

Society for Judgment and Decision Making Newsletter

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# Executive Board 2020–2021

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Preeti Srinivasan	preeti23@stanford.edu	Student Representative 2020-2021

# Masthead

SJDM Newsletter Editor

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The SJDM Newsletter, published electronically four times a year, welcomes short submissions and book reviews from individuals and groups. Essays should: have fewer than 400 words, use inline citations and no reference list, not include a bio (a URL or email is acceptable).

Advertising Rates: Advertising can be submitted to the editor. Inclusion of the ad and the space given to the ad is at the editor's discretion. The current charge is \$250 per page. Contact the editor for details.

Address Corrections: Please keep your mailing and/or email address current. Address changes or corrections should be sent to the Secretary Treasurer.

Society membership: Requests for information concerning membership in the Society for Judgment and Decision Making should be sent to the Secretary/Treasurer.

# Announcements

Jon Baron (baron at upenn.edu) writes:

The latest issue of the Society's journal, Judgment and Decision Making, is available at <a href="http://journal.sjdm.org">http://journal.sjdm.org</a>

Dilip Soman (dilip.soman at rotman.utoronto.ca) writes:

The Society for Judgment and Decision Making is inviting submissions for the Hillel Einhorn New Investigator Award. The purpose of this award is to encourage outstanding work by new researchers. Individuals are eligible if they have not yet completed their Ph.D. or if they have completed their Ph.D. within the last five years (on or after July 1, 2016). To be considered for the award, please submit a journal-style manuscript on any topic related to judgment and decision making.

In the case of co-authored papers, if the authors are all new investigators they can be considered jointly; otherwise, the new investigator(s) must be the primary author(s) and should be the primary source of ideas. Submissions in dissertation format will not be considered, but articles based on a dissertation are encouraged. Both reprints of published articles and manuscripts that have not yet been published are acceptable. We ask for submissions with names, affiliations, and author notes removed for blind review. A given paper can only be submitted for consideration once. Thus, papers submitted in any prior year may not be submitted this year. Previously submitted papers that have been modified with a new title, a change in the author list, or additional studies added to the previous manuscript

will not be eligible. You must be an SJDM member at the time of submission (you can join herehttps://sjdm.org/join.php at any time).

Submissions will be judged by a committee appointed by the Society.

Timelines and Other Information:

- 1) To be considered, submissions must be received by 28 June, 2021 (11:59 PM, Pacific Time). Submissions should be made via this portal (requires SJDM login): https://sjdm.org/einhorn/
- 2) The committee will announce the results to the participants no later than 15 October 2021. The award will be announced and presented at the annual meeting of the Society for Judgment and Decision Making, and also announced online.
- 3) The winner will be invited to give a presentation of their paper at the 2021 SJDM conference (online, or circumstances permitting in-person). If the winner wants to join the in-person conference (should that be an option) but cannot obtain full funding from their own institution to attend the meeting, an application may be made to the Society for supplemental travel needs.

Please forward this call to any eligible colleagues, friends or students. Questions may be directed to me.

Submit a manuscipt for the award: https://sjdm.org/einhorn/

For more infomation, see:

http://sjdm.org/pipermail/jdm-society/2021-May/008840.html

Daniel Mochon (dmochon at tulane.edu) writes:

The Jane Beattie Memorial Scholarship is sponsored jointly by the Society for Judgment and Decision Making and the European Association for Decision Making. On behalf of both organizations, we invite applications for awards from the Jane Beattie Memorial Fund. This fund was established in memory of SJDM and EADM member Jane Beattie and her

contributions to judgment and decision research. The purpose of the fund this year is to provide scholarships to subsidize travel to North America to attend the annual SJDM meeting. All scholars outside of North America are eligible to apply.

The Beattie award committee especially encourages students to apply and will give priority to applicants who have had an oral presentation accepted to the SJDM conference.

Applications will be accepted until two weeks after notification of paper/poster acceptances for the SJDM meeting. The JBMF Committee plans to make all award decisions by September 15th, 2021. The committee anticipates making one award for \$750.

In addition to the main award, this year the JBMF Committee will be awarding up to 10 conference registration waivers to applicants for the Jane Beattie Memorial Scholarship who come from under-represented institutions. The goal of these waivers is to support members from institutions who are often not able to attend SJDM due to lack of funding. The required application form can be found on the SJDM website (http://sjdm.org/awards/BeattieForm.pdf). Submit applications via e-mail as attachments in Word, .rtf, or .pdf format to dmochon at tulane.edu, with the subject "Beattie Application 2021".

About the Beattie Scholarship: Applicants should be scholars living and working outside the destination who will use the award to help pay for the costs of attending SJDM. It is anticipated that most awards will be granted to early-career faculty or advanced graduate students at colleges and universities, but others will also be considered.

