



# SOCIETY FOR JUDGMENT AND DECISION MAKING

## Newsletter

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The SJDM Newsletter, published electronically four times a year (with approximate publication dates of Vol 1 in March, Vol 2 in June, Vol 3 in October, and Vol in 4 December), welcomes short submissions and book reviews from individuals and groups. Essays should: have fewer than 400 words, use inline citations and no reference list, not include a bio (a URL or email is acceptable).

**Advertising Rates:** Advertising can be submitted to the editor. Inclusion of the ad and the space given to the ad is at the editor's discretion. The current charge is \$200 per page. Contact the editor for details.

**Address Corrections:** Please keep your mailing and/or email address current. Address changes or corrections should be sent Bud Fennema. Reports of problems in receiving or opening the pdf file should be sent to the editor.

**Society membership:** Requests for information concerning membership in the Society for Judgment and Decision Making should be sent to Bud Fennema.

## 1 Announcements

Jon Baron writes:

The latest issue of Judgment and Decision Making is available at <http://journal.sjdm.org>.

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Ido Erev (erev at techunix.technion.ac.il) writes:

I write to invite you to participate in a choice prediction competition that Eyal Ert, Ori Plonsky and I organize. The goal of this competition is to facilitate the derivation of models that can capture the classical choice anomalies (including Allais, St. Petersburg, and Ellsberg paradoxes, and loss aversion) and provide useful forecasts of decisions under risk and ambiguity (with and without feedback).

The rules of the competition are described [here](#). The submission deadline is May 17, 2015. The prize for the winners is an invitation to be a co-author of the paper that summarizes the competition (the first part can be downloaded from [this page](#)).

Here is a summary of the basic idea. We ran two experiments (replication and estimation studies, both are described in the site), and plan to run a third one (a target study) during March 2015. To participate in the competition you should email us (to eyal.ert at mail.huji.ac.il) a computer program that predicts the results of the target study.

The replication study replicated 14 well-known choice anomalies. The subjects faced each of 30 problems for 25 trials, received feedback after the 6th trial, and were paid for a randomly selected choice. The estimation study examined 60 problems randomly drawn from a space of problems from which the replication problems were derived. Our analysis of these 90 problems (see [here](#)) shows that the classical anomalies are robust, and that the popular descriptive models (e.g., prospect theory) cannot capture all the phenomena with one set of parameters. We present one model (a baseline model) that can capture all the results, and challenge you to propose a better model. The models will be compared based on their ability to predict the results of the new target experiment. You are

encouraged to use the results of the replication and estimation studies to calibrate your model. The winner will be the acceptable model (see criteria details in the site) that provides the most accurate predictions (lowest mean squared deviation between the predicted choice rates and the choice rates observed in the target study).

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Reifman, Alan (Alan.Reifman at ttu.edu) writes:

I am pleased to announce the posting of my [annual online compendium](#) of summer statistics and methodology workshops being held across the U.S. and internationally in the coming months (see link below). Please bring this to the attention of any colleagues and students you think may be interested. Also, if you know of programs that I have not listed, please let me know.

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Canan Ulu (Canan.Ulu at georgetown.edu) writes:

Call for papers: 2015 INFORMS Decision Analysis Society (DAS) Student Paper Award

Submission deadline: June 01, 2015

The Student Paper Award is given annually to the best decision analysis paper by a student author, as judged by a panel of the Decision Analysis Society of INFORMS. Students who did not complete their Ph.D. prior to May 1, 2014 are eligible for this year's competition.

The award is accompanied by a plaque and a \$500 honorarium. The award will be presented and the winner will also be invited to present his or her paper at the DAS Awards Session at the INFORMS Annual Meeting to be held in Philadelphia, Pennsylvania, November 1-4, 2015.

All students doing work in or related to decision analysis (e.g., decision methodologies, experimental studies, and applications) are encouraged to submit a paper. The majority of work, including writing, must be that of the student, though faculty members or other mentors can be co-authors if appropriate. The paper should be 30 pages or less (double spaced and 12 point font) and, in the standard format of Management Science or Operations Research.

