

Newsletter

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The SJDM Newsletter, published electronically four times a year (with approximate publication dates of Vol 1 in March, Vol 2 in June, Vol 3 in October, and Vol in 4 December), welcomes short submissions and book reviews from individuals and groups. Essays should: have fewer than 400 words, use inline citations and no reference list, not include a bio (a URL or email is acceptable).

Advertising Rates: Advertising can be submitted to the editor. Inclusion of the ad and the space given to the ad is at the editor's discretion. The current charge is \$250 per page. Contact the editor for details.

Address Corrections: Please keep your mailing and/or email address current. Address changes or corrections should be sent Bud Fennema. Reports of problems in receiving or opening the pdf file should be sent to the editor.

Society membership: Requests for information concerning membership in the Society for Judgment and Decision Making should be sent to Bud Fennema.

1 Announcements

Jonathan Baron (baron at upenn.edu) writes:

The latest issue of the Society's journal, Judgment and Decision Making, is available at http://journal.sjdm.org

Behnud Mir Djawadi (behnud.mir.djawadi at uni-paderborn.de) writes:

The Society for the Advancement of Behavioral Economics (SABE) is happy to announce that we will devote 5,000 USD to fund workshops on behavioral economics, to be held in 2018.

Proposals (2-3 pages) should include: Organizers and host institution; Tentative guest speakers; Dates, venue, etc.; Amount of money requested and rationale (SABE will fund no more than USD 3,000 per workshop); Specify if there are activities that will benefit PhD students

Timeline of the call: Proposals should be submitted to workshops at sabeconomics.org no later than September 30; Successful applicants will be contacted no later than November 15

Busemeyer, Jerome R. (jbusemey at indiana.edu) writes:

Check out the new articles appearing in Decision. Send your best theoretical work on judgment and decision to us. 2017

- Are intertemporal preferences transitive? A Bayesian analysis of repeated individual intertemporal choices. Dai, Junyi
- Inducing honest reporting of private information in the presence of social projection. Carvalho, Arthur; Dimitrov, Stanko; Larson, Kate
- Don't sweat it: Re-examining the somatic marker hypothesis using variants of the Balloon Analogue Risk Task. Wright, Rebecca J.; Rakow, Tim
- Structured representations of utility in combinatorial domains. Gershman, Samuel J.; Malmaud, Jonathan; Tenenbaum, Joshua B.

- Thurstonian cognitive models for aggregating top-n lists. Selker, Ravi; Lee, Michael D.; Iyer, Ravi
- Reasons for cooperating in repeated interactions: Social value orientations, fuzzy traces, reciprocity, and activity bias. Pulford, Briony D.; Colman, Andrew M.; Lawrence, Catherine L.; Krockow, Eva M.
- Thoughts on analyses of intransitive intertemporal preference. Scholten, Marc
- Using tests of transitivity to evaluate psychological models of intertemporal choice for individuals: Reply to Scholten (2017). Dai, Junyi

Esther Kaufmann (esther.kaufmann at gmx.ch) writes:

Following on from our tradition, we are now preparing the annual Brunswik Society Newsletter 2017. We are looking forward to your contributions.

The Brunswik Society Newsletter offers researchers in the field the opportunity to present and share their work with society members. Like the last newsletter, the next newsletter will also have an ISSN (2296-9926). Hence, contributions will be included in international databases.

In this call for contributions to the next Brunswik Society Newsletter we also highlight the upcoming 25th International Meeting of the Brunswik Society, in memory of Kenneth R. Hammond in Vancouver, British Columbia, Canada - November 9, 2017. Please save the date, additional information you will find at the Brunswik Society webpage

For the next Brunswik Society newsletter, we welcome information about your research projects, questions and interests of theoretical or empirical character, publications, job opportunities, congresses and conferences, seminars/workshops, and/or new literature related to Egon Brunswik's concepts and theory building (e.g., representative design approach, lens model approach).

Hence, we greatly appreciate developments of Brunswik's ideas, not only, but also by Kenneth R. Hammond (1917-2015). We welcome contributions that pay tribute to his enormous work for the Society.

We look forward to contributions from young researchers, such as doctoral students. It would be a pleasure for us to inform the Brunswik Society about projects using Brunswikian methods and your thoughts on Brunswikian theory.