Applicants should submit the application form, a copy of their curriculum vitae, and a one-page description of why they would be a good candidate for this award as well as the planned scholarly activities they anticipate to participate in at SJDM. If the applicant submitted a presentation to SJDM, they should include the title and short abstract of the presentation in this document.

Awards will be granted on the basis of the committee's estimate of the prospective value of the proposed activity, its relevance to the field of judgment and decision research, the scholarly credentials of the applicant, and the extent to which the award would contribute to the applicant's success (including considerations of financial and academic need). Questions

can be directed to the committee chair, Daniel Mochon, at dmochon at tulane.edu.

For more infomation, see:

http://sjdm.org/pipermail/jdm-society/2021-June/008896.html

Alan Reifman (Alan.Reifman at ttu.edu) writes:

My annual list of summer statistics and methodology courses is now available at the this link. It's much briefer than the extensive charts I used to make with course dates, deadlines, specific offerings, etc., but I think it gets the job done. As noted in the subject heading, most courses will be offered in synchronous (live) virtual mode. Please let me know of any programs I've overlooked (but please check the list first, to make sure a given program isn't already listed).

For more infomation, see:

http://sjdm.org/pipermail/jdm-society/2021-April/008820.html

Eldad Yechiam (yeldad at technion.ac.il) writes:

The Journal of Economic Psychology invites proposals for one to two Special Issues of the journal, to be published during 2022. Special issues of the journal comprehensively cover topics that are currently of particular relevance in the field of economic psychology, and/or that are insufficiently understood yet (the general scope of the journal can be found at: http://www.journals.elsevier.com/journal-of-economic-psychology/).

The proposals should contain a brief outline of the chosen topic (maximum one page) together with a list of potential authors who might be interested in contributing to the special issue, and short curricula vitae of the guest editors (maximum one page per guest editor) all in one pdf file.

Proposals (or potential questions) should be submitted via e-mail to the two editors (carlos.alos-ferrer at econ.uzh.ch; yeldad at ie.technion.ac.il). Deadline for submissions is July 31, 2021. Decision of acceptance of proposals will be made by the editors of the Journal of Economic

Psychology until the end of August 2021.

For more infomation, see:

http://sjdm.org/pipermail/jdm-society/2021-June/008871.html

Miguel Fonseca (M.A.Fonseca at exeter.ac.uk) writes:

We would like to announce the call for nominations for the 10th annual Exeter Prize for Research in Experimental Economics, Decision Theory, and Behavioral Economics. We are excited to reach this milestone and look forward to many more years of the prize to celebrate excellent publications!

The University of Exeter Business School will award a prize of 2,000 for the most outstanding article published in a refereed journal in 2020 from the following fields: Experimental Economics, Decision Theory, Behavioral Economics

Papers can qualify under any one of the following categories: 1. Any paper that involves either lab or field experiments. 2. Any purely theoretical paper that involves "behavioral" theory (for example, non-expected utility). 3. Any empirical work that shows evidence for behavioral models (that fit under 2) or tests/rejects models (that fit under 2).

In addition to the monetary prize, the authors of the winning paper will be invited to present that paper and related research at an in-person workshop organized in the fall of this year.

We would like to invite you to nominate a paper. To qualify it must be published in 2020 and in one of the above-mentioned fields. The date must be the in-print date rather than the on-line date. You may send the nomination via an email to the following address: economics.prize at exeter.ac.ukmailto:economics.prize at exeter.ac.uk. Please write 'Exeter Prize Nomination' in the subject field. Note that you are allowed to nominate your own papers.

We will generate a shortlist of papers from the nominations. The shortlist will be evaluated by a panel, who will then decide the winner. This year our panel members are: Nina Mazar (Boston University), Rosemarie Nagel (Universitat Pompeu Fabra), Tomasz Strzalecki (Harvard University)

The deadline for submitting a nomination is 15th July, 2021.

For more details on the prize: http://business-school.exeter.ac.uk/research/exeter\_prize/

For more infomation, see:

http://sjdm.org/pipermail/jdm-society/2021-June/008883.html

Claudia Gonzalez-Vallejo (claqonza at nsf.qov) writes:

New Funding Opportunity Focuses on Predicting Future Pandemics

The Predictive Intelligence for Pandemic Prevention initiative seeks to foster fundamental research in the multidisciplinary areas related to the dynamic nature of pathogen and disease emergence; thus, significantly contributing to national security, health and economic stability, by creating new knowledge and employing novel paradigms in computing, including machine learning algorithms, smart sensor networks, cutting-edge modeling systems to forecast critical data, to name a few.

The first phase of the initiative provides support for projects that identify major challenges involved in predicting and preventing pandemics, and how those challenges could be overcome through the creation of multidisciplinary research teams and activities.

Proposals for phase one are due on October 1, 2021. A solicitation for phase two is expected to be released in 2023. NSF anticipates up to \$25 million in awards in FY 2022, supporting 25 to 30, 18-month projects.

