

SOCIETY for JUDGMENT and DECISION MAKING

ELECTRONIC DISTRIBUTION

With the first issue of this year, we began distribution of the *JDM Newsletter* in electronic form. Please read the information on p. 3 and supply us with the information requested so that we can continue to serve you in your preferred manner. **Beginning with the next issue, subscribers for whom we have an e-mail address will not be receiving a print version of the newsletter unless it is requested using the form on p. 3. If we have your e-mail address you should be currently receiving the issues both in electronic and print versions. Please let us know how we can help make our new delivery system work best for you.**

NEW DIRECTORY

The 1999 Directory is going out to you with this newsletter. Please check your entry and report any corrections to Colleen Moore using the form on page 15.

CONTENTS
From the Editor
Electronic Distribution Information
Board Nominations
From the President
Past JDM Presidents
Jane Beattie Memorial Scholarship 6
On-Line Services
Forecasting Project Notice
Dissertation Titles
DAS Student Paper Competition10
Position Announcements
Call for Papers
Meetings 14
Dues and Journal Order Form 15

VOLUME XVIII Number 2 June, 1999 SUBMISSION DEADLINE FOR THE NEXT J/DM NEWSLETTER: September 3, 1999

SOCIETY FOR JUDGMENT AND DECISION MAKING

1999 EXECUTIVE BOARD

Irwin P. Levin, *President*, <irwin-levin@uiowa.edu> Thomas Wallsten, *President-Elect*, <tom.wallsten@unc.edu> Elke Weber, *Past President*, <elke@psych.columbia.edu> George Loewenstein, 1997-1999, <gl20+@andrew.cmu.edu> Gretchen Chapman, 1998-2000, <gbc@rci.rutgers.edu> Joshua Klayman, 1999-2001, <joshk@uchicago.edu> Colleen Moore, *Secretary/Treasurer*, <cfmoore@facstaff.wisc.edu> Shawn P. Curley, *Newsletter Editor*, <scurley@csom.umn.edu>

J/DM NEWSLETTER

Editor:

Shawn P. Curley Department of Info. & Decision Sciences University of Minnesota 321 19th Avenue S. Minneapolis, MN 55455

(612) 624-6546 fax: (612) 626-1316 scurley@csom.umn.edu

FROM THE EDITOR...

The *J/DM Newsletter* welcomes submissions from individuals and groups. However, we do not publish substantive papers. Book reviews will be published. If you are interested in reviewing books and related materials, please write to the editor.

There are few ground rules for submissions. The best way to send your contribution is via EMAIL or a 3.5" diskette. Send an IBM-compatible text file or word-processed document up to versions WordPerfect 8 or Word 97. If you must send hard-copy (e.g., if you are using special graphics or do not have computer access), please submit camera-ready copy. This means that the copy should be typed single-spaced on white 8½ by 11 paper. If possible, use a carbon or film ribbon. Please mail flat -- do not fold.

Subscriptions: Subscriptions are available on a calendar year basis only. Requests for information concerning membership in the Society for Judgment and Decision Making should be sent to Colleen Moore.

Dues, Addresses & Corrections:

Colleen F. Moore/JDM Psychology Department University of Wisconsin 1202 W. Johnson St. Madison, WI 53706

(608) 263-4868

cfmoore@facstaff.wisc.edu

Advertising Rates: Advertising can be submitted to the editor. Inclusion of the ad and the space given to the ad is at the editor's discretion. The current charge is \$100 per page to cover production and mailing costs. Contact Shawn Curley for details. Alternatively, you can use–

Mailing Labels: Some readers may wish to send reprint lists or other material to people listed in the directory. The current charge is \$125 for a set of labels. A diskette of the database is available for one-time use. The charge is \$50 for commercial use, \$25 for nonprofit use. Contact Colleen Moore for details.

<u>Address corrections</u>: Please check your mailing label carefully. Because the *J/DM Newsletter* is usually sent by bulk mail, copies with incorrect addresses or which are otherwise undeliverable are neither forwarded nor returned. Therefore, we have no way of knowing if copies are delivered. Address changes or corrections should be sent to Colleen Moore.

