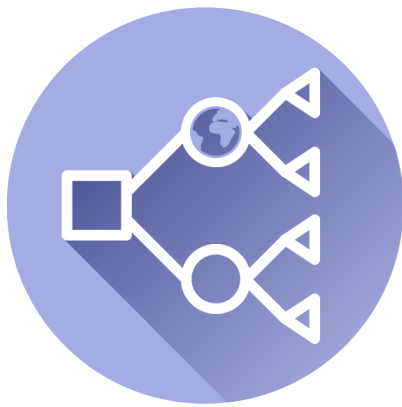


Society for

JUDGMENT AND DECISION MAKING

Newsletter





SOCIETY FOR JUDGMENT AND DECISION MAKING

Society for Judgment and Decision Making Newsletter

Volume 42, Number 4, December 2023

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Executive Board 2023–2024

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|--------------------|-------------------------------------|-----------------------------|
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Masthead

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The SJDM Newsletter, published electronically four times a year, welcomes short submissions and book reviews from individuals and groups. Essays should: have fewer than 400 words, use inline citations and no reference list, not include a bio (a URL or email is acceptable).

Advertising Rates: Advertising can be submitted to the editor. Inclusion of the ad and the space given to the ad is at the editor's discretion. The current charge is \$250 per page. Contact the editor for details.

Address Corrections: Please keep your mailing and/or email address current. Address changes or corrections should be sent to the Secretary/Treasurer.

Society membership: Requests for information concerning membership in the Society for Judgment and Decision Making should be sent to the Secretary/Treasurer.

Announcements

Jon Baron (jonathanbaron7 at gmail.com) writes:

The latest issue of the Society's journal, Judgment and Decision Making, is available at <http://journal.sjdm.org>

Abigail Sussman (abigail.sussman at chicagobooth.edu) writes:

Many congratulations to this year's SJDM Best Poster, Einhorn, and Best Paper Award recipients!

Best Poster Award Winners

- First Place
 - M. Leonor Neto, New York University - Pay or Donate? How Language Shapes Generosity
- Second Place
 - Olivia Fischer, University of Zurich - Polarization in a Global State of Emergency: Quantifying Heterogeneity in Perceived Risks of Pandemic Mitigation Measures
- Honorable Mentions
 - Daniella Turetski, University of Toronto - Too Little, Too Late: The Impact of Timing on the Effectiveness of Mandated Financial Disclosures

- Roman Gallardo, University of Chicago - Competitive Climates Increase Material and Symbolic Zero-sum Beliefs
- Tyler Fraser MacDonald, Boston University - Ownership Aversion: Self-Signaling Underlies Preferences for Consumption without Ownership

Einhorn Award Winners

- First Place
 - Eitan Rude, UCLA Anderson School of Management - People Endorse Harsher Policies in Principle Than in Practice
- Runners-up
 - Ariel Fridman, UCSD Rady School of Management - Dominance Effects in the Wild
 - Indira Puri, New York University, Stern School of Business - Simplicity and Risk

Best Paper Award Winners

- First Place
 - Berkeley Dietvorst and Soaham Bharti - People reject algorithms in uncertain decision domains because they have diminishing sensitivity to forecasting error
- Runners-up
 - Alissa Fishbane, Aurelie Ouss and Anuj K. Shah - Behavioral nudges reduce failure to appear for court
 - Alice Moon and Leif Nelson - The uncertain value of uncertainty: When consumers are unwilling to pay for what they like

For more information, see:

<https://sjdm.org/pipermail/jdm-society/2023-November/009750.html>

Esther Kaufmann (esther.kaufmann at gmx.ch) writes:

It's a great pleasure for us to announce that the annual Brunswik Society Newsletter 2023 is available for [download](#) at the Brunswik Society website:

Please have a look at it and let us know if you have any comments, or contributions for the next Brunswik Society newsletter in 2024.