If you are a faculty member who is supervising students, please inform them of this opportunity. If you are a student reading this, please encourage your classmates (and yourself) to submit a paper and to join the Decision Analysis Society (<http://www.informs.org/Community/DAS>). While we encourage all applicants to join DAS, it is not necessary for students to be members in order to be eligible for the competition.

To be considered for this year's competition, please email both committee co-chairs, at the address given below, by the deadline, June 01, 2015, with your final submission of: (i) An electronic version of your paper in PDF format, and (ii) A letter in PDF format from one faculty co-author (if any) articulating your role in writing this paper

Let us know if you have any questions.

2015 INFORMS Decision Analysis Society (DAS) Student Paper Award Co-Chairs

Robert Hammond, Email: rhammond at chevron.com; Canan Ulu, Email: Canan.Ulu at georgetown.edu

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Anthony Marley (ajmarley at uvic.ca) writes:

Special Issue of the Journal of Mathematical Psychology in Honor of R. Duncan Luce

The Journal of Mathematical Psychology will honor the legacy and contributions of R. Duncan Luce with a special issue. The Journal seeks submissions of manuscripts for peer review that present new research or perspective on the diverse topics of mathematical psychology that were influenced by Luce, including, but not limited to: theory and/or experiment on deterministic or probabilistic choice and utility; measurement; response time; psychophysics; and game theory. However, the primary criterion for publication in the special issue is exceptional scientific research conducted in the tradition of mathematical psychology established by Luce. This special issue will be co-edited by A. A. J. Marley, Clinton Davis-Stober, and Ragnar Steingrímsson. We plan for the special issue to include research articles and integrative retrospective and/or prospective articles. We invite potential contributors to discuss ideas or plans for submissions with the

guest editors. A formal expression of interest, including a tentative title and abstract, should be submitted to A. A. J. Marley (ajmarley at uvic.ca) on or before February 28, 2015; we strongly encourage early contact. The submission deadline is September 30, 2015.

#### Anticipated Timeline

January 15, 2015: Initial Call for Submissions

By February 28, 2015: Expression of Interest and Tentative Title and Abstract. Please submit as a file attachment (word or pdf).

March 15, 2015: Open for Initial Submissions

September 30, 2015: Deadline for Completed Submissions

We hope to have the special issue finalized by the beginning of 2016.

The guest co-editors for this special issue of the *Journal of Mathematical Psychology* are Tony Marley, Clinton Davis-Stober, and Ragnar Steingrímsson; appeals to editorial decisions will be handled by the Editor-in-Chief, Philip Smith. We would like this to be a community effort, so we will invite contributors to review at least one submission.

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Barbara Summers (B.A.Summers at lubs.leeds.ac.uk) writes:

I am pleased to announce that the call for papers for the de Finetti prize is now open. This prestigious award is one of the oldest given out by EADM. The prize includes a diploma and 750 EUR. In addition the SPUDM conference fee will be waived. The prize is for work done as a PhD student, even if the person has now graduated.

The rules are:

- The PhD student should be the sole or first author and the work should be mainly that of the student. If co-authored, the paper is accompanied by a statement from the co-author(s) to the effect that the student is credited as the primary source of ideas and the main author of this paper

- The paper should be unpublished at the moment of submission for the de Finetti competition
- The length of the paper is the size of a regular journal publication e.g., 25 pages/5000 words. A complete thesis will not be accepted
- Only one paper may be submitted
- Only PhD students who did not have their PhD at the time of the last SPUDM conference (August 2013) are eligible.

The papers will be evaluated by a committee appointed by the Board of EADM. The 2015 committee is comprised of Barbara Summers (chair), Dan R Schley (2013 winner), Tilmann Betsch, and Alan Sanfey. To be considered for this award, papers and statements should be submitted before 30 April 2015, to bs at lubs.leeds.ac.uk.

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Dan Goldstein (dan at dangoldstein.com) writes:

You can get [Decision Science News by email](#). You'll only get one email per week, so that's nice.