For more infomation, see:

http://sjdm.org/pipermail/jdm-society/2021-June/008884.html

Claudia Gonzalez-Vallejo (clagonza at nsf.gov) writes:

Convergence Accelerator Expo 2021

The National Science Foundation (NSF) Convergence Accelerator invites you to attend the Convergence Accelerator Expo 2021, scheduled virtually for July 28 and 29, 2021.

During the event, you will have the opportunity to connect with our funded research teams and see live solution demos every 15 minutes across five research tracks, as well as network with other researchers, innovators, and business and technical practitioners from academia, industry, government, non-profit, and other communities of practice.

Featured Research Track Topics: AI-Driven Data Sharing & Modeling, Future of Work, Open Knowledge Networks, Quantum Technology, Special Topic: EcoManufacturing

Expo 2021 is open to the public and media, but we are encouraging researchers, innovators, and tech and business practitioners from academia, industry, government, non-profits, and other communities to attend. Registration. To register for Expo 2021 visit, https://nsf-ca.vfairs.com/. Registration is complimentary.

For more infomation, see:

http://sjdm.org/pipermail/jdm-society/2021-June/008885.html

Claudia Gonzalez-Vallejo (clagonza at nsf.gov) writes:

Collaboration with computer and information science and engineering researchers

The National Science Foundation (NSF) supports fundamental research that is collaborative between the computer and information science and engineering (CISE) and the social, behavioral, and economic sciences (SBE) fields. For information on many new programs in addition to the standing ones, please follow this link.

For more infomation, see:

http://sjdm.org/pipermail/jdm-society/2021-June/008889.html

# Jobs

## Professorships at the Harvard Kennedy School

The Harvard Kennedy School invites applications for one or more full time, tenure track positions in the management and behavior of organizations. Applicants should have a Ph.D. in organizational behavior, management, sociology, social psychology, decision science, public policy or another field related to the study of human behavior at an intrapersonal, interpersonal, organizational, or societal levels of analysis. Candidates with a strong track record and/or scholarly potential in any area of management, leadership, or behavioral decision research are encouraged to apply. We are especially interested in the areas of management and leadership relevant to public and/or nonprofit organizations, with a preference for candidates interested in locating a significant part of their research in either government or nonprofit organizations. In particular, we welcome applications from those with research and/or teaching backgrounds in public management at the city or state level.

This search focuses on candidates eligible for appointment as assistant or (untenured) associate professors.

Review of applications will begin on September 30, 2021, and continue until the position is filled.

For more infomation, see:

http://sjdm.org/pipermail/jdm-society/2021-June/008891.html

### Professorships in Marketing at Dartmouth

The Tuck School of Business at Dartmouth invites applications for up to two tenure-track positions in marketing beginning in the 2022-23 academic year. We are open to candidates at all levels - Assistant Professor, Associate Professor, or Full Professor.

Applicants must have or be near completion of a Ph.D. in marketing or a related field and the Ph.D. must be completed before the appointment begins. We seek candidates who produce research of excellent quality with high impact on the field. Candidates at the fresh Assistant Professor level must have the potential to conduct research and teach at a level of quality consistent with Tuck's high standards. For Advanced candidates, evidence of high quality research and teaching must be demonstrated in publications and teaching experience. We are interested in candidates who can interact effectively with others and enhance the intellectual environment of the school. Our preference this year is for outstanding behavioral candidates and for at least one appointment at an Advanced level.

The application deadline is December 1, 2021, but we encourage candidates to apply as soon as possible.

For more infomation, see:

http://sjdm.org/pipermail/jdm-society/2021-June/008892.html

#### Professorships at the University of Southern California

The Sol Price School of Public Policy is now hiring for two Open Rank Tenured/Tenure Track faculty positions, and JDM researchers are encouraged to apply:

- Public Policy
- Health Policy and Management (pandemic-related research)

For more infomation, see:

http://sjdm.org/pipermail/jdm-society/2021-May/008846.html

### Assistant Professor of Marketing at Iowa State University

The Department of Marketing in the Ivy College of Business at Iowa State University is seeking a successful candidate whose primary research area is in Marketing (specializing in Consumer Behavior), to join our faculty in the role of Assistant Professor. This position is a full-time, tenure-track or tenured (B-base, 9 month) appointment starting 8/16/2022.

Department Unit/Website: https://www.ivybusiness.iastate.edu/marketing/

Proposed Start Date: August 16, 2022

Posting Close Date: July 18, 2021

For more infomation, see:

http://sjdm.org/pipermail/jdm-society/2021-June/008888.html

#### Postdoctoral Position at UCLA

UCLA is looking for a postdoctoral researcher to conduct behavioral science research. The postdoctoral researcher will be hosted by the Institute of the Environment and Sustainability (IoES) and the Anderson School of Management. The candidate will work with Professor Magali Delmas and other UCLA professors.

