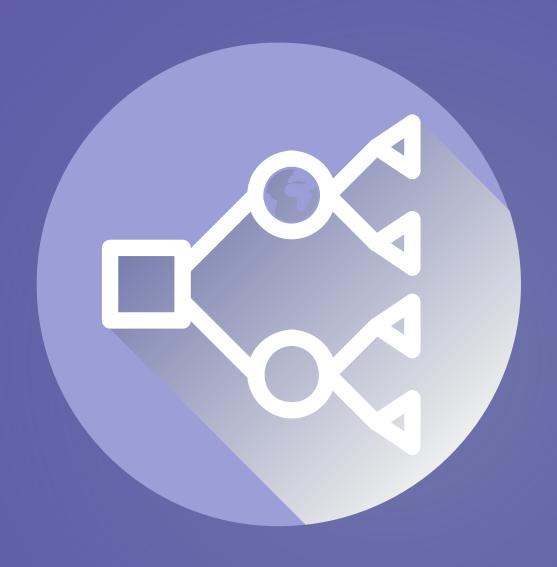
Society for

JUDGMENT AND DECISION MAKING

Newsletter





Society for Judgment and Decision Making Newsletter

Volume 41, Number 1, March 2022

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Executive Board 2021–2022

Name	Email	Title
Suzanne Shu	sbs78@cornell.edu	President
Abigail Sussman	abigail.sussman@chicagobooth.edu	President Elect
Danny Oppenheimer	doppenh1@andrew.cmu.edu	Past President
Dan Bartels	daniel.bartels@chicagobooth.edu	Elected Member 2019-2022
Oleg Urminsky	oleg.urminsky@chicagobooth.edu	Elected Member 2020-2023
Sudeep Bhatia	bhatiasu@sas.upenn.edu	Elected Member 2021-2024
Bud Fennema	fennema@fsu.edu	Secretary-Treasurer
David Hardisty	david.hardisty@sauder.ubc.ca	Webmaster
Jon Baron	baron@psych.upenn.edu	Journal Editor
Dan Goldstein	dan@dangoldstein.com	Newsletter Editor
Dan Feiler	df@dartmouth.edu	Program Chair 2022
Preeti Srinivasan	preeti23@stanford.edu	Student Representative 2020-2022

Masthead

SJDM Newsletter Editor

Dan Goldstein

Microsoft Research

dan@dangoldstein.com

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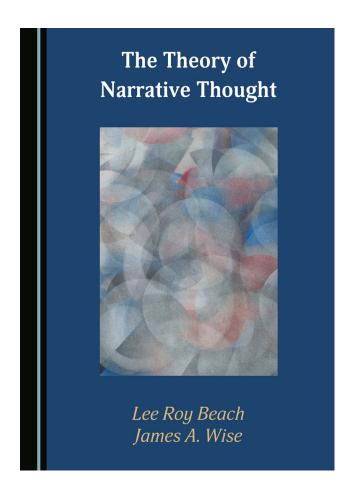
The SJDM Newsletter, published electronically four times a year, welcomes short submissions and book reviews from individuals and groups. Essays should: have fewer than 400 words, use inline citations and no reference list, not include a bio (a URL or email is acceptable).

Advertising Rates: Advertising can be submitted to the editor. Inclusion of the ad and the space given to the ad is at the editor's discretion. The current charge is \$250 per page. Contact the editor for details.

Address Corrections: Please keep your mailing and/or email address current. Address changes or corrections should be sent to the Secretary/Treasurer.

Society membership: Requests for information concerning membership in the Society for Judgment and Decision Making should be sent to the Secretary/Treasurer.

Advertisement



The Theory of Narrative Thought

By Lee Roy Beach and James A. Wise

Book Description

The renowned naturalist, Loren Eisely, observed that we humans have given up the "certainty of the animal that what it senses is exactly there in the shape the eye beholds." The big question is, what did we get in return? This book provides a convincing answer to this

question, arguing that, instead of recording reality, your brain uses your experience to create a story, a narrative, about how what happened to you in the past led to what is happening to you now. This narrative is your private reality. The book continues by showing how replacing recorded reality with private narrative enabled humans to anticipate the fundamentally unknowable immediate and remote future and expose potential threats. It then shows how private narrative enabled complex thought and communication with others. Drawing upon a wide range of research, the book provides a stimulating new way of viewing human experience, thinking, communicating, and action.

Please click here to view the table of contents

About the Authors

Lee Roy Beach is McClelland Professor Emeritus at the Eller College of the University of Arizona, where he previously served as Professor and Vice Dean. He holds a PhD in Experimental Psychology, specializing in cognition and decision making. He has served on the editorial boards of Organizational Behavior and Human Decision Making, The Journal of Behavioral Decision Making, and the Journal of Forecasting. In addition, published over 125 scholarly articles and 12 books, three of which are explorations of narrative cognition.

