Newsletter

Volume 35, Number 4, December 2016

Contents

2016–2017 Executive Board

TRIPLL

TRANSLATIONAL RESEARCH INSTITUTE ON PAIN IN LATER LIFE

Cornell University's Edward R. Roybal Center invites you to participate in

Pain & Decision Making
A Free Monthly Webinar Series

Jan. 9, 2017 | 1pm-2pm EST:
Presenter: Corinna Loeckenhoff, PhD, Cornell University
Aging, Decision Making, and Pain Management: Webinar Series Introduction

Feb. 27, 2017 | 1pm-2pm EST:
Presenter: Gregory Samanez-Larkin, PhD, Yale University
Applying Research on Financial Decision Making in Aging to Social & Health Domains

March 27, 2017 | 1pm-2pm EST:
Presenter: Liana Fraenkel, MD, MPH, Yale University
Innovative Ways to Incorporate Patient Preferences into Medical Decision-Making

April 24, 2017 | 1pm-2pm EST
Presenter: Jon Lurie, MD, Dartmouth University
Patient Expectations & Decision Support Strategies in Pain Care

May 22, 2017 | 1pm-2pm EST
Presenter: Adam Hirsh, PhD, Indiana University
Racial & Ethnic Pain-Related Disparities: Provider & Contextual Factors & Potential Solutions

June 26, 2017 | 1pm-2p, EST
Presenter: Joseph Kable, PhD, University of Pennsylvania
The Impact of Expectations & Persistence on Achieving Long Term Goals

The TRIPLL webinar series is a web based training resource for health professionals, researchers, and others with interest (or working) in the aging field.

Please visit our website at www.tripll.org for more information or contact Jacquie Howard at jah3011@med.cornell.edu

SJDM Newsletter Editor (Submissions & Advertisements)

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The SJDM Newsletter, published electronically four times a year (with approximate publication dates of Vol 1 in March, Vol 2 in June, Vol 3 in October, and Vol in 4 December), welcomes short submissions and book reviews from individuals and groups. Essays should: have fewer than 400 words, use inline citations and no reference list, not include a bio (a URL or email is acceptable).

Advertising Rates: Advertising can be submitted to the editor. Inclusion of the ad and the space given to the ad is at the editor's discretion. The current charge is $225 per page. Contact the editor for details.

Address Corrections: Please keep your mailing and/or email address current. Address changes or corrections should be sent Bud Fennema. Reports of problems in receiving or opening the pdf file should be sent to the editor.

Society membership: Requests for information concerning membership in the Society for Judgment and Decision Making should be sent to Bud Fennema.

1 Announcements

Gretchen Chapman (gbc at scarletmail.rutgers.edu) writes:

2016 Einhorn Award Winners

Winners:

Minah Jung & Hannah Perfecto

Jung, M. H., Perfecto, H., & Nelson, L. D. (2016). Anchoring in Payment: Evaluating a Judgmental Heuristic in Field Experimental Settings. Journal of Marketing Research, 53(3), 354-368.

Runners-up:

Cary Frydman & Gideon Nave

Frydman, C. and G. Nave (2016) Extrapolative Beliefs in Perceptual and Economic Decisions: Evidence of a Common Mechanism. Management Science, forthcoming

Alice Moon

Moon, A. & Nelson, L.D. (2015).The Uncertain Value of Uncertainty: When Consumers Are Unwilling to Pay for What They Like. Unpublished.

Dan Goldstein (dan at dangoldstein.com) writes:

I wrote the SJDM mailing list asking people to suggest tools and methods to improve decision making, outcomes, and information communication. Here are the responses I received:

Distribution Builders

These tools are similar to the Distribution Builder tool for eliciting probability distributions.

- Quentin André's Javascript Distribution Builder: https://quentinandre.github.io/DistributionBuilder

- Don Moore and Uriel Haran's SPIES elicitation tool: http://fbm.bgu.ac.il/lab/spies/spies.html

- Charlie Strout's Javascript Distribution Builder: https://github.com/sevenshadow/DistributionBuilder

Effectiveness test result: When participants were presented samples from various probability distributions and then answered questions about future samples from those distributions, people using the distribution builder gave much more accurate responses than people asked to state numeric responses.

Cite:

- Goldstein, Daniel G., Johnson, Eric J. & Sharpe, William F. (2008). Choosing outcomes versus choosing products: Consumer-focused retirement investment advice. Journal of Consumer Research, 35(3), 440-456.

- Goldstein, Daniel G., & David Rothschild. (2014). Lay understanding of probability distributions. Judgment and Decision Making, 9(1), 1-14.

Gallons per mile tool

Rick Larrick and Jack Soll created an online GPM (gallons per mile) calculator to help people compare cars/trade ins. http://gpmcalculator.com/

Cite:

- Larrick, R. P., & Soll, J. B. (2008). The MPG illusion. Science, 320(5883), 1593.

Decision time limits

Ian Krajbich writes "By imposing per-decision time limits, we help people divert time from difficult unimportant decisions to easier important ones."

Effectiveness test result: Time-constrained subjects achieve better objective outcomes (higher earnings) when they have per-decision time limits, compared to when they are left to allocate time to decisions on their own.

Cite:

- Oud B, Krajbich I, Miller K, Cheong JH, Botvinick M, Fehr E. 2016 Irrational time allocation in decision-making. Proc. R. Soc. B 283: 20151439. http://dx.doi.org/10.1098/rspb.2015.1439

Balance beam aid for instruction in diagnosis

Rob Hamm writes "The log odds formula for combining multiple independent diagnostic cues corresponds to the formula for combining the impact of equal weights (and helium balloons) placed at different positions on a balance beam. We constructed a demonstration for one medical diagnosis domain (acute chest pain)."

Effectiveness test result: The math works if we make the naive Bayesian assumption of independent impacts of different pieces of evidence. A small sample of medical students and faculty played with the program and found it reasonable.

Cites:

- Hamm RM, Beasley WH, Johnson WJ. A balance beam aid for instruction in clinical diagnostic reasoning. Medical Decision Making 2014; 34(7):854-862 (doi: 10.1177/ 0272989X14529623).

- Hamm RM, Beasley WH. The balance beam metaphor: A perspective on clinical diagnosis. Medical Decision Making 2014; 34(7):841-853 (doi: 10.1177/0272989X14528755).

Pace-o-meter to improve people's estimations of time savings when increasing speed

Eyal Pe'er writes: "An enhanced speedometer that presents, alongside regular speed information, the pace of minutes required to complete 10 miles/km at given levels of speed (http://journal.sjdm.org/12/121007/fig2.png)"

Effectiveness test result: When asked to estimate time saved when increasing speed (at various levels) participants who received the "paceometer" were correct at an overall average rate of about 58% compared to less than 20% in the control conditions. In another study, similar results were found on driving behavior using a driving simulator.

