



SOCIETY FOR JUDGMENT AND DECISION MAKING

Newsletter

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The SJDM Newsletter, published electronically four times a year (with approximate publication dates of Vol 1 in March, Vol 2 in June, Vol 3 in October, and Vol in 4 December), welcomes short submissions and book reviews from individuals and groups. Essays should: have fewer than 400 words, use inline citations and no reference list, not include a bio (a URL or email is acceptable).

Advertising Rates: Advertising can be submitted to the editor. Inclusion of the ad and the space given to the ad is at the editor's discretion. The current charge is \$250 per page. Contact the editor for details.

Address Corrections: Please keep your mailing and/or email address current. Address changes or corrections should be sent Bud Fennema. Reports of problems in receiving or opening the pdf file should be sent to the editor.

Society membership: Requests for information concerning membership in the Society for Judgment and Decision Making should be sent to Bud Fennema.

(advertisement)



Founded in 1979, The Chicago School of Professional Psychology is a non-profit, independent professional graduate school with a dynamic student body and a professionally accomplished faculty. Our curriculum and training opportunities prepare graduates to deliver outstanding professional services emphasizing the ability to understand and work with diverse populations.

We are currently searching for Department Faculty to join our Behavioral Economics program on our Online Campus.

The Online Campus Faculty member is responsible for teaching, research, and professional service to the school and community, and administration over the course of the three semester (six terms) academic year. Each term is seven weeks.

An ideal candidate will hold a doctoral degree in Social Psychology, Cognitive Psychology, Business Psychology, Behavioral Economics, or other related field, have 3-5 years of online teaching experience at the graduate level, and supervisory experience with graduate trainees as a dissertation chair. Interested individuals should include (a) letter of application; (b) a statement about their administrative experience and areas of specific teaching and/or research expertise (including your background in qualitative or quantitative research); (c) curriculum vitae; (d) sample reprints/preprints of scholarly writing; and (e) a list of three references with contact information to the schools online applicant portal. For more information about this position at The Chicago School of Professional Psychology visit: [this link](#).

1 Announcements

Jonathan Baron (baron at upenn.edu) writes:

The latest issue of the Society's journal, *Judgment and Decision Making*, is available at <http://journal.sjdm.org>

Reifman, Alan (Alan.Reifman at ttu.edu) writes:

My annual compendium of summer statistics and research-methods courses is now live: [\[link\]](#).

Fox, Craig (craig.fox at anderson.ucla.edu) writes:

The Behavioral Science & Policy Association (BSPA) invites nominations for two awards. The deadline for both nominations is March 28, 2019.

The first is for its annual Publication Award for innovation in Behavioral Policy. BSPA's Behavioral Policy publication award recognizes research that advances rigorous application and development of behavioral/social science to policy and practice in public, private and non-profit sectors. Its goal is to encourage work that has potential to improve the quality of life of individuals and/or organization. We will consider all research published, in journals or as books, in the years 2016-2018. The date must be the in-print date rather than the on-line date. You may send nominations (including self-nominations) via an email to the following address: awards at behavioralpolicy.org.

Please write "BSPA Publication Award Nomination" in the subject line. Note that you may nominate your own work or that of others.

Paul Slovic (Emeritus Professor of Psychology, University of Oregon and co-founder of Decision Research) is chairing this year's Publication Award Committee.

The second award is for BSPA's first annual New Investigator Award. BSPA's New Investigator award recognizes an early-career scholar who received his or her doctoral degree in the last five years, so no earlier than 2014. The award will recognize a scholar whose body of work has advanced the rigorous application

and development of behavioral/social science to policy and practice in public, private and/or nonprofit sectors. You may send nominations via an email to the following address: awards at behavioralpolicy.org.

Please write “BSPA New Investigator Nomination” in the subject line. Please include in the email the name of the nominated scholar and up to 250 words explaining how his or her work has contributed to behavioral science and policy. Please also attach the young scholar’s CV to your nomination email. Note that you may nominate yourself or others.

Katherine Milkman (Professor of Operations, Information and Decisions at the Wharton School of the University of Pennsylvania) is chairing this year’s New Investigator Award Committee.