Page 3

ELECTRONIC DISTRIBUTION OF THE NEWSLETTER

As noted at the last annual meeting and in the last issue of the newsletter, we will begin with this issue to distribute the *JDM Newsletter* in electronic form. Printing and distribution of the newsletter makes up a significant portion of the society's expenses; and, the hope is that in the near future this cost can be reduced by substituting much of our hard copy distribution with electronic distribution. At the same time, this option will prove more timely and convenient for many members. Although the society's dues are not high–at \$25 annually for members (\$5 for students) still a great bargain--it is worth taking advantage of readily available means to keep expenses down.

To begin this process, we sent the last issue and are sending this issue electronically to all society members for whom we have a valid e-mail address. Everyone also is receiving the hard copy of the newsletter, as usual. If you do not receive one or the other of these copies, then let us know your correct address so this can be corrected. You can use the Dues Form on page 15. (While you are at it, please check your mailing label and be sure your dues are current. Thank you!)

What we need from you with this form is to know how you would like to receive the newsletter in the future. If we do not hear from you, the default delivery method will be used (see below) **beginning with the next issue**.

Delivery Options (please check one):

- _____ Print version only (Default method for those for whom we do not have an email address)
- _____ Electronic version only–send the newsletter as an e-mail attachment (Default method for those for whom we do have an email address).
- _____ Electronic version only–send a notice that the newsletter is posted on the society's web page. You can then go to the web page to access the newsletter.
- _____ Electronic and print version-with electronic delivery as an e-mail attachment
- _____ Electronic and print version–with electronic delivery consisting of a notice that the newsletter is posted on the society's web page

Note that the newsletter will continue to be available to all members on the society's web page no matter which option is selected. The electronic version of the newsletter will be in the form of an Adobe Acrobat 3.01 pdf file. The program needed to read this file will be available on the society's web page. It need only be loaded onto your desktop machine once (and then once again whenever the software is updated). If you do not yet have the Acrobat reader loaded on your desktop machine, you will need to load this program.

If you have any questions/concerns/comments, please contact Shawn Curley using the information on p. 2. Otherwise, please return your delivery preference to Colleen Moore at the address on the Ballot form on the reverse of this notice. Be sure to fill in your name and affiliation so we can identify you, and if needed, supply us with your email address.

Thank you for your help in making this a smooth transition.

Shawn Curley Newsletter Editor

THE SOCIETY NEEDS YOUR HELP! Nominations for J/DM Executive Board Members

Please take a few minutes to think about suitable candidates for these positions and send in your nominations. Your participation in this process is very important. Either send in this form or send your nominations to Colleen Moore at the address below.

The Society bylaws provide for election of two officers each year: the President-Elect (who thereafter becomes President, then Past President, and then leaves the Board); and one member of the Executive Board (who serves for three years, and then rotates off). The first step in the process is the nomination of candidates for these posts. This is the task of the membership, i.e., YOU. The election ballot will be mailed in the September issue of the *Newsletter*.

Please take a moment to think of people that you would like to see leading our Society. You may nominate up to FIVE for the Board, up to TWO for President-Elect. Note that ex-Presidents are not eligible for reelection as President, though they may serve as Board members. (For your information, a list of the society's presidents is on page 5 of this newsletter.) Any Presidential nominations ineligible by this rule will be counted as Board nominations. Please do nominate at least a few candidates--quite modest numbers of nominations have put candidates on the ballot in past years.

Nominate up to FIVE people as candidates for the Executive Board:

1	4
2	5
3	

Nominate up to TWO people as candidates for President-Elect:

1._____

2._____

Return your nominations to: J/DM Nominations c/o Colleen Moore Psychology Department University of Wisconsin 1202 W. Johnson St. Madison, WI 53706 USA or send by e-mail: cfmoore@facstaff.wisc.edu

NOMINATIONS MUST

BE RECEIVED BY

August 13, 1999

FROM THE PRESIDENT

Being listed as president of J/DM has led to some interesting email queries ranging from questions about why certain politicians made particular decisions to programs for overcoming indecisiveness to providing help on students' comprehensive exams. On a more serious note, more and more of our members are using the society's email address, <jdm-society@mail.sjdm.org>, to ask questions about previous research findings and methods, as well as asking for input to ongoing projects and teaching activities. Invariably, these questions produce a set of well thought-out, helpful responses that are useful to more than just the original questioner. If you haven't tried this mode of interchange, I suggest that you consider it in the future. On a related note of cooperation, there have been recent calls for joint efforts between societies, such as participation in the Behavioral Science Database Consortium, support for Duncan Luce for a National Medal of Science, and a call for the coming together of a number of societies for the big Bayesian conference to be held in London in 2001. I'm sure you'll hear more about these things in the months to come. In the meantime, have a great summer!