Contributions

- Grüning, D.J., Clemens M. Lechner, C.M., Le Mens, G., Bluemke, M., & Fielder, K.: Asymmetric Sampling of Personality (ASP): Understanding Validity Limits of Personality Assessment with Brunswik's Lens Model
- Körner, R., Overbeck, J.R., Körner, E., & Schütz, A.: Interpersonal Perceptions of Power, Dominance, and Prestige Based on Short Written Self-Descriptions
- Mastrella, S.J.: How Does Anxious Nonverbal Behavior Affect Interview Performance Ratings?
- Millroth, P.: A Brunswikian Inspired Taxonomical Approach to Risky Decision Making
- Sommer, J., Musolino, J., and Hemmer, P.: Updating, Evidence Evaluation, and Operator Availability: A Theoretical Framework for Understanding Belief
- Utesch, K., Hecht, V., Utesch, T., Bläsing, B., & Back, M.D.: An Application of Brunswik's Lens Model to the Judgment of Dance
- Wang, X. & Navarro-Martinez, D.: Representative Experimental Design and the External Validity of Social Preference Games
- Doherty, M.E., Holzworth, R.R., & Stewart, T.R.: Extending Cognitive Continuum Theory

For more information, see:

<https://sjdm.org/pipermail/jdm-society/2023-December/009773.html>

Steve Wendel (stevewendel at gmail.com) writes:

We (the non-profit Action Design Network and Busara Center) have developed a set of public and free resources on the spread of behavioral science around the world. This includes information on over 800 behavioral teams & 700 individual practitioners: with a map, report, and (optional) public directory. All of them can be found [here](#). The site is intentionally basic and bare-bones, but has turned out to be a useful, simple resource for the community.

We're now working to do the same for the academic research community. We have a short and straightforward survey, which we're using to develop a new report, map, and directory of academics in our space. We are especially interested in including, and promoting, behavioral scientists in the Global South, where possible. The directory part is entirely optional: if you'd like your name listed, great; if not, the survey will remain anonymous.

Please note - the survey is for students, postdocs, research staff and faculty. For practitioners in the private sector and non-profits (like me), instead see the practitioner survey [here](#)

If you have a moment to briefly share your info, that would be great. Also, if you could forward this to other behavioral scientists, please do.

For more information, see:

<https://sjdm.org/pipermail/jdm-society/2023-December/009774.html>

Andreas Gloeckner (andreas.gloeckner at uni-koeln.de) writes:

Together with Susann Fiedler, I am editing a special/topical issue on “Theory Specification and Theory Building in Psychology” for the Zeitschrift für Psychologie / Journal for Psychology.

The link to the journal page is [here](#)

We invite authors interested in contributing to this special/topical issue to submit a structured abstract (with detailed guidelines provided in the CFP) by April 15, 2024, via email to susann.fiedler at wu.ac.at. The timeline is as follows:

- April 15, 2024: Deadline for Abstract Submissions
- June 15, 2024: Abstract Selection/Final Call for Full Papers
- November 15, 2024: Deadline for Full Paper Submissions
- February 15, 2025: Guest Editor Feedback for Authors
- April 15, 2025: Deadline for Revised Papers
- May 31, 2025: Guest Editor Feedback on Revised Papers

The complete call for papers can be directly downloaded [here](#)

For more information, see:

<https://sjdm.org/pipermail/jdm-society/2023-December/009779.html>

Jochen REB (jreb at smu.edu.sg) writes:

Call for Papers: Special Issue of Mind & Society on Adaptive Biases in the Wild

Guest editors of the Special Issue: Jochen Reb, Singapore Management University; Natalia Karelaia, INSEAD; Tomás Lejarraga, Universitat de les Illes Balears

Deadline for Submissions: August 31, 2024

Contemporary academic and lay notions of bias are mostly negative: people “suffer” from biases and need to be “debiased”. Indeed, to call someone “biased” is typically meant as a criticism or even accusation. Yet, a bias is, first of all, “just” a systematic deviation from a norm or standard. As such, bias can, in principle, have negative, neutral (i.e., a tendency), and also positive meanings and consequences – depending on the norm and the direction of the deviation from the norm. However, this more nuanced and balanced view of bias has largely been lost in current discourse.

The prevailing negative view of bias stems to a large extent from lab experimental demonstrations of systematic violations of norms of internal coherence such as logic, probability theory, and expected utility theory. A unique aspect of these norms is that any deviation from the norm is a bias in the pejorative sense because the norm is taken as the gold standard. Thus,

by definition, it is not possible in these study designs to be biased in a way that has a neutral or positive meaning.

The idea that biases can be adaptive is more common in, but not limited to, an evolutionary perspective: numerous biases – in the sense of tendencies to attend, perceive, infer, learn, feel, act – have evolved as efficient and sometimes life-saving adaptations to the environment. For example, humans have a strong bias to feel disgusted by food that they got sick from, much more than they have a tendency to love food that was good for them. A bias for sure, but a very useful one. Biases can also be adaptive to our human-made environment. For example, in most countries, the legal system is, for good reasons, quite heavily biased to assume innocence until proven guilty.

