## Society for Judgment and Decision Making Newsletter

Volume 38, Number 4, December 2019

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# Executive Board 2019–2020

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## Masthead



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The SJDM Newsletter, published electronically four times a year (with approximate publication dates of Vol 1 in March, Vol 2 in June, Vol 3 in October, and Vol in 4 December), welcomes short submissions and book reviews from individuals and groups. Essays should: have fewer than 400 words, use inline citations and no reference list, not include a bio (a URL or email

is acceptable).

Advertising Rates: Advertising can be submitted to the editor. Inclusion of the ad and the space given to the ad is at the editor's discretion. The current charge is \$250 per page. Contact the editor for details.

*Address Corrections*: Please keep your mailing and/or email address current. Address changes or corrections should be sent Bud Fennema. Reports of problems in receiving or opening the pdf file should be sent to the editor.

Society membership: Requests for information concerning membership in the Society for Judgment and Decision Making should be sent to Bud Fennema.

### Announcements

Jon Baron (baron at upenn.edu) writes:

The latest issue of the Society's journal, Judgment and Decision Making, is available at http://journal.sjdm.org

Juliana Schroeder (jschroeder at haas.berkeley.edu) writes:

The Psychology of Technology Institute is funding dissertation awards aimed at helping doctoral students gain support and visibility for their work. The Institute will award 3 dissertation grants of \$1,000 and 3 additional Honorable Mentions. This initiative is in line with the Psychology of Technology Institute's mission of connecting and supporting scholars from multiple scientific disciplines who conduct research examining the factors that shape people's attitudes about new technologies (e.g., social media, smartphones, algorithms, self-driving cars, robots, artificial intelligence), and how the adoption and use of these technologies are transforming how people live, work, play, and interact. The deadline for submitting your brief application is November 15, 2019.

Full details at https://www.psychoftech.org/dissertation-award/ Please email Nate Fast (nathanaf at usc.edu) or Juliana Schroeder (jschroeder at haas.berkeley.edu) with any questions. For more infomation, see:

http://mail.sjdm.org/pipermail/jdm-society/2019-October/008347.html

Eesha Sharma (Eesha.Sharma at tuck.dartmouth.edu) writes:

People of all genders are welcome to attend a networking reception sponsored by Women in SJDM from 4:30 pm - 6:00 pm on Friday, November 15th at the SJDM Annual Conference held at the Palais des congrs in Montreal. Attendees will be assigned to several small breakout groups for short periods of time. Groups will be comprised of both junior and senior scholars, and during our time together we will have the opportunity to discuss a variety of professional topics (we will have suggested discussion questions, but feel free to talk about whatever matters to you). Drinks and light snacks will be served to make this event fun and relaxing! This networking event will continue into the main conference opening reception, which will take place in an adjacent room. Women in SJDM will be sponsoring this event. (Drinks on us!) Our hope is that after having some interesting and thought-provoking conversations about professional development, the attendees of the networking event will join the reception for more light-hearted socializing. You must RSVP to attend the networking event, but the opening reception does not require registration. To sign-up for the networking event, complete this short registration survey by Friday, November 1: https://chicagobooth.az1.qualtrics.com/ jfe/form/SV e5V9Pc4JO6FnKFn. When registering for the SJDM conference, you will notice an option to donate to the Women in SJDM event (http://www.sjdm.org/join.html). We encourage you (especially faculty!) to consider making a donation to the event fund. If your institution might be interested in sponsoring the event or for any questions, please contact Eesha at eesha.sharma at tuck.dartmouth.edumailto:eesha.sharma at tuck.dartmouth.edu. With all of our support, we can ensure that this event will continue to be an annual tradition.

All the best, Abby Sussman, Eesha Sharma, and Jen Dannals For more infomation, see: http://mail.sjdm.org/pipermail/jdm-society/2019-October/008353.html

### Derek J Koehler (derek.koehler at uwaterloo.ca) writes:

Judgment and Decision Making (JDM, the journal) needs you! Our field is growing, and so is the number of submissions to the journal. In response, we would like to grow our list of ad hoc reviewers, and add a number of consulting editors. (Consulting editors are asked to do more reviews per year than ad hoc reviewers, but do not make editorial decisions, which are instead made by the editors and associate editors.) If you are willing to serve as an ad hoc reviewer for JDM, please let us know by replying to this message (to the sender only; please do not reply all). Likewise, if you already provide ad hoc reviews for JDM and would like to be considered as a consulting editor, please let us know. In either case, if possible, please also send along a link to your CV. JDM is an open-access journal that does not collect author/article processing charges. The journal is jointly sponsored by the Society for Judgment and Decision Making (SJDM) and the European Association for Decision Making (EADM). It really is a communal effort and relies on the hard work of many members of our field.