To obtain details of the newsletter format please click on this link

We would need your contribution (about 200 - max. 1000 words, 1 to 3 pages) by September 30, 2017, preferably earlier. Please send your contribution to Esther Kaufmann at esther.kaufmann at gmx.ch together with the following information: Title; Name of author(s); Institution(s); Country(ies); Email address of the first author

Confirmation of the receipt of your contribution will be sent. Please feel free to contact us at the email address mentioned above if you have any additional questions.

Furthermore, please let us know if you are aware of Brunswikian papers that might interest the group, so that we may invite the authors to participate in the group and the newsletter.

Finally, to guarantee the continuation of the Brunwik Society Newsletter, we are looking for volunteer reviewers/editors. The number of reviews depends on your area of expertise and interest. Articles for review would be sent to you by September 30 at the latest and we would need your review(s) by October 15. Each volunteer reviewer will be acknowledged in the next Brunswik Society Newsletter. If you are interested in helping with this task, please do not hesitate to contact Esther at esther.kaufmann at gmx.ch for further information.

Ulf-Dietrich Reips (reips at uni-konstanz.de) writes:

2nd Summer School on Internet-based Data Collection and Analysis in Decision Making 2017

The Graduate School of Decision Sciences, University of Konstanz, invites you to take part in our 2nd Summer School on Internet-based Data Collection and Analysis in Decision Making September 11-15, 2017 @ University of Konstanz

Instructors: Michael Birnbaum, Chick Judd, Gary McClelland, Ulf-Dietrich Reips

Topics: Basic and advanced concepts of Internet-based research, Methods of Decision Making research, Mediation & Moderation & Mediated Moderation analysis, Experimental design, Online tools & standards, Visualization, Apps, Optimal design, Theory and model testing, Mixed models, Analysis of Internet data, Avoiding frequently made errors, Practical applications, Social Media, Big Data, iScience.

Summer School begins with Registration Monday 11th of September, 2017 at 11:00 AM. There will be an Early Bird social gathering on Sunday evening. Cost: 120 Euro, includes lunches and some catering during the summer school. 3 ECTS for those who participate in and pass the optional exam

Apply by August 15, 2017 by sending an informal e-mail with the subject "summer school 17" to Teresa Baeumle gsds.summerschool at uni.kn. Please include a brief CV or information about your field, degrees, experience with Internet-based data collection and analysis in Decision Making and your motivation to take part in the summer school.

Katsikopoulos, Konstantinos (katsikop at mpib-berlin.mpg.de) writes:

Journal of the Operational Research Society Special issue on "Healthcare Behavioural OR". Deadline for submissions: 30th November 2017

Behavioural Operational Research (BOR) is defined as the study of behavioural aspects related to the use of OR methods in modelling, problem solving and decision support. The aim of this Special Issue is to engage those working within OR for healthcare who have an interest in behavioural aspects and how this impacts on theory and application. We will consider conceptual, modelling, and empirical manuscripts provided they take a behaviourally informed approach, and they seek to create a new body of knowledge concerning the role and impact of behavioural factors such as, but not limited to, those illustrated above. In accordance with guidelines for JORS special issues, we are required to include a review paper within the special issue, and are seeking expressions of interest. Please submit these to Paul Harper (harper at cardiff.ac.uk) by 31st August 2017.

Instructions for Authors

Each paper will be peer-reviewed according to the editorial policy of the journal. Papers should be original, unpublished, and not currently under consideration for publication elsewhere. Before submitting manuscripts authors are advised to ensure that they have conformed to the requirements detailed in the instructions to authors that can be found on the journal homepage. Manuscripts which are incorrectly formatted or do not contain all the required elements may be returned to authors for correction prior to review. When submitting a paper, authors select Healthcare Behavioural OR from the Special Issue list to ensure that your manuscript is considered for this issue. The deadline for submissions is November 30th 2017.

David R. Mandel (drmandel66 at gmail.com) writes:

We are co-editing a Frontiers in Psychology (Cognition section) Research Topic on Judgment and Decision Making Under Uncertainty: Descriptive, Normative, and Prescriptive Perspectives. More information is available at this link

Karelaia Natalia (Natalia.KARELAIA at insead.edu) writes:

Special issue: Authenticity at Work in Organizational Behavior and Human Decision Processes

Review Process:Papers submitted to the special issue will follow the standard review procedure for OBHDP.