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David Budescu (budescu at fordham.edu) writes:

American Statistical Association (ASA) Comment on a Journal's Ban on Null Hypothesis Statistical Testing

An editorial published earlier this month in the journal *Basic and Applied Social Psychology* has raised concerns in the statistics community. The editorial declares that "the null hypothesis significance testing procedure (NHSTP) is invalid," and states that authors of papers submitted to the journal, will—prior to publication—"have to remove all vestiges of the NHSTP (p-values, t-values, F-values, statements about 'significant' differences or lack thereof, and so on)." Bayesian alternatives will be considered on a case-by-case basis and "are neither required nor banned" from the journal.

The statistical community is aware of problems associated with the use and interpretation of inferential methods, and appreciates the concerns that the journal

has about misuse of such methods in scientific research. However, the journal proposes to fall back entirely on descriptive statistics and use “larger sample sizes than is typical in much psychology research.” We believe this policy may have its own negative consequences and thus the proper use of inferential methods needs to be analyzed and debated in the larger research community.

A group of more than two-dozen distinguished statistical professionals is developing an ASA statement on p-values and inference that highlights the issues and competing viewpoints. The ASA encourages the editors of this journal and others who might share their concerns to consider what is offered in the ASA statement to appear later this year and not discard the proper and appropriate use of statistical inference.



## 2 Conferences

The Behavioral Science and Policy Association (BSPA) will have an Inaugural Conference on June 18, 2015 in New York, NY. For more details, visit [this page](#).

BSPA is a new organization whose mission is to intensify the dialogue between behavioral scientists and policy makers and promote the application of rigorous behavioral science research to public and private sector policy and practice. BSPA's Inaugural conference will feature a conversation between Dick Thaler (The University of Chicago) and David Brooks (The New York Times), as well as keynotes from Cass Sunstein (Harvard University), Sendhil Mullainathan (Harvard University), Chip Heath (Stanford University), Kevin Volpp (The University of Pennsylvania), Elke Weber (Columbia University), Ron Haskins (The Brookings Institution), Dean Karlan (Yale University), Max Bazerman (Harvard University) and Adam Grant (The University of Pennsylvania). Plenary panelists will include David Gergen (Harvard University and CNN), Maya Shankar (Director of the White House Social and Behavioral Sciences Team), and Josh Wright (Executive Director of ideas42). The conference will also include receptions and an opportunity to help shape the agenda of BSPA.

The meeting will feature competitive presentation sessions covering six of the most important areas where we believe behavioral scientists should be influencing policy: (1) Health, (2) Energy and the Environment, (3) Education and Culture, (4) Financial Decision Making, (5) Justice and Ethics, and (6) Management, Technology and Innovation

Conference Organizers: Craig Fox (UCLA), Katherine Milkman (Wharton), and Sim Sitkin (Duke)

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Please consider submitting an abstract for a poster, presentation, or organized symposium to the 27th Human Behavior and Evolution Society (HBES) Conference. HBES is the premier international organization for the study of evolution and human behavior. The membership includes researchers from a range of disciplines in the social, behavioral, and biological sciences. HBES publishes the journal *Evolution and Human Behavior* and holds an annual conference.

The 2015 conference will be held on the University of Missouri campus in Columbia, Missouri, from May 27-30. On the conference website, you can submit an abstract for a presentation; register for the conference; look at the conference program; get information on travel, lodging,

and the city of Columbia; contact us with questions; and see responses to frequently asked questions (FAQ).

The keynote lecture will be given by Bernard Chapais, Professor of Anthropology, University of Montreal. The plenary speakers will be Gregory Clark, Professor of Economics, University of California, Davis; Lisa DeBruine, Reader in the Institute of Neuroscience and Psychology, University of Glasgow; Alison Gopnik, Professor of Psychology and Affiliate Professor of Philosophy, University of California, Berkeley; Raymond Hames, Professor of Anthropology, University of Nebraska; Chris Kuzawa, Professor of Anthropology, Northwestern University; Richard McElreath, Professor of Anthropology, University of California, Davis; and Daniel Nettle, Professor of Behavioural Science, Newcastle University. For information on the speakers, including their talk titles and abstracts, visit the conference website.

The deadline to submit an abstract is March 15, 2015. The early registration cost is \$225 for non-student members of the Society and free for student members. The deadline for early registration is April 10, 2015, after which the registration cost goes up. More information is available on the conference website <http://www.hbes2015.com>.