The candidate will take a leading role in a research project funded by a grant from the California Public Utility Commission (CPUC) on behavior science for energy conservation. The project investigates how the engagement of teenagers as energy stewards can result in household energy conservation.

Relevant disciplines are behavioral economics, cognitive and social psychology, management, marketing, organizational behavior, behavioral public policy, but others can be considered. Preference will be given to candidates with good writing skills as well as strong quantitative analytical skills.

Applicants should hold a PhD and strong demonstrated potential and interest to conduct research. The annual stipend will be \$77,000 (\$60,000 salary + \$17,000 benefits). The position will be for 12 to 24 months. Anticipated start date is October 1st 2021 but later or earlier dates will be considered.

The postdoctoral researcher, will serve as project coordinator. Under the guidance of the faculty team, the researcher will develop and conduct surveys, analyze data, design a behavioral intervention, and write the grant report and academic papers.

Applications must be submitted by June 30, 2021

For more infomation, see:

http://sjdm.org/pipermail/jdm-society/2021-May/008847.html

#### Postdoctoral Position at Princeton

The Center for Policy Research on Energy and the Environment at Princeton University invites applications for a postdoctoral or more senior researcher in cognitive science and big data to facilitate social and policy change for a sustainable energy transformation. This person will conduct research that uses big data including text corpuses and theory-based as well as data-based (machine learning) interpretation of such data to extract patterns and dynamic processes in the behavior of individuals, groups, and organizations that contribute to or reduce greenhouse-gas emissions. Successful applicants should be skilled in: 1) retrieval of such data (e.g., digital news, social media, etc.), 2) computational methods to extract information from such data, 3) psychological or behavioral science research methods, 4) quantitative analysis and modeling methods applied to assessment of human responses to climate change or other social change. This research effort aims to combine diverse methods and lines of evidence to improve individual choice and private and public sector policy design and implementation in domains where faulty incentives and bounded rationality are barriers to environmental sustainability and justice. The appointment will be through the Princeton School of Public and International Affairs. The appointment is for one year, and may be renewed pending satisfactory performance and continued funding.

For more information and to apply see this link

For more infomation, see:

http://sjdm.org/pipermail/jdm-society/2021-May/008851.html

Professorship in Marketing at University of Chile

The University of Chile Industrial Engineering department invites highly qualified applicants

for a full-time (or visiting) position in Marketing at the assistant, associate, or full professor

ranks.

Candidates should have or be on track to obtain a Doctoral degree in Marketing or related

fields, including decision-making and business analytics. Applicants are expected to have a

demonstrated potential for, or history of, outstanding research and strong teaching skills.

Our department has a strong focus on marketing, decision making, economics, data science, and

operations management. Marketing and management science researchers in our department

graduated from top Ph.D. programs such as U. of Pennsylvania, Carnegie Mellon U., U.C.

Berkeley, Columbia U., and MIT and in recent years have published articles in top journals for

marketing scholars such as Marketing Science, Journal of Marketing Research, Management

Science and Quantitative Marketing and Economics. More information about our group at:

http://www.dii.uchile.cl/marketing

Review of applications will begin on July 1st, 2021 but will continue until the positions are

filled. Candidates will be interviewed via Zoom starting in August 2021. Deserving candidates

will be invited to give a research seminar via zoom.

For more infomation, see:

http://sjdm.org/pipermail/jdm-society/2021-May/008854.html

WU Vienna Professorships in Marketing

• Full Professor of Marketing with Focus on B2B

• Full Professor of Marketing in a Global Economy

For more infomation, see:

http://sjdm.org/pipermail/jdm-society/2021-May/008856.html

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#### Professorships at the University of British Columbia

The Marketing and Behavioural Science Division of the Sauder School of Business at the University of British Columbia (Vancouver Campus), Canada invites applications for two tenure track faculty positions. One position will be for a quantitative researcher in social media/digital marketing, at either Assistant, Associate or Full Professor level, preferably with expertise in deep learning, machine learning, and/or non-parametric analysis. The second position, at the Assistant Professor level, will be for a consumer behaviour researcher with strength in mainstream marketing.

More information about the Marketing and Behavioural Science Division can be found on its website

Applications should be submitted to Florence Yen, Division Assistant, via email to marketing at sauder.ubc.ca. Please submit your complete application before 5:00 p.m., Pacific Daylight Time on July 7, 2021.

For more infomation, see:

http://sjdm.org/pipermail/jdm-society/2021-May/008858.html

## Postdoctoral position at the University of Geneva

We are seeking applicants for a two-year postdoctoral position within the Consumer Decision and Sustainable Behavior Lab (http://www.unige.ch/fapse/decisionlab) at the Department of Psychology, University of Geneva. The successful candidate will work with Prof. Tobias Brosch to conduct research investigating the behavioral impact of sustainability and climate change communication strategies. The position is embedded in a research project funded by NOUS productions, an audiovisual production company developing content on sustainability issues.