In this special issue, we want to provide space for the exploration of adaptive biases. Given the journal pages devoted to negative depictions of biases, this may appear like a drop of water in the ocean of the bias literature. However, we hope that like a drop dilutes and spreads through the ocean, the papers in this special issue will make the kind of interesting, important, thought-provoking, and perhaps even provocative contributions that will impact how biases are seen not only in psychology but in disciplines such as management, leadership, organizational studies, political science, and others.

Papers submitted to this special issue should address important research questions in the domain of adaptive biases. We particularly seek manuscripts that shed light on important ongoing debates, examine adaptive biases in real-world contexts such as management, organizations, leadership, law, or society in general, or open up promising directions for future research. Papers can take different approaches to adaptiveness and are not limited to an evolutionary perspective. We are open to submissions including quantitative and qualitative studies, and inductive and deductive approaches. While we anticipate most published papers to make empirical contributions, we will also consider conceptual papers that address important research questions and make significant theoretical contributions.

An illustrative, but not exhaustive list of topics that fall within the scope of this special issue is provided below:

1. Adaptive biases have mostly been empirically examined in psychology such as the

psychology of perception. What are important adaptive biases in more applied contexts, “in the wild”, such as in organizations, business, law, society? What makes these biases adaptive and when are they adaptive? What are the boundary conditions for these biases to be adaptive?

2. Multi-objective view on adaptive biases: When and which biases can be both adaptive and mal-adaptive at the same time, for instance, leading to positive individual but negative group or societal consequences? What are the implications? Do people recognize potentially contradictory consequences of some biases?
3. Adaptive biases are often viewed from an evolutionary perspective. Beyond that, what is the role of culture in adaptive biases? For example, would a certain process or outcome be considered an adaptive bias in one culture but a maladaptive bias in another culture?
4. Related, what other factors, beyond evolution (and culture) influence the adaptiveness of biases? What is the role, in particular, of human-made environments, including legal, political, social, economic, and other institutional environments in shaping adaptiveness of biases?
5. What is the relation between heuristics and adaptive biases? For example, are adaptive biases necessarily the result of (evolved) heuristics? Or can they be the result of deliberate analysis?
6. Bias can refer both to a process and an outcome. What is the relation between process and outcome bias specifically in relation to adaptiveness? For example, can an adaptively biased process lead to a mal- or non-adaptive outcome? And can an adaptive outcome result from a mal- or non-adaptive process?
7. Existing research on adaptive biases has tended to be conducted at the individual level of one organism or agent. What about adaptive biases at the level of teams or organizations? Here, particularly interesting would be examinations of biases that emerge only at the team or organizational level, driven by individual, team, or organizational processes. In other words, adaptive biases that require teams or organizations.
8. We welcome outstanding methodological papers that make important contributions to the measurement of biases and their adaptiveness, as well as their antecedents,

consequences, moderators, and mediators.

9. We welcome outstanding conceptual papers that make important contributions to our understanding of biases and their adaptiveness.
10. We welcome outstanding practical contributions that making important contributions to how adaptive biases and be encouraged, disseminated, taught, and implemented.

Submission Process

Papers submitted to the special issue will follow the standard peer review [procedure](#) for Mind & Society

All papers must be submitted by August 31, 2024. Please select the correct special issue when [submitting](#) your paper.

For more infomation, see:

<https://sjdm.org/pipermail/jdm-society/2023-December/009782.html>

Daniel Lee (danlee55 at gmail.com) writes:

Indu Khurana and I are editing a special issue of Frontiers in Behavioral Economics, focusing on decision making under risk and ambiguity. We would like to invite those of you working on related topics to consider a submission, and for those of you who are not to please circulate this call broadly.

The journal issue overview and submission portal are located at:

- [Journal issue overview](#)
- [Submission portal](#)
- Abstract Submission Deadline: February 11, 2024
- Manuscript Submission Deadline: June 30, 2024

Risk and uncertainty are ubiquitous constructs in our lives. Potential parents must assess the risk of genetic abnormalities, businesses must expose themselves to possible losses, governments must assess the threats of conflict and climate crises. Importantly, though the risks

present in each of these examples can be modeled by the same process or foundational theory, the behavioral response varies meaningfully across domains.