Winner(s) will be announced at BSPA’s annual conference, June 14, 2019 in New York City. For more information on the annual conference see: [\[this link\]](#)

BSPA is a global community of behavioral scientists, public and private sector policy makers and other practitioners whose mission is to promote the thoughtful application of rigorous behavioral science research in ways that serve the public interest. BSPA sponsors workshops, conferences, and publications, including Behavioral Science & Policy and the Behavioral Scientist blog. For more information on BSPA see [\[this link\]](#).

Leana Chatrath (leana at rsage.org) writes:

The Russell Sage Foundation (RSF) is launching a special initiative on Decision Making and Human Behavior in Context that supports innovative research on decision making processes and human behavior in the contexts of work, race, ethnicity, immigration, and social, political and economic inequality in the U.S. We encourage applications by scholars in psychology, political science, sociology, and other social science fields who are pursuing questions consistent with the aims of the Foundation. This new initiative complements RSF’s long-standing Behavioral Economics Program which continues to encourage the submission of proposals.

The first deadline for letters of inquiry (LOI) will be May 23, 2019 at 2pmET/11am PT. For more information, visit [\[this link\]](#).

If you have any questions or would like additional information, please contact us at programs at rsage.org.

Daniel Read (bsskar at live.warwick.ac.uk) writes:

I wanted to alert you to an upcoming summer school on Behavioural Science and Climate Change at University of Warwick. We have distinguished speakers, and it will be a great opportunity to learn about the science, economics and policy of climate change. [[Summer School link](#)]

Leland, Jon (jleland at nsf.gov) writes:

The following links to a Dear Colleague Letter from SBE Assistant Director Arthur Lupia, Assistant Director for the Social, Behavioral, and Economic Sciences Directorate (SBE) of the National Science Foundation (NSF), detailing funding opportunities associated with the NSF Ten Big Ideas for Future Investment [[link](#)].

Vladimíra Čavojová (vcavojova at gmail.com) writes:

Special issue of [[Studia Psychologica](#)] on creative cognition: Call for papers

Guest Special Issue Editor: Frederic Vallee-Tourangeau (Kingston University)

The Editors of *Studia Psychologica* are currently seeking contributions for the following monothematic issue of *Studia Psychologica*.

Creative cognition: Creativity comes in different forms and is manifested in different situations. Creativity is important in problem-solving research, but also for educators, psychometricians and organizational psychology. Issues of definitions, operationalisations and measurements must be addressed.

The special issue would seek papers on, but would not be limited to:

- Incubation and insight
- Psychometric determinants of creativity
- Creativity in the classroom
- Creativity in the wild (beyond the psychologist's laboratory)

- Collaborative creativity
- Organizational creativity

Submission

- The Editors are advising authors to submit only one paper per author.
- Articles of regular length should be 20 double-spaced pages (around 6000 words) including abstract, tables, and references.
- Please refer to [\[this link\]](#) for additional instructions.
- Submissions to this journal are through the online submission system [\[here\]](#)
- Please visit the author guidelines to read the full submission details for the *Studia Psychologica* journal at [\[this link\]](#)
- Please ensure you select this special issue from the relevant drop-down menu on page 1 of the submission process.

Timeline

- Call for papers: December 1, 2018.
- Deadline for submission: September 1, 2019.
- Publication: Spring 2020.

Mirta Galesic (galesic at santafe.edu) writes:

We invite you to submit papers for the PLOS Collection Science of Stories. We encourage submissions on (1) exploring the nature of narrative and narrative thinking in texts and other media (including social media); (2) proposing methods to extract stories from datasets and vice versa; (3) analyzing how narratives are transformed and how they cooperate or compete with each other as they move through time and space; and (4) communicating data-rich narratives to the public.

The leading Guest Editors for this project are Peter Dodds, Mirta Galesic, Mohit Iyyer and Matthew Jockers. The accepted papers will form a PLOS Collection, to be published in late autumn 2019. Contributions should be submitted by June 1, 2019.

The journal PLOS ONE is published by the Public Library of Science (PLOS), a non-profit open access publisher and advocacy organization and selects submissions for scientific rigor rather than perceived impact. To promote openness and

transparency in research, PLOS mandates all data underlying the results of each paper be made openly available upon publication.

We are particularly keen on contributing to transparency and reproducibility in science with this Call for Papers and are hence asking all authors to make source code associated with their submissions openly available.