Cites:

- Peer, E., & Gamliel, E. (2013). Pace yourself: Improving time-saving judgments when increasing activity speed. Judgment and Decision Making, 8(2), 106.

- Eriksson, G., Patten, C. J., Svenson, O., & Eriksson, L. (2015). Estimated time of arrival and debiasing the time saving bias. Ergonomics, 58(12), 1939-1946.

Prostate cancer treatment decision aid

Maarten Cuypers writes: "Online tool with risk communication and values clarification exercise to support treatment selection in (early) prostate cancer patients"

Effectiveness test result: More knowledge, more value congruent treatment choices, though lower information satisfaction.

Cites:

- Cuypers, Maarten, Lamers, Romy, Kil, Paul, Poll-Franse, L. van de, & Vries, Marieke de (2015). Impact of a web-based treatment decision aid for early-stage prostate cancer on shared decision-making and health outcomes: Study protocol for a randomized controlled trial. Trials, 16(231)

- Lamers, R.E.D., Cuypers, M., Vries, M. de, Poll-Franse, L. van de, Bosch, J.L.H.R., & Kil, P.J.M. (2016). How do patients choose between active surveillance, radical prostatectomy and radiotherapy?: The effect of a preference sensitive decision aid on treatment decision making for localized prostate cancer. Urologic Oncology: Seminars and Original Investigations

Simulated experience

Emre Soyer writes "A simulation based on a model (e.g., regression), which allows decision makers to enter their inputs and sequentially observe (also graph and/or store) the estimated outcomes"

Effectiveness test result: In different contexts, participants related easily with the tool, trusted their simulated experience more than their own analyses based on descriptions, and made more accurate judgments about uncertainties.

Cites:

- Hogarth, R. M., & Soyer, E. (Winter 2015). Simulated experience: Making intuitive sense of big data. MIT Sloan Management Review, p. 49-54. (sloanreview.mit.edu/x/56215)

- Hogarth R. M., & Soyer E. (2015). Communicating forecasts: The simplicity of simulated experience. Journal of Business Research, 68, 1800-1809

- Hogarth R. M., & Soyer E. (2015). Providing information for decision making: Contrasting description and simulation. Journal of Applied Research in Memory and Cognition, 4, 221-228.

- Hogarth R. M., Mukherjee, K., & Soyer, E. (2013). Assessing the chances of success: Naive statistics vs. kind experience. Journal of Experimental Psychology: Learning, Memory and Cognition, 39, 14-32.

- Hogarth, R. M., & Soyer, E. (2011). Sequentially simulated outcomes: Kind experience vs. non-transparent description. Journal of Experimental Psychology: General, 140, 3, 434-463.

- M.A. Bradbury, T. Hens and S. Zeisberger, Improving Investment Decisions With Simulated Experience, Review of Finance, published online June 6, 2014.

- C. Kaufmann, M. Weber and E. Haisley, The Role of Experience Sampling and Graphical Displays on one's investment risk appetite, Management Science 59, no.2 (February 2013): 323-340.

- B.K. Hayes, B.R. Newell and G.E. Hawkins. Causal Model and Sampling Approaches to Reducing Base Rate Neglect, in Proceedings of the 35th Annual Conference of the Cognitive Science Society, eds. M. Knauff, M. Pauen, N. Sebanz and I. Wachsmuth (Austin, Texas: Cognitive Science Society, 2013.)

A diagnostic support system (prototype) for family physicians

Olga Kostopoulou writes "A diagnostic support tool that integrates with the patient's electronic health record, and presents physicians with diagnostic alternatives (according to patient age, sex, risk factors and current complaint) at the start of the consultation, BEFORE physicians elicit any further information from the patient."

Effectiveness test result: Presenting family physicians with diagnostic alternatives early on, before eliciting any information themselves, increased diagnostic accuracy both in a study with computer-simulated patients, and in a study with standardised patients (actors).

Cites:

- Kostopoulou O, Rosen A, Round T, Wright E, Douiri A, Delaney BC. Early diagnostic suggestions improve accuracy of GPs: a randomised controlled trial using computer-simulated patients. British Journal of General Practice 2015 Jan; 65(630): e49-54. http://dx.doi.org/10.3399/bjgp15X683161

- Kostopoulou O, Porat T, Corrigan D, Mahmoud S, Delaney BC. Supporting first impressions reduces diagnostic error: evidence from a high-fidelity simulation. British Journal of General Practice. In Press.

Note: The tool is still at the prototype stage and has not been field-tested yet. It is based on an ontology of medical diagnostic concepts, and will be open source eventually.

Analogical encoding

Aba Szollosi writes "We tested whether analogical encoding can foster the transfer from learning abstract principles to improving behavioral performance on a range of decision biases."

Effectiveness test result: The method might be effective in eliminating biases on tasks where the violations of statistical principles are measured.

Cite:

- Aczel, B., Bago, B., Szollosi, A., Foldes, A., & Lukacs, B. (2015). Is it time for studying real-life debiasing? Evaluation of the effectiveness of an analogical intervention technique. Frontiers in psychology, 6:1120. doi: 10.3389/fpsyg.2015.01120

Chemdecide

Richard Hodgett writes about a tool he created to structure complex decision problems. ChemDecide is a suite of software tools which incorporates three Multi-Criteria Decision Analysis (MCDA) techniques: Analytical Hierarchy Process (AHP), Multi-Attribute Range Evaluations (MARE) and ELimination Et

Choix Traduisant la REalité trois (ELECTRE III). The software has been used for addressing decisions such as route selection, equipment selection, resource allocation, financial budgeting and project prioritization.

Cite:

- Hodgett, R. E., Martin, E. B., Montague, G., & Talford, M. (2014). Handling uncertain decisions in whole process design. Production Planning & Control, 25(12), 1028-1038.

Communicating Health Information

Ellen Peters recommends Appendix A of the book Health Literacy and Numeracy which is free to download.

Cite:

- Peters, E., Meilleur, L., & Tompkins, M.K. (2014). Numeracy and the Affordable Care Act: Opportunities and challenges. Appendix A. IOM (Institute of Medicine). In Health Literacy and Numeracy: Workshop Summary. Washington, DC: The National Academies Press.