Project: The research project aims at the evidence-based development of sustainability communications that maximize behavioral impact. The successful candidate will take on an essential part in this project by (i) conducting a meta-analysis of the literature on sustainability/climate change communications, (ii) consulting with the content creators to develop new state-of-the-art sustainability/climate change communication strategies, (iii) developing evaluation strategies to assess the cognitive, affective, and behavioral impact of the communications.

Working conditions and benefits: The successful candidate will moreover benefit from excellent working conditions including a competitive salary (beginning at about CHF 81000 before taxes and social charges) and additional funding for conference travel and education.

Applications: Interested applicants are asked to send one single pdf document containing a letter of motivation, their CV, previous publications/preprints, one letter of recommendation as well as the names of two additional references to tobias.brosch at unige.chmailto:tobias.brosch at unige.ch. Review of applications and interviews will begin on July 1, 2021, and will continue until the position is filled. Please dont hesitate to contact tobias.brosch at unige.chmailto:tobias.brosch at unige.chmailto:tobias.brosch at unige.ch for further inquiries.

For more infomation, see:

http://sjdm.org/pipermail/jdm-society/2021-June/008860.html

Assistant Professor of Behavioral Marketing at Yale

In anticipation of possible hiring, the Yale School of Management is soliciting applications for a tenure-track faculty position the general area of Behavioral Marketing at the rank of Assistant Professor.

We are seeking applications from graduating students, post-docs and recent graduates who show exceptional promise. Applicants must have a Ph.D. or equivalent degree (or will earn the degree within one semester from the start of the appointment) in Consumer Behavior, or a directly related field such as Psychology, Organizational Behavior, Decision Research, or Behavioral Economics.

You would be joining our group of 17 full-time faculty with 10 members focused on behavioral

research: Daylian Cain, Zo Chance, Jason Dana, Ravi Dhar, Shane Frederick, Joowon Klusowski, George Newman, Nathan Novemsky, Taly Reich, and Gal Zauberman.

This is a full-time, tenure-track position located at the Yale School of Management in New Haven, Connecticut. Appointments will be made for the 2022-2023 fiscal year, beginning July 1, 2022. The initial term is typically three years.

We plan to hold interviews starting Fall 2021, so it is recommended that applicants submit their materials by July 31, 2021. The position will be open until filled or March 31, 2022, whichever occurs first. Applicants are encouraged to submit their materials as early as possible to ensure full consideration.

For more infomation, see:

http://sjdm.org/pipermail/jdm-society/2021-June/008862.html

# Postdoctoral Position at Carnegie Mellon University

The Dynamic Decision Making Lab has a post-doctoral position slot available to start on September 1, 2021.

The Post-doctoral fellow will work on the general area of Behavioral Cybersecurity: The study of human behavior in cyber security contexts such as: intrusion detection, phishing, and design of cyber deception. He/She will support the design of experimental studies involving one or more (networked) participants or computational agents; and will also need to be engaged in the development of computational models of individual and collective behavior, using Instance-Based Learning Theory.

Please apply before June 30, 2021.

For more infomation, see:

http://sjdm.org/pipermail/jdm-society/2021-June/008863.html

# Professorships at IMT School for Advanced Studies

The IMT School for Advanced Studies Lucca, invites applications for a fixed-term assistant professor position in Prosocial Behavior and Decision Making. Here you can find the [call for applications] (https://www.imtlucca.it/en/jobopportunity/prosocial-behavior-and-decision-making)

The position is fixed term 3+3 years with a competitive net salary (about 3k euro per month) and very low teaching load (not more than 20 hours at phd level), endowed with basic research fundings (starting from 3k euro per year).

Deadline for application is the July 30, 2021 at noon.

MOREOVER, the School invites manifestation of interest for more senior positions (tenure-track associate professors and superior) in these areas: Computational Methods; Social, Affective and Economic Decision Making; Statistics, Econometrics & Machine Learning

Here you can find the call and the detailed profiles we are looking for:

Deadline for the manifestation of interest is July 16, 2021 at noon.

For more infomation, see:

http://sjdm.org/pipermail/jdm-society/2021-June/008870.html

# Professorships in Marketing at University of Texas-Austin

The Department of Marketing in the McCombs School of Business has tenure-track positions available at the entry and junior assistant professor levels starting Fall of 2022. Applications are invited from qualified individuals who have strong research and superior teaching capabilities, particularly in the areas of Consumer Behavior and Marketing Strategy. Ph.D. (or very near completion) is required.

Interested applicants are invited to submit a cover letter, CV, papers and publications, and a minimum of three letters of recommendation via Interfolio at https://apply.interfolio.com/88727.

The deadline for receiving applications is July 1st, 2021.