You can find more information at [\[this link\]](#).

I'd be thankful if you could forward this Call to any colleagues who might be interested.

2 Conferences

The 10th International Conference of the French Association of Experimental Economics (ASFEE), will be organized by the Toulouse School of Economics (University Toulouse Capitole), on June 19-21, 2019.

The conference will provide an opportunity for researchers to present results of laboratory and field experiments. It will cover all topics regarding behavioral and experimental economics, such as decision theory, game theory, institutions and markets, neuroeconomics, economic psychology and others. Methodological and theoretical papers dealing with experimental and behavioral issues are also welcome. Preliminary work concerning proposals for experimental designs can be submitted to the poster session.

Conference website: [asfee2019.sciencesconf.org]

You are invited to submit an extended abstract for oral or poster presentations, no later than 24th March 2019.

Important dates:

- Abstract submission: March 24, 2019
- Decisions on acceptance: May 5, 2019
- Registration: from May 5 to May 25, 2019

The keynote lectures will be given by:

- Prof. Abigail Barr (University of Nottingham)
- Prof. Arno Riedl (Maastricht University)

Two special prizes will be awarded in Toulouse:

- The ASFEE 2018 Prize, for the best paper presented by a young economist at the previous ASFEE Conference, held in Nice in June 2018.
- The Young Researcher Prize 2019, for the best experimental project poster by a PhD student.

Details regarding the two prizes are given on the conference website. Papers presented in Toulouse by young scholars (under the age of 34 by December 31, 2019) will be eligible for the ASFEE 2019 Prize, which will be awarded during the 2020 ASFEE Conference.

39th International Symposium on Forecasting

16-19 June 2019

Thessaloniki, Greece

The International Institute of Forecasters (IIF) will be hosting their annual conference in Thessaloniki, Greece in June 2019. The International Symposium on Forecasting attracts the world's leading forecasting researchers, practitioners, and students. The IIF produces this annual event, which is recognized for consistently presenting important forecasting research by highly respected experts [[Conference link](#)]

The 12th JDMx meeting for early-career researchers that will be held from 27th to 29th of June 2019 at the University of Trento, Italy.

The JDMx meeting is an annual event organized and run by PhD students for other early-career researchers. PhD students and early postdocs active in the judgment and decision making community (psychology, economics, cognitive sciences, neuroscience, and other areas concerned with the human judgment and decision making) are invited to present and discuss their research ideas with peers in an open and informal atmosphere.

You can find more information about the event on our [[website](#)]. You can apply for a presentation by sending an abstract or a paper for a talk at decision-workshop@gmx.de. Deadline for submissions is 30th of March 2019. Notification of acceptance will be sent by 15th of April. Please note that there is no participation fee. Expenses are limited to travel and accommodation. Please feel free to share this information with anyone who might be interested in participation. If you have any questions about the event, do not hesitate to contact us at decision-workshop@gmx.de

Conference on Deliberation, Belief Aggregation, and Epistemic Democracy

It is my pleasure to announce the Second Conference on Deliberation, Belief Aggregation, and Epistemic Democracy (DBAED II), which will occur from Tuesday, 11 June to Thursday, 13 June at the Maison Internationale de la Recherche of the Universite de Cergy-Pontoise. This interdisciplinary conference will bring together researchers in theoretical economics, formal political science, philosophy, computer science, engineering, psychology, sociology, physics and mathematics who have been independently studying similar questions: namely, opinion formation dynamics, peer interactions and deliberation in social groups, and the

implications of these phenomena for the epistemic competency of collective decisions. Each invited speaker will deliver a one-hour presentation, followed by thirty minutes of questions and discussion with the audience. (The list of invited speakers is available on the conference website.)

Everyone is welcome to attend the conference, and there is no admission fee. However, registration is required (so that we predict the number of participants). The deadline for registration is 1 June.

For more information about the conference (e.g. program, location, registration, poster submissions), please consult the [\[website\]](#). If you need further information, please do not hesitate to contact [marcuspivato at gmail.com](mailto:marcuspivato@gmail.com)

We are happy to invite you to the next joint workshop of the Center for the Study of Rationality from Hebrew University and the Center for Decision-Making & Economic Psychology (DMEP) from Ben-Gurion University. The Workshop - which will focus around the Effects of Social Status and Inequality on Decision-Making - will be held on Monday, June 24th, 2019 at the Center for the Study of Rationality, Feldman Building, Givat Ram, Jerusalem.