The Brunswik Society writes:

It's a great pleasure for us to announce that the annual Brunswik Society Newsletter 2016 is available for download at the Brunswik Society website (link)

The Newsletter includes the following contributions:

Beckstead, J. W.: Introducing the Bifocal Lens Model and Equation

Dhami, M. K.: Using Brunswikian Methods to Get Inside the Judge's Mind

Giraudeau, C., Musielak, C., & Chasseigne, G.: Inhibition among Older Adults: A Brunswikian View

González-Vallejo, C.: Brunswik Lens Model Analyses to Understanding Judgments of Nutrition

Hamm, R. M., & Yang, H.: Comparison of Logistic and Linear Regression for Lens Models Predicting Dichotomous Judgments

Hoffrage, U., & Marewski, J. N.: Modeling and Aiding Intuition: In the Twilight between the Conscious and the Unconscious

Holzworth, J. R., Stewart, T. R., & Mumpower, J. L.: Learning to Make Selection and Detection Decisions: The Role of Task Uncertainty

Kaufmann, E., & Wittmann, W. W.: A Hammond-Brunswik Orientated Evaluation: The Success of Linear Bootstrapping Models as an Example

Kausel, E. E.: Using Brunswik's Lens Model to Nail the (Unstructured) Interview

Keuschnigg, M., & Ganser, C.: Brunswik's Lens Model Approach in Agent-based Simulations on Crowd Wisdom

Koch, A., & Imhoff, R.: Towards an Ecologically Valid Model of Spontaneous Stereotypes about Groups

Kunc, M. H.: Modeling Managerial Decision Making: A Brunswikian Perspective

Leuker, C., Pleskac, T. J., Pachur, T., & Hertwig, R.: How the Risk-Reward Relationship Shapes Decisions Under Risk and Uncertainty

Nadler, I.: Clinical Judgments in Acute Medical Care

Nuamah, J. K., & Seong, Y.: A Neuroergonomics Approach to Cognition in Judgment and Decision Making

Pak, R., Rovira, E., & McLaughlin, A. C.: The Importance of Representative Design in Human Factors Automation Research

Powell, D.: Which Anxiety Cues do Employment Interviewers Detect?

Rogers, T., & Carney, D. R.: Unacquainted Callers can Predict which Citizens will Vote Over and Above Citizens' Stated Self- Predictions

Sjödahl, L.: What is Represented in a Vignette?

Tomassetti, A. J., Dalal, R. S., & Kaplan, S. A.: Policy Capturing is More Resistant to Faking than Other More Traditional Self-Report Techniques

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Fox, Craig (craig.fox at anderson.ucla.edu) writes:

UCLA's new Ph.D. in Behavioral Decision Research is now accepting online applications for Fall 2017 admission. The application deadline is January 6, 2017.

Information on the program and core faculty are listed here.

This interdisciplinary Ph.D. program will include course work in judgment and decision making, behavioral economics, choice architecture, research and statistical methods. In addition, students will be expected to declare by the end of their second year at least one area of professional focus (e.g., Consumer Behavior, Organizational Behavior, Strategy, Finance, Operations Management, Policy) and take relevant courses in that area. Students will therefore have a great deal of flexibility concerning the job market(s) for which they prepare and the training they receive.

The Behavioral Decision Making area at the UCLA Anderson School was founded in 2003 and hosts regular seminars and brownbag research meetings. The Anderson School has a fully staffed and equipped behavioral lab. Members of the Behavioral Decision Making area hold joint appointments in neighboring academic areas of UCLA Anderson and collaborate with scholars in UCLA?s outstanding departments of Psychology, Economics, Public Policy, Law, and Medicine, among others. Core faculty of the Behavioral Decision Making area include Shlomo Benartzi, Keith Chen, Sanford DeVoe, Craig Fox, Jana Gallus, Noah Goldstein, Hal Hershfield, Ian Larkin, Cassie Mogilner Holmes, Daniel Oppenheimer, Margaret Shih, Suzanne Shu, Sanjay Sood, Stephen Spiller, and Maia Young, with several additional faculty members at UCLA and neighboring universities participating in our activities.

We welcome applications from your best undergraduate and masters level students, especially those with a strong record of academic accomplishment and demonstrated research aptitude. If a student has already applied to a different Ph.D. program at UCLA Anderson and wishes to be considered instead for the Ph.D. program in Behavioral Decision Research, he or she can make such a request in writing through email.

Please direct inquiries to Prof. Craig Fox (cfox at anderson.ucla.edu) or Prof. Danny Oppenheimer (daniel.oppenheimer at anderson.ucla.edu).

Enrico Rubaltelli (enrico.rubaltelli at unipd.it) writes:

> A few weeks ago I posted on this list the announcement for a Winter School on the Implications of Socioeconomic Inequality for Psychological Well-being (February 20-24, 2017) to be held at the University of Padova, in Italy. For those who are interested, we extended the deadline for applications to January 10, 2017. More information can be found here.

2   Conferences

The 55th Edwards Bayesian Research Conference will be held February 16-18, 2017, on the campus of California State University, Fullerton.

Presentations at this conference may come from any area related to judgment and decision making and are NOT limited to Bayes theorem or Bayesian statistics.

Submissions are due by January 9, 2017.

We maintain certain traditions that have made these meetings so enjoyable. As Ward Edwards put it, "...the atmosphere is informal, the discussion can get intense, and many of the best debates take place during coffee breaks or in the hospitality suite at the end of the day. This conference is a good place to try out your latest, wildest set of ideas on a kindly, knowledgeable, and critical audience."

Hotel rooms will be available at an excellent rate at the Fullerton Marriott, which is across the street from the meeting room.

Visit the conference website for more information.

Questions can be sent to Daniel Cavagnaro: dcavagnaro at fullerton.edu

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8th Thurgau Experimental Economics Meeting (THEEM): Cognitive Limitations and Preferences over Beliefs

10th-12th April, 2017, in Kreuzlingen (CH)

Keynote speakers: Nicholas Epley and Georg Weizsäcker

People often fail to update beliefs accurately. Inaccurate belief updating may be driven by cognitive limitations or a preference for having certain beliefs, or both. Cognitive limitations typically lead to miscalculation or heuristic shortcuts which might explain phenomena like social projection or correlation neglect. Preferences over beliefs may affect information search, the interpretation of information, and memory retrieval. This includes wishful thinking or the neglect of unpleasant information all in order to hold the beliefs we like. We invite theoretical and empirical contributions addressing issues from this spectrum of topics and look forward to your submissions.

Submission of extended abstract (max. 300 words) in .txt format to www.theem.ch: 24th January, 2017 Notification of acceptance: 7th February, 2017 Conference fee: EUR 200 (includes coffee breaks & conference dinner)

Please forward this call for papers to other researchers who might have an interest in the topic. You find more information onwww.theem.ch. For any further question please contact us viainfo at theem.ch.

Last year the Society for the Advancement of Behavioral Economics (SABE) organized nine sessions at the Western Economics Association International (WEAI) annual conference. The sessions included behavioral, experimental, and happiness research, and were well received and attended.

This year we will again be organizing SABE sessions at WEAI annual conference. The 2017 WEAI Annual Conference will be held in San Diego, CA, June 25-29, 2017.

If you would like to present a paper or organize a session, please email me at jifcher at scu.edu by Friday, January 13, 2017.