Irwin Levin

PRESIDENTS Society for Judgment and Decision Making

James C. Shanteau	1986-1987
Kenneth R. Hammond	1987-1988
Robyn M. Dawes	1988-1989
Lola L. Lopes	1989-1990
Baruch Fischhoff	1990-1991
Robin M. Hogarth	1991-1992
Daniel Kahneman	1992-1993
J. Frank Yates	1993-1994
Terry Connolly	1994-1995
Barbara Mellers	1995-1996
Hal R. Arkes	1996-1997
Elke Weber	1997-1998
Irwin P. Levin	1998-1999
Thomas Wallsten	1999-2000

Page 6

Jane Beattie Memorial Scholarship for Travel to the U.S.

The Executive Board of the Society for Judgment and Decision Making invites applications for awards from the Jane Beattie Memorial Fund. This fund was established in memory of SJDM member Jane Beattie and her contributions to judgment and decision research. The purpose of the fund is to provide scholarships to subsidize travel to the U.S. for purposes of scholarly activity by a foreign scholar in the area of JDM research, broadly defined. Attendance at the annual SJDM meetings is one example of an activity that would be appropriate for support, but by no means the only one.

Applications will be accepted until 13 August, 1999, and award decisions will be made by the JBMF Committee (Peter Ayton; Joshua Klayman, chair; and Martin Weber) by 10 September. The committee anticipates making one or two awards annually, in amounts ranging from approximately \$200-\$600 U.S.

Applicants should be scholars living and working in a country other than the U.S. who will use the award to help pay for travel to the U.S. for scholarly activities associated with research in judgment and decision making. It is anticipated that most awards will be granted to faculty or graduate students at colleges and universities, but others will also be considered. Applicants should submit the form on the next page, along with a one page (single-spaced) description of the planned scholarly activity and a copy of their curriculum vitae. The activity may consist of attendance at a relevant conference in the U.S., or a visit to a U.S. institution. The description of activities should indicate the nature of the planned scholarly activity, with whom the applicant plans to work (if applicable), what the applicant hopes to accomplish with the visit, and why travel to the U.S. is important to its accomplishment.

Awards will be granted on the basis of the committee's estimate of the prospective value of the proposed activity, its relevance to the field of judgment and decision research, the scholarly credentials of the applicant, and the extent to which the award would contribute to the applicant's success (including considerations of financial and academic need).

Applications should be submitted, in time to be received by August 13, 1999, to

Joshua Klayman – JBMF University of Chicago Graduate School of Business 1101 East 58th Street Chicago, IL 60637 U.S.A.

<u>Note</u>: The directors also invite continuing support for the Jane Beattie Memorial Fund. With the contributions we have collected so far, we hope to provide one or two awards annually for about the next ten years. Your continued support will allow us to continue or expand the scholarship program. Please send any contributions to the above address, via check (U.S. funds) made out to "SJDM—Beattie Memorial Fund." Your contribution is tax deductible in the U.S.

Application for 1999 Jane Beattie Memorial Scholarship

Attachments: In addition to the information on this form, please attach a one-page (single-spaced) description of the planned scholarly activity and a copy of your curriculum vitae.

Applicant's Name	
Home Institution	
Address	
Email	Phone
Current position	
	ty in the U.S. (brief description here; attach further details)
Dates and duration of proposed acti	ivity
	for the major expenses associated with the proposed activity, and a) of financial support anticipated from other sources.
Optional: People we may contact re	egarding anticipated collaborations in the U.S.
Name	

Institution

Email

Phone

Name

Institution

Email

Phone

ON-LINE

We welcome suggestions and comments about new features.

---- Alan Cooke <acooke@sjdm.org> Alan Schwartz <alansz@sjdm.org>

Electronic Mailing Lists

To subscribe, send a message of the form:

subscribe mailing-list YOUR FULL NAME

to the following address:

listproc@mail.sjdm.org

where *mailing-list* is:

jdm-society for members of the society in general

jdm-grads for graduate students (Note: This is a sublist of the entire mailing list. Graduate students receive messages to both lists.)