To that end, the act of decision making under risk and uncertainty is still very much an active area of research. Further, given incomplete data and opaque and complex models, we are constantly exposing ourselves to new forms of risk and uncertainty through our increased interactions with AI, machine learning, and algorithmic interfaces.

In this spirit, this Research Topic invites contributions related to decision making under risk and uncertainty with respect to applied domains and new advances in theory, technology, and elicitation tasks. Since this topic is so dynamic and varied, we aim to highlight diverse and interdisciplinary research approaches. Therefore, we invite contributions that tackle themes including, but not limited to:

- Risk with respect to business, entrepreneurship, and the future of work
- Advances in AI and our understanding and conceptualizing of existential risk
- Climate and conflict risk and mitigation strategies
- New theories and elicitation techniques regarding decision-making under uncertainty

For more information, see:

<https://sjdm.org/pipermail/jdm-society/2023-December/009784.html>

Caecilia Loibl (loibl.3 at osu.edu) writes:

After many years of excellent service, Eldad Yechiam decided to step back as co-editor of the Journal of Economic Psychology. We are looking for an established academic with a strong research background in psychology or related fields, reflected in publication record, editorial experience, and familiarity with the range of topics and methods in economic psychology.

We expect a four-year commitment as psychology co-editor, working in collaboration with economics co-editor Carlos Alós-Ferrer. The appointment starts January 1, 2025. An annual

honorarium of 5,000 Euro is paid by the journal's publisher Elsevier. The Journal of Economic Psychology receives about 700 papers per year, and has a team of 14 associate editors.

If you are interested, please email an application letter and your CV or personal web link to the search committee, listed below. Application deadline is February 15, 2024. Questions and inquiries are welcome!

The Journal of Economic Psychology is the leading journal in behavioral economics (IF=3.5) and is affiliated with the International Association for Research in Economic Psychology.

[Information](#) about the Journal of Economic Psychology

On behalf of the International Association for Research in Economic Psychology: Gerrit Antonides, Căzilia Loibl, Eldad Yechiam

For more information, see:

<https://sjdm.org/pipermail/jdm-society/2023-December/009788.html>

Jobs

The Behavioral Economics and Global Health Insights (BEGIN) Lab at the University of Pennsylvania is seeking a Postdoctoral Fellow who can support ongoing research projects and conduct original research on a wide range of topics in global health. Co-directed by Professors Alison Buttenheim and Harsha Thirumurthy, the mission of the BEGIN Lab is to seek innovative solutions to persistent challenges that limit healthy lifespans globally. In pursuit of these solutions, the BEGIN Lab's projects include the design and evaluation of behavioral, structural, and policy interventions that have the potential to advance health for all. Supported by grants from the US National Institutes of Health (NIH) and the Bill & Melinda Gates Foundation, the BEGIN Lab's projects take place in Kenya, India, South Africa, and Uganda and are focused on both communicable and non-communicable diseases.

[Link](#) to Postdoctoral Fellow posting with application info. Applications will be accepted on a rolling basis until the position is filled. However, full consideration will be given to applications received by January 31, 2024.

For more information, see:

<https://sjdm.org/pipermail/jdm-society/2023-November/009758.html>

The Department of Bioethics and Decision Sciences at Geisinger has open positions for empirical researchers in the decision sciences at all levels:

- Faculty members (open-rank, flexible start dates) in both bioethics and decision sciences, both broadly construed

- Postdoctoral fellow (start date ASAP) in Behavioral Science of Healthcare Attitudes and Decision-Making

Detailed advertisements for all of these positions are [here](#)

Please direct questions to cfchabris at geisinger.edu

For more information, see:

<https://sjdm.org/pipermail/jdm-society/2023-November/009759.html>

Busara is looking for an experienced leader in applied behavioral science, to be our new Director for Behavioral Science. At Busara, we use behavioral science to help alleviate poverty around the world: clear-eyed, rigorous analyses are essential to that process. We're a non-profit organization headquartered in Kenya, with experience in over 600 projects over the last decade.

At Busara, everyone applies behavioral science in one form or another. However, this Director's team has two specific responsibilities: to enable the rest of Busara to engage in high-quality work internally, and to develop and run innovative projects externally. Internally, the team enables Busarians through our ongoing internal training program, through tool development, and through active mentoring, guidance, and internal consulting.

Externally, we seek methodological innovation that benefits the field of applied behavioral science as a whole, as well as Busara. The team identifies specific innovative research concepts, then develops, fundraises, and executes on them. Current areas of innovation include combining systems analysis with behavioral science, and developing the blueprint for rigorous qualitative methods in behavioral science. You would either build on these areas, or chart your own course of innovation.