Please include the following information in your email message:

- To submit a paper: the paper title, abstract, and list of all authors (with affiliations, email, and mailing addresses).

- To propose a session: session title, paper titles, abstracts, and lists of all authors (with affiliations, email, and mailing addresses).

Note: Please do NOT send your paper or session directly to WEAI if you submit a paper or session through me.

All are invited to attend the 12th annual Judgment and Decision Making Pre-Conference at the Society for Personality and Social Psychology annual meeting will be held from 8:30am to 4:30 pm on Thursday, January 19, 2017, in San Antonio. The pre-conference highlights the emerging nexus of social, personality, judgment, and decision making research.

Scheduled speakers include:

- Hal Hershfield, University of California, Los Angeles

- Ellen Evers, University of California, Berkeley

- Janet Schwartz, Tulane University

- Eugene Caruso, University of Chicago

- Daylian Cain, Yale University

- Leslie John, Harvard University

- Ayelet Gneezy, University of California, San Diego

To register for the pre-conference, please register for the main conference and indicate that you will be attending the JDM Preconference. SPSP Conference registration can be found here.

This post is to announce the 2017 Australasian Mathematical Psychology Conference, which will be held in Brisbane, Australia. The conference will be hosted by the University of Queensland. See here for more information about the conference as it becomes available. The website will include information about accommodation deals with preferred providers, as well as things to do in and around Brisbane.

The conference will run from February 15-17th at the UQ Business School Executive Venue, which is located in the Brisbane CBD.

We will be offering reduced early bird registration costs:

- $200 (non-student)

- $120 (student)

Registration is currently NOT OPEN, but will be opened later in the year via the conference website. Early bird registration will be available until January 13th, after which registration costs will jump to $250 (non-student) and $150 (student).

A conference dinner is planned for Thursday the 16th of February. (Venue and ticket price TBA)

We are introducing a new two-talk format for the conference this year:

- Full Talks - will be 15 minutes, plus 5 minutes for questions

- Brief Talks - will be 8 minutes, plus 2 minutes for questions

The goal of introducing the Brief Talk format is to encouraging participation from graduate students, early career researchers, and people interested in presenting more preliminary findings. Graduate students are especially encouraged to apply for Brief Talks, and will be given priority for them.

Abstracts can be emailed to David Sewell (d.sewell at uq.edu.au) with the Subject Line: AMPC 2017 Abstract.

- Please indicate whether you are applying for a Full Talk, a Brief Talk, or have No Preference.

- Abstracts should be no more than half a page in length and can be submitted in Word or Text format.

- Please include a full list of co-authors. Include an asterisk indicating the presenting author.

- Please include institutional affiliation details for all authors.

- You may only present a single talk, but you are able to be a non-presenting co-author on any number of talks.

The deadline for abstract submission is January 13, 2017.

3   Jobs

The Human-Computer Interaction Institute at Carnegie Mellon University is pleased to announce a tenure-track faculty opening. The effective date of appointment is August 2017, and salary is dependent on rank and qualifications. The HCII prides itself on its record of innovative development and understanding of technology to better the condition of individuals and society. We seek candidates with an outstanding track record in research, strong academic credentials, a history of or interest in interdisciplinary research, and a terminal graduate degree appropriate to their discipline. We especially encourage applications from candidates who have demonstrated a commitment to studying and/or mentoring under-represented groups such as women, minorities, people with disabilities, and people of lower socio-economic status. We will consider candidates at Assistant, Associate, or Full Professor level.

While we encourage top candidates in any area to apply, we are particularly interested in constructive design researchers who will contribute to the HCI Institute?s pioneering use of design research in HCI, with work in designing new products, services, and systems to codify the current state of the world and to suggest an improved future state. Candidates should have a background in areas that prepare them to contribute to these efforts. Candidates should be prepared to teach design studio and seminar courses.

The application process:

Applications must include (1) curriculum vitae, (2) research and teaching interest statements, (3) a portfolio and/or 2-3 representative papers, and (4) the names and email addresses of three or more individuals who have been asked to provide letters of reference. Applications and references should be submitted at this link. Applications should indicate citizenship and, for non-US citizens, current visa status.

The HCII will review applications as we receive them; however the final deadline to receive materials is January 6th, 2017. If you have questions, please feel free to contact us at hcii-faculty-search at cs.cmu.edu

Carnegie Mellon University is an affirmative action/equal opportunity employer committed to excellence through diversity and strongly encourages applications from women, minorities, and other under-represented groups. CMU is responsive to the needs of dual career couples and is dedicated to work-life balance through an array of family-friendly policies.

The Faculty of Business at the University of Leeds (UK) is inviting applications for a post in Business Analytics/ Statistics working in the Centre for Decision Research. This post is intended to deepen the Centre's capability in business analytics and statistics. Applications are invited at Lecturer, Senior Teaching Fellow and Associate Professor levels.

You will have a strong commitment to using data analysis and statistical modelling to support decision making. Experience with 'big data' approaches, and commercial or company-based projects with ongoing links will be considered as advantageous. You will be expected to contribute to teaching in business analytics/ statistics, contribute to management, to be committed to conducting cutting-edge research (Lecturer and Associate Professor), to raise the profile of the Centre for Decision Research and to attract funding from external resources. For the Lecturer and Associate Professor roles you will have (or soon expect to have for the Lecturer role) a PhD in Business Analytics, Statistics, Decision Science, Management Science, Economics, or a related discipline.

This post links to the Centre for Decision Research, which was founded in 1996 and has grown into a leading research centre. Our research builds on basic and applied approaches to understand and support real-world decisions. Centre members in the Business School include Professor Wändi Bruine de Bruin, Professor Bill Gerrard, Emeritus Professor John Maule, Professor Alan Pearman, Professor Barbara Summers, Senior Lecturer Dr. Nicola Bown, Lecturers Dr. Richard Hodgett, Dr Gulbanu Kaptan, Dr.Yasmina Okan, Dr Sajid Siraj, Postdocs Dr. Simon McNair, and Dr. Andrea Taylor, as well as PhD students. The Centre hosts regular research meetings and seminars that are attended by researchers from across the university. The Centre additionally maintains active international interdisciplinary research collaborations, and regularly hosts international visitors. Information about the Centre for Decision Research can be found on its homepage

Details of the posts can be found here:

- Associate Professor in Business Analytics/Statistics

- Lecturer in Business Analytics/Statistics

- Senior Teaching Fellow in Business Analytics/Statistics

Closing date for applications: Sunday, 8th January, 2017 Interviews are expected to be held in w/c 23rd January.