Thanks for considering this request for help!

For more infomation, see:

http://mail.sjdm.org/pipermail/jdm-society/2019-October/008365.html

## Jobs

Post doc position in ERC-funded project "Action Selection under Threat", involving VR, behavioural experiments and modelling, wearable magnetoencephalography

Location: University College London (UK), Institute of Neurology, Max-Planck/UCL Centre for Computational Psychiatry and Ageing Research and Wellcome Centre for Human Neuroimaging

For more infomation, see:

http://mail.sjdm.org/pipermail/jdm-society/2019-October/008342.html

Postdoctoral Fellowship in Behavioral Science

Department of Earth System Science

Woods Institute for the Environment

Position Description: Inviting applications for a postdoctoral position to work on a large-scale field experiment in the U.S. Gulf of Mexico assessing the potential of technology-assisted engagement to enhance cities adaptive capacity and resiliency. I am seeking a candidate with a strong interdisciplinary background in psychology, decision science, communications, or behavioral economics. The candidate should have a demonstrated ability to work as part of an interdisciplinary research team. This position is a full-time, 36-month position with research expectations.

For more infomation, see:

The Center for Bioethics and Social Sciences in Medicine (CBSSM) at the University of Michigan is accepting applications for postdoctoral research fellows in the areas of (a) Bioethics, and (b) Decision Sciences. We are also partnering with the UM School of Public Health to recruit postdoctoral fellows in the Ethical, Legal, and Social Implications (ELSI) of Genomics.

At the University of Michigan, CBSSM aims to be the premier intellectual gathering place of clinicians, social scientists, bioethicists, and all others interested in improving individual and societal health through scholarship and service. CBSSM is a "home" for anyone interested in applying empirical social science methods to improve health care decisions and the ethical practice of medicine.

For more infomation, see:

http://mail.sjdm.org/pipermail/jdm-society/2019-October/008354.html

3-year postdoc position in psychology/consumer behavior available at the University of Geneva, Switzerland

Project: The research project Consumer-driven impacts on the grid: Peer effects on the diffusion of technologies and strategies to manage PV electricity and demand brings together researchers from the University of Geneva, the UC Berkeley, the University College London (UCL), the University of Groningen, and the Masdar Institute of Science and Technology as well as practice partners such as the Services Industriels de Genve (SIG), the local utility. The project teams aims to (i) better understand the underpinnings of consumer preferences for PV systems and enabling technologies, e.g., electric vehicles and heat pumps, (ii) predict the diffusion of these technologies as well as their impacts on the grid infrastructure and (iii) infer evidence-based win-win situations for policy and industry. Two postdocs (one with background in psychology and one with background in engineering/physics) will be hired on the project and will work in close collaboration in order to comprehensively assess and integrate consumer preferences into state-of-the-art agent-based modeling (ABM).

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For more infomation, see:

http://mail.sjdm.org/pipermail/jdm-society/2019-October/008355.html

We are seeking to recruit a postdoctoral researcher for 3 years to work full time on the following programme of research:

The research programme titled Cancer risk tools and their influence on clinical judgement is funded by Cancer Research UK and led by Dr Olga Kostopoulou. It will explore how cancer risk tools (algorithms that calculate the probability that a patient will develop a cancer within a specific timeframe) interact with clinical judgement, and it will investigate ways to optimise the presentation of risk scores. The researcher will work alongside and supervise a clinical researcher (GP). The post is suitable for a post-doctoral researcher with a PhD in Applied Cognitive Psychology, Judgement and Decision Making, Behavioural Decision Making or related discipline. Excellent knowledge of experimental design and advanced statistics is essential. Adherence to the principles of Open Science is also essential. Prior postdoctoral experience in a relevant field is desirable, though not essential.