Deadline: December 31, 2017

Please find submission information here

2 Conferences

The full program of the 2017 Biennial SPUDM 26 conference to be held at the Technion, the Israel Institute of Technology in Haifa, Israel, is now available online at this link. For Questions and further assistance please contact the organizing committee at Spudm26 at idc.ac.il

The American Geophysical Union Fall Meeting (11-15 December, New Orleans) will have a special session Betting on Natural Hazards: Prediction Markets, Risk Assessment, Insurance, Scientific Consensus, and Policy Decisions.

The abstract deadline is on August 2, 2017

Some critics of science-informed risk management policy inappropriately cite uncertainty as a reason to avoid or delay action. This is especially true for climate change, which some individuals reject for political or ideological reasons. But such misuse of uncertainty can also taint discussions of earthquake, volcanic, weather, solar storm, asteroid impact, landslide, tsunami, and other natural hazards. Mainstream science acknowledges and objectively quantifies uncertainty, whereas contrarians often use the more persuasive (to the public) language of certainty. To redress this imbalance, we must find a way to determine whether expressed opinions represent true opinions. One longstanding method is through wagering, and this session will examine the role of bets in exposing actual beliefs related to geohazards. "Betting" can take on many forms, including prediction market contracts, economic decisions, and insurance costs versus expected benefits. We seek abstracts that explore all these forms of betting across the full spectrum of natural hazards.

Submit an Abstract to this Session

There will be an interdisciplinary conference on the psychology of technology at the Haas School of Business (UC Berkeley) on November 3rd and 4th, 2017. The purpose of this conference is to bring together researchers across the behavioral sciences (e.g., psychology, sociology, organizational behavior, economics, computer science, communications) who are studying how technology is changing the human experience. We have limited space left for attendees; please contact co-organizers Juliana Schroeder (jschroeder at berkeley.edu and Nathanael Fast (nathanaf at usc.edu) if you would like to attend this conference.

More information about the conference can be found here. A current list of speakers may be viewed here

Call for Papers and Participation

25th International Meeting of the Brunswik Society, in memory of Kenneth R. Hammond Vancouver, British Columbia, Canada. November 9, 2017

Deadline September 4, 2017

After a hiatus of ten years, the 25th Annual International Meeting of the Brunswik Society will be held on Thursday, November 9, 2017 in Vancouver, British Columbia, at the Vancouver Convention Center West. The program will begin at 9:00 am and end at 6:00 pm.

This meeting is dedicated to the memory of the late Kenneth R. Hammond, on the occasion of his 100th birthday. We invite papers and/or panel discussion proposals on any theoretical or empirical/applied topic directly related to Egon Brunswik's theoretical lens model framework and method of representative design, including approaches based on Brunswikian principles. Proposals focusing on Ken Hammond's contributions to the Brunswikian tradition are especially encouraged.

Please send a brief abstract (125 words), and indicate whether the paper/discussion is theoretical or empirical, to Mandeep Dhami by Monday, July 3rd (extended to 4th September). Kindly respect this submission due date. We cannot guarantee a presenting slot to those who do not meet the submission deadline.

Meeting organizers are Mandeep Dhami (m.dhami at mdx.ac.uk) and Jeryl Mumpower (jmumpower at tamu.edu). The meeting is held concurrently with the Psychonomic Society Annual Meeting and just before the Judgment and Decision Society meeting. More details about the 2017 meeting, including registration instructions, will be posted on the Brunswik Society website, at http://brunswik.org.

The 6th Consumer Neuroscience Satellite Symposium of the Annual Conference of the Society for Neuroeconomics http://www.neuroeconomics.org/conference/ is taking place at the Rotman School of Management, University of Toronto, Canada, on October 5, 2017, 11:30am - 7:00pm.

The purpose of the symposium is to take stock of the current knowledge at the intersection of neuroscience and research in business schools, provide ideas for future research, and allow interested researchers to meet and discuss research ideas.

For more information, submission and registration go to this link

The annual conference of the Behavioral Science & Policy Association (BSPA) will be on September 19 in New York City. Attendees include leading behavioral scientists, policy makers, behavioral science consultants, private and public sector executives, and members of the media,

Click here to learn more.