Further information about the Business School is available at `http://www.business.leeds.ac.uk`. Informal enquiries may be made to Professor Wändi Bruine de Bruin, email w.bruinedebruin

at leeds.ac.uk. If you have any specific enquiries about your online application please email the Faculty HR Team jobs at lubs.leed.ac.uk. More information about working at the University of Leeds.

Post-doc position in beautiful Bern (Switzerland). It comes with a competitive compensation package, a vibrant, interdisciplinary research community and excellent living conditions in the middle of Europe. The project will be at the intersection of social decision making and process tracing (eye-tracking).

Feel free to contact Michael Schulte & Daria Knoch with questions.

Link to announcement

The Hill/Levene Schools of Business at the University of Regina (Canada) are conducting a search for two tenure-track faculty members. They are a very supportive, friendly, and diverse faculty with a low teaching load and strong support for research (we just built a half-million dollar behavioral research lab). Sandeep Mishra mishrs at gmail.com would love to see applications from JDMers. If anyone is interested in further information from the perspective of a JDM psychologist in a business school, please contact him directly. Please find the full application here.

We are currently seeking an assistant professor (full-time, 6 year contract) and someone to help cover for a maternity leave (either an assistant professor part-time or a teaching and research associate full time). These positions aim to support our intellectually vibrant and interdisciplinary consumer research team situated at perhaps Europe's most stunning new Campus in beautiful Vienna,. Provided there is a topical fit, we are open to applicants from different disciplines.

Link to assistant professor announcement

Ad for the position covering a maternity leave

This position necessitates German language skills - the job ad is thus also in German. Please note that it is possible to simultaneously apply for both positions. For questions please drop me a line: Bernadette.Kamleitner at wu.ac.at

Ipsos Behavioral Science Center (BSC) has an opening for Sr. Behavioral Scientist and Behavioral Scientist. BSC works across the entire organization in North America, and therefore there are opportunities to apply BSci in a wide range of areas (e.g., CPG, Pharma, Financial Services, Loyalty, Advertisement) and various research methodologies (e.g., both Quant and Qual).

Behavioral Scientist

Senior Behavioral Scientist

Google People Analytics is looking to hire two 2017 PhD interns. We are looking for two mid- to advanced-level PhD student enrolled in a program in Industrial/Organizational Psychology, Organizational Behavior, Personality Psychology, Social Psychology, Management, Sociology, Behavioral Economics or a related field. Ideally, the PhD student will be past comps/prelims but will not have completed a dissertation. We have two internships available starting May 22nd, June 5th, or June 19th, 2017:

- One 6 month internship position with the People Innovation Lab; longitudinal data analysis expertise required.

- One 11-12 week summer internship position with a People Analytics social science research team.

If interested, the job description and application instructions can be found here. The application deadline is January 20th, 2017.

Postdoctoral Fellowship Opportunity in the Kellogg School of Management

The Management and Organizations (MORS) Department of the Kellogg School of Management at Northwestern University invites applications for two Postdoctoral Fellow positions within the Dispute Resolution and Research Center (DRRC). The primary criterion for acceptance is research excellence relevant to conflict or cooperation, broadly defined; there is no teaching requirement. The positions are slated to start in August or September of 2017 and last for approximately two years. Salary is competitive, and Fellows will have access to research funding, including for independent projects.

Applicants must have completed a PhD in a social science discipline (e.g., organizational behavior, sociology, psychology, economics)-or in a related discipline that can inform the social sciences (e.g., a big data discipline)-prior to the beginning of the fellowship. Fellows will conduct original research with one or more faculty members in the MORS department, and applicants are encouraged to identify one or more faculty members with whom they would be interested in collaborating. Fellows are expected to become actively involved in the MORS and DRRC intellectual communities, by regularly participating in colloquia, workshops, and research seminars. Fellows are also welcome to audit PhD courses.

Information about the department can be found on our website as well as the website for the DDRC. Further inquiries about the position can be directed to DRRCrecruiting at kellogg.northwestern.edu.

For full consideration, please submit application materials by Tuesday, January 31, 2017. You will be asked to submit (1) a current CV and (2) a research statement that makes clear how your work is relevant to conflict or coordination, and (3) up to two publications or manuscripts. You will also be asked to provide the name and contact information for 2-3 people who will submit recommendation letters on your behalf.

Please apply at this link.

Northwestern University is an Equal Opportunity, Affirmative Action Employer of all protected classes, including veterans and individuals with disabilities. Women, racial and ethnic minorities, individuals with disabilities, and veterans are encouraged to apply. Hiring is contingent upon eligibility to work in the United States.

Job Announcements Radboud University (the Netherlands): Assistant professor (tenure-track) and PhD position

The Nijmegen School of Management at Radboud University in Nijmegen, the Netherlands, has two job openings in behavioral/experimental finance / financial decision making. One is for a tenure-track assistant professor, the other for a PhD position. Experience with JDM research is appreciated.

The job ads and descriptions can be found here:

- Assistant professor (tenure-track)
- PhD position

The Faculty of Business at the University of Leeds is inviting applications for a post in Behavioural Decision Making, working in the Centre for Decision Research. Applications are invited at Lecturer and Senior Teaching Fellow levels.

You will be expected to contribute to teaching in behavioural decision making, contribute to management, to be committed to conducting cutting-edge research (Lecturer role), to raise the profile of the Centre for Decision Research and to attract funding from external resources. For the Lecturer role you will have (or soon expect to have) a PhD in decision science, cognitive psychology, social psychology, behavioural economics, marketing, or a related discipline

This post links to the Centre for Decision Research, which was founded in 1996 and has grown into a leading research centre. Our research builds on basic and applied approaches to understand and support real-world decisions. Centre members in the Business School include Professor Wändi Bruine de Bruin, Professor Bill Gerrard, Emeritus Professor John Maule, Professor Alan Pearman, Professor Barbara Summers, Senior Lecturer Dr. Nicola Bown, Lecturers Dr. Richard Hodgett, Dr Gulbanu Kaptan, Dr.Yasmina Okan, Dr Sajid Siraj, Postdocs Dr. Simon McNair, and Dr. Andrea Taylor, as well as PhD students. The Centre hosts regular research meetings and seminars that are attended by researchers from across the university. The Centre additionally maintains active international interdisciplinary research collaborations, and regularly hosts international visitors. Information about the Centre for Decision Research can be found on its homepage.

Details of the posts can be found here:

- Lecturer in Behavioural Decision Making
- Senior Teaching Fellow in Behavioural Decision Making

Closing date for applications: Sunday, 8th January, 2017

Interviews are expected to be held in w/c 23rd January

Further information about the Business School is available at `http://www.business.leeds.ac.uk`. Informal enquiries may be made to Professor Wändi Bruine de Bruin, email w.bruinedebruin at leeds.ac.uk. If you have any specific enquiries about your online application please email the Faculty HR Team jobs at lubs.leed.ac.uk. More information about working at the University of Leeds.