James A. Wise received his PhD in Experimental and Mathematical Psychology from the University of Washington. During a 42-year career in academia and research at US and German universities and national laboratories, and as founder of his own design research firm, he has authored over 140 publications. Since retiring in 2010, he has been a Planning Commissioner in his home city, and is now President of a regional citizens' group devoted to assisting local sustainable development.

Order your copy now from the Cambridge Scholars Publishing website, where you can also read a free 30-page sample.

Order via email at orders at cambridgescholars.com

Announcements

Jon Baron (baron at upenn.edu) writes:

The latest issrue of the Society's journal, Judgment and Decision Making, is available at http://journal.sjdm.org

Diandra Durand (diandra.durand at rsage.org) writes:

Greetings from the Russell Sage Foundation

Visiting Scholars Fellowship for Academic Year 2023-2024 Application Deadline: June 28, 2022 (11:59 PM EST)

The Visiting Scholars Program provides a unique opportunity for select scholars in the social, economic, political and behavioral sciences to pursue their research and writing while in residence at the foundation in New York City. The fellowship period is September 1st through June 30th.

The foundation annually awards up to 17 residential fellowships. Visiting Scholars must be at least two years beyond the Ph.D. at the time of application and once selected, typically work on projects related to the foundation's core programs and special initiatives. Scholars are provided with an office at the foundation, computers and software, library access, and supplemental salary support. Scholars from outside NYC are provided with a partially-subsidized apartment near RSF. See the program page for more information. Questions should be directed to James Wilson, Program Director, at programs at rsage.org

Yefim Roth (rothefim at gmail.com) writes:

We are excited to announce a new monthly virtual seminar series: The Decisions, Experience and Behavior Seminar, or the DEB Seminar! The goal of this seminar is to take advantage of the virtual format and allow the JDM community, and especially those interested in research focusing on repeated decisions, to learn about the most innovative recent work on this topic. The seminar will be held on the first Tuesday of each month between 14:00 and 15:00 CET.

We will notify on upcoming talks via our mailing list, to which you can subscribe to here

Organizing team: Yefim Roth, Ori Plonsky, Kinneret Teodorescu and Ido Erev.

Simon Columbus (simoncolumbus at gmail.com) writes:

We are happy to invite you to the Cooperation Colloquia for Spring 2022, a series of online colloquia on interdisciplinary cooperation research. We have an exciting lineup of speakers from around the world, including leading researchers in economics, psychology, and computer science.

When: Every second Friday, 15:00-16:15 Central European (Summer) Time

Where: Online via Zoom Link

Please sign up for our mailing list to receive invitations, recordings of talks, and further updates.

We are also inviting submissions for short talks from early-career researchers. We are especially looking for speakers from underrepresented world regions, including Africa, Asia, Central/South America, and (South) Eastern Europe.

If you would like to present at the Cooperation Colloquia, please submit a brief abstract

For more information about the talk series and an overview of all speakers, see the Amsterdam Cooperation Lab website

Biljana Gjoneska (biljanagjoneska at manu.edu.mk) writes:

The journal Zeitschrift für Psychologie (founded in 1890) is the oldest academic outlet in psychological research, that recently released a call for contributions with the following specifications:

Title: Are All Conspiracy Theories Created Equal? The Form, Functions, and Consequences of General Conspiracy Mindsets Versus Specific Beliefs

Guest editors: Roland Imhoff, Aleksandra Cichocka, Biljana Gjoneska, and Olivier Klein

Official language:English

Deadline for submission of abstracts: 15 June, 2022

Deadline for submission of finalize manuscripts: 1 January, 2023

Official announcement with detailed instructions:

We invite all interested researchers to take active participation in the call, and we are looking forward to your contributions!

Clintin Stober (cstober2 at gmail.com) writes:

The Journal of Mathematical Psychology is announcing extended submission deadlines for two special issues that may be relevant to JDM members.

Special Issue in Honor of A.A.J. Marley: Submission deadline May 11, 2022

Special Issue in Honor of Peter Fishburn: Submission deadline July 20, 2022

Sheheryar Banuri (sbanuri at gmail.com) writes:

Adelle Pushparatnam (WB), Ezequiel Molina (WB), and I (UEA) are delighted to announce that we will be guest editing an article collection on Rote Learning to Effective Teaching in Frontiers in Education (apologies if I've already reached out to you). This topic covers the nexus between two areas of research: effective teaching and behavioral change.

How can we use what is known about how behaviors are formed, changed, and maintained over time to improve teaching behaviors across the world? We aim to combine insights from the field of Education and Behavioral Science to support teachers in improving the quality of their teaching. We would be very interested in including your research in this collection which will highlight the current state of the field.

The manuscript deadline is currently on the 31st of August, 2022. Please let me know if you are interested in participating (or have a paper that you're unsure about). Please email me directly (sbanuri at gmail.com) with any questions or a manuscript/abstract/feeler if you are interested in this, and I will add you to the contributor list.