Behavioral Decision Research in Management (BDRM) at Harvard Business School

The 16th biennial conference on Behavioral Decision Research in Management will be held at Harvard Business School on June 7-9, 2018.

BDRM is the leading conference for behavioral research conducted in business schools. We encourage submissions of original work in all areas of behavioral research including, but not limited to, the areas of decision making, consumer behavior, experimental and behavioral economics, decision analysis, behavioral finance, organizational behavior, negotiation, behavioral strategy, behavioral operations research, behavioral accounting, and medical and legal decision making.

3 Jobs

Walmart has launched a world class team of behavioral scientists in San Francisco. We solve fascinating problems touching 1 billion customers and 2.4 million employees. This work is redefining applied behavioral science for business at scale. We apply behavioral science across a diversity of functions (digital product, customer experience, design, HR, disruptive tech, and more) and collaborate directly with the c-suite. We fuse behavioral science with design, data science, and rapid prototyping in the digital and physical world to turn academic ideas into tangible impact. The group also collaborates with the world's top academics and leaders in the field. We are interested in collaborating with you. We are currently recruiting candidates for a variety of roles. Are you interested in having a conversation with us' Please feel free to reach out to Min Gong at mgong at walmart.com.

Postdoctoral Fellow in Cognitive Psychology at Wesleyan University

The Cognitive Development Laboratory (directed by Dr. Hilary Barth) and the Reasoning and Decision Making Laboratory (directed by Dr. Andrea Patalano) at Wesleyan University seek a full-time postdoctoral fellow to start on or before January 1, 2018. The fellow will join a NSF-funded collaborative project on human quantitative thinking and reasoning. We seek an outstanding scientist, with a Ph.D. in developmental and/or cognitive psychology or a related area, interested in collaborating on behavioral experimental research studies with children and adults in state-of-the-art lab facilities. Ideal candidates will have expertise in at least one of the following areas: development of spatial cognition; psychophysics of timing/time perception; Bayesian models of magnitude perception/judgment; modeling decision under uncertainty in adults or developmental populations. The fellow will be responsible for working closely with the PIs, a dedicated laboratory coordinator, and undergraduate research assistants to carry out project goals. The fellow will be involved in all aspects of scientific research including study development, data collection involving adults and children, data management and analysis, dissemination of findings, and training and supervision of undergraduates in the lab. The fellow will also have time and support available for the development of independent research projects. This is a grant position. Funding is approved for 2 years. Continuation of the position is contingent upon mutual agreement and continued funding. Wesleyan is a selective liberal arts institution with faculty engaged in well-funded and cutting edge research, and an equal opportunity employer that welcomes applications from women and historically underrepresented minority groups.

Inquiries regarding Title IX, Section 504, or any other non-discrimination policies should be directed to Antonio Farias, Ph.D., Chief Diversity Officer, 860-685-3927. To apply, please forward curriculum vitae, statement of research interests, and names of two referees to this site. Please also send vitae directly to Dr. Barth (hbarth at wesleyan.edu) and Dr. Patalano (apatalano at wesleyan.edu). Applications will be reviewed on a rolling basis.

Queen's University, Department of Psychology, Tenure-track Appointment in Social Psychology

Candidates must have a PhD or equivalent degree in social psychology or a related area with expertise in social judgement and decision-making completed at the start date of the appointment. The main criteria for selection are academic and teaching excellence. The successful candidate will provide evidence of high quality scholarly output that demonstrates potential for independent research leading to peer assessed publications and the securing of external research funding. The successful candidate will have the potential to collaborate with the current members of the social-personality program as well as with faculty members in other areas within the Department and outside of psychology such as economics, business, law, and health, along with strong potential for outstanding teaching contributions at both the undergraduate and graduate levels, and an ongoing commitment to academic and pedagogical excellence in support of the department's programs. Preference will be given to applicants who can teach courses in social judgment and decision-making and who have extensive background preparation in research methodology and statistics.

The deadline for applications is October 15, 2017.

For more information see this link

Postdoctoral positions in the Neuromanagement Lab at Zhejiang University.

The Neuromanagement Lab at Zhejiang University is seeking applicants for multiple post-doctoral positions. Candidates will be considered from a range of disciplines, including but not limited to management, economics, psychology, cognitive neuroscience, and medical science.