To send a message to all subscribers (including graduate students), send the message to:

jdm-society@mail.sjdm.org

To send a message only to graduate students, send the message to:

jdm-grads@mail.sjdm.org

To cancel your subscription, send a message to the same address as for subscriptions of the form: **unsubscribe** *mailing-list* YOUR FULL NAME

Reference Archive

The system allows users to store and retrieve book and chapter references related to the fields of judgment and decision making. The archive is located at:

references@mail.sjdm.org

You can also access the reference archive through the Society's web site (address below). For more information send the message "help" to the e-mail address.

World Wide Web

The J/DM Society has a set of pages on the World-Wide Web, providing information about the Society and Society Membership, upcoming events, all our electronic services (including course syllabi, easy-to-use forms for subscribing to SJDM mailing lists, and help with the reference archive), links to related Web sites that may be of interest to members, copies of the JDM Newsletter (for society members), and the SJDM directory with links to members' home pages. The URL (uniform resource locator) for the Web page is:

http://www.sjdm.org

Online Society Newsletters

The SJDM newsletters are available on-line and through email. If you would like to receive text-only versions of the newsletter via e-mail, subscribe to the "jdm-newsletter" mailing list. Send mail to:

listproc@mail.sjdm.org

The message should say:

subscribe jdm-newsletter YOUR FULL NAME

You must be a member of the society in good standing to subscribe to this mailing list

FORECASTING PROJECT

Scott Armstrong is working (along with 45 others) on a project to summarize the existing state of knowledge in all areas of forecasting, including judgmental forecasting. This knowledge is being formulated as principles that can be used by practitioners and researchers. Information about this project can be found at http://hops.wharton.upenn.edu/forecast. The site also contains everything needed to use forecasting principles, such as sources of data, guides to the research literature, sources of forecasts, software reviews, and relevant organizations.

Dr. Clare Harries University College London European Association for Decision Making

JDM Dissertations

Following are recent titles of doctoral dissertations in the JDM area. Please send information for dissertations in which you recently have been involved, either as writer or as faculty advisor. My contact information is on p. 2 of the newsletter. A listing of all titles since 1994 that have been sent is also available on the society's web page at http://www.sjdm.org/sjdm/dissertations.html. Congratulations to all those involved!

Shawn Curley, Editor

Bagai, Jeremy. (April, 1999). Hedonic value and choice. Psychology, University of Pennsylvania, Department of Psychology. Contact at <bagai@psych.upenn.edu>.

Goldstein, Daniel G. (March, 1997). Models of bounded rationality for inference. University of Chicago. *Dissertation Abstracts International*, **58**(01), 435B. (University Microfilms No. AAT 9720040). Now at Max Planck Institute, Berlin, <goldstein@mpib-berlin.mpg.de>.

Hale, William C. (April, 1999). Adding realism to commons dilemmas: Experiment with exhaustible resources and long-term uncertainty. University of Pennsylvania, Energy Management and Policy. Contact at <hale@dolphin.upenn.edu>.

Morgan, Pauline Margaret. (May, 1998). Negotiation: Individual and group cooperation in two paradigms. Loyola University Chicago. Now at comorgan@senet.com.au>.

Siepmann, Michael M. (April, 1999). Disbelieved beliefs: Subjective estimates of bias in probabilistic beliefs and their relations to desire. University of Pennsylvania, Department of Psychology. Contact at <siepman@psycn.upenn.edu>.

Weaver, Elise Axelrad. (1999). Reactance or impression management: The role of expert system versus human expert advice in the interpretation of resistance to policy persuasion. Duke University, Department of Psychology. Contact at <elise.weaver@duke.edu>.

1999 STUDENT PAPER COMPETITION IN DECISION ANALYSIS

Submission Deadline: July 31, 1999

Each year the Decision Analysis Society of INFORMS solicits student papers on decision analysis, typically (but not necessarily) based upon a Ph.D. dissertation or Master's thesis. These papers are evaluated by a panel of judges and the winner receives a cash prize of \$500 and is invited to present his or her paper at the fall INFORMS meeting in Philadelphia where the result of the competition is announced.

If you are a faculty member who is supervising students, would you please inform them of this opportunity? If your students are not currently members of DAS, you might also encourage them to join. If you are a student reading this, please encourage your classmates to submit a paper and to join the society. DAS is a congenial organization of close to 800 members (of which almost 200 are students) and there has been a rise in recent student participation. Joining DAS seems to be a good start toward developing a professional identity. However, students do not need to be DAS members to be eligible for the competition.