We sincerely hope you will consider this opportunity, and look forward to hearing more about your current work. If you have any concerns or questions, please do not hesitate to contact us/me.

Claudia Gonzalez-Vallejo (claqonza at nsf.qov) writes:

We're writing to ask you to consider volunteering for the interdisciplinary panels that will review proposals submitted to NSF's upcoming National Artificial Intelligence Research Institutes competition. (For more details, please see the program information page, which has links to the solicitation, FAQ, and more). This is an opportunity both to serve and to learn about and shape this ongoing national initiative.

This year the program will review Full proposals in virtual panels (remote participation) in August and September. The program officers conducting these panels need your expertise to cover AI and related research areas, as well as your perspectives on building the next generation of talent, strategic impact of institute activities, and more.

Note that several of the major themes this year are highly relevant to our community:

• Theme 1: Intelligent Agents for Next-Generation Cybersecurity

- Theme 2: Neural and Cognitive Foundations of Artificial Intelligence
- Theme 3: AI for Climate-Smart Agriculture and Forestry
- Theme 4: AI for Decision making
- Theme 5: Trustworthy AI
- Theme 6: AI-Augmented Learning to Expand Education Opportunities and Improve Outcomes

If you are interested, please complete the survey. The answers you provide in this survey will help us ensure full coverage of expertise needed to review these important proposals.

Note that you may still serve as a panelist even if you are submitting a proposal to the competition. We will be organizing the panels in different themes to minimize potential conflicts of interest.

Please feel free to forward this survey to your colleagues who might be interested.

If you have questions or concerns, you may email the program at: aiinstitutesprogram at nsf.gov

Claudia Gonzalez-Vallejo (claqonza at nsf.qov) writes:

The National Science Foundation is seeking nominations for the National Medal of Science (NMS) from February 7 through May 20, 2022.

Background and Eligibility The National Medals of Science are awarded by the President of the United States to individuals deserving of special recognition by reason of their outstanding cumulative contributions to knowledge in the physical, biological, mathematical, engineering, or behavioral or social sciences, in service to the Nation. These broad areas include such disciplines as astronomy, chemistry, computer and information science and engineering, geoscience, materials research, and research on STEM education. Please note the following eligibility guidelines:

• Candidates must be a U.S. citizen or national, or permanent resident who is applying for U.S. citizenship.

- Self-nominations are not eligible, nor are nominations from immediate family members.

 Teams are not eligible for consideration.
- Deceased nominees are eligible for the award until the fifth anniversary of the day of death.
- Nobel Prize winners are eligible for awards and are evaluated according to the same considerations as those applied to nominees who have not received a Nobel Prize.
- Nominations will be carried over for a period of three years, including the year of nomination. After that time, it is possible to re-nominate the candidate for later consideration, if he or she is still eligible.

The President's Committee on the National Medal of Science is comprised of experts from a variety of disciplines. Please ensure that the nomination clearly conveys cumulative scientific achievement and broader impacts to a Committee with a wide spectrum of expertise. For details please check here

Claudia Gonzalez-Vallejo (clagonza at nsf.gov) writes:

The U.S. National Science Foundation is partnering with the Social Science Research Council to support research that advances scientific knowledge about public health guidance and its impact on the health and well-being of individuals and communities.

The Social Science Research Council (SSRC) will donate up to \$7.5 million to NSF over the next two years to support fundamental research exploring the effects of public health guidance on society. NSF will invest \$12.5 million for a combined total of up to \$20 million in research funding.

SSRC is an independent nonprofit organization that has supported social science research since 1923. The partnership will leverage the unique capabilities of NSF and SSRC through their diverse connections to the research community and public health organizations.

"Fundamental social and behavioral science has the power to help every American live a healthier and more prosperous life," says NSF Social and Economic Sciences Division Director Rayvon Fouch. "The societal benefits from robust exploratory research are amplified by

dynamic partnerships like this one. We are grateful to SSRC for partnering with NSF in our shared mission to enhance the resilience and strength of communities across the entire country."

"Information networks are a critical component of our public health infrastructure. However, in today's complex information ecosystem, accurate information is not equally accessible for everyone," says SSRC President Anna Harvey. "This partnership will fund social and behavioral scientists to understand the causal impacts of methods that increase the sharing and uptake of critical health-related information, contributing to an information environment that benefits everyone."

The challenge of understanding the diverse effects that public health guidance can have on U.S. society and the economy has been underscored by the COVID-19 pandemic. The health and well-being of individuals, communities and entire regions of the U.S. can be fortified through fundamental scientific insights into how public health guidance is created and distributed and how people perceive it.

NSF and SSRC invite research proposals that can reveal the complex factors that contribute to effective public health guidance and provide rigorous evidence that will be useful for decision-makers seeking to improve and protect the health of their communities.