We are excited to announce that the GSA Office of Evaluation Sciences (OES) is currently accepting applications for fellowships beginning in October 2017 in Washington, D.C.

OES is a team of applied researchers tasked with building insights from the social and behavioral sciences into federal programs, and testing and learning what works. OES partners with federal agencies to evaluate the effectiveness of new evidence-based interventions on program outcomes and provides agencies evidence to make informed programmatic decisions.

Over the past two years, OES has completed over 30 randomized evaluations with agency partners. For more information on our portfolio to date, go to https://oes.gsa.gov/work/.

To learn more about the responsibilities and qualifications of Fellow and Associate Fellows, and details on how to apply for this unique opportunity, please visit https://oes.gsa.gov/apply. The deadline to submit an application is 11:59pm EST Sunday, January 15, 2017.

Please feel free to forward this to any interested candidates.

Office of Evaluation Sciences, Office of Government-wide Policy, U.S. General Services Administration, 1800 F St NW, Washington, D.C. 20405, www.oes.gsa.gov

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Applications are invited for a one-year post-doctoral position working with Dr William Skylark (Dept of Psychology) and Dr David Stillwell (Judge Business School) on investor decision-making. Further details, including how to apply, are available here.

Post-doctoral researcher at Yale's Human Cooperation Laboratory

David Rand's Human Cooperation Laboratory at Yale University seeks 1 or 2 postdoctoral researchers to begin as soon as possible (summer or fall 2017 at the latest), for two or more years. Post-docs will design and run research studies, analyze data, prepare publications, and be a core member of the lab?s intellectual community. We are particularly seeking candidates who are interested in how social norms emerge and change, and who have experience with lab/online experiments (especially using economic games). Formal modeling skills (e.g. game theory, dynamical systems) are a plus, as are computational skills more generally (e.g. machine learning, web programming, MATLAB, Python).

Our lab explores why people are willing to pay costs to benefit the greater good, and what can we do to promote this kind of cooperative behavior in the world around us. We ask (i) what prosocial and antisocial decisions will people make in particular situations and social environments; (ii) what cognitive mechanisms determine how these decisions are actually made (with a particular emphasis on dual process models of cognition); and (iii) why our decision-making processes come to function as they do (considering both evolution and learning).

To answer these questions, we combine behavioral experiments in the lab and field with formal models (mostly using evolutionary game theory). Our group draws on approaches from psychology, economics, evolutionary biology, sociology, anthropology and computer science, and is interested in applications including law, management and public policy. Our lab culture aims to advance our understanding of cooperation by fostering open discussion and debate, and rewarding originality and vision.

Ideal candidates would be creative, independent, articulate, and deeply engaged in questions related to cooperation (or associated topics such as moral judgment, religion, fairness, etc.). Funds for conducting experiments will be available to the fellow, as well as the many opportunities for collaboration afforded by the Yale community. Post-docs will also have the opportunity to help mentor undergraduate and graduate students in the lab.

Individuals with a Ph.D., or those expecting to complete their Ph.D. in Spring 2017, are encouraged to apply. Applications will be reviewed on a rolling basis. If you are interested, please apply: no need to email inquiring as to whether the position is still available.

Please send CV, statement of interest (two pages max), 2 papers (published or unpublished), and arrange to have at least 2 reference emails sent, to: Antonio Arechar antonio.alonso at yale.edu

Yale University is an EOE/Affirmative Action Employer. Female, under-represented minority and LGBT candidates are particularly encouraged to apply.

The Center for Decision Research at The University of Chicago Booth School of Business anticipates hiring up to 2 postdoctoral researchers, each for a period of one year (renewable for a second year), with a starting date of July 2017.

Position 1: Supported by a gift from Howard and Nancy Marks to the Center for Decision Research, this position is designed to foster research that is on the boundaries of psychology,

economics, and finance. We are seeking candidates who have recently earned their Ph.D. in one of those fields (or are expecting their degree in 2017) and would like to broaden and deepen their knowledge in one of the neighboring disciplines. The primary goal for the person who fills this position will be to strengthen cross-disciplinary research skills and conduct research. To this end, the postdoc will receive a research budget and is encouraged to collaborate on projects of mutual interest with faculty in all faculty groups at the Booth School as well as units at the University of Chicago. The only other responsibilities of this postdoc will be to serve as the coordinator of the center's brownbag series, and assist with other center programs and events as needed.

Position 2: This position is designed to support a talented behavioral scientist in generating significant research contributions to behavioral science disciplines (e.g., psychology, economics). To this end, the postdoc will receive a research budget to facilitate the conduct of research both independently and in collaboration with CDR faculty, with particular encouragement to advance high-quality, cutting-edge field research. Accordingly, the successful candidate must demonstrate an outstanding capacity to generate original research questions and implement of studies to investigate those questions in both the laboratory and the field. Specific duties will include participating in study design, data acquisition and analysis, manuscript development, and presentation/publication of results. The position also entails management of outreach activities for CDRLabs, including oversight of participant recruiting, study solicitation, and communication with organization partners.

Depending on the candidate's qualifications and interests, both open positions may also offer teaching responsibilities.

Applicants should submit a curriculum vita, two letters of recommendation, and a cover letter describing their research interests, as well as the potential contribution of this position to the progress of their disciplinary training and academic career. Selection will be based largely on the applicant's ability to work collaboratively on research with one or more of the Center for Decision Research faculty members. Thus, the applicant should indicate one or two faculty members with whom they would be most interested in collaborating.

In order to receive full consideration, materials should be submitted electronically by Friday, January 20, 2017.

To apply to Position 1 (Howard and Nancy Marks postdoc), visit:
https://jobopportunities.uchicago.edu/
and "Search Postings" for Requisition Number: 101750

Letters of recommendation for Position 1 (Howard and Nancy Marks postdoc) should be submitted through the following website.

To apply to Position 2 (postdoc/CDRLabs manager), visit:
https://jobopportunities.uchicago.edu/
and "Search Postings" for Requisition Number: 101751

Letters of recommendation for Position 2 (postdoc/CDRLabs manager) should be submitted through the following website.

For questions about any of these positions, please email the Executive Director of the Center for Decision Research, Heather.Caruso at chicagobooth.edu

The Center for Decision Research at University of Chicago supports a group of researchers interested in the study of judgment and decision making, social psychology, marketing, and behavioral and experimental economics. Chicago Booth faculty affiliates include: Daniel Bartels, Christopher Bryan, Eugene Caruso, Nicholas Epley, Ayelet Fishbach, Reid Hastie, Christopher Hsee, Emma Levine, Ann McGill, Ed O'Brien, Devin Pope, Jane Risen, Anuj Shah, Abigail Sussman, Thomas Talhelm, Richard Thaler, Oleg Urminsky, Bernd Wittenbrink, and George Wu). The group runs weekly workshop and brownbag seminars. More information on the group and our activities is available at http://www.chicagocdr.org. There are also numerous workshops, brownbags, and seminars in economics and finance at Booth and elsewhere on campus.