The University of Texas at Austin, as an equal opportunity/affirmative action employer, complies with all applicable federal and state laws regarding nondiscrimination and affirmative action. The University is committed to a policy of equal opportunity for all persons and does not discriminate on the basis of race, color, national origin, age, marital status, sex, sexual orientation, gender identity, gender expression, disability, religion, or veteran status in employment, educational programs and activities, and admissions.

For more infomation, see:

http://sjdm.org/pipermail/jdm-society/2021-June/008872.html

# Professorships in Marketing at Bocconi University

The Department of Marketing at Bocconi University, in Milan (Italy), is seeking to fill up to 3 positions at the beginning or advanced Assistant Professor level, in the fields of Consumer Behavior, Quantitative Marketing and Marketing Strategy, starting September 1st, 2022. Contracts will run for up to eight years (subject to renewal after the third year), including one paid sabbatical year and the possibility of promotion to a tenured position by the end of that period.

Applicants should have completed - or be close to completing - a PhD, and demonstrate high potential and strong commitment to rigorous research. Familiarity with R or Python is a plus.

Knowledge of Italian language is not required. Salaries, research funds and teaching loads are competitive with leading academic institutions. Bocconi faculty members are expected to teach in the undergraduate, Masters and/or PhD programs, with a teaching load of approximately 2.5 courses per year. Productivity and leadership in research and excellence in teaching are expected.

All applications must be submitted by July 25th, 2021.

For more infomation, see:

http://sjdm.org/pipermail/jdm-society/2021-June/008873.html

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Positions at University of Minnesota Institute on the Environment

Do you want to do research that impacts local to global sustainability decisions? Do you

take a systems focus – and thrive when working on a team? We want to meet you. Were the

University of Minnesota Institute on the Environment (IonE), and were looking for multiple

researchers, postdocs, Ph.D. students, and a research coordinator to join our Knowledge

Initiatives team.

We're looking for multiple new team members who have a range of research and coordination

skills. In the posted positions, there is an opportunity for you if you have technical skills in

one or more of the following: environmental and geospatial modeling; advanced statistical

data analysis; mixed-methods social science approaches; software engineering and/or coding

experience in Python, Matlab, R, or Excel; ecosystem service assessment; life cycle analysis;

behavioral and decision support science; science policy coordination or program management.

Because we are posting multiple positions, we do not expect that you will have all of these skills

(thank goodness!). Instead, we are looking for people who excel at juggling multiple research

projects, proactively communicating with team members, and developing both peer-reviewed

papers and impact-oriented public engagement with stakeholders to support decision-making

and implementation.

Additional details are provided at https://z.umn.edu/IonE-KI-jobs. We will begin first

reviewing applications for the posted research specialist and coordinator positions on Monday,

June 28, with the review continuing until filled. There is no deadline for Ph.D. or postdoc

applications.

For more infomation, see:

http://sjdm.org/pipermail/jdm-society/2021-June/008874.html

Postdoctoral position at MIT

The Principles of Rationality Lab at MIT Sloan (PI: Rahul Bhui) is recruiting a postdoctoral

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associate to investigate real-world belief systems using computational cognitive science approaches. We are particularly seeking someone with experience applying computational tools like Bayesian models and conducting behavioral experiments.

Applications can be submitted via https://apply.interfolio.com/88663. Funding is available for 2+ years, and the position is projected to start this Fall (timing is negotiable). Visa sponsorship may be available. Interested people may reach out to me to rbhui at mit.edu with questions, and

For more infomation, see:

http://sjdm.org/pipermail/jdm-society/2021-June/008875.html

# Postdoctoral position at the Navy Center for Applied Research in Artificial Intelligence

The Reasoning Lab (https://www.khemlani.net/lab/) at the Naval Research Laboratory seeks applications for the position of Postdoctoral Fellow in mental simulation and computational thinking. The Postdoctoral Fellow will join efforts at the Navy Center for Applied Research in Artificial Intelligence to study how humans think and reason in everyday contexts, to study how they simulate aspects of the world around them, and to build computer models of their thinking processes.

We're looking for applicants who have (or will have) a Ph.D. in artificial intelligence, cognitive psychology, cognitive science, or computer science. Applicants from diverse backgrounds are encouraged to apply. In particular, scientists with any of the following skills are encouraged to apply: thinking and reasoning, experimental design, data analysis, cognitive modeling, and/or a strong programming background. More information about the opportunity, including eligibility criteria, is available here: https://www.nrl.navy.mil/Careers/Post-Docs/NRC/. The stipend for the opportunity is \$86,335.

Sunny Khemlan is happy to answer questions about the opportunity for prospective applicants; you're welcome to get in touch (sunny.khemlani at nrl.navy.mil) with a letter of interest and a CV. Review of complete applications will begin July 1st, 2021.

For more infomation, see:

http://sjdm.org/pipermail/jdm-society/2021-June/008878.html

# Independent Research Group Leader at University of Stuttgart

The newly founded Interchange Forum for Reflecting on Intelligent Systems at the University of Stuttgart is looking for an Independent Research Group Leader.