For details on how to prepare and submit a research proposal, see Dear Colleague Letter: NSF and SSRC Partnership to Advance Scientific Knowledge About the Impact of Public Health Guidance

Jobs

Faculty and Research Fellow Positions, The School of Psychology at UNSW Sydney

The School of Psychology at UNSW Sydney is currently advertising both Faculty (Assistant Professor/ Lecturer/Senior Lecturer) and Research Fellow (Postdoctoral) positions in the area of cognitive science. There are up to 2 Faculty positions and 2 postdoctoral positions available. In addition, it is advertising up to 4 open-area Faculty (Assistant Professor/ Lecturer/Senior Lecturer) positions in Psychology.

The School of Psychology at UNSW is the leading Psychology school in Australia. It is located in the Faculty of Science and is recognised nationally and internationally for its excellence in research and teaching. It offers world class undergraduate psychology degrees, as well as postgraduate professional Masters training in Clinical and Forensic Psychology, an online Graduate Diploma program, and a PhD research program with over 120 students. 40 academic staff conduct experimental research in many areas of Psychology, including behavioural and cognitive neuroscience, perception, learning, memory and cognition, as well as health, social, developmental, clinical and forensic psychology. UNSW Psychology is the only School in the southern hemisphere ranked in the top 30 by discipline in the THES, QS and ARWU rankings. The School has well equipped research and teaching facilities and attracts outstanding staff and students from Australia and overseas. UNSW is located 5 km from the centre of Sydney and is close to other research centres, teaching hospitals, transport, shopping, and beaches. For further details on all positions, and the application process please visit the links below:

Research Fellow Position with Ben Newell (Cognitive Science) Link. Closing Date May 9th.

Research Fellow Position with Brett Hayes & Ben Newell (Cognitive Science) Link Closing

Date May 9th.

Faculty Positions in Cognitive Science Link Closing Date May 20th.

Faculty Positions Open Area in Psychology Link Closing Date May 20th.

For all informal enquiries and further information on what an amazing place Sydney is to live and work in please contact Ben Newell (ben.newell at unsw.edu.au).

Oxford Risk has been growing rapidly and we are looking to expand our behavioural research team in 2022. Would be delighted to hear from you if you are interested, or know someone who might be.

We are a behavioural fintech that specialises in building decision support software (decision prosthetics) combining applied behavioural science, quant finance theory, and data analytics to help people make better financial decisions particularly, but not exclusively, around financial advice, retail investing, financial wellbeing, and sustainable investing.

Job outline here and below.

Behavioural/decision/data/quant research specialists Are you more fox than hedgehog? We are looking for exceptional individuals interested in applied behavioural science, and strong expertise in one or more of:

- Behavioural finance, behavioural economics, and/or applied decision science
- Data science, analysis, modelling, and statistical skills
- Quantitative finance theory, risk, financial services, and wealth management
- Product and consumer interface design, and behavioural UX/UI

These skills will be used to help us develop behavioural tools to guide people towards better financial decisions, with particular focus on financial wellbeing and sustainable investing. With the rest of the behavioural research team, you'll work closely with the head of product and the development team, to make sure we build the right things in the right way. You'll also work closely with the sales team and marketing team to explain our products to prospects and customers, and ensure we design solutions to meet our clients needs. We do not expect

applicants to have equally strong expertise in all these areas, but they will all be covered across the team, and we are looking for individuals who are interested in using a broad range of skills to deliver practical solutions. You will have a post-graduate degree, but this could be in behavioural science, data science, finance/economics, or any related subject. Required skills and experience

- Curiosity and interest in applied decision science, and in designing practical tools to assist decision making
- Strong quantitative, modelling, analysis, and statistical skills; good knowledge of statistical and programming packages (Python, R, or similar)
- Ability to effectively communicate complex ideas to a wide range of audiences
- Highly organised, thorough, details-oriented, and able to document and track data with clarity
- Proactive, collaborative, and able to operate independently

Good-to-have skills and experience

- Familiarity with behavioural economics and/or decision science
- Familiarity with finance theory, risk measurement, and portfolio theory
- Experience with psychometrics, survey design, and data visualisation
- Knowledge of financial advice, investment suitability, sustainable finance/investing, or financial wellbeing
- Experience with consulting, and client and project management
- Expertise in machine learning and data engineering

Faculty Positions in Marketing, Ivey Business School at Western University

The Ivey Business School at Western University seeks candidates for up to two positions in the area of quantitative or other related fields in Marketing. Applicants will be considered for a Probationary (tenure-track) appointment at the rank of Assistant Professor or a Tenured appointment at the rank of Associate or Full Professor. We are particularly interested in candidates who research digital marketing, data analytics, and/or big data topics. Scholars

who combine relevant aspects of marketing would be especially attractive (e.g., the interface of quantitative analysis and consumer behavior). The positions are available to begin in July 2022, although alternate start dates may be arranged.