[Application link](#)

Please direct questions to: steve.wendel at busara.global

For more information, see:

<https://sjdm.org/pipermail/jdm-society/2023-November/009760.html>

Senior Cognitive Research Scientist at Kairos Research

Position Overview: We currently have an opening for a full-time Senior Cognitive Research Scientist to help grow our expanding portfolio of government-sponsored research in the human sciences. The Senior Cognitive Research Scientist will play a major role in supporting our human performance data modeling and data analytics efforts with the Air Force Research Laboratory, as well as other projects involving a wide variety of physiological, cognitive, and behavioral data types (ranging from wearable sensor data to cognitive and behavioral performance data). The Ideal Candidate:

- Is a natural leader who enjoys taking charge of a project and/or team
- Has a track record writing winning research proposals and building his/her own portfolio of externally funded research
- Has excellent communication skills and enjoys engaging directly with government clients and colleagues
- Is highly creative and capable of identifying novel research questions and/or conceiving of novel solutions to challenging technical problems
- Is comfortable working on high-tempo contract research projects with defined milestones and concrete deliverables
- Has a deep understanding of leading-edge techniques in data science and statistical modeling in the context of human performance data analysis, including analyses at both the individual and group (i.e., team) level
- Has experience analyzing eye movement and pupillometric data, especially in relation to cognitive state, workload, and/or decision-making
- Has prior experience working on projects funded by the Department of Defense (DoD) and/or related to national security. This is a great opportunity for an academic research scientist who is seeking a career change but who wants to continue pursuing original research

Kairos Research (<https://kairosresearch.com>) is a young and dynamic company based in

Dayton, OH, conducting cutting-edge research at the intersection of human and artificial intelligence for federal, State, and industry clients. We are especially proud of our culture here at Kairos, where we place a strong emphasis on fostering a mutually supportive, friendly, and collaborative work environment. Creativity and passion for research are the lifeblood of our organization and animate everything we do. For all positions, we offer a competitive salary and benefits package in addition to performance-based incentive programs. Job Location: Dayton, Ohio. Candidates must be US citizens or Permanent Residents (i.e., must hold a green card). Requirements are as follows:

- US citizenship or green card
- Ph.D. in Cognitive Science, Neuroscience, Psychology, Neuroscience, or related discipline (exact field of study is less important than experience and skills)
- 5+ years direct research experience post-Ph.D
- Willingness and ability to obtain independent research funding
- Strong publication record as lead author or senior author in high-impact journals/conferences
- Excellent written and oral presentation skills
- Strong quantitative / data analysis skills
- A highly collaborative mindset

Interested candidates should email their CV/resume to techadmin at kairosresearch.com and louis at kairosresearch.com

For more information, see:

<https://sjdm.org/pipermail/jdm-society/2023-December/009769.html>

Postdoctoral Research Scholar at the Management Division at Columbia Business School

The Postdoctoral Research Scholar will be hired for a period of two years and will receive a research budget and collaborate on projects of mutual interest with faculty. In addition,

the Postdoctoral Research Scholar will be mentored in, and then teach, the MBA / EMBA course entitled Managerial Negotiations.

Qualifications: The position requires someone with a strong background in psychological and behavioral research methods who seeks exposure to a mix of basic and applied research and to the teaching that occurs in a business school. Applicants should have a PhD degree (or expect to complete theirs prior to the start date, tentatively in Fall 2024) in a relevant social science field, such as psychology or organizational behavior, from an accredited institution and a record of being an outstanding scholar.

Application Instructions: Applicants should submit the following items via email to mgmtjobsearch at gsb.columbia.edu:

- Cover letter
- Research statement describing their research interests and accomplishments
- A curriculum vitae (CV)
- Three (3) letters of recommendation (sent directly by the recommenders)

For all emailed submissions, please include “OB Postdoc” in the subject line.

Application materials should be submitted by January 14, 2024, in order to receive full consideration. We expect to make a selection by early March 2024.

Salary and Pay Transparency Disclosure: The minimum starting salary for this position is \$71,050. The salary of the finalist selected for this role will be set based on a variety of factors, including but not limited to departmental budgets, qualifications, experience, education, licenses, specialty, and training. The above hiring range represents the University’s good faith and reasonable estimate of the range of possible compensation at the time of posting.