The University of Chicago is an Affirmative Action / Equal Opportunity Employer.

Please see below two job advertisements: Lecturer and a Senior Lecturer Positions in Social or Health Psychology, University of Essex, Department of Psychology. Deadline: 1/8/2017

The Department of Psychology at the University of Essex seeks to recruit a Lecturer and a Senior Lecturer. JDM researchers are encouraged to apply.

Apply for the lectureship

Apply for the senior lectureship

The Department is situated on the Colchester, United Kingdom campus in modern, purpose-built accommodation. It has rapidly expanded since being founded in 1991 to become a leading centre for research and education in Psychology in the UK. According to the

recent UK Research Excellence Framework 2014 exercise, the Department of Psychology was ranked 13th in the UK for its research, with 90% of its research rated as world-leading or internationally excellent.

The University is consistently ranked in the Top 10 in England for student satisfaction in the National Student Survey. We are responsible for around 600 undergraduates and over 100 postgraduate students and all our undergraduate courses and our MSc Psychology conversion course are accredited by the British Psychological Society.

A PhD in Psychology is essential for these roles, as well as a well established research agenda and clear plans for research grant capture.

Research interests in the Social and Health group broadly include: social psychology of justice, sexual behaviours, self-regulation in health, social interactions, judgment and decision-making, risk taking, prosocial and pro-ecological behaviours, subjective well-being, acculturation, the psychology of liberty, and existential psychology.

The University of Essex is a member of the ESRC-funded SeNSS Doctoral Training Partnership and the BBSRC/ESRC Social-Biological Centre for Doctoral Training. The university already holds a bronze award from the Athena SWAN Charter Scheme (and a Departmental Bronze Award application is under review). Both the Department and the University are committed to providing a supportive and inclusive working environment. At the University of Essex internationalism is central to who we are and what we do.

Contact (m.juanchich at essex.ac.uk) if you wish more information.

A PhD position is currently advertised in Erik Hoelzl's team. The topical focus is on economic psychology (e.g., consumer behavior, credit use, or money management). Deadline for applications is January 14, 2017. Details are provided at this link. I would be very grateful if you could forward this information to potential candidates.

Up to 3 Post-doctoral positions in: Computational economics / Behavioural sciences / Networks / Decision theory applied to climate change.

Starting early 2017 up to 3 posts are available to advance the understanding of the socio-economics of climate change using innovative research methods from computational, behavioural and complexity sciences.

The selected applicants may join the research teams led by Prof. Valentina Bosetti and Prof. Massimo Tavoni, at Bocconi University (Department of Economics) and Politecnico di Milano (Department of Management and Economics), respectively.

These projects are funded by two independent grants awarded by the European Research Council (ERC), but share the common aim of advancing the understanding of individuals and groups behaviours in energy and environmental decisions, as well as developing a new class of integrated assessment models. The two Principal Investigators are keen on building on the momentum offered by these two large grants to develop the two interacting research groups. General information about the two ERC projects can be found here and here .

Researchers will be recruited to work on one of the following topics:

1. Modeling (climate change) decision making under uncertainty

2. Integrating uncertainty, risk biases and perception issues in communicating (climate change) science

3. Social networks and complex dynamic systems

4. Experimental economics

5. Neuro-economics

The selected applicants are expected to begin their assignment in 2017 in Milan, Italy. Positions will last 2 years, with yearly evaluations. Gross salary is negotiable and competitive with the best research and academic institutions.

Requirements

The candidates should have a Phd (or be close to completion) in either computational economics/science, behavioral or neuro-economics, or complex systems/networks. Joint spouse applications are welcome (please signal this in the application).

How to apply

Applicants should send:

- Detailed curriculum
- Cover letter

Applications to topics (1) and (2) should be sent electronically to valentina.bosetti at unibocconi.it, while applications to (3) ,(4) and (5) should be sent to Massimo.tavoni at polimi.it. Two letters of recommendation will be required for shortlisted candidates.

The Max Planck Research Group iSearch (Information Search, Ecological and Active Learning Research with Children) at the Max Planck Institute for Human Development, Berlin, Germany, under the direction of Dr. Azzurra Ruggeri, seeks applicants for 1 Postdoctoral Researcher and 2 Predoctoral Researchers (PhD students) on Ecological Learning (m/f). All positions are for three years, and are available from March 2017 onwards, but a later start date is possible. The positions (m/f) will focus on studying, from a developmental perspective, the ecological and adaptive nature of information search and active learning.

Postdoctoral candidates (m/f) must have a PhD in Psychology, Computer Science, Cognitive Science or related disciplines, and should be interested in using behavioral, eye-tracking and/or computational methods to study information search and active learning across the lifespan. Expertise with any one of these methodologies is required; experience with computational modeling is preferred. There are no teaching obligations with this position.

Predoctoral candidates must hold (or expect by Spring 2017) a diploma/master degree in Psychology, Computer Science, Cognitive Science or related disciplines, and should be interested in using behavioral, eye-tracking and/or computational methods to study children's and adults' information search and active learning. Expertise with any one of these methodologies, and especially with computational modeling, is desirable but not required. In addition, the ability to work independently as well as a high proficiency of the English language is essential.

For further inquiries about the positions, please check the official calls published here or contact Dr. Azzurra Ruggeri (ruggeri at mpib-berlin.mpg.de). The Max Planck Institute for Human Development (http://www.mpib-berlin.mpg.de/) offers an excellent infrastructure including support staff and equipment for conducting experiments (e.g., behavioral laboratory, fMRI, EEG, Eye-tracking). It provides an international research environment, with English being the working language. The Max Planck Society is committed to increasing the number of individuals with disabilities in its workforce and therefore encourages applications from such qualified individuals. Furthermore, the Max Planck Society seeks to increase the number of women in those areas where they are underrepresented and therefore explicitly encourages women to apply.

Applicants should submit a cover letter describing research interests, curriculum vitae, a copy of relevant certificates, two (Postdoctoral candidates) or one (Predoctoral candidates) representative papers (published or working papers), and two letters of recommendation. Please send the materials as a single PDF file with your name as the file name to Sylvaine von Franqué (iSearch at mpib-berlin.mpg.de). Please have the recommendation letters sent separately to Ms. von Franqué. In correspondence, please use "Postdoctoral/Predoctoral Position on Ecological Learning" in the subject line.

Applications for the positions must be submitted by January 15th, 2017, to ensure consideration. However, review of applications will continue until the available position is filled.