Tenured Appointment: Applicants for a tenured appointment at the rank of Associate or Full Professor will hold a PhD. The successful candidate will be an internationally recognized scholar in their field of research, as demonstrated by publications in the highest quality academic journals, an active continuing research program, external research funding, scholarly awards, and invited presentations at seminars and major conferences. Preference will be given to candidates who provide evidence of strong teaching at the undergraduate and graduate level, especially using a case discussion format, and supervision of graduate students.

Probationary (Tenure-Track) Appointment: Applicants for a probationary (tenure-track) appointment at the rank of Assistant Professor must already have, or be nearing completion of their PhD. The ideal candidate should have excellent research capabilities as demonstrated by high quality working papers, presentations at major conferences, publications in top academic journals, and strong letters of reference from recognized leading scholars. They should also have the ability to teach undergraduate and graduate courses.

Application Procedure: Applicants must submit the following materials to facultypositions at ivey.ca

- Completed application form
- Cover letter
- Curriculum vitae
- Copies of research papers
- Names and email addresses of three referees (who will not be approached without permission). Letters of reference will be required for shortlisted candidates.

Please ensure that the application form is completed and included in your application submission. Review of applicants will commence May 14, 2022. Applications will be considered until the positions are filled.

The Ivey Business School's mission is to develop leaders who think globally, act strategically

and contribute to the societies within which they operate. Ivey is committed to values and practices of equity, diversity and inclusion. It is Canada's premier business school and is recognized globally for the quality of its research and management education. The School is internationally oriented in terms of research, curricula, faculty, and student exchanges, with campuses in London (Canada), Toronto and Hong Kong. Ivey is the world's second largest producer of case studies.

Effective September 7, 2021, all employees and visitors to campus are required to comply with Western's COVID-19 Vaccination Policy

Western University has recently committed \$6 million in funding for EDI initiatives. Ivey has established an EDI Advisory Council and launched a series of initiatives to ensure that our faculty, staff and students are a diverse community, committed to long-term career development. We especially encourage applicants from under-represented populations to apply. Spousal and family relocation assistance programs are in place.

The University seeks applications from all qualified individuals. Western is committed to employment equity and diversity in the workplace and welcomes applications from women, members of racialized groups, Indigenous peoples, persons with disabilities, persons of any sexual orientation, and persons of any gender identity or gender expression.

Positions are subject to budget approval. Applicants should have fluent written and oral communication skills in English. In accordance with Canadian Immigration requirements, priority will be given to Canadian citizens and permanent residents.

Accommodations are available for applicants with disabilities throughout the recruitment process. If you require accommodations for interviews or other meetings, please contact facultypositions at ivey.ca

For inquiries about the posting, please email facultypositions at ivey.ca

The Institute on the Environment (IonE) at the University of Minnesota seeks research scholars in Natural Capital and Ecosystem Services, Sustainability, and Energy Transition

[link] to develop externally funded programs focused on advancing sustainable outcomes by increasing the use of knowledge in societal decision making processes. We are looking for candidates at any career stage who would excel leading and developing a research portfolio at IonE that is focused on moving the needle on important sustainability outcomes.

To learn more and apply, visit the University's employment page and search for Job IDs 347369 (Natural Capital), 347375 (Sustainability), or 347367 (Energy Transition).

We are requesting applications by May 23 (June 10 for the energy position); we will fully consider all applications that are submitted by June 1 (June 16 for energy). Please consider applying or sharing this post with your colleagues who would be interested in a new career challenge in Minnesotas Twin Cities. If you are interested in seeing all positions that are part of this cluster hire or other employment opportunities at IonE, please see here.

The University of Paris 1 Panthéon-Sorbonne is offering a Junior Professor Chair position in Neurosciences and Behavioral Economics to begin in September 2022 for a period of five years. The position will be hosted by the Centre d'Economie de la Sorbonne. Following a successful tenure review, the junior Professor will then be offered a permanent, full Professor, position at the University of Paris 1 Panthéon-Sorbonne. We are looking for applicants with a pluridisciplinary background in both Microeconomics and Neurosciences, who have proven research abilities, with technical and experimental skills, and some international experience. For further details about the positionand theapplication process, please see here. Online

The School of Psychology at the University of Surrey is currently advertising for a Professor of Psychology [link]

The deadline for applications is 16th May 2022.

applications should be received by May 21, 2022.

Please do contact Adrian Banks (a.banks at surrey.ac.uk) or Head of School Prof Roi Cohen Kadosh (r.cohenkadosh at surrey.ac.uk) for any informal enquiries.

Two Postdoc Positions in Climate Risk Management Thayer School of Engineering Dartmouth College

Two full-time postdoc positions are available at the Thayer School of Engineering at Dartmouth College to join the Keller research group. The successful candidates will become part of a transdisciplinary research group in the area of climate risk management. The research group addresses two interrelated questions. First, how can we mechanistically understand past and potentially predict future changes in the Earth system? Second, how can we use this information to design sustainable, scientifically sound, technologically feasible, economically efficient, and ethically defensible risk management strategies? We analyze these questions through mission-oriented basic research covering a wide range of disciplines such as engineering, decision science, statistics, Earth sciences, economics, and philosophy. Current collaborative projects analyze, for example, the dynamics and impacts of deep decarbonization (https://healed.psu.edu/), the design of coastal flood risk management strategies (https://coastalhub.org/), and multisector dynamics (https://www.pches.psu.edu/).