Proof of Degree Requirements: Candidates for this position are required to provide proof of their Ph.D. degree. If a candidate has already received their degree, they will need to forward a copy of their diploma, or transcript. If the candidate has not yet received their degree, they will need to provide a letter of dissertation/conferral for Ph.D. with date which degree will be granted from the granting institution on official letterhead. The expected date of conferral

must be prior to OR on the start date. Without proof of Ph.D. degree, Columbia Business School cannot process the hire and the candidate cannot start the Postdoctoral Research Scholar position.

About the Management Division, Columbia Business School: The Management Division is a dynamic center of behavioral research, with faculty, postdoctoral and visiting scholars, and doctoral students taking a wide range of approaches to basic social science research with applied implications. Our micro-organizational faculty members include: Modupe Akinola, Daniel Ames, Joel Brockner, Derek Brown, Shai Davidai, Adam Galinsky, Tory Higgins, Sheena Iyengar, Malia Mason, Sandra Matz, Michael Morris, Rebecca Ponce de Leon, and Michael Slepian.

More information about the Management Division can be found [here](#)

For more information, see:

<https://sjdm.org/pipermail/jdm-society/2023-December/009775.html>

Summer 2024 paid 12-week internship opportunity at Toyota Research Institute (TRI)

At Toyota Research Institute (TRI), we're on a mission to improve the quality of human life. We're developing new tools and capabilities to amplify the human experience. To lead this transformative shift in mobility, we've built a world-class team in Human-Centered AI, Human Interactive Driving, Energy and Materials, Machine Learning, and Robotics.

This is a Summer 2024 paid 12-week internship opportunity. Please note that this internship will be a hybrid in-office role.

This internship opportunity falls within the Carbon Neutrality Department in the Human-Centered AI Division (HCAI). At the core of our research, we aim to understand, simulate, and shape carbon-neutral behaviors and the technology that enables them.

We are an integrated team of behavioral scientists, machine learning researchers, and human-computer interaction experts. Our Applied Behavioral Scientists bridge our research with the next generation of Toyota products and strategy.

We are looking for an Applied Behavioral Science intern with methodological expertise in experimental design and data analysis and topical expertise in at least one of the following areas: Decision-making, behavior change, or intervention development and testing, especially in the context of carbon neutrality.

We will match the interns with mentors based on their experience. Over the course of the project, in addition to Carbon Neutrality group meetings, you will also participate in all Human-Centered AI Division meetings. You will be exposed to how interdisciplinary industrial research works and learn from our team and the other interns in our division. Furthermore, you will engage in strategy discussions about how your internship research project connects to business impact at Toyota.

Our goal is that you end the summer with work that informs internal strategy and may be publishable in an academic journal or conference.

Responsibilities

- Scope a research project to align with our Carbon Neutrality Applied Behavioral Science efforts
- Be the primary driver of the technical plan (e.g., study design, model development, analysis plan) with regular feedback from mentors
- Implement the project using TRI resources
- Present the project's approach and findings in research meetings to the Carbon Neutral Department, the HCAI Division, and TRI, as well as to team members from Toyota business groups

Qualifications

- Enrolled in a PhD degree program
- Track record of performing research projects from start to finish
- Desire to work on challenging, open-ended research projects
- Desire to be part of a highly interdisciplinary team, and an understanding of how this will improve your work

- Desire to apply research skills and findings to real-world problems
- Demonstrated ability to work autonomously while soliciting feedback
- Interested in the topic space of carbon neutrality, electrified vehicles, and behavior change

Please add a link to Google Scholar and include a full list of publications when submitting your CV to this position.

The pay range for this position at commencement of employment is expected to be between \$45 and \$65/hour for California-based roles; however, base pay offered may vary depending on multiple individualized factors, including market location, job-related knowledge, skills, and experience. Note that TRI offers a generous benefits package including vacation and sick time. Details of participation in these benefit plans will be provided if an employee receives an offer of employment. Please reference this Candidate Privacy Notice to inform you of the categories of personal information that we collect from individuals who inquire about and/or apply to work for Toyota Research Institute, Inc. or its subsidiaries, including Toyota A.I. Ventures GP, L.P., and the purposes for which we use such personal information.

TRI is fueled by a diverse and inclusive community of people with unique backgrounds, education and life experiences. We are dedicated to fostering an innovative and collaborative environment by living the values that are an essential part of our culture. We believe diversity makes us stronger and are proud to provide Equal Employment Opportunity for all, without regard to an applicant's race, color, creed, gender, gender identity or expression, sexual orientation, national origin, age, physical or mental disability, medical condition, religion, marital status, genetic information, veteran status, or any other status protected under federal, state or local laws.

