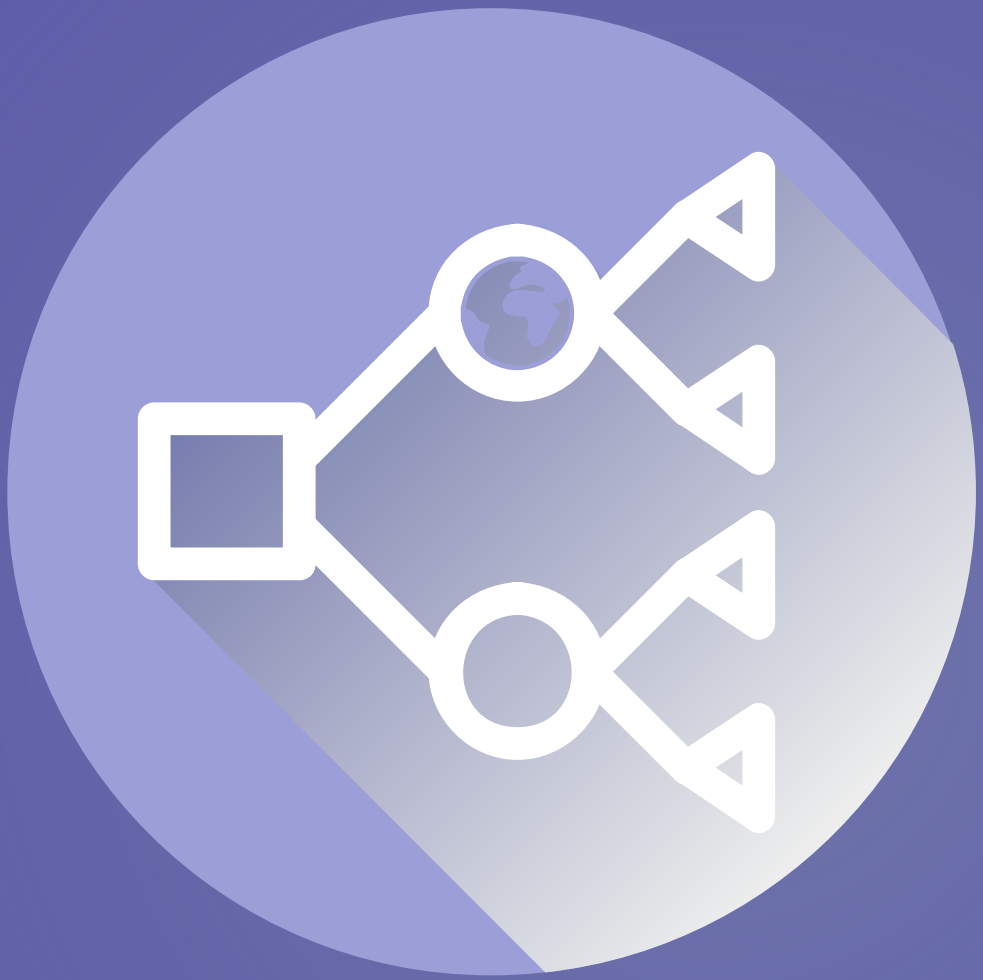
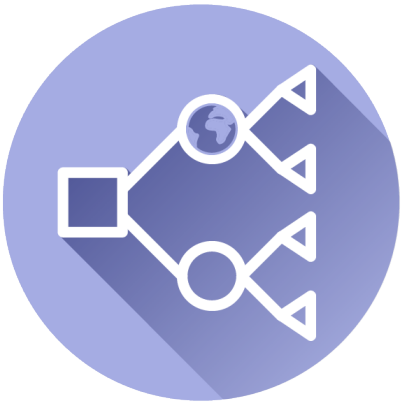
Society for

JUDGMENT AND DECISION MAKING

Newsletter





Society for Judgment and Decision Making

Society for Judgment and Decision Making Newsletter

Volume 41, Number 4, December 2022

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Executive Board 2022–2023

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Stephen Spiller	stephen.spiller@anderson.ucla.edu	Program Chair 2023

Masthead

SJDM Newsletter Editor

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The SJDM Newsletter, published electronically four times a year, welcomes short submissions and book reviews from individuals and groups. Essays should: have fewer than 400 words, use inline citations and no reference list, not include a bio (a URL or email is acceptable).