The successful candidates will co-lead research to improve the characterization and understanding of (i) uncertainties and (ii) system dynamics related to climate risks. Examples of the adopted research approaches are provided at this web page and this overview paper. The candidates will ideally have strong quantitative backgrounds in relevant disciplines (e.g., applied math, operations research, statistics, engineering, or Earth sciences) and interests in collaborating with neighboring disciplines. The positions provide unique opportunities for research, education, outreach, decision support, and professional development. The successful candidates will enjoy ample opportunities to co-design their project portfolios and for transdisciplinary research collaborations. They will be mentored by a team of experts in r! elevant disciplines.

The positions are available immediately. Each initial appointment will be for a period of one year, with an excellent possibility of renewal for one or more additional years. To apply, please visit this page. For more information about the positions, please contact Prof. Klaus

Keller (klaus.kellerat dartmouth.edu). Review of applications will begin immediately, and the position will remain open until filled. The salary will be competitive, commensurate with experience, and will comply with Dartmouth College guidelines. Successful completion of a background check is required prior to employment.

Dartmouth College is an equal opportunity/affirmative action employer with a strong commitment to diversity and inclusion. We prohibit discrimination on the basis of race, color, religion, sex, age, national origin, sexual orientation, gender identity or expression, disability, veteran status, marital status, or any other legally protected status. Applications by members of all underrepresented groups are encouraged.

Conferences

Annual Meeting of the Society for Judgment and Decision Making

Absence makes the heart grow fonder. We've missed it and now it's back: an in-person SJDM

Conference! This year's Annual Meeting of the Society for Judgment and Decision Making

will be generously hosted by the UCSD Rady School of Management on its campus in the La

Jolla neighborhood of San Diego from November 10-13, 2022 (Thursday-Sunday). We are

very excited to have the chance to be together in person again, to share research and connect

with each other. We currently anticipate that all presentations will be held on-site, and all

presenters should plan to be present in person.

The conference submission portal is now OPEN! The submission deadline is June 16, 2022

(11:59 pm Pacific Time). The submission portal is here

To help you prepare your submission, we strongly encourage you to review the submission

guidelines here

Save the dates in your calendars:

• Submission deadline - June 16

• SJDM Conference - November 10-13

Program Committee:

Dan Feiler (chair), Stephen Spiller, and Jennifer Trueblood

Webmaster:

Dave Hardisty

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If you have questions, first please see the Submission Guidelines linked above and check if your question is answered there. Otherwise, technical questions can be addressed to David Hardisty (david.hardisty at sauder.ubc.ca) and all other questions can be addressed to the program chair Dan Feiler (df at dartmouth.edu) or the entire program committee (SJDM.Conf at gmail.com)

- Decisions about a virtual complement are pending.
- Please note that due to logistical complications we are separate from Psychonomics this year.

Advances in Decision Analysis 2022

The Advances in Decision Analysis conference, organized by Decision Analysis Society of INFORMS, will take place on June 22-24, 2022. The conference will start on Wednesday June 22, 2022 with a full day program (morning and afternoon), will continue on Thursday June 23 (morning and afternoon), and will close at 1pm on June 24, 2022. It is in Washington DC.

More news on can be found on the conference website

Conference Chairs: Manel Baucells (UVa Darden), Yael Grushka-Cockayne (UVa Darden)

We look forward to welcoming conference participants back to the DC area!

Conference on Marketing Communications and Consumer Behavior, La Londe-les-Maures, France

May 30th-Jun 2nd, 2023

Save the date!

After a session cancelled due to Covid-19, we are very delighted to announce you the next edition of the 2023 La Londe Conference on Marketing Communications and Consumer Behavior, scheduled for May 30th through June 2nd 2023.

This new edition will be chaired by Barbara Briers (IESEG School of Management & Ghent

University), Ana Valenzuela (Baruch College, CUNY & ESADE Barcelona) and Bram Van den Bergh (Rotterdam School of Management, Erasmus University Rotterdam).

We are very honored to announce our keynote speaker Marcel Zeelenberg. He is Professor of Economic Psychology at Tilburg University and Professor of Behavioral Research in Marketing at VU Amsterdam.

We are very much looking forward to their presence and hope to welcome you next year. The Call for Papers is forthcoming soon.

The Organizing Committee:

Fanny Magnoni (Aix-Marseille University); Brigitte Müller (University of Toulon); Isabelle Muratore (University of Toulon);

The Competition and Markets Authority is hosting a panel event to discuss the relevance of Online Choice Architecture (OCA) to competition and consumer issues. The panel event will kick off a keynote by Prof. Cass Sunstein (virtual) followed by two hybrid panels with notable global experts who will further discuss why and how we should address harmful OCA practices.