All students doing work in or related to decision analysis are encouraged to submit a paper. The work must be predominately that of the student, though faculty members or other mentors can be coauthors if appropriate. The paper should be 30 pages or less (double spaced) and in standard *Management Science* or *Operations Research* format.

To be considered for the 1999 competition, please send three copies of the paper to:

Prof. Elke Weber Department of Psychology The Ohio State University 1885 Neil Avenue Columbus, OH 43210

All submissions must be received by **July 31, 1999**. You can contact me at <weber.2ll@osu.edu> or at (614) 688-4081 if you have any questions.

POSITIONS AVAILABLE

Chairperson Department of Management Science and Information Systems Smeal College of Business Administration Penn State

The Pennsylvania State University is seeking a Chairperson for its Department of Management Science and Information Systems to begin Fall of 2000. The responsibilities are to: Support and provide leadership for the research programs of the department's faculty, Direct and refine the department's baccalaureate, masters and Ph.D. programs, Maintain internal relationships with other academic units within the University and Enhance external relations with the business community. Candidates should be able to develop a clear vision for the department and to appreciate the increasing cross-functionality of management education and related implications for the disciplines represented in the department: information systems, operations research, operations management, business statistics and applied economics/decision analysis.. Candidates should possess a record of accomplishment that demonstrates a commitment to research and higher education and a strong desire to continue to build the reputation of the department and the Smeal College of Business Administration. The individual should possess credentials appropriate for a tenured appointment at the rank of Full Professor.

Send vita and references to :

Professor Gary L. Lilien Chairman, Search Committee 402 Business Administration Building Penn State University Park, PA 16802 Email: msis-search@psu.edu

The search committee will continue to review applications and nominations until the position is filled. More information about the department and the Smeal College is available on the World Wide Web at: http://www.smeal.psu.edu/msis

Penn State is committed to affirmative action, equal opportunity and the diversity of its workforce.

Hebrew University of Jerusalem

The School of Business Administration at the Hebrew University of Jerusalem has two vacant positions in the <u>Organizational Behavior</u> area. The organizational program, currently consisting of 4 faculty members, approximately 25 M.B.A students and several Phd. students, is a dynamic growing one that plans to enlarge and broaden its domains of research and teaching. In particular, we are seeking individuals whose main research interests lie in the broad area of decision-making, and who can link with other areas of the business school, especially with organizational behavior. The successful candidates are expected to develop a teaching program in decision making, with applications for organizational behavior and other areas of business administration, at both the B.A. and the M.B.A. level. The regulations of the Hebrew University require teaching in the Hebrew language.

Though the level of appointment for both positions is open, we are mainly seeking one senior and one junior candidate. Applicants must have a Ph.D., and should have a high quality research record. We are looking for individuals with theory-driven research, ability to publish in high quality journals, and the capacity to bridge between theory and practice. Search will continue until positions are filled.

For applications and further information, please contact the program head: Dr. Avi Kluger, School of Business Administration, Mount Scopus, Jerusalem 91905, Israel. Phone: 972-2-5881009; email: <mskluger@pluto.mscc.huji.ac.il>.

Hong Kong University of Science and Technology

Hong Kong University of Science and Technology (HKUST), Marketing Department seeks to hire research-oriented faculty at all levels. Research quality is our top priority, and we will consider applicants from any area of marketing and applicants from related disciplines (e.g., economics, management, psychology, sociology, anthropology, etc) whose research interest and outputs are relevant to the marketing field. HKUST offers attractive salaries and fringe benefits (e.g., housing and education allowances) and encourages faculty research with generous support.

HKUST is an international research university emphasizing business, science, and engineering. Opened in October 1991, the university was created to play a key role in the economic, social, and technological transformation of Southeast Asia. The mission of the university is to become the academic center of excellence in Asia. The university is structured and operates like a US university and all teaching is done in English. Representatives of the Marketing Department will be conducting interviews at the AMA Summer Educators' Conference in San Francisco (August 7-10). Applications received by **July 20** are guaranteed full consideration for these interviews, however, we will continue to process applications until the positions are filled.

Please send your curriculum vita, a letter of application, and letters of recommendation to Rami Zwick, Head of Recruiting, Department of Marketing, The Hong Kong University of Science and Technology, Clear Water Bay, Kowloon, HONG KONG or via email to <mkzwick@ust.hk>, <http://home.ust.hk/~mkzwick/zwick.html>.