Advertising Rates: Advertising can be submitted to the editor. Inclusion of the ad and the space given to the ad is at the editor's discretion. The current charge is $250 per page. Contact the editor for details.

Address Corrections: Please keep your mailing and/or email address current. Address changes or corrections should be sent to the Secretary/Treasurer.

Society membership: Requests for information concerning membership in the Society for Judgment and Decision Making should be sent to the Secretary/Treasurer.

Announcements

Jon Baron (baron at upenn.edu) writes:

The latest issue of the Society's journal, Judgment and Decision Making, is available at http://journal.sjdm.org

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Clintin P. Stober (stoberc at missouri.edu) writes:

Call for Papers for a Special Issue on The Interface Between Machine Learning (ML), Artificial Intelligence (AI), and Judgment and Decision Making (JDM) Research

This is a Call for Papers for a special issue of the journal Decision dedicated to the interface between machine learning, artificial intelligence, and judgment and decision-making research. ML and AI shape countless decisions that millions of people make every day. From which dating partners to connect with, to repeated driving decisions, the impact of these technologies on human choice is substantial. Advances in ML and AI also have the potential to yield ever more predictive and informative models of human behavior, leading to a new generation of theory on judgment and decision making. In this special issue of Decision, we aim to better understand the critical research questions and important future research directions that lie at the interface between ML, AI, and judgment and decision making.

Submissions: We invite submissions related to all aspects of research that enjoin judgment and decision making research with machine learning and/or artificial intelligence. We are particularly interested in submissions that identify critical scientific questions that could help

shape future research. We prefer submissions that do not exceed 5000 words and especially welcome shorter perspective pieces. Some general topics include, but are not restricted to:

- Advances in the AI and ML literature that could be used to improve judgment and decision-making theory, research and applications.
- Judgment and decision-making research that could be leveraged to improve the predictability and efficiency of ML algorithms.

In line with the interdisciplinary mission of the journal, we welcome submissions from decision theorists, computer scientists, statisticians, economists, mathematicians, psychologists, and other scientists that work in these areas.

Timetable: Submission deadline May 30, 2023. Expected publication date: Early issue of 2024 (Papers accepted for publication will be available online before the issue is published).

How to submit? Follow instructions at https://www.apa.org/pubs/journals/dec

Questions:
David Budescu, Editor, budescu at fordham.edu
Ido Erev, Guest Editor of the special issue, erev at tx.technion.ac.il
Sudeep Bhatia, Guest Editor of the special issue, bhatiasu at sas.upenn.edu
Clintin P. Davis-Stober, Associate Editor, stoberc at missouri.edu

For more infomation, see:
https://sjdm.org/pipermail/jdm-society/2022-November/009420.html

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Esther Kaufmann (esther.kaufmann at gmx.ch) writes:

It's a great pleasure for us to announce that the annual Brunswik Society Newsletter 2022 is available for download at the Brunswik Society website:

https://brunswiksociety.org/wp-content/uploads/2022/11/2022news.pdf

For more infomation, see:
https://sjdm.org/pipermail/jdm-society/2022-November/009432.html

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Juliana Schroeder (jschroeder at haas.berkeley.edu) writes:

Announcing the 2023 Psychology of Technology Dissertation Awards

The Psychology of Technology Institute hosts an annual dissertation award program for doctoral students around the world to help them gain support and visibility for their work. In 2023, the Institute will award 3 dissertation grants of $1,000 each and acknowledge up to 3 additional honorable mentions. This initiative is in line with the Institutes mission of connecting and supporting scholars from multiple scientific disciplines who conduct research examining the factors that shape people's attitudes about new technologies (e.g., social media, smartphones, algorithms, self-driving cars, robots, artificial intelligence), and how the adoption and use of these technologies are transforming how people live, work, play, and interact.