For more information see this link

Postdoctoral Fellow in Computational Models of Reasoning Intelligent Systems Section, Navy Center for Applied Research in Artificial Intelligence

The Artificial Intelligence Center at the Naval Research Laboratory (NRL) is seeking applicants for multiple postdoctoral positions to collaborate on ongoing development towards a unified computational framework of explanatory and deductive reasoning. The postdoc will develop his or her own research program in addition to working with Dr. Sunny Khemlani and Dr. Greg Trafton at NRL's headquarters in Washington, DC. The position will involve building and applying computational models to simulate human reasoning data. Recent work in the lab has focused on how people engage in explanatory reasoning, how they reason about causality, and how they reason about time and temporal relations.

The ideal candidate has (or will have) a Ph.D. in computer science, cognitive science, cognitive psychology, or a related discipline, as well as a strong foundation in computer programming and an interest in building intelligent agents that reason the way humans do. Postdocs will be hired through the NRC Research Associateship Program, and the fellowship lasts up to 3 years. Funding includes a yearly stipend (\$77,000) as well as travel, relocation, and health benefits. Only US citizenship or green card holders are eligible for the program.

The Intelligent Systems Section at the Navy Center for Applied Research in Artificial Intelligence is devoted to basic and applied research in human cognition. The lab is interdisciplinary and focuses on cognitive science, reasoning, cognitive robotics, human-robot interaction, embodied cognition, spatial cognition, object recognition, memory, and categorization.

Applicants should send a letter of interest and a curriculum vitae to Dr. Sunny Khemlani (sunny.khemlani at nrl.navy.mil). Review of applications will begin August 15th, 2017.

Three year Postdoctoral Research position on Human Collective Intelligence Center for Adaptive Rationality (ARC)

Max Planck Institute for Human Development, Berlin, Germany

The postdoctoral project aims at investigating the dynamics underlying collective intelligence. Under which conditions can collectives outperform individual decision makers and vice versa? How should individuals be combined, and how should interactions be structured to reap the benefits of collective intelligence? How do individuals sense the environment and integrate social information? We investigate both the fundamental conditions underlying collective intelligence processes (using theoretical modelling and empirical approaches) as well

as applying our insights to real-world decision making contexts (e.g., medical diagnostics, lie detection).

More specifically, this postdoctoral project consists of analysing existing data sets as well as designing and conducting novel research on collective intelligence. Limited work on collective decision making in animal groups (e.g., fish) is also possible. We seek a postdoctoral researcher with a strong interest in collective behaviour. The successful applicant should hold a doctoral degree in biology, psychology, computer science, or related fields. Applicants should have a solid background in statistical / computational / theoretical modelling, and ideally experience with (the programing of) human (collective) decision making experiments. In addition, the ability to work independently and high proficiency of the English language are essential.

For more information on the position and how to apply please visit this link

The behavioral economics group at Erasmus University Rotterdam in the Netherlands is offering a 3-year postdoc position, starting January 1, 2018 (or before). Application Deadline August 20, 2017. For more information, see this link

The Center for Decision Research at The University of Chicago Booth School of Business is seeking a post-baccalaureate behavioral scientist to hire as a developer of inclusion learning programs. The position is expected to last one year. Subsequent extension of that timeframe or transition of the role into a related position is also possible. In order to receive full consideration, materials should be submitted electronically by Friday, August 4, 2017. For more information, see this link

Ipsos Behavioral Science Center (BSC) has an opening for Behavioral Scientist position. BSC is one of the first dedicated centers on Behavioral Science in the marketing research industry. Ipsos is at the forefront of market research innovation, and we are seeking Behavioral Scientists to join our team of PhDs to move forward on this path. This is an unparalleled opportunity for those who are passionate about behavioral science to apply academic research insights to practical business challenges.

More details can be found at this link

The Department of Psychology at Syracuse University invites applications for a full time tenure-track position in Cognitive Psychology to join the Cognition, Brain, & Behavior (CBB) area. Applicants for the position should have a Ph.D. in Cognitive Psychology, Cognitive Science, or a related field. Review of applications will begin November 1, 2017

More details can be found at this link.

The Wright State Research Institute (WSRI), an applied research arm of Wright State University in Dayton, Ohio, is hiring a Judgment and Decision Making Research Scientist to perform research on hybrid geopolitical forecasting - i.e., forecasting that combines both human and machine elements. Interested applicants can apply at: this link.