We are preparing an excellent program for the workshop, which will include keynote speaker Prof. Paul K. Piff from the University of California at Irvine ([\[link\]](#)), as well as guest speaker Prof. On Amir from UC San-Diego School of Management ([\[link\]](#)), and additional great researchers from both RATIO and DMEP Centers, and other universities.

Participation is free but requires advance registration. To register please fill out the short form at [\[this link\]](#) as soon as you can.

Ph.D. or M.A. students, working on any research related to judgment and decision-making (broadly defined) are invited to present their research at a special poster session that will be held during lunch time at the conference. Please mark that option in the form if applicable. The complete program and more details will be provided soon. For any questions please contact Eyal Pe'er at [eyal.peer at mail.huji.ac.il](mailto:eyal.peer@mail.huji.ac.il)

3 Jobs

The Behavioral Insights Team (BIT) is a leading social impact consulting organization bringing evidence-based policy making to governments and nonprofits across the world. BIT is looking to recruit several Associate Advisors to start in its office in Brooklyn, New York.

Associate Advisors typically hold Bachelor's or Master's degrees, along with one to two years' work or research experience, although we are open to candidates with a range of work experience. We are looking to fill these positions as soon as possible.

To apply, please follow [\[this link\]](#), which will take you to our Applied platform. You will be asked to complete three short questions. You can also find the details about the position via the link above. Please note that the application deadline is April 5th, and we will be moving quickly to review applications.

If you are not interested in applying, we welcome your suggestions for others who might be a good fit, and feel free to forward them this information.

Postdoctoral Fellowship Position

The University of Pennsylvania, Social and Behavioral Science Initiative (SBSI) seeks applicants for a postdoctoral fellowship position for the 2019/2020 academic year. Funding is guaranteed for one year with the possibility of renewal for an additional year.

SBSI is a new interdisciplinary initiative comprised of scholars within the School of Arts and Sciences interested in the study of human social behavior and decision making.

The position is designed for individuals who have recently obtained a PhD degree in psychology or a related behavioral science discipline. The position is intended as a springboard for excellent researchers to help them build and establish their own research program. We are particularly interested in applicants who will pursue collaborative research with more than one SBSI scholar.

Applicants should specify in their research statement how their work connects with the interests of faculty in the SBSI. SBSI faculty are located primarily in the psychology department, but also in SAS departments that share an interest in human behavior and decision making, including communication, criminology, linguistics, philosophy, and political science. Topics

of interest of faculty include judgment and decision-making, morality and cooperation, social cognition and evolutionary and cultural origins of behavior.

Benefits: Fellows receive a competitive salary and health insurance plus a modest research and travel budget. Fellows also benefit from access to the greater community of academics and leading research facilities equipped with cutting-edge instrumentation all on an urban campus in a vibrant city. Fellows are invited to join regular working group meetings within their field, plus career development workshops aimed at young researchers. Funding is guaranteed for one year with the possibility of renewal for an additional year.

Eligibility & Application: Applicants must have formally completed all requirements of the PhD. Candidates must submit a research statement that identifies potential collaborative opportunities with SBSI faculty at Penn, along with a CV, and contact information for two referees by March 31st.

All eligible and complete applications will be evaluated by the Selection Committee and judged based on scientific excellence and fit.

Please direct applications and questions to: stonerl at sas.upenn.edu

Penn adheres to a policy that prohibits discrimination on the basis of race, color, sex, sexual orientation, gender identity, religion, creed, national or ethnic origin, citizenship status, age, disability, veteran status, or any other legally protected class. Background check required after a conditional job offer is made. Consideration of the background check will be tailored to the requirements of the job.