University of Oklahoma Health Sciences Center

A position as a Research Associate coordinating a randomized controlled trial of an approach for informed decision making about prostate cancer screening is available at the Department of Family and Preventive Medicine, University of Oklahoma Health Sciences Center, Oklahoma City, OK. Principal Investigator on the project is Robert Hamm, a judgment and decision making psychologist.

The project, which is funded for 2 years (fall 1999 through fall 2001), deals with men's (and their spouses') knowledge of prostate cancer and screening. Part of the interview includes utility assessments for individualized decision analysis. Other concepts measured will include attitude/intention, locus of control, health belief model, and trans-theoretical model of the stages of behavioral change.

The project needs a person with research training and with familiarity with decision analysis and decision psychology. Responsibilities will include preparation of materials for a randomized trial of materials to assist men in prostate cancer screening decisions, developing a system to recruit subjects, training and supervising research assistants to recruit and run subjects, and involvement with data analysis and project reports. Desirable characteristics in the applicant include: PhD completed, and experience with clinical research, data analysis, interviewing middle aged people, decision analysis, life expectancy, risk measurement, multiple logistic regression.

Informal inquiries are encouraged. Contact: Robert M. Hamm, PhD, Associate Professor; Director, Clinical Decision Making Program; Dept. of Family and Preventive Medicine; University of Oklahoma Health Sciences; Center 900 NE 10th St.; Oklahoma City OK 73104; (405) 271-8000 x 32302; Fax (405) 271-2784; <robert-hamm@ouhsc.edu>; http://www.fammed.ouhsc.edu/robhamm/index.htm>.

CALL FOR PAPERS

Conference and Special Theme Issue: Accounting, Information Technology and Public Policy

The *Journal of Accounting and Public Policy* will co-sponsor, with the Robert H. Smith School of Business, University of Maryland, College Park, a research conference entitled Accounting, Information Technology and Public Policy. The conference will be in College Park, Maryland from Aug 11-12, 2000.

Submission of a paper for presentation at the conference will be treated as formal submission of the paper for publication consideration in a special theme issue of the *Journal of Accounting and Public Policy* on the topic of accounting, information technology and public policy. All papers will be refereed using the *Journal of Accounting and Public Policy*'s regular reviewing process. A prize of \$1,000 will be given to the paper which is deemed to make the most significant contribution to the conference. Topics of interest for the conference include, yet are not restricted to: Computer security and public policy; the relevance (or irrelevance) of the balance sheet for information technology firms; accounting, data mining and competitive analysis; financial disclosure and the Internet; ethical considerations relating to the information technology revolution; management accounting systems and information security; and the auditing of information technology firms.

Individual(s) who want to have a paper considered for both presentation at the conference and for possible publication in the special theme issue of *Journal of Accounting and Public Policy* should send four copies of the manuscript (by **March 1, 2000**) to: Professors Lawrence A. Gordon and Stephen E. Loeb, Robert H. Smith School of Business, University of Maryland, College Park, Maryland 20742, U.S.A. Papers should be prepared in accordance with the policies for submission of manuscripts to the *Journal of Accounting and Public Policy*.

OTHER UPCOMING MEETINGS

Society for Mathematical Psychology: Univ of California Santa Cruz, CA, July 29-August 1, 1999. For information contact: Michael J. Wenger, Dept of Psych, Social Sciences 2, Univ of California, Santa Cruz, Santa Cruz, CA 95064 USA, (831) 459-5679, <mjwenger@cats.ucsc.edu>, http://psych.ucsc.edu/~mjwenger/mp99>.

Uncertainty in Artificial Intelligence: Royal Institute of Technology, Stockholm, Sweden, July 30-August 1, 1999. For information contact: <uai99@iet.com>, <http://uai99.iet.com>.

SPUDM 17: University of Mannheim, Germany, August 9-11,1999. For information contact: Mrs. Jutta Bender, University of Mannheim, Sonderforschungsbereich 504, 68131 Mannheim, Germany; <spudm99@sfb504.uni-mannheim.de>; or see <www.spudm99.uni-mannheim.de>.

Cognitive Science Society: Vancouver, British Columbia, Canada, August 19-21, 1999. For information contact: <cogsci99@sfu.edu>, <http://www.sfu.ca/cogsci99>.

Society for Medical Decision Making: Hilton Hotel and Casino, Reno, NV, October 3-6, 1999. For information contact: http://www.gwu.edu/~smdm.