Eligibility requirements. In order to be eligible for the award, applicants must:

- Be doctoral students in Psychology, Organizational Behavior, Communications, Marketing, or a related field and in good standing with their university
- Must have proposed or defended sometime in 2022
- Be conducting research in an area that is relevant to the psychology of technology

How to Apply: Submissions for this award will be accepted via email at psychoftechnology at gmail.com. The deadline for all materials is February 7, 2023. Decisions will be made by March, 2023.

Submission Details. To apply, please include the following:

- Title of the dissertation
- Abstract of the dissertation proposal, no more than 600 words not including references. The abstract should include an accurate description of the theory, methods, and findings so far, as well as a statement of the significance of the findings.
- Table or Figure (optional, no more than one)

- One letter of recommendation from the dissertation advisor. This letter should be sent separately to psychoftechnology@gmail.com on behalf of the student
- Your CV

For more information, see:https://www.psychoftech.org/dissertationawards

For more infomation, see:
https://sjdm.org/pipermail/jdm-society/2022-December/009444.html

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Rami Zwick (rami.zwick at ucr.edu) writes:

It is with great sadness that we announce the passing of our teacher, mentor, colleague, co-author and friend, Professor Amnon Rapoport, in Tucson Arizona on December 6, 2022.

Professor Rapoport served on the faculty of the UCR School of Business, University of Arizona; UNC Chapel Hill; University of Haifa, Israel; and the Hebrew University of Jerusalem, Israel. He earned his Bachelor of Arts degree in psychology and philosophy from the Hebrew University of Jerusalem, then went on to earn his M.A. and Ph.D. in quantitative psychology at UNC Chapel Hill.

Professor Rapoport was one of the pioneers and leaders in the experimental study and quantitative modeling of human decisions in social and interactive contexts. During his distinguished career, he published four books (and edited others) and more than 300 research papers and chapters in leading psychological, management, operation, marketing, decision theory, economics, and political science journals, and is recognized as a leading authority in many of these areas. His most important and influential work was on experimental studies of interactive decision-making behavior. This includes theoretical and empirical research on:

- Coalition formation
- Bargaining
- Social dilemmas
- Behavioral operations management

- Behavioral game theory
- Dynamic pricing
- Directed networks

Professor Rapoport's work was theory-driven, and, in most cases, the theory was represented formally by mathematical (primarily, but not exclusively, game theoretical) models. At the same time, he was a meticulous and rigorous, yet imaginative and creative experimentalist. In fact, he was one of the pioneers of computerized experimentation in the domain of individual and group decision making.

With a career spanning over 60 years, Professor Rapoport nurtured and supported the careers of generations of scholars and researchers. He will be greatly missed by his family, friends, colleagues, co-authors, and students.

For more infomation, see:
https://sjdm.org/pipermail/jdm-society/2022-December/009448.html

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Hal Arkes (arkes at psy.ohio-state.edu) writes:

IARPA has just announced the REASON (Rapid Explanation, Analysis and Sourcing Online) Program, which aims to develop technology to provide automated suggestions to intelligence analysts to help them improve the evidence and reasoning in their analytic reports in much the same way that automated grammar checkers provide suggestions to writers. This research will benefit from contributions of computer scientists, social scientists, and experts in philosophy, argumentation and logic.

IARPA will hold a Proposers Day event on Wednesday, January 11, 2023 for people interested in learning more about the program. The event will include a presentation about REASON, a Q&A session, lightning talks, and opportunities to identify teaming partners. This will be a hybrid virtual/in-person event (in Northern Virginia) with a registration deadline of January 6, 2023.

For more information about REASON, please visithttps://www.iarpa.gov/research-programs/reason

To register for the Proposers Day, please visithttps://www.client-meeting.net/reason-proposers-day

For more infomation, see:
https://sjdm.org/pipermail/jdm-society/2022-December/na2.html

Jobs

Assistant Professor, Quantitative Social Science, Stevens Institute of Technology

Candidates should have a Ph.D. in Political Science, Psychology, Sociology, or a related field, with an interdisciplinary research agenda that includes the use of innovative, quantitative approaches to studying substantive social science research questions.