We would be delighted if you could join us virtually or in-person on online May 26th, 4-6pm, London time. Please click here to register, and for more information.

Call for Papers: Research in Behavioral Finance Conference (RBFC) 2022

8~&~9 September 2022

Vrije Universiteit (VU) Amsterdam, the Netherlands

Keynote speakers: Samuel Hartzmark (University of Chicago Booth School of Business); Michaela Pagel (Columbia Business School); Stephan Siegel (Foster School of Business);

Paper submission procedure:

We invite submissions of papers on all aspects of behavioral finance for presentation at the

fourth Research in Behavioral Finance Conference. Submissions may be in the form of

completed papers or extended abstracts. Submissions and presentations are restricted to one

per person.

We welcome work that examines the financial behavior of individuals (in their role as consumers,

investors, managers or advisors), the financial behavior of groups and organizations (in the

public or private sector), the dynamics of markets, and work at the intersection of any of

these areas.

Online submission is open. Full papers and extended abstracts can be submitted in PDF

format until 15 May through the conference website www.rbfc.eu. Notifications will be made

mid June.

Program and location:

RBFC 2022 will take place on the campus of the Vrije Universiteit Amsterdam (there will be no

online or hybrid sessions). The program will span two full days, consisting of keynote speeches,

parallel sessions, poster sessions, and a conference dinner on the evening of September 8. The

conference will offer ample opportunity for discussion and interaction.

Covid-19: the current local regulations allow for conferences such as the RBFC, and even

though we expect no significant changes during the coming seasons, we can never be sure. We

will timely cancel the event if holding a full-fledged conference is impossible or irresponsible.

Visit the conference website for more information: www.rbfc.eu.

Conference organizers: Martijn van den Assem; Marieke Bos; Rex Wang Renjie; Remco

Zwinkels

Contact: info at rbfc.eu

The 14th Annual Meeting of the Society for the Science of Motivation (SSM) will be held in

person on Thursday, May 26, 2022, in Chicago, IL, in advance of the Annual Convention of

the Association for Psychological Science (APS). Here is all you need to register and attend:

SSM Membership

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Before you register for the conference, make sure to become a member or renew your membership here: scienceofmotivation.ezfacility.com http://scienceofmotivation.ezfacility.com/

SSM Conference Registration

Register for the conference here. Please use the links below if you encounter any issues with the new registration system:

- Guide for current members
- Guide for non-members

Reserve Your Room

Both the SSM and APS meetings will be held at the Hyatt Regency Chicago. To book your room, see here or call +1-312-565-1234 and mention you will attend the APS Convention.

Health and Safety Protocols Learn more about conference health and safety protocol here

Contacts

If you have any questions, please contact: Kaitlin Woolley, Cornell University (krw67 at cornell.edu) Rima Tour-Tillery, Northwestern University (m-touretillery at kellogg.northwestern.edu)

The Society for the Advancement of Behavioral Economics (SABE) is hosting its 2022 conference August 8-11 at the Bally's Lake Tahoe, Stateline, NV, USA.

Yan Chen (University of Michigan) will be delivering this year's Herbert Simon Lecture, with Cristina Bicchieri (University of Pennsylvania) and Gary Charness (University of California, Santa Barbara) serving as our other plenary speakers.

The submission and registration deadline is May 15. Submissions are reviewed as they arrive and presentation slots are allocated on a first come, first served basis.

To submit a presentation proposal, email a presentation title and abstract of about 150 words to Professor Mark Pingle pingle at unr.edu. We will promptly evaluate your proposed presentation.

Much more information can be found on the conference website

As you may know, Lake Tahoe is the number one outdoor tourist destination in the world, and we have negotiated hotel rates that are less than half the rate others will be paying to come to this location at the time of the conference. So, come enjoy the beauty as you share your research and meet interesting scholars.

3rd Workshop on Mental Effort

Mental Effort: One Construct, Many Faces?

November 21-22, 2022

Brown University, Providence, RI, USA

Website; Twitter; Email: mental.effort.meeting at gmail.com

Important Dates

Registration & Submission of Poster Abstracts: August 26, 2022

Workshop Day 1 (Tutorials): November 21, 2022

Workshop Day 2 (Research Talks): November 22, 2022

Call for abstracts

Are you working on a project or thesis related to mental effort and want to discuss your ideas? If so, we are inviting you to present a poster during our virtual poster session. To apply, please submit an abstract (2000 characters) as a part of the registration form