Society for Computers in Psychology: Century Plaza Hotel, Los Angeles CA, Nov 18, 1999. For information contact: John Vokey & Scott Allen, program co-chairs, Dept of Psychology and Neuroscience, The University of Lethbridge, Lethbridge, Canada T1K 3M4; (403) 329-2253; fax (403) 329-2555; ,scipprogram99@uleth.ca>; http://www.lafayett.edu/allanr/scip.

The Psychonomic Society: Century Plaza Hotel, Los Angeles CA, November 18-21, 1999. For information contact: Roger L. Mellgren, Secretary-Treasurer, Dept of Psychology, Box 19528, University of Texas, Arlington TX 76019-0528 USA, (817) 272-2775, fax: (817) 272-2364, <mellgren@uta.edu>

Society for Judgment and Decision Making: Century Plaza Hotel, Los Angeles CA, November 20-22, 1999.

Following JDM Meeting: 2000: New Orleans

DUES AND JOURNAL SUBSCRIPTIONS

For your dues status, please check your label. The date next to your name is the last year for which the database shows you as having paid dues.

If your label shows "1999" or later, you are fully paid. THANK YOU!

If it is "1998" then you owe dues of \$25 for 1999.

If it is "1997" or earlier then you owe back dues (\$25 per year) and \$25 for 1999.

Members residing outside the United States who incur expenses in getting checks written in U.S. funds have the privilege of paying in advance for multiple years. The label date should indicate if you have done this. Members residing in countries where getting checks written in U.S. funds is impractical or illegal may apply to the Society for a free membership. Such members will find a "*" next to their names on the label. Note that credit card payment is now accepted.

		Phone	
Address			
City	StateZIP	Country	
Email Address			
*Students must have endorsement of a fa	culty member:		9 Dues: mber \$25
Faculty Signature:	Date:	Stud	dent \$5*
Printed Name:	Institution:		
[The journal will bill you later for the Organizational Behavior and Journal of Behavioral Decisi	price of subscription at the special So Human Decision Processes (6 issues,	ociety rates shown] 1998 prices: \$215 US & Canada, \$250 e	lsewhere)
[The journal will bill you later for the Organizational Behavior and Journal of Behavioral Decisi METHOD OF PAYMENT: □ Check/Money Order (Please, no cash)	price of subscription at the special So Human Decision Processes (6 issues, on Making (4 issues, \$95) ; Please make checks payable to: Socio	1998 prices: \$215 US & Canada, \$250 e	lsewhere)
Journal of Behavioral Decisi METHOD OF PAYMENT: □ Check/Money Order (Please, no cash) □ MasterCard □ VISA	price of subscription at the special So Human Decision Processes (6 issues, on Making (4 issues, \$95)	1998 prices: \$215 US & Canada, \$250 e	lsewhere)
[The journal will bill you later for the Organizational Behavior and Journal of Behavioral Decisi METHOD OF PAYMENT: □ Check/Money Order (Please, no cash)	price of subscription at the special So Human Decision Processes (6 issues, on Making (4 issues, \$95) ; Please make checks payable to: Socio	1998 prices: \$215 US & Canada, \$250 e	lsewhere)
[The journal will bill you later for the Organizational Behavior and Journal of Behavioral Decisi METHOD OF PAYMENT: □ Check/Money Order (Please, no cash) □ MasterCard □ VISA Account Number:	price of subscription at the special So Human Decision Processes (6 issues, on Making (4 issues, \$95) ; Please make checks payable to: Socie □ American Express	1998 prices: \$215 US & Canada, \$250 e	lsewhere)
[The journal will bill you later for the Organizational Behavior and Journal of Behavioral Decisi METHOD OF PAYMENT: □ Check/Money Order (Please, no cash) □ MasterCard □ VISA Account Number: Signature If paying by credit card:	price of subscription at the special So Human Decision Processes (6 issues, on Making (4 issues, \$95) ; Please make checks payable to: Socie □ American Express	1998 prices: \$215 US & Canada, \$250 e ety for Judgment and Decision Making.	lsewhere)

Mail this form to: Colleen F. Moore/JDM; Department of Psychology; University of Wisconsin; Madison, WI 53706.

J/DM NEWSLETTER Department of Information & Decision Sciences Carlson School of Management University of Minnesota 321 19th Avenue S. Minneapolis, MN 55455

Nonprofit Org. U. S. Postage **PAID** Mpls, MN Permit No. 155