The position is part of the Cyber Valley ecosystem, Europes largest research consortium in the field of artificial intelligence with partners from science and industry. Please find more details at the Cyber Valley website

For more infomation, see:

http://sjdm.org/pipermail/jdm-society/2021-April/008830.html

# Postdoctoral Research Associate at University of Cambridge

As part of an international, multi-year research project on measuring, monitoring, and countering the global spread of misinformation, the Cambridge Social Decision-Making Lab in the Department of Psychology at the University of Cambridge is seeking a Postdoctoral Research Associate. The successful candidate will work on understanding, measuring, and developing interventions to counter misinformation (broadly defined) around the world, with a particular focus on vaccine hesitancy. This project is sponsored by the UK Government and a coalition of universities in the UK, Italy, and US (Harvard).

Closing date for applications is Sunday 25th July 2021.

For more infomation, see:

http://sjdm.org/pipermail/jdm-society/2021-June/008890.html

# Conferences

## Annual Meeting of the Society for Judgment and Decision Making

The Society for Judgment and Decision Making (SJDM) invites abstracts for oral presentations and posters on any interesting topic related to judgment and decision making. Completed manuscripts are not required. Oral presentations are highly competitive.

#### LOCATION, AND DATES

The 2021 meeting will take place on Noquember 19-21, generously hosted by the UCSD Rady School of Management on its campus in the La Jolla neighborhood of San Diego. We are very excited to have the chance to be together in person again, to share research and connect with each other. We currently anticipate that all presentations will be held on-site, and all presenters should plan to be present in person.

Of course, this is an unusual year and we recognize that plans (for the conference or the presenters) may change as a result of global uncertainty. The conference will follow any local Covid policies at the time (e.g., CA, San Diego, and UCSD campus policies at the time regarding vaccination and protections).

Due to space complications in the wake of Covid-19, we were forced to separate from Psychonomics this year - Psychonomics will be in New Orleans during the first week of November, and we encourage interested members to learn more about that conference at <a href="https://www.psychonomic.org/page/2021annualmeeting">https://www.psychonomic.org/page/2021annualmeeting</a>. However, we anticipate that this is a one year situation, and we look forward to resuming our partnership with the Psychonomic Society in 2022.

## **SUBMISSIONS**

The deadline for submissions is July 1, 2021. Submissions for oral presentations, and posters should be made through the SJDM website at <a href="https://sjdm.org/conf\_rev/submit1.php">https://sjdm.org/conf\_rev/submit1.php</a>. Technical questions can be addressed to the webmaster, David Hardisty, at (david.hardisty at sauder.ubc.camailto:david.hardisty at sauder.ubc.ca). All other questions can be addressed to the program chair, Abigail Sussman (asussman at chicagobooth.edumailto:asussman at chicagobooth.edu) or the program committee (SJDM.Conf at gmail.commailto:SJDM.Conf at gmail.com). Additional information is available at bit.ly/SJDMSubmissionGuidelines.

#### **ELIGIBILITY**

At least one author of each presentation must be a member of SJDM. Joining at the time of submission will satisfy this requirement. You may join SJDM at <a href="http://sjdm.org/join.php">http://sjdm.org/join.php</a>. An individual may be listed as a presenter on only one talk or poster, but may be a co-author on multiple talks and/or posters. Please note that both the membership rule and the one-submission as presenter rule will be enforced.

## NOTE FOR NON-US CITIZENS REQUIRING VISAS

Travelers from certain countries may need extra lead time to obtain travel documents. Although we are unable to accept talks early, we can provide notification of an "accepted presentation." This means that you would at least be guaranteed a poster. We can do this because posters are typically evaluated primarily for relevance to the JDM audience and most are accepted. If you submit for a talk, you would receive a notice of an accepted presentation immediately upon submitting your request, and a decision on your talk at the usual time. To take advantage of this option, you should still submit through the regular process, and also send a request to the program committee (SJDM.Conf at gmail.commailto:SJDM.Conf at gmail.com).

#### AWARDS

The Best Student Poster Award is given for the best poster presentation whose first author is a student member of SJDM.

The Hillel Einhorn New Investigator Award is intended to encourage outstanding work by new researchers. Applications are due June 28, 2021. Further details are available at <a href="http://sjdm.org/awards/einhorn.html">http://sjdm.org/awards/einhorn.html</a>.