[Application link](#)

For more information, see:

<https://sjdm.org/pipermail/jdm-society/2023-December/009776.html>

Texas Tech University is seeking an Experimental Psychologist with expertise in risk perception, judgement and decision making, or attitudes and beliefs related to climate and weather extremes (e.g., tornadoes and hurricanes). Methods are open, though experience with mixed methods survey research is preferred. Candidate should have experience examining individual, community, or system level resilience in the context of behavioral, cognitive, or perceptual processes and frameworks for risk assessment.

See details and apply [here](#)

Please direct questions to [eric.greenlee at ttu.edu](mailto:eric.greenlee@ttu.edu)

For more information, see:

<https://sjdm.org/pipermail/jdm-society/2023-December/009780.html>

Postdoctoral Research positions, School of Psychology, UNSW Sydney.

The roles are for 3 years, full time, based in Sydney. The Research Associate will play a key role in conducting research within a three-year project titled “Building overall cognitive capability through attentional control”. The UNSW branch of this project will investigate the cognitive processes underlying adaptive attentional control for optimal task performance and will involve experiments which combine behavioural tasks with eye-tracking and electroencephalography (EEG), coupled with computational modelling of brain and behaviour.

The role of Research Associate reports directly to Professor Mike Le Pelley and works closely with and indirectly reports to Professor Ben Newell and Dr Kelly Garner. This role has no direct reports.

More information [here](#)

Informal Enquiries to: Professor Mike Le Pelley: [m.lepelley at unsw.edu.au](mailto:m.lepelley@unsw.edu.au)

For more information, see:

<https://sjdm.org/pipermail/jdm-society/2023-December/009781.html>

Teaching position, Department of Marketing, Miami University in Oxford, Ohio.

Job details and application [here](#)

For more information, see:

<https://sjdm.org/pipermail/jdm-society/2023-December/009785.html>

Lecturer (equivalent to Assistant Professor) in Behavioural Decision Making, University of Leeds, UK

The Faculty of Business at the University of Leeds is inviting applications for a Lecturer (equivalent to Assistant Professor) in Behavioural Decision Making, working in the Centre for Decision Research. We are seeking to appoint high calibre individuals with a strong research and teaching profile to complement our existing research strengths.

The Centre for Decision Research was founded in 1996 and has grown into a leading research centre, covering analytical and psychological aspects of decision making. Our research builds on basic and applied approaches to understand and support real-world decisions. The Centre hosts regular research meetings and seminars that are attended by researchers from across the university. The Centre additionally maintains active international interdisciplinary research collaborations. Information about the Centre for Decision Research can be found on its [homepage](#)

Details of the post can be found [here](#). Closing date for applications: 31 January 2024. Informal enquiries can be made to Professor Peter Ayton P.Ayton at leeds.ac.uk or Professor Barbara Summers bs at lubs.leeds.ac.uk

For more information, see:

<https://sjdm.org/pipermail/jdm-society/2023-December/009786.html>

Conferences

The School of Economics at the University of Sydney will host a workshop on Neuroeconomics of Disadvantage on 27-28 of June 2024

The workshop is a pre-event to The Foundation of Utility and Risk (FUR) Conference which will be held in Brisbane on 3-6 July 2024. The workshop will focus on applications of decision theory to pressing societal issues, including but not limited to addiction, self-control, mental health, limited cognitive resources. Contributions from theoretical and empirical research that use behavioural and biologically realistic decision theory to explain and find solutions to these societal problems are welcome. Participation will be by acceptance of a submitted paper abstract. There is no workshop fee, but participants are responsible for their own expenses including travel and accommodation.

Confirmed keynote speakers: Adeline Delavande, University of Technology Sydney; Paul Glimcher, New York University

To submit a paper abstract for presentation at this workshop, please complete the submission form [here](#). The deadline for submission is the 15th of January 2024. You will be notified of whether your paper has been accepted on the 23rd of February 2024.