For more infomation, see:

http://mail.sjdm.org/pipermail/jdm-society/2019-October/008356.html

The Center for Applied Research in Decision Making (CARD) at the Fox School of Business, Temple University is looking for a postdoctoral

scholar. The position is for two years initially (subject to satisfactory performance) and renewable for a third year subject to availability of funds and performance.

The interdisciplinary Center (formerly known as the Center for Neural Decision Making) has been at the forefront of scientific research in the field of Decision Neuroscience, facilitating dialogue among academic researchers, practitioners, business clients and the broader society to translate fundamental neuroscience insights into practical business solutions. At CARD, we use tools like eye tracking, facial coding, skin conductance, heart rate, electroencephalography (EEG), facial electromyography (EMG), and functional magnetic resonance imaging (fMRI) to measure psychological processes and unconscious and responses to a variety of different stimuli and address real-world business problems in marketing, advertising, and financial decision making.

For more infomation, see: http://mail.sjdm.org/pipermail/jdm-society/2019-October/008357.html

The Darden School of Business at the University of Virginia invites applications for a tenure-track or tenured faculty position in Quantitative Analysis, beginning in the fall of 2020. Applicants must have a PhD in Decision Sciences, Data Science, Management Science, Operations Research, Statistics, Computer Science, or related areas by the date of appointment. Applicants must have the ability to be a successful teacher, researcher and colleague at the Darden School.

Applicants for assistant professor positions must show initial evidence of excellence in research, including top-tier publications and a growing pipeline, and evidence of success as a teacher. Applicants for more senior appointments must have an outstanding record of sustained research productivity, evidence of scholarly and managerial impact, and a record of success as a teacher, ideally both in the MBA and executive programs. All applicants are expected to be involved in research and teaching-related activities that relate to the practice of management and to be interested in establishing or continuing interactions with practicing managers as well as academicians.

The Quantitative Analysis (QA) area at Darden specializes in influential academic and practitioner-oriented research, and teaching excellence. There is broad latitude with respect to specific area of research interest. The area offers a variety of required and elective courses to residential and executive MBA students, including a concentration in Data Analytics. Topics currently taught include decision analysis, data analysis, optimization, data science in business, behavioral decision making, games and auctions and project management. The area also helps staff a Master of Science in Business Analytics program. QA faculty also teach

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actively in Darden's non-degree Executive Education programs.

For more infomation, see:

http://mail.sjdm.org/pipermail/jdm-society/2019-October/008358.html

Assistant Professor position in Social/Personality Psychology at the University of Toronto:

For more infomation, see:

http://mail.sjdm.org/pipermail/jdm-society/2019-October/008362.html

Two Tenure Track Assistant Professor positions in Cognitive Psychology at Syracuse University. As part of our multi-year hiring plan, the Department of Psychology at Syracuse University invites applications to two full-time, tenure-track positions at the rank of assistant professor. This recruitment is part of ongoing ambitious Invest Syracuse initiatives in (1) Aging, Behavioral Health, and Neuroscience, and (2) Computational Cognitive Science, with one current opening in each area. Candidates must have a program of research with potential to attract extramural funding and be committed to excellence in teaching at the graduate and undergraduate levels, mentorship in undergraduate and doctoral student research and engage in department, college, and university-level service activities.

For more infomation, see:

http://mail.sjdm.org/pipermail/jdm-society/2019-October/008363.html

The Olin Business School at Washington University in St. Louis is seeking qualified candidates for a tenure-track/tenured faculty position in the quantitative or behavioral research area of Marketing at the ranks of Assistant, Associate, Full, and/or Chaired Professor. The effective start date for this appointment will be July 1, 2020. Responsibilities of the position will be to conduct ongoing research, individually and collaboratively; publish in peer-reviewed journals; teach courses in Marketing (and related areas) effectively in the bachelor's, master's, and/or PhD programs; to advise and mentor doctoral students; and to provide service to the school. The Decision Sciences Area at INSEAD, a global business school with campuses in Abu Dhabi, France, and Singapore, invites outstanding applicants for a tenure-track or tenured faculty position at the rank of Assistant or Associate Professor at any of its campuses. The anticipated start date is September 1, 2020.

The Decision Sciences Area focuses on a wide array of issues broadly related to individual, group, and organizational decision making, both from quantitative and behavioral perspectives. Our research ranges from the area of decision sciences, to machine learning and computer science, psychology, economics, operations research, neuroscience, finance, organizational behavior, marketing, social innovation, entrepreneurship, etc. We have a collegial environment that encourages interdisciplinary as well as industry-relevant impactful research.