The Jane Beattie Memorial Fund subsidizes travel to North America for a foreign scholar in pursuits related to judgment and decision research, including attendance at the annual SJDM meeting. Further details will be available at <a href="http://www.sjdm.org/awards/beattie.htm">http://www.sjdm.org/awards/beattie.htm</a>

#### SJDM PROGRAM COMMITTEE

Abigail Sussman (chair), Barbara Fasolo, and Dan Feiler

For more infomation, see:

http://sjdm.org/pipermail/jdm-society/2021-June/008894.html

# Second Workshop on Mental Effort

September 9-10, 2021

- Registration Deadline (main conference and tutorials): July 15, 2021
- Submission deadline for 2000 character abstract for posters: July 15, 2021
- Decision of acceptance: July 29, 2021
- Website: https://sites.google.com/view/mental-effort
- Contact email: mental.effort.meeting at gmail.com

We can all feel exhausted after a day of work, even if we have spent it sitting at a desk. The intuitive concept of mental effort pervades virtually all domains of human information processing and has become an indispensable ingredient for general theories of cognition. However, inconsistent use of the term across cognitive sciences, including cognitive psychology, education, human-factors engineering and artificial intelligence, makes it one of the least well-defined theoretical constructs across fields.

Key questions of discussion will include (but are not limited to):

• What are the experimental phenomena that lay a foundation for theories of mental

effort?

- What is the common ground in operationalizing mental effort across different domains of cognitive science?
- Which modeling approach(es) is (are) best suited to answer which questions regarding mental effort?

The workshop is specifically designed to attract scholars with expertise in different modeling frameworks who seek to expand their interest to other methodologies.

For more infomation, see:

http://sjdm.org/pipermail/jdm-society/2021-May/008837.html

## Research School on Modeling Heterogeneity in Behavioral Decision Analytics

The first "Summer" School on Modeling Heterogeneity: Advances in Behavioral Decision Analytics will be held November 3-16, 2021 at the University of Illinois at Urbana-Champaign, and hosted by Michel Regenwetter and Daniel Cavagnaro.

PhD students and postdocs working in any area of decision making are invited to apply for this intensive two-week training program, funded by National Science Foundation grant DRMS-2049896 (PI: Regenwetter, Co-PI: Cavagnaro).

Participants in this program will:

- Gain a deeper understanding of heterogeneity of behavior.
- Learn how to translate conceptual or verbal theories into probabilistic models.
- Acquire basic or advanced proficiency in quantitative analytics.
- Receive follow-up training through collaborative research and a workshop at their home institution.

#### Features:

• NSF-funded financial support for travel, room, and board for the duration of the training program, including international travel.

- Additional funding for trainees and collaborators to present their resulting research at a conference of their choice.
- Each participating lab will contribute at least one paper to an edited volume (anticipated publication in 2024).

For more information, including application instructions, visit the following website

Questions and application packets should be sent to abda.workshop at gmail.com.

The deadline for applications is July 15, 2021.

For more infomation, see:

http://sjdm.org/pipermail/jdm-society/2021-May/008855.html

#### CEBEX Summer School on Behavioral Sciences 2021

We want to inform you about the CEBEX Summer School on Behavioral Sciences 2021 https://cebex.org/events/css, which we organize in collaboration with the University of New York in Prague. This year, all courses run in both online and face-to-face forms:

- 2 ECTS Crash Courses (6-7 August)
  - Crash Course in Behavioral Economics
  - Crash Course in R
- 4 ECTS Advanced Courses (9-13 August)
  - Behavioral Public Policy
  - Evolutionary Behavioral Economics
  - Behavioral Development Economics
  - Behavioral Data Analyses in R

The courses are taught by experts from all around the world, including Tony Hockley (London School of Economics), Alejandro Hortal (University of California Greensborough), Alessandra Cassar (University of San Francisco), Lorenza Lorenzetti (Universit Cattolica Sacro Cuore), and others.

Find more details at cebex.org/events/css https://cebex.org/events/css.

In cooperation with IAREP, we also offer 3 scholarships to the students from low- and middle-income countries.

For more infomation, see:

http://sjdm.org/pipermail/jdm-society/2021-June/008869.html

## Psychology of Technology Conference

UC Santa Barbara's Technology Management Department is excited to announce our hosting of the fifth annual conference on the Psychology of Technology person in Santa Barbara on November 12-13, 2021!

Please note as usual that the conference is invitation only, and we have limited space. As in past years, there will be a limited number of slots for doctoral students who are selected to present their research in a data blitz and/or poster session.

To apply to attend or speak, please complete this survey by July 15th

To suggest a speaker, please email us directly.

To learn more about the Psychology of Technology conference series, visit https://www.psychoftech.org/2019-conference.

For more infomation, see:

http://sjdm.org/pipermail/jdm-society/2021-June/008895.html

# Online Resources

Resource	Link
SJDM Web site	www.sjdm.org
Judgment and Decision Making – The	journal.sjdm.org
SJDM journal, entirely free and online	
SJDM Newsletter – Current and archive	SJDM newsletters
copies of this newsletter	
SJDM mailing list – List archives and	SJDM mailing list
information on joining and leaving the email	
list	
Decision Science News – Some of the content	www.decisionsciencenews.com
of this newsletter is released early in blog	
form here	