Dr. Azzurra Ruggeri Max Planck Research Group Leader iSearch

Multiple Faculty of Marketing Positions

The University of California at Riverside is implementing a major expansion of our faculty (`clusterhiring.ucr.edu`) and investing in state-of-the-art research facilities to support their work. UCR's School of Business is leading searches to fill multiple positions, including endowed chairs, in each of the following areas of research and teaching expertise:

- Business Analytics (Advanced Assistant/Associate/Full Professor level

- Experimental Business Research (Advanced Assistant/Associate/Full Professor level

- Supply Chain Management (Associate and Full Professor level only)

Placement of successful candidates is expected to be in the Business School but may also involve appointments in Engineering, Economics, Statistics, and Psychology.

Faculty of Marketing with expertise in one or more of the above mentioned areas are encouraged to apply. We are pursuing candidates who have achieved scholarly distinction. Candidates must have a Ph.D. and have demonstrated a strong record of, and continuing potential for, quality research and teaching. A record of, orpotential for, academic program development in one of the above three areas is also desirable. Our clear priority is to hire at the senior (Full and Associate) Level; however, advanced junior candidates may also be considered. Screening ofcandidates will commence immediately and will continue until the positions arefilled. The positions begin on July 1, 2017.

The School currently has six endowed chair titles to be filled. These include three A. Gary Anderson Endowed Presidential Chairs in Business Administration, the A. Gary Anderson

Endowed Chair in Finance, the Logistics Team Presidential Chair in Supply Chain Management, and the Ely Callaway Chair in Social Responsibility. Highly qualified candidates will be considered for these chair titles.

Interested candidates should upload a cover letter, CV, evidence of research and teaching excellence, selected articles, and the names and contact information of three references to one of the links below. In addition, a statement that addresses past or planned contributions to our university?s mission of increasing access for and achievement by individuals from underrepresented groups is also required in the candidate package. We offer more information for our three specific areas of searches below:

Business Analytics

Successful candidates must have a proven record of research accomplishment and interest in Business Analytics preferably with strong methodological skills in areas that might include Statistics, Economics, Data Science, Machine Learning or related fields.

Inquiries may be made to Professor Bala Balachander at subramanian.balachander at ucr.edu

Associate and Full Candidates apply at the following link
https://aprecruit.ucr.edu/apply/JPF00648

Advanced Assistant Candidates apply at the following link
https://aprecruit.ucr.edu/apply/JPF00647

Experimental Business Research

Successful candidates should have a strong background in laboratory/field- based experimental methods to study an array of business and policy issues.

Inquiries may be made to Professor Thomas Kramer at thomas.kramer at ucr.edu

Associate and Full Candidates apply at the following link
https://aprecruit.ucr.edu/apply/JPF00650

Advanced Assistant Candidates apply at the following link
https://aprecruit.ucr.edu/apply/JPF00649

Supply Chain Management

Successful candidates will specialize in business research related to supply chain, and may have expertise in any of the following areas: operations management, transportation/logistics,

sourcing/contracting/procurement, inventory management, sustainability/socially responsible supply chains, stochastic systems, operations/finance or operations/marketing interface as well as operations research, algorithms for optimization, parallel processes and/or integrated assembly.

Inquiries may also be made to Professor Elodie Goodman at elodie.goodman at ucr.edu

Associate and Full Candidates apply at the following link
https://aprecruit.ucr.edu/apply/JPF00671

The School of Business Administration (http://soba.ucr.edu/) shares the mission of the University of California system to be known as a leading center of excellence for research and teaching. In the last three years, The School of Business Administration has been successful in hiring a significant number of new faculty who will enhance its research and teaching mission.

UCR is a world-class research university with an exceptionally diverse undergraduate student body. Its mission is explicitly linked to providing routes to educational success for underrepresented and first-generation college students. A commitment to this mission is a preferred qualification. The University of California is an Equal Opportunity Employer. All qualified applicants will receive consideration for employment without regard to race, color, religion, sex, sexual orientation, gender identity, national origin, age, disability, protected veteran status, or any other characteristic protected by law. In addition, advancement through the faculty ranks at the University of California is based on a series of structured, merit-based evaluations, occurring every 2-3 years, each of which includes substantial peer input.

The Center for Bioethics and Social Sciences in Medicine (CBSSM), a multidisciplinary research unit sponsored by the University of Michigan Medical School and the Ann Arbor Veterans Administration, has an active Post-Doctoral Research Fellowship program. Dr. Brian Zikmund-Fisher, Co-Director of CBSSM, serves as the Director of the CBSSM Post-Doctoral Research Fellowship Program.

Bioethics Post-Doctoral Research Fellow

Active projects in bioethics at CBSSM currently include the ethical, legal, and social implications of genomic medicine, informed consent and therapeutic misconception, surrogate decision-making, decision-making capacity for treatment and research, deliberative democratic methods in bioethics, resource allocation, and the sociology of medical ethics/bioethics,

among others. Candidates' area of focus must be in bioethics, although their backgrounds may be in social or natural sciences, humanities, medicine, or law.

Decision Sciences Post-Doctoral Research Fellow

This fellowship focuses on understanding and improving the health care communication and decisions made by both patients and providers. Past post-doctoral fellows have included scholars whose research in health care communication and decision-making has been approached using theories drawn from social cognition, motivation and emotion, risk communication, human factors, ethics, and economics. CBSSM has five broad programs that serve its research mission and fellows will usually focus on one of these areas. Please see this link to learn more.

- Program in Clinical and Research Ethics

- Program in Health Communication and Decision-Making

- Program in Medicine and Society

- Program in Health, Justice, and Community

- Program in Genomics, Health, and Society

Post-doctoral fellows are expected to collaborate on established projects and are encouraged to conduct independent research with an emphasis on study inception, manuscript writing, and applying for grants. CBSSM's resources and collaborative support enable the fellows to build their own research programs.

Salary is competitive and commensurate with experience and education. All requirements of the PhD or equivalent terminal degree must be completed before the post-doctoral research fellow appointment can begin. Candidates should submit a cover letter, including a detailed statement of research interests, a CV, and a writing sample by *January 13, 2017 (or as soon as possible thereafter)*. Application review will begin mid- to late-January. Semi-finalists will be asked to submit three letters of recommendation, so references should be alerted that letters may be required in mid-February 2017. All application materials should be submitted electronically through our online application.

4   Online Resources

SJDM Web site	www.sjdm.org
Judgment and Decision Making – The SJDM journal, entirely free and online	journal.sjdm.org
SJDM Newsletter – Current and archive copies of this newsletter	www.sjdm.org/newsletters
SJDM mailing list – List archives and information on joining and leaving the email list	SJDM mailing list
Decision Science News – Some of the content of this newsletter is released early in blog form here	www.decisionsciencenews.com
Decision Science News by email – One email per week, easy unsubscribe.	DSN by email