We are interested in candidates that can further enrich, expand, and consolidate the diverse research portfolio of the group and the school. While priority is always given to quality over topic, we will consider candidates with strong training working in any domain of decision sciences. The ability to conduct rigorous research is essential and an interest in practical problems is desirable, though not necessary.

For more infomation, see:

http://mail.sjdm.org/pipermail/jdm-society/2019-November/008373.html

Thorsten Pachur invites applications for a postdoc position (3 years) on the project "Rational strategy selection in decisions under risk".

Project description: How do people select strategies that allow them to solve a given cognitive or behavioral task in a manner that matches their available resources (in terms of time or computational abilities)? To address this question, the project will investigate how organisms infer the anticipated accuracy and costs associated with candidate strategies and how, when choosing from among the repertoire of available strategies, the consideration of the implementation costs is attuned to the resources that are available to the organism. The project focuses on the mechanisms underlying strategy selection in risky choice. One question is which features of a decision problem are predictive of the accuracy of each strategy and the costs associated with implementing the strategy, and how, based on the accuracy and cost assessments of the decision maker, an appropriate strategy is selected. The project will involve both machine learning analyses to identify such features of task environment as well as behavioral experiments and computational modeling of the observed behavior.

For more infomation, see:

http://mail.sjdm.org/pipermail/jdm-society/2019-November/008374.html

Nest Insight, the behavioural science team at the UK workplace pension provider, and Prof. John Gathergood, University of Nottingham, and Prof. Neil Stewart, University of Warwick, are advertising for a postdoctoral researcher. Informal enquiries to john.gathergood at nottingham.ac.uk

For more infomation, see: http://mail.sjdm.org/pipermail/jdm-society/2019-November/008375.html

The Department of Psychology at Southern Illinois University Edwardsville (SIUE) is seeking to fill a tenure-track faculty position at the Assistant Professor level. The ideal candidate will have a strong commitment to undergraduate teaching and mentorship of student research, and the ability to teach courses in cognitive psychology and our undergraduate statistics-methods sequence. Teaching responsibilities will include these and other undergraduate courses, as well as supervision of an undergraduate research lab. The department is seeking a strong scholar who can add to the diversity of research interests among the faculty and contribute to their collegial and student-focused department.

For more infomation, see:

http://mail.sjdm.org/pipermail/jdm-society/2019-November/008380.html

The Health and AI lab (HAIL) at Stevens Institute of Technology is seeking multiple postdoctoral researchers interested in combining computational and cognitive sciences. HAIL is directed by Samantha Kleinberg and funded by numerous grants from the NIH, NSF, and James S. McDonnell foundation. We work on better understanding and using observational data, motivated by real problems in healthcare. For researchers interested in working with real-world data, our collaborations with clinicians at Columbia University and epidemiologists at NYU allow for unique access to patient data along with the opportunity to have a tangible impact on patient care.

Our primary focus is causal inference and explanation, including developing methods that handle the challenges of complex real-world data and investigating how people use the output of causal inference to make decisions. We especially seek researchers focused on the second part of this mission: how can we make machine learning output understandable and actionable to non-experts?

For more infomation, see:

http://mail.sjdm.org/pipermail/jdm-society/2019-November/008386.html

The Department of Psychology at the University of Warwick is currently advertising three faculty positions (two at Assistant Professor level, and one at Associate level).

For more infomation, see:

http://mail.sjdm.org/pipermail/jdm-society/2019-November/008391.html

David Rand and Gordon Pennycook are jointly seeking (up to) 3 postdoctoral researchers to begin Fall 2020 (or sooner), for two years (with the possibility of extending depending on funding). Researcher will be physically housed either in David Rand's Human Cooperation Lab at the Sloan School of Management (MIT) or Gordon Pennycooks Behavioral Science Lab at the Hill/Levene Schools of Business (University of Regina), and there will be substantial intellectual integration across the two sites (e.g. weekly joint lab meetings, research visits to the other location, etc.). Fellows will design and run research studies, analyze data, prepare publications, and be a core member of the collective intellectual community spanning the two labs.