The University Medical Center Hamburg-Eppendorf (UKE, Hamburg, Germany) is inviting highly qualified and motivated candidates to apply for two 3-year postdoctoral positions embedded in the recently established Decision Neuroscience Group at the Department of Neurophysiology and Pathophysiology, led by Konstantinos Tsetsos. These positions are part of the European Research Council (ERC) Starting Grant Information Sampling in Multiattribute Choice (INFOSAMPLE) awarded to Konstantinos Tsetsos. This project will utilise tools from sensory neuroscience in order to characterise how humans distribute their attention across time during multiattribute decisions. Using this approach we aspire to understand why humans reverse their preferences irrationally, when irrelevant alternatives are added to the choice-set.

The postdoctoral researchers will be involved in designing and conducting psychophysical experiments using MEG and pharmacology, in analysing MEG data, and in working with computational models of attention & decision-making. A sufficiently strong quantitative background is required for both positions. Prior experience with MEG or neuroimaging research is not a requirement. Instead, lack of experience with neuroscientific techniques can be compensated by a solid background in judgment & decision-making, behavioural economics, or any other related discipline.

The positions are available for three years and may start on the 01.06.2019 or the soonest possible after that date. The positions will be remunerated at salary level E13 TV-KAH, 100%.

Applicants should send their CV and publication list, a brief statement of research interests as well as the names of two referees to Dr Konstantinos Tsetsos (k.tsetsos at uke.de) until the 10th of May, 2019. Informal inquiries about the positions can also be addressed to K. Tsetsos. Shortlisted candidates will be invited for an interview.

Information about the lab: [\[link\]](#)

Further details as well as information on how to apply: [\[link\]](#)

The NUS (the National University of Singapore) Global Asia Institute (GAI) invites applications for Research Assistant Professor / Research Fellow positions from scholars with strong skills in experimental social psychology, health psychology, or behavioural science.

Candidates should have an outstanding record in an accredited PhD program in psychology or behavioural science. We value applicants interested in lab experiments, field experiments, and intervention studies. The candidate is expected to have a strong psychology background and an interest in issues such as social inequality, social comparison or health behavior. He or she would spend 2 to 3 years at GAI and conduct experiments in the lab as well as in the field. The candidate will also collaborate with a number of behavioral and experimental economists, psychologists and healthcare scholars, to produce research that integrates insights from psychology, economics and other fields. Skills in handling secondary data would be a plus.

There will be no formal teaching obligation for the first contract. Salaries are globally competitive and commensurate with candidate's qualifications, track record, potential and experience.

Interested applicants should submit the following in electronic form (PDF file):

- Cover letter
- Curriculum vitae
- Research Statement
- Publication list
- Two best papers (published/working paper)
- Three letters of reference
- Three referees with complete contact information

Only shortlisted candidates will be notified.

Application Instructions: Please submit the PDF file to gaibox3 at nus.edu.sg with subject header as “Application for Research Assistant Professor / Research Fellow at NUS GAI”

The People Analytics team at Google is seeking a JDM / Behavioral Econ. Ph.D. candidate for a summer 2019 internship. Candidates should have passed their comprehensive exams by the start of the internship and otherwise be in good standing within their programs when applying.

Interested individuals should forward their current resumes / CVs to Caitlin Hogan (caitlinh at google.com) with “JDM Internship Application” included in the subject line.

The University of Chicago Harris School of Public Policy seeks a postdoctoral researcher in behavioral economics or behavioral science. The postdoctoral researcher will work on collaborative research at the Behavioral Insights and Parenting Lab [\[link\]](#) under senior faculty members’ guidance, work on independent research, teach 2 quarter-length courses per year, and participate in the academic life of the school (including attending workshops and seminars). The position of postdoctoral researcher at the rank of instructor is initially for a one-year, renewable term. This is a great post-doc position for those interested in behavioral science, field experiments, and applied psychology.

While not part of the formal position, the postdoctoral scholar will also be able to connect with researchers at other schools at the University of Chicago including the Booth School of Business and the Department of Psychology.

Candidates are required to have their PhD and a demonstrated record of research achievement. Candidates should submit a cover letter, CV, writing sample, and two letters of recommendation at [\[this link\]](#). Review of applications will begin on March 11, 2019. No applications will be accepted after June 30, 2019.

UCLA Anderson anticipates hiring 1-2 postdoctoral scholars to join the Behavioral Decision Making area in the summer of 2019, in an initiative to promote career growth and broad impact for scientists interested in innovative, rigorous, and applied behavioral science research. Each position will have a term of up to 3 years, conditional on satisfactory annual evaluations of research activity.