Expressions of interest are invited for a UNSW Sydney Scientia PhD Scholarship supervised by Ben Newell and Chris Donkin. The research will focus on the application of fundamental research on decision making to high cost, high uncertainty decisions in Emergency Room Medicine. More details on the application process, the project and UNSW Sydney can be found here or from Ben Newell (ben.newell at unsw.edu.au) and Chris Donkin (c.donkin at unsw.edu.au)

The Department of Cognitive Sciences at the University of California, Irvine (UCI) anticipates making a tenure-track appointment at the assistant professor level in the area of cognitive modeling to begin July 1, 2018.

Of particular interest are cognitive scientists who combine an empirical research program, involving laboratory or real-world behavioral or neuroscience data, with the development of quantitative analyses and computational models. Our interest is less in specific areas and methods than in innovation and excellence in the application of modeling techniques to data. The successful candidate will interact with a dynamic and growing community in cognitive, computational, and neural sciences within the department.

Interested candidates can find specific application requirements and the online application. To ensure full consideration, applications must be completed by December 1, 2017.

The University of California, Irvine is an Equal Opportunity/Affirmative Action Employer advancing inclusive excellence. All qualified applicants will receive consideration for employment without regard to race, color, religion, sex, sexual orientation, gender identity, national origin, disability, age, protected veteran status, or other protected categories covered by the UC nondiscrimination policy.

A full-time Behavioral Lab Manager position is available immediately at the Leeds School of Business. The Lab Manager will administer a laboratory used for faculty and Ph.D. student research and will facilitate the conduct of studies in the lab and on the Internet.

More information regarding this position, including how to apply, can be found here

Post-doctoral fellowship at University College London in the Centre for the Study of Decision-Making Uncertainty

The Centre is an interdisciplinary group of researchers from across the social sciences who study how people and organizations make choices. The Centre's researchers have diverse content and methodological expertise, including cognitive psychology, computer science, economics, and sociology. The post-doc is available from September and is funded until February 2020. The application deadline is September 1st. Please see the advertisement at this link. Questions may be addressed to David Tuckett (d.tuckett at ucl.ac.uk).

Postdoctoral Research Associate. Princeton University, Program in Science, Technology, and Environmental Policy

The Program in Science, Technology and Environmental Policy (STEP), Woodrow Wilson School, Princeton University invites applications for a postdoctoral or more senior researcher in behavioral (decision) science. The position will investigate obstacles to human adaptation to change, in particular climate change. The program seeks candidates with demonstrated interest and ability to bridge across disciplines, including psychology, political science, the environmental sciences, other social and policy sciences, planning, architecture, and engineering. The position would work under the guidance of Prof. Elke Weber and other scholars at Princeton. We welcome research projects that examine mechanisms behind failures to adapt ("status quo bias") shown by individuals, groups, and, in particular, organizations

in the public and private sector. We welcome research that explores ways for people and organizations to better relate to their own and collective futures, identifies causal processes that pose barriers to such action, and uses insight into these processes to redesign economic, social, and political decision environments that reduce barriers to the creation of a sustainable future. Familiarity with complex adaptive systems theory and modeling, agent-based models, and/or network analysis is a plus.

The research position does not support work towards the completion of a degree. Salary and full employee benefits are offered in accordance with University guidelines. Applicants must submit a CV, contact information for three references, and a cover letter describing their areas of expertise as well as current and future research interests. Additionally, candidates should include a brief (chapter or article-length) writing sample that demonstrates interdisciplinary interests and accomplishments. Applications must be online via the following link for position req # D-18-WWS-00001:

The review process will commence immediately and continue until positions are filled. Preference will be given to applications received by August 7, 2017.

4 Online Resources

SJDM Web site	www.sjdm.org
Judgment and Decision Making – The SJDM journal, entirely free and online	journal.sjdm.org
SJDM Newsletter – Current and archive copies of this newsletter	www.sjdm.org/newsletters
SJDM mailing list – List archives and informa- tion on joining and leaving the email list	SJDM mailing list
Decision Science News – Some of the content of this newsletter is released early in blog form here	www.decisionsciencenews.com
Decision Science News by email – One email per week, easy unsubscribe.	DSN by email