For more infomation, see:

http://mail.sjdm.org/pipermail/jdm-society/2019-December/008394.html

The Yale Program on Climate Change Communication (http://climatecommunication.yale. edu) invites applications for 3 full-time Postdoctoral Research Fellows to contribute to our ongoing research on the public's climate change knowledge, risk perceptions, policy preferences, and behavior. The program conducts scientific surveys and message experiments at the national, international, and global scales, as well as with specific communities and organizations. The program also includes several projects that engage the public in climate change science and solutions.

For more infomation, see:

http://mail.sjdm.org/pipermail/jdm-society/2019-December/008404.html

The UCSF Memory and Aging Center seeks a highly motivated and collaborative postdoctoral scholar to join an interdisciplinary research program on decision-making deficits in Alzheimers disease, in frontotemporal dementia, and in preclinical carriers of autosomal dominant mutations for familial frontotemporal dementia.

For more infomation, see:

http://mail.sjdm.org/pipermail/jdm-society/2019-December/008408.html

The Department of Marketing at the McCombs School is searching for new tenure track faculty. Our current focus is on a mid-career individual (Advanced Assistant through Associate Professor) with a focus in either Consumer Behavior or Marketing Strategy. Those with strong teaching and research records in either of these areas are encouraged to apply.

For more infomation, see:

http://mail.sjdm.org/pipermail/jdm-society/2019-December/008409.html

The Chib Lab (http://chiblab.jhu.edu) at the Johns Hopkins University Department of Biomedical Engineering and Kennedy Krieger Institute is seeking multiple postdoctoral fellows to work on projects related to the neurobiological basis of motivated performance and decision-making. Our lab uses a combination of human behavioral experiments, computational modeling, neuroimaging, and noninvasive brain stimulation. We perform experiments with healthy human participants and have ongoing studies with a number of clinical populations (e.g., major depressive disorder, Parkinsons disease, and multiple sclerosis).

For more infomation, see:

http://mail.sjdm.org/pipermail/jdm-society/2019-December/008410.html

A postdoctoral position in Behavioral Economics or Microeconomics is available at the Department of Marketing, Chinese University of Hong Kong. The post-doctoral researcher will conduct collaborative research under the supervision of Professor Liang Guo. The position is primarily devoted to research, with no teaching and minimal administrative duties.

For more infomation, see:

http://mail.sjdm.org/pipermail/jdm-society/2019-December/008411.html

### Conferences

The 9th Conference on Thinking (ICT-2020), 22-25 July 2020, Paris, France

https://www.ict-2020.eu

The 9th Conference on Thinking will take place for the first time in Paris, France.

For more infomation, see:

http://mail.sjdm.org/pipermail/jdm-society/2019-October/008346.html

Society For Consumer Psychology Boutique Conference

Paucity in the Midst of Opulence: How Scarcity, Luxury, and Inequality Impact Consumer Behavior

Where: Alohilani Resort Waikiki Beach, Honolulu, HI

When: July 19-21, 2020

Call for paper: http://bit.ly/scpscarcity

Submission deadline: January 31, 2020, by email to scpscarcity at gmail.com

Consumption is impacted by having too little, too much, and the juxtaposition of the two. Consumer behavior across the globe is shaped by limitations of time, money, or choices, and simultaneously by an escalating desire for and observations of abundant luxury and opulence. Understanding how consumers navigate a lush marketplace while frequently experiencing scarcity and disparity in its many forms is therefore crucial. Examining the ways in which scarcity, opulence, and inequality influence consumer behavior and decision-making both independently and interactively can provide important and meaningful insights.

This boutique conference aims to bring together researchers working on the topics of scarcity, luxury, and inequality to share their most exciting and recent research. Our hope is that this interaction will help guide new research by fostering a cross-fertilization of ideas and perspectives, and by facilitating collaborations that strengthen research in these areas.

Co-Chairs: Miao Hu (University of Hawaii at Manoa), Chiraag Mittal (Texas A&M University), Andrea Morales (Arizona State University), and Caroline Roux (Concordia University)

For more infomation, see:

http://mail.sjdm.org/pipermail/jdm-society/2019-October/008350.html

The 45th IAREP conference will be hosted by The School of Business and Law at the University of Agder (UiA), in Kristiansand, Norway (see: https://www.uia.no/en). The annual IAREP conference is an interdisciplinary meeting point of scholars who are interested in the intersection of economics and psychology, as well as sociology, anthropology, neuroscience, and biology. The 2020 IAREP conference will take place June 11-14, 2020.