Review of candidates for the positions will begin on March 7, and continue thereafter until the position is closed. Applicants should submit a curriculum vitae, two letters of recommendation, a representative manuscript, and a research statement describing their interests (including any specific faculty collaborators and/or projects they would like to pursue as part of the position). In order to receive full consideration, please submit your application materials online at [\[this link\]](#).

Please note that these positions are designed to support talented scientists in making behavioral research contributions that can substantially advance both theory and practice in human judgment, decision making, and other domains of behavior. Before starting this position, scholars must have their PhD (or at least a successful dissertation defense) in a discipline related to behavioral science (e.g., social or cognitive psychology, economics, organizational behavior, public policy, public health), demonstrable skill in advancing behavioral research, and a readiness to partner with real-world organizations on research in naturalistic settings. Candidates may add further value with a commitment to the success and mentorship of students from underrepresented and underserved populations, with an enthusiasm for building ties across disciplines and across the university, and with experience in organizing relationships between partners in academia, policy, and commercial practice.

Once hired, successful postdoctoral scholars will be expected to continue their active research programs, as well as to support complementary departmental activities that promote the success of our diverse community (e.g., development of field research partnerships, mentoring and professional development for students from a broad range of backgrounds). To this end, scholars will be encouraged to work both independently and in collaborations of their choosing to enrich the empirical research contributions of the school. Supplemental support

will include a research budget, full access to the services of the Anderson Behavioral Lab, and privileged access to resources of the Behavioral Science and Policy Association.

For questions about any of these positions, please contact the BDM Area Admin Office at bdm.admin@anderson.ucla.edu.

The Behavioral Decision Making (BDM) area at UCLA Anderson is home to researchers interested in the study of human judgment and decision making behavior, broadly construed. Often jointly appointed in other academic areas, BDM faculty members have expertise in behavioral economics, cognitive and social psychology, marketing, organizational behavior, behavioral finance, behavioral strategy, and public policy, among other disciplines. Core faculty include: Eugene Caruso, Heather Caruso, Keith Chen, Hengchen Dai, Craig Fox, Jana Gallus, Noah Goldstein, Hal Hershfield, Ian Larkin, Cassie Mogilner Holmes, Margaret Shih, Suzanne Shu, Sanjay Sood, Stephen Spiller, Ricardo Perez-Truglia, and Shi Zhang. Area faculty also create productive channels for research support and partnership through various affiliations, including those with NBER, ideas42, BSPA, several governmental "nudge units," and others. More information on the group and our activities is available at the website for the UCLA Anderson BDM Area [[this link](#)].

Located in an urban setting, UCLA is California's largest university with a diverse student body of 38,000 undergraduate and graduate students, approximately 25% that come from underrepresented minority groups. As a campus with a continually growing diverse student body, we encourage applications from women, minorities, and individuals with a commitment to the success of underrepresented groups in behavioral science. UCLA has programs to assist in partner employment, childcare, schooling and other family concerns. For additional information, please visit the UCLA Academic Personnel Office website [[link](#)], or the UC Office of the President's website [[link](#)].

The University of California is an Equal Opportunity/Affirmative Action Employer. All qualified applicants will receive consideration for employment without regard to race, color, religion, sex, national origin, disability, age, sexual orientation, gender identity, or protected veteran status. For the complete University of California nondiscrimination and affirmative action policy see: UC Nondiscrimination & Affirmative Action Policy ([link](#)).

Nanyang Business School is seeking a full-time Postdoctoral Fellow to work with Professor Sharon Ng in the Division of Marketing. The Postdoctoral Fellow is expected to assist Dr.

Ng with on-going research projects, and to work on projects of their own interest. This is a one-year position, renewable on a yearly basis (subject to positive year-end evaluation).

One core aspect of this Research Fellow's role will be to help the faculty to design and conduct experiments. The candidate will be included as an author/coauthor on publications from the projects.

Requirements

Applicants must have completed a PhD in Psychology, Sociology, Marketing, or related social science discipline before the beginning the fellowship. Prior work (including but not limited to dissertation) must involve statistical analyses of survey and experimental data.

Excellent academic record and work ethic required.

Excellent written skill is required. The candidate should be able to write a research paper well.