The successful candidate will employ quantitative methods and/or data science methods to address research questions in their social scientific discipline. The successful candidate will work alongside colleagues in the new Bachelor of Science degree program in QSS and have the opportunity to help shape and grow the program. Candidates should be able to teach introductory courses in their discipline, courses in data analysis and quantitative methods for research, and upper-level, elective undergraduate and graduate courses in their area(s) of research.

Stevens is an NSF ADVANCE institution committed to equitable practices and policies. We encourage qualified women and minority candidates to apply.

Stevens Institute of Technology is a private research university founded and located in Hoboken in 1870. SIT's campus is on the Hudson River overlooking Manhattan and has ample public transportation to many nearby places of interest in the New York City metropolitan area as well as major cities along the east coast of the United States.

Review of applications begins Jan 6, 2023: - Cover letter - C.V. - Teaching Statement - Research Statement - Diversity Statement - Names + contact info. for 3 referees

To learn more and/or apply: https://stevens.wd5.myworkdayjobs.com/en-US/External/job/Hoboken-NJ---Main-Campus/Tenure-Track-Assistant-Professor-of-Sociology_RQ24375

For more infomation, see:
https://sjdm.org/pipermail/jdm-society/2022-November/009423.html

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Applied research positions at Busara

At Busara we apply behavioral science for social good, in diverse areas from inclusive finance to gender based violence and environmental sustainability. We're a non-profit organization headquartered in Kenya, and have run over 400 behavioral research projects across Africa, Asia, and Latin America. Busara is growing and is investing in new areas to increase our global impact: hence the new job openings. The roles range from entry level positions all the way to the executive team. We have openings both on our more academic side (the research and innovation group that works with academics around the world on original publications) and especially on the applied side (on the ground projects directly using BeSci to improve people's lives). Currently there are eight roles, which you can find here:

https://jobs.lever.co/BusaraCenter/

We're continuing to add new ones – for example, there will be a new opening for an analyst (entry level) in Latin America soon, and others are coming. So please check back if you don't see what you're looking for yet. For more information contact: Stephen Wendel, Vice President, Busara Center for Behavioral Economics, steve.wendel at busaracenter.org

For more infomation, see:
https://sjdm.org/pipermail/jdm-society/2022-December/009442.html

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Postdoc, Marketing, Carlson School of the University of Minnesota

The Marketing Department at the Carlson School of Management anticipates hiring 1 in the summer of 2023. Fellowships are expected to have a term of up to 2 years.

This position is aimed at attracting and developing talented social scientists seeking to make contributions to the behavioral aspects of marketing, including but not limited to consumer

behavior, consumer psychology, judgment and decision making, cognition, attitudes, emotion, morality, interpersonal relationships, and consumption broadly defined.

The Marketing Department expects that successful applicants will have an established line of scholarly inquiry and be amenable to collaboration with Marketing Department faculty members. Access to the behavioral lab and research support will be available.

The post-doctoral fellow may be asked to help run the behavioral laboratory and participant pool. Teaching is neither required nor expected. The fellow's main job is to concentrate on research.

The employer reserves the right to change or assign other duties to this position. Potential applicants will be required to have obtained their PhD prior to being hired with a background in marketing, psychology, economics, decision making, or other fields related to behavioral marketing.

The Marketing Department at the Carlson School of Management, University of Minnesota, has been ranked as #3 in the world in terms of research productivity. Core faculty include Rohini Ahluwalia, Mark Bergen, Tony Cui, Vlad Griskevicius, Bill Hedgcock, Debbie Roedder John, George John, Byungyeon Kim, Irene Nahm, Akshay Rao, Joe Redden, Kathleen Vohs, Alison Xu, Linli Xu, and Yi Zhu.

More information can be found on the department website:
https://carlsonschool.umn.edu/departments/marketing-department

To apply, please see https://hr.myu.umn.edu/jobs/ext/353121

Applications will be reviewed starting Feb 1, 2023.