For more information, see:

<https://sjdm.org/pipermail/jdm-society/2023-November/009741.html>

Call for submissions. International Conference on Social Dilemmas (ICSD), Leiden (The Netherlands) July 2 to 5, 2024

We invite presentations on topics broadly related to social dilemmas. Research providing insights into how people approach and resolve conflicts between self-interest and collective interests is of particular relevance. As social dilemmas span across different academic disciplines, submissions from a wide range of scientific fields, including but not limited to psychology, economics, anthropology, biology, environmental sciences, neuroscience, sociology and political sciences, are welcome. We welcome empirical research on social dilemmas including topics such as cooperation, social norms, emotions, trust and conflict. We also invite theoretical contributions on formal games related to social dilemmas, for example public goods games, coordination games, prisoner's dilemmas, trust games, dictator games and other theoretical innovations. Lastly, we encourage empirical contributions that inform about practical applications of research on social dilemma in societal issues such as donations, prosocial attitude and climate change.

Confirmed keynote speakers: Jörg Gross, Mariska Kret and Alan Sanfey

Abstract submission. To submit an abstract, please go the following submission [page](#) . In the submission portal, we kindly ask you to also provide your preference for the following presentation formats: regular talk, short talk or poster. Abstract submission deadline: January 15, 2024

Registration will be open following the acceptance of abstracts in February/March 2024. More information about the conference fees will soon be provided on the conference website. Please check the conference [website](#) for more information on the location, abstract submission and key dates. If you have any questions, you can contact us at ICSD2024 at fsw.leidenuniv.nl

For more information, see:

<https://sjdm.org/pipermail/jdm-society/2023-November/009752.html>

The submission of papers for a presentation at the Foundations of Utility and Risk (FUR) conference that will take place in July 2024 in Brisbane is now open! The deadline for submission is the 15 January 2024. <https://www.furconference.org/>

Here is a full description of the program of activity that will take place at and around the FUR conference.

Since 1982, FUR gathers every two years researchers in economics, psychology and other behavioural sciences interested in the study of decision-making. For the first time of its history, FUR will take place in the Asia Pacific area in 2024. It will be hosted by the University of Queensland from the Wednesday 3rd July to the Saturday 6th July. We are glad to announce a great list of speakers for the conference: Ingela Alter (Toulouse); Paul Glimcher (NYU); John Quah (JHU-NUS); John Quiggin (UQ); Nichola Raihani (UCL); Michael Woodford(Columbia)

Pre-conference workshop: Neuroeconomics of disadvantage

Location: University of Sydney

Time (provisional): 27-28 June

[Website](#)

Twinned conference: Learning, Evolution and Games 2024

The LEG conferences bring together researchers who are interested in the evolutionary foundations of economic and social behaviour, evolutionary game theory, and learning in games

Location: Queensland University of Technology, Brisbane

Time: 8-9 July 2024

[Website](#)

We look forward to receiving your submissions and seeing you in Brisbane!

For more information, see:

<https://sjdm.org/pipermail/jdm-society/2023-November/009756.html>

Call for Submissions – Diversity in Management and Organizations (DMO) Conference 2024

In recent years, there has been an explosion of research interest in diversity – heterogeneity in gender, race, ethnicity, sexual orientation, and other attributes.

Following the success of the Diversity in Management and Organizations (DMO) 2023 conference, we invite you to apply to present your best new diversity research at DMO 2024!

DMO 2024 will be a one-day hybrid conference on June 22, 2024. It will be held simultaneously in two formats: in-person in Singapore (the day before the IACM 2024 conference in Singapore) and also online via Zoom (for those who cannot attend in-person). Registration will be free.

We welcome submissions on antecedents, consequences, and perceptions of diversity, with a focus on managerial and organizational settings. We encourage all interested researchers (including faculty, industry researchers, graduate students, and postdoctoral scholars) to apply.

To apply, go here to submit an abstract (completed papers are not necessary) [here](#)

The submission deadline is January 29, 2024 (8:59 PM Pacific Time; 11:59 PM Eastern Time).

Featured events will include: a keynote by Ashleigh Shelby Rosette, PhD (James L. Vincent Professor of Leadership at the Fuqua School of Business at Duke University) and a Best Research Award prize of \$1,000

For more information, see:

<https://sjdm.org/pipermail/jdm-society/2023-December/009778.html>

Online Resources

| Resource | Link |
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| SJDM Web site | www.sjdm.org |
| Judgment and Decision Making – The SJDM journal, entirely free and online | journal.sjdm.org |
| SJDM Newsletter – Current and archive copies of this newsletter | SJDM newsletters |
| SJDM mailing list – List archives and information on joining and leaving the email list | SJDM mailing list |
| Decision Science News – Some of the content of this newsletter is released early in blog form here | www.decisionsciencenews.com |