Enthusiasm for research required.

Working knowledge of SPSS is necessary.

Application: To be considered for the position, please submit (1) curriculum vitae; (2) a brief profile of your research program, including description of the projects you have worked on; (3) up to three published or working research papers; and (4) up to three letters of recommendation. The review will begin immediately. Applications will be reviewed as they arrive and until the position is filled

Salary range: SGD \$55,000 to \$70,000 annually (which would face a total tax rate of less than 4%)

Please submit all applications to Prof Sharon Ng at angsl@ntu.edu.sg or Ms Narinder Kaur at narinder.kaur@ntu.edu.sg.

Cognitive Scientist at Kairos Research

Kairos Research is a newly formed company in Dayton, OH, performing basic and applied research at the intersection of human and artificial intelligence. We currently have an opening for a full-time PhD-level Cognitive Scientist to work on a research project funded by the US Government aimed at improving counterfactual reasoning in intelligence analysis. The ultimate goal of the project is to create better intelligence analysis methodologies and to enable analysts to perform accurate "lessons learned" following intelligence failures (e.g., failure to anticipate a significant geopolitical event, such as military action by an adversary).

The Cognitive Scientist position is anticipated to be a permanent position and offers competitive salary and benefits. Because Kairos Research is a new company, this is a great opportunity for a motivated individual who is just starting their career (such as a postdoc) to get in on the ground floor and help shape the future research direction of the company. As the company grows, the Cognitive Scientist will have the opportunity to work on a wide range of research projects involving human and machine cognition. We are especially interested in early-career researchers who possess a high degree of self-direction and who are willing to grow into a leadership role over time.

NOTE: Given that future projects may require access to sensitive data, candidates must be US citizens or hold a green card. Additional requirements are discussed below.

REQUIRED:

- 1) PhD in Cognitive Science, Psychology, Neuroscience, or Social Behavioral Sciences. Individuals with doctoral degrees in related disciplines such as Information Sciences, Economics and/or Political Science are also welcome to apply provided that their backgrounds include research on human reasoning and decision making.
- 2) Experience in designing and running experiments involving human participants, including familiarity with IRB procedures and processes.
- 3) Exceptional computational and data analysis skills. The candidate must be familiar with current best practices in statistical data analysis.
- 4) Strong interpersonal and communication skills.

PREFERRED:

- 1) Prior research experience involving political psychology and/or geopolitical forecasting, ideally within a wisdom of crowds framework.
- 2) Experience running studies involving online, distributed subject populations (e.g., Amazon Mechanical Turk).
- 3) Expertise in cognitive modeling.
- 4) Familiarity with current approaches in statistical AI and machine learning.

CONTACT:

Interested candidates should email their CVs to Brad Minnery (brad at kairos-research.com) and cc techadmin at kairos-research.com.

The University of Copenhagen is inviting applications for an Assistant (tenure-track) or Associate Professor in Social Psychology.

Full details of the position, person specification, and application procedure, can be found by following [\[this link\]](#)

Feel free to contact institutleder at psy.ku.dk or Thomas Morton (Thomas.Morton at psy.ku.dk) for further information.

Closing date for applications is the 1st of April 2019 (23:59 Danish time)

Postdoctoral Fellow in Behavioral Economics/Neuroeconomics at Chinese University of Hong Kong

A postdoctoral position in Behavioral Economics or Neuroeconomics is available at the Department of Marketing, Chinese University of Hong Kong. Our research objective is to provide an integral framework to rationalize behavioral anomalies of decision making. The research will involve the development of theoretical models, and the empirical testing with experimental economics and/or neuroscience methods.

The post-doctoral researcher will conduct collaborative research under the supervision of Professor Liang Guo. The position is primarily devoted to research, with no teaching and minimal administrative duties.

Compensation is competitive and commensurate with qualifications. Appointment will be made on contract basis, renewable subject to mutual agreement.

An ideal applicant would have: (i) Ph.D. in relevant fields; (ii) Solid background in Behavioral Economics and/or Neuroeconomic methods (e.g., EEG); (iii) Excellent record of research experience and potential.