For more infomation, see:
https://sjdm.org/pipermail/jdm-society/2022-December/009452.html

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Postdocs, Belief Formation, University of Groningen

The University of Groningen is recruiting three postdocs to join a team led by Boudewijn de Bruin. The postdocs will contribute to an interdisciplinary research project on motivated

cognition and non-evidential belief formation. The project involves normative (ethics, law) and empirical (economics, psychology) research, and designing and testing policy instruments.

For more information, see this link

Applicants are strongly encouraged to make informal enquiries. Please write to Boudewijn de Bruin (b.p.de.bruin at rug.nl).

Deadline for applications: 15 January 2023. Preferred starting date: negotiable.

Successful candidates should have an interest in the ethical, legal, and social science aspects of non-evidential beliefs, or motivated cognition, uch as racist and sexist stereotypes, climate change denial, belief in fake news, conspiracy theories, etc. They should be excited to work in an interdisciplinary environment in which normative (ethical, legal) and empirical (economic, psychological) issues are constantly integrated. Topics that they should be interested in include such things as legal solutions to misinformation, psychological tools to combat motivated cognition, organizational remedies against group stereotypes, as well as philosophical and ethical approaches to intellectual or epistemic virtues.

For more infomation, see:
https://sjdm.org/pipermail/jdm-society/2022-December/009456.html

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Postdoc, Sustainability and Behavior Change, University of Basel

We are seeking applicants for a two-year postdoc position within the Center for Psychology of Sustainability and Behavior Change led by Prof. Ulf Hahnel at the Faculty of Psychology, University of Basel, Switzerland. The newly founded center conducts research on the cognitive and affective mechanisms underlying sustainable decision making and develops evidence-based means to promote more sustainable behavior around the world. The project is conducted in close collaboration with the Center for Cognitive and Decision Sciences led by Prof. Rui Mata at the Faculty of Psychology, University of Basel. An extension of the postdoc contract period is possible depending on available funding.

The successful candidates will conduct experimental research to examine the cognitive and affective factors that shape sustainable and non-sustainable decisions. The project will adopt a cross-country comparison to examine (i) cross-cultural variability in sustainable judgment and decision making and (ii) the impact of contextual factors such as weather extremes, political events, and societal conditions on climate-relevant decision outcomes. Moreover, the position provides a unique opportunity to work with world-leading climate modelling teams to integrate psychological data on human decision making into cutting edge energy and climate models.

The position is funded by the Horizon Europe Project DIAMOND which brings together a team of international leading scholars to integrate state-of-the-art research and methodological advances in order to develop the next generation of energy and climate models (including Integrated Assessment Models, IAMs). The models serve as the scientific tool used to inform policy makers around the world about climate, economic, and societal trajectories depending on human action and play a key role in the assessments of the Intergovernmental Panel on Climate Change (IPCC). The interdisciplinary nature of the project bears the potential to improve the representation of human behavior in key energy and climate models which promises to yield better model predictions.

Working conditions and benefits: The newly founded Center for Psychology of Sustainability and Behavior Change (http://tiny.cc/e2a2vz) provides a fast growing and stimulating international research environment to work on some of today's most pressing societal challenges. The position will be embedded within the internationally recognized research area Social, Economic, and Decision Psychology of the University of Basel, the University Basel network Sustainable Futures (https://sustainable-future.unibas.ch/en/), and the Swiss Center for Affective Sciences (https://www.unige.ch/cisa/). The successful candidate will moreover benefit from excellent working conditions including a competitive salary (starting at about CHF 81,000 for Postdoc), comprehensive training programs, and additional funding for conference travel and education. Basel is located at the Rhine and the borders of France and Germany and is noted for its international character and high quality of life. The University of Basel is an equal opportunity and family friendly employer committed to excellence through

diversity. To increase the number of women in leading academic positions the university strongly encourages applications from women.