Scope and Goal of the Workshop

We can all feel exhausted after a day of work, even if we have spent it sitting at a desk. The intuitive concept of mental effort pervades virtually all domains of human information processing and has become an indispensable ingredient for general theories of cognition. However, inconsistent use of the term across cognitive sciences, including cognitive psychology, education, human-factors engineering, and artificial intelligence, makes it one of the least well-defined theoretical constructs across fields. A number of recent approaches lay the foundation for a consensus by offering formal accounts of mental effort. Yet, reaching a multifield-wide consensus on the operationalization of mental effort will require crosstalk between different

empirical and computational approaches, including symbolic architectures, non-parametric

Bayesian statistics, and neural networks. The purpose of this two-day workshop is to review

and integrate these emerging perspectives. To achieve this goal, we invited experts in these

fields to present an accessible summary of their research and allocate ample time for dialogue

and audience participation across a full day of hands-on tutorials, a panel discussion, and a

poster session. Key questions of discussion will include (but are not limited to):

• What are the experimental phenomena that lay a foundation for theories of mental

effort?

• What is the common ground in operationalizing mental effort across different domains

of cognitive science?

• Which modeling approach(es) is (are) best suited to answer which questions regarding

mental effort? The workshop is specifically designed to attract scholars with expertise

in different modeling disciplines.

Keynote

Daniel Kahneman (Princeton University)

Sincerely,

Sebastian Musslick, Maria Wirzberger, Ivan Grahek, and Laura Bustamante

For more infomation, see:

http://sjdm.org/pipermail/jdm-society/2022-April/009207.html

Call for Papers

16th Bayesian Modelling Applications Workshop

Abstract submission deadline: May 30th, 2022

The 16th Bayesian Modelling Applications Workshop will be held in Eindhoven, The Nether-

lands on August 5, 2022 (@ UAI 2022)

Website: http://abnms.org/uai2022-apps-workshop

Description

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Continuing in a successful tradition, the 16th Bayesian Modeling Applications Workshop provides a forum for exchange among researchers, applications practitioners and tool developers. Submissions (papers or extended abstracts) are solicited of real-world applications of Bayesian models and computational methods. The aim of the workshop is to foster discussion on the challenges of building applications, such as: integrating Bayesian models and tools into larger hybrid applications; validating models; interacting with, and explaining outputs and decisions to, users, decision makers and stakeholders; constructing and updating models through combined knowledge elicitation and learning; and deploying and managing cloud and app-based Bayesian applications. In particular, the workshop solicits abstracts/papers describing Bayesian applications that involve topics such as (but not limited to):

- Learning and inference with graphical models;
- Causal discovery and causal reasoning;
- Geospatial and temporal reasoning;
- Risk analysis and decision making under uncertainty;
- Bayesian Deep Learning and Deep Bayesian Learning;
- Tractable probabilistic models;
- Explainable Artificial Intelligence (XAI);
- Data processing, transformation, fusion, visualization, of many different types of data,
 and of Big Data; and
- Combining machine learning and elicitation of expert knowledge.

The workshop is not restricted to a particular application area or discipline. Instead, the workshop encourages interdisciplinary collaboration and cross fertilization. Final workshop talks and lightning talks with accompanying posters/demos will be selected with the goal of fostering discussion of critical issues within the community of practice.

Submissions

The workshop will have all papers peer reviewed by at least two independent referees and will accept two types of submissions:

- Extended Abstracts: 1-2 pages (including reference list)
- Full papers: limited to 8 pages plus up to 2 additional pages for Author Contributions /

Acknowledgements / References

Extended Abstracts and Full Papers must be submitted electronically in PDF format via

https://easychair.org/conferences/?conf=bmaw2022

We encourage submission of abstracts for applications papers that have been accepted at the

main UAI 2022 conference, if authors are interested in attending this workshop and having

additional conversations regarding their application.

Workshop Format

The format of the workshop will be a combination of full talks and lightning talks, with

poster/demo sessions to accompany lightning talks, grouped to facilitate discussion. The

workshop will be presented in hybrid format, allowing interaction between in-person and

online attendees. As in past years, proceedings (full papers, and abstracts) will be published

online (as a CEUR Workshop Proceedings Volume).

Important Dates

• Abstract submission deadline: 30 May 2022

• Submission deadline: 3 June 2022

• Camera ready copy due: 22 July 2022

• Workshop date: 5 August 2022

Chairs: V Anne Smith (University of St Andrews, UK) Arjen Hommersom (Open Universiteit,

The Netherlands) Charles Twardy (Jacobs, USA). The contact email address for the chairs is:

bmaw2022 at gmail.com

For more infomation, see:

http://sjdm.org/pipermail/jdm-society/2022-May/009216.html

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Online Resources

Resource	Link	
SJDM Web site	www.sjdm.org	
Judgment and Decision Making – The	journal.sjdm.org	
SJDM journal, entirely free and online		
SJDM Newsletter – Current and archive	SJDM newsletters	
copies of this newsletter		
SJDM mailing list – List archives and	SJDM mailing list	
information on joining and leaving the email		
list		
Decision Science News – Some of the content	www.decisionsciencenews.com	
of this newsletter is released early in blog		
form here		