Please provide the following documents for your application:

Cover letter

Detailed CV

One writing sample or representative paper

Two reference letters (sent separately)

Please make application online at [\[this link\]](#) and send a soft copy of the application package to Professor Liang Guo (LiangGuo at baf.cuhk.edu.hk). Review of applications continue until the position is filled. Start date of the position is flexible.

Boston University's Metropolitan College seeks a full-time faculty member with expertise in analytics or marketing to join its nationally recognized Department of Administrative Sciences ([\[this link\]](#)) starting July or September 1, 2019. The Department is a leader in providing undergraduate and graduate education offered in flexible delivery formats including face-to-face, blended, and online. It offers the acclaimed Boston University online Masters of Science in Management programs, ranked as the 9th best online graduate business program by US News & World Report. The department believes that the cultural and social diversity of our faculty, staff, and students is vitally important to the distinction and excellence of our research and academic programs. To that end, we are especially eager to have a colleague who supports our institutional commitment to ensuring BU is inclusive, equitable, and diverse join our ranks.

Qualifications: The successful candidate must hold a Ph.D. or equivalent degree in a related quantitative area of management, and be qualified to design and teach core graduate and undergraduate-level courses. Candidates should show promise in establishing a solid research and publication record. We also welcome applications from candidates with a terminal degree who have extensive professional or industry experience.

Responsibilities: Faculty duties include teaching up to six courses, including blended and online, per academic year, conducting active research, participating in course and curriculum development, and mentoring part-time faculty and students, as well as providing service to the department, college and the university. This is a full-time non-tenure track appointment at the rank of Assistant Professor, with a 2-5 year renewable contract.

This faculty position offers significant opportunity for interdisciplinary and collaborative scholarly work, including research and curriculum development within Metropolitan College and Boston University, as well as the greater Boston area.

Salary: Commensurate with experience.

Application: Applicants should submit a cover letter stating career objectives, suitability for the position, research goals, and approach to teaching, as well as a curriculum vitae, and three letters of reference, preferably via email. Candidates who, within their application materials, substantively address their experiences, strengths, and opportunities for growth regarding diversity, inclusivity, and full participation at Boston University will receive the highest priority/consideration. Applications will be reviewed as received until the position is filled.

Send applications to:

Ms. Corinne Griffiths

Boston University Metropolitan College

1010 Commonwealth Avenue, Floor 5

Boston, MA 02215

cgriff at bu.edu

We are an equal opportunity employer and all qualified applicants will receive consideration for employment without regard to race, color, religion, sex, sexual orientation, gender identity, national origin, disability status, protected veteran status, or any other characteristic protected by law. We are a VEVRAA Federal Contractor.

3 x Permanent, Full-Time Positions Available. 36.5 hours per week (100% FTE)

Warwick University is one of the leading research-intensive institutions in the UK, ranked in the 10 top nationally and the top 60 in the world. Warwick Psychology is 7th in the UK for its publications in the latest national research review. Following a recent University strategy review, the Department is in the process of undergoing major investment and growth, with these posts forming part of a longer-term expansion.

One of the posts will be in the area of Health and Well-being and will lead a new MSc course in this area. Two other posts will complement existing research in Behavioural Sciences or Language and Learning and/or provide new expertise in areas of importance to society. Particularly valuable would be the ability to contribute new undergraduate module options in areas likely to be attractive to students and/or the ability to help teach on our established MSc in Behavioural and Economic Science. Candidates will hold a PhD in Psychology or equivalent in a closely related subject.

Candidates will be expected to undertake research, teaching, administration and other activities supporting the work of the Department and developing and enhancing its reputation, both internal and external to the University. A good understanding of the impact agenda, with a potential to contribute to future impact, is also highly desirable.

Closing Date: 23:59pm on Tuesday 9th April

For more info see [\[this link\]](#)

4 Online Resources

SJDM Web site	www.sjdm.org
Judgment and Decision Making – The SJDM journal, entirely free and online	journal.sjdm.org
SJDM Newsletter – Current and archive copies of this newsletter	www.sjdm.org/newsletters
SJDM mailing list – List archives and information on joining and leaving the email list	SJDM mailing list
It's Your Choice – Official SJDM blog	blog.sjdm.org
Decision Science News – Some of the content of this newsletter is released early in blog form here	www.decisionsciencenews.com
Decision Science News by email – One email per week, easy unsubscribe.	DSN by email