Requirements and applications: Applicants need to have a doctoral degree in a relevant discipline (e.g., psychology, behavioral economics), a promising publication record, excellent methodological and statistical skills (preferably using R) as well as a strong interest in decision making and sustainability topics. Previous experience with cross-cultural and longitudinal research is a plus. Furthermore, applicants should have excellent oral and written skills in English. Interested applicants for the postdoc position are asked to send one single PDF file containing a cover letter outlining their motivation to pursue a postdoc in the context of this project, their CV and relevant certifications, previous publications/preprints, one letter of recommendation as well as the names of two additional references to maria.lagomarsino at unibas.ch

Review process: Review of applications will begin on January 19, 2023 and will continue until the position has been filled. The earliest starting date is March 1, 2023. Please do not hesitate to contact ulf.hahnel at unibas.ch for further inquiries.

Link Postdoc position : https://drive.switch.ch/index.php/s/uKo9xDwX61pqC3f

For more infomation, see:
https://sjdm.org/pipermail/jdm-society/2022-December/009460.html

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Postdoc, Gambling Behavior, Warwick Business School

The Behavioural Science Group in Warwick Business School are looking to appoint a full-time postdoctoral researcher for 36 months, in collaboration with the Gambling Commission, on a project examining gambling-related harms among the UK population. The project is led by Dr Naomi Muggleton, Prof. Neil Stewart (both of WBS), Ben Haden (Gambling Commission), and Prof. John Gathergood (University of Nottingham).

Deadline: 8 January 2023

Application link: https://www.jobs.ac.uk/job/CWE712/postdoctoral-fellow

The project aims to protect vulnerable persons from being harmed or exploited by gambling using innovative data-centric approaches, and to produce internationally excellent new empirical research in behavioural and economic science. The research will leverage the Gambling Commissions unique access to gambling operator data to address core theoretical questions about decision-making in behavioural and economic science and find answers with direct applicability to policymakers and industry.

The successful candidate will be based at Warwick Business School and join the prestigious international collaboration. They will develop high impact insights into gambling-related harm through application of innovative data science techniques. This will involve working with the Gambling Commissions extremely lucrative access to play-by-play transaction data, providing rare insight into real-world decision-making in the domain of gambling and risk. They will then lead the writing and publication of the results.

Informal enquiries to Dr Naomi Muggleton (naomi.muggleton at wbs.ac.uk).

Job Description

As an applicant, you must:

- Have a PhD in psychology, economics, or other related discipline, or be about to submit your PhD.
- Be familiar with the psychology and economics of decision making and/or the study of gambling-related harms.
- Have expertise in using R and/or Python to work with large data sets.
- Have experience writing up research for publication in scientific journals.

Having experience of the following would an advantage:

- Data base query languages like SQL and experience with econometrics and machine learning.
- Analysis of moderate to large data sets.
- Presenting to academic and industry audiences

- Building productive relationships with the empathy to understand other peoples perspectives and the ability to simplify, articulate, and explain complex ideas to non-specialists.

Conferences

The SMU Cox School of Business is pleased to host a research conference on Marketing Science: Diversity, Equity, and Inclusion (DEI) in Dallas, TX on March 24-25, 2023.

Complementing this conference will be a special section of Marketing Science which is planned for June 2024. Informs Society of Marketing Science and the Sheth Foundation are co-sponsors of this conference.

Please click on the link below to learn more about the conference, conference abstract submissions, and Marketing Science call for papers. Conference Abstract submission deadline is January 15, 2023.

DEI Conference Webpage: https://www.smu.edu/cox/DEI-Conference-2023

For more infomation, see:
https://sjdm.org/pipermail/jdm-society/2022-December/009437.html

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The 58th Edwards Bayesian Research Conference will be held March 2-4, 2023, on the campus of California State University, Fullerton.

Presentations at this conference may come from any area related to judgment and decision making and are NOT limited to Bayes theorem or Bayesian statistics.

Submissions are due by January 6.

We maintain certain traditions that have made these meetings so enjoyable. As Ward Edwards put it, "...the atmosphere is informal, the discussion can get intense, and many of

the best debates take place during coffee breaks or in the hospitality suite at the end of the day. This conference is a good place to try out your latest, wildest set of ideas on a kindly, knowledgeable, and critical audience."

Rooms will be available at an excellent rate at the Fullerton Marriott, which is across the street from the meeting room.