We invite you to submit your extended abstract (max 1,000 words) or full paper before February 1, 2020. Submissions are due in PDF format and should be done online via the conference website. All submissions will be peer-reviewed by the members of the scientific committee. You can expect to receive feedback about regarding the decisions by the end of February 2020. We also invite groups of researchers to propose a theme for special sessions. Session proposals (including proposed topics, presenters) should be submitted before January 15, 2020.

The Kahneman lecture will be delivered by Professor Barbara Mellers, University of Pennsylvania. The other invited key note speakers are Professor Erich Kirchler (University of Vienna), Professor Lucia Reisch (Copenhagen Business School), and Professor Bertil Tungodden (Norwegian School of Economics).

More information about the venue, accommodation and other practical information can be

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found at https://www.uia.no/en/conferences-and-seminars/iarep-conference-2020 You can contact the organizers via iarep2020 at uia.nomailto:iarep2020 at uia.no For more infomation, see: http://mail.sjdm.org/pipermail/jdm-society/2019-October/008352.html

2020 Boulder Summer Conference on Consumer Financial Decision Making

St. Julien Hotel, Boulder, Colorado

Abstract Submission Deadline: December 7, 2019

Conference Dates: May 17th 19th, 2020

Conference Co-Chairs: Tony Cookson and Phil Fernbach

Conference Founders: John Lynch and Donald Lichtenstein

For more infomation, see:

http://mail.sjdm.org/pipermail/jdm-society/2019-November/008381.html

The 57th Edwards Bayesian Research Conference will be held February 27-29, 2020, on the campus of California State University, Fullerton.

Presentations at this conference may come from any area related to judgment and decision making and are NOT limited to Bayes theorem or Bayesian statistics.

Submissions are due by December 13.

We maintain certain traditions that have made these meetings so enjoyable. As Ward Edwards put it, "... the atmosphere is informal, the discussion can get intense, and many of the best debates take place during coffee breaks or in the hospitality suite at the end of the day. This conference is a good place to try out your latest, wildest set of ideas on a kindly, knowledgeable, and critical audience."

Rooms will be available at an excellent rate at the Fullerton Marriott, which is across the street from the meeting room.

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Visit the conference website for more information:

https://tinyurl.com/w7u95nc

Questions can be sent to Daniel Cavagnaro: dcavagnaro at fullerton.edu

For more infomation, see:

http://mail.sjdm.org/pipermail/jdm-society/2019-November/008382.html

11th Thurgau Experimental Economics Meeting (theem)

Information and Behaviour

7th-9th April, 2020, in Kreuzlingen (CH)

For more infomation, see:

http://mail.sjdm.org/pipermail/jdm-society/2019-December/008396.html

We are pleased to announce the 2nd Summer School in Computational Organization Science at MIT Sloan on<sup>\*</sup> June 10-13, 2020<sup>\*</sup>. The Summer School welcomes applications from doctoral students and junior researchers interested in building basic skills in applying computational modeling to organizational sciences. The summer school also offers opportunities to engage the community of modelers in social sciences.

Topics covered include: applications of computational modeling for research on strategy and organizations, a brief survey of canonical models (e.g., mutual and coupled learning models; bandit models; NK models; network models, reinforcement learning, chance models, system dynamics models) with hands-on practice sessions; how to bridge modeling work with empirical studies and machine/deep learning algorithms. The format includes lectures, hands-on practices, group exercises, and panel discussion.

For more infomation, see:

http://mail.sjdm.org/pipermail/jdm-society/2019-December/008403.html

# **Online Resources**

Resource	Link		
SJDM Web site	www.sjdm.org		
Judgment and Decision Making – The	journal.sjdm.org		
SJDM journal, entirely free and online			
SJDM Newsletter – Current and archive	SJDM newsletters		
copies of this newsletter			
SJDM mailing list – List archives and	SJDM mailing list		
information on joining and leaving the email			
list			
Decision Science News – Some of the content	www.decisionsciencenews.com		
of this newsletter is released early in blog			
form here			
Decision Science News by email – One email	DSN by email		
per week, easy unsubscribe			