we should expect changes in turnout for non-majo party candidates associated with precipitation to be similar in uncompetitive and competitive election states
2) Precipitation in competitive election states leads to increased turnout for the major party candidate that is closest ideologically to the leading non-major party candidate (Figures 4 \& 5)

It is difficult to explain how rain could lead to increased turnout for any party unless rain effects voters' choices
A look at the most Alook at the most significant non-major party candidates over the period we analyze helps to clarify this hypothesis further: Ross Perot in 1992 and 1996, Ron Paul in 1988, and John Anderson in 1980, all had strong conservative credentials. Thus, we hypothesize that, on average, precipitation leads to increased turnout for the Republican candidate at the expense of turnout for 'other' candidates (Figure 4)


## Results: The 2000 Election

In 2000, unlike the other years of our sample, the major $3^{\text {rd }}$ party candidate was a progressive Ralph Nader - who famously 'spoiled' the election for Democratic candidate Al Gore.
support of hypothesis 2 , we find that the trend reverses in 2000 , with rain benefitting the

Democratic candidate. In stark constrast to the finding of Gomez et al. [2], we suggest that Gore would have won if it had rained more in Florida that year, not less.


## Discussion

Political scientists have long considered how inclement weather affects election outcomes, but they have assumed that it does so through increasing the cost of showing up to the polls. Here, by turning to the psychology literature, we have drawn attention to the effect of inclement weather on
a second behavior: voters' decisions once they arrive at the polls.

Our results suggest that the psychological effect of weather on voters' choices plays a larger role in impacting election outcomes that the effect of weather on turnout because voter turnout is resilient to inclement weather in competitive election states.
Furthermore, our results show that while rain historically tends to benefit Republicans, the effect of rain on voter behavior is more complex than initially thought. According to our analysis, the
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major party candidate

Our central contribution is the recognition that rain impacts voter psychology - particularly in competitive election contexts-in addition to the co
may have substantive impacts on election outcomes.

## References





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