Visit the conference website for more information: https://business.fullerton.edu/engagement/decision-research/invitation

Questions can be sent to Daniel Cavagnaro: dcavagnaro at fullerton.edu

For more infomation, see:
https://sjdm.org/pipermail/jdm-society/2022-December/009441.html

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The Southern Ontario Behavioural Decision Research (SOBDR) Conference brings together researchers and academics with an interest in the study of how people make judgments and decisions.

This year's conference will take place at the Rotman School of Management (University of Toronto) on Friday May 5, 2023. The one-day event will feature speakers from a variety of disciplines, as well as a keynote address from Professor Sendhil Mullainathan.

Submissions, from either faculty or Ph.D. students, can be made for talks or posters. All submissions will be double-blind reviewed by the program committee to make final decisions as to which papers will be accepted for presentation at the conference.

For additional information and to submit a paper for consideration, please visit the conference website at: https://www.biorgpartnership.com/biorg-events/sobdr2023

Submission deadline: February 10, 2023 at 5:00pm ET.

Conference Co-chairs: Rhia Catapano, Kristen Duke, and Chang-Yuan Lee (University of Toronto)

For more infomation, see:
https://sjdm.org/pipermail/jdm-society/2022-December/009446.html

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The European Association for Decision Making invites submissions for the 29th SPUDM conference, to be held at Vienna University of Economics and Business, Austria, from August 20-24, 2023.

The conference typically attracts the theoretical and empirical work of around 400 decision-making scholars from behavioral economics and business, marketing, mathematical, cognitive, developmental, social & personality psychology.

You can submit your work here until January 31st,2023:

https://spudm2023.com

In addition to your excellent research, we are delighted that the following extraordinary researchers have agreed to present their work as our keynote speakers:

Crystal Hall (University of Washington)
Ellen Peters(University of Oregon)
Sudeep Bathia (University of Pennsylvania)

SPUDM will allow for the following presentation formats:

1. SPUDM warm-up talks: These talks will be hosted online for 4 weeks in Spring 23 and advertised to the SPUDM community. This format will allow JDM researchers who cannot attend the conference in person to present their work in this exclusive SPUDM mini-seminar series. Talks will be 12 minutes + 3 minutes of discussion time.
2. Full talk: Talks will be 12 minutes + 3 minutes of discussion time. Please present your most recent research here.
3. Flash talk: A flash talk is a short, informal presentation (5 minutes). The purpose of a flash talk is to give a brief overview of your research project and generate interest and discussion among conference participants. Use the flash talks to introduce new ideas and discuss ongoing and early-stage work. Afterward, presenters will have the opportunity to engage in an in-depth discussion with the audience in the poster session.

Submissions for all formats will be the same. Specifically, each presenter must submit a long (maximum 700 words for review, please include especially details on the hypotheses, methods, and analyses) and a short (200 words, for print in the program) abstract of their work. All extended abstracts will be reviewed in a double-blind procedure by the JDM community, and decisions will be communicated to authors by March 15th, 2023. For further assistance, please get in touch with the organizing committee at juliane.sroba at wu.ac.at.

At SPUDM, we want to ensure that all our members feel represented and included in our programs and communications. To help us achieve this, we are asking you to share your demographic information with us on the registration form. This information will help us to better understand the diversity of our membership and ensure that everyone's voices are heard. We strongly encourage submissions from new researchers and researchers from underrepresented countries and groups to join us at SPUDM!

On behalf of the SPUDM 29 organizing committee, we look forward to welcoming you in Vienna AND/OR at some of our virtual SPUDM sessions in Spring 23!

For more infomation, see:
https://sjdm.org/pipermail/jdm-society/2022-December/009453.html

Online Resources

Resource	Link
SJDM Web site	www.sjdm.org
Judgment and Decision Making – The SJDM journal, entirely free and online	journal.sjdm.org
SJDM Newsletter – Current and archive copies of this newsletter	SJDM newsletters
SJDM mailing list – List archives and information on joining and leaving the email list	SJDM mailing list
Decision Science News – Some of the content of this newsletter is released early in blog form here	www.decisionsciencenews.com