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Association for Consumer Research  
2015 North American Conference  
October 1 - 4, 2015  
New Orleans, LA

Conference Co-chairs:

- Kristin Diehl, University of Southern California
- Carolyn Yoon, University of Michigan

We invite you to attend the 2015 North American Conference of the Association for Consumer Research, to be held at the Hilton New Orleans Riverside, from Thursday, October 1 through Sunday, October 4. The conference theme is Advancing Connections. It is inspired by a desire to build better connections across different research paradigms and approaches and to facilitate connections among academics, practitioners, and public policy makers, as well as to consumers. In recent years, many members of the ACR community have expressed the desire for more research endeavors that take a broader perspective and have the potential to make greater impact on theory and practice. We hope and believe that when we individually and collectively reach across research silos and make meaningful connections

it promotes rigorous and relevant work that generates important insights about consumer behavior.

We hope that encouraging broad participation is facilitated by this year's conference location: New Orleans. New Orleans itself advances connections between a wide range of cuisines, musical styles (particularly as the birthplace of jazz), and historic celebrations—most importantly, of course, Mardi Gras. The Hilton Riverside has a prime downtown location and sits on the banks of the Mississippi River. It is steps from the streetcar lines and three blocks from the French Quarter. New Orleans is served by the Louis Armstrong New Orleans International Airport (MSY).

Full information available at <http://www.acrweb.org/acr/>

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SPUDM 25 will be held at the Corvinus University of Budapest from Sunday, the 16th till Thursday, the 20th of August 2015. The invited keynote speakers will be Barbara Mellers (University of Pennsylvania, USA), Nick Chater (Warwick Business School, UK), and Botond Koszegi (Central European University, Hungary). For further information and submission of abstracts, please, visit <http://spudm25.eu>.

We would like to thank you for your contribution, if you already submitted your abstract. As many of you have requested, the deadline will be extended, thus you still have time to submit your abstract for the next SPUDM Conference by 22 March 2015.

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The 53rd Edwards Bayesian Research Conference takes place the weekend of March 14th 2015. For more information see the [website](#).

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Behavioral Finance and Economics 2015  
September 16-18, 2015, Philadelphia, PA, USA  
Call for Papers, Seminars, and Participation

Awards for the Robert A. Olsen Best Doctoral Student Papers in Behavioral Finance & Economics. Upon request at the time of submission, dissertations and/or research papers submitted by doctoral students from across the world will be further reviewed by the Program Committee, and up to three (3) Best Papers will be selected for special recognition at our 2015 ABF&E Annual Meeting. Recognition includes receiving:

1. Academy's Award Certificate for the Robert A. Olsen Best Doctoral Student Paper in Behavioral Finance & Economics
2. A \$500 prize check, and
3. Consideration for publishing, upon the winners' written request, the selected papers in *The Journal of Behavioral Finance and Economics: JBF&E*

Submission of Papers, Abstracts, and Seminars for Presentation. To submit your completed paper, detailed abstract, or seminar proposal, simply click on the following URL and follow the related instructions. The submission fee is \$45 To submit, click [here](#).

Submission Deadline is April 24, 2015. Early Submission is Encouraged

Notifications of results will be emailed to all respondents generally in three (3) weeks from the date of submission.

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#### 2016 Invitational Choice Symposium – Lake Louise, Alberta

The 10th Triennial Invitational Choice Symposium will be held at Lake Louise, Alberta (in the heart of the Canadian Rockies) May 14-17, 2016. It will be hosted by the University of Alberta, and chaired by Gerald Häubl and Peter Popkowski Leszczyc.

The call for workshop proposals will be issued in May 2015, and the submission deadline will be September 15, 2015.

About the Choice Symposium: The purpose of the Triennial Invitational Choice Symposium is to provide a forum for in-depth interaction among the world's preeminent scholars (from various scientific disciplines) in the domains of human choice behavior and decision making. These domains are defined broadly. In particular, the Choice Symposium is designed to facilitate discourse that will lead to advances both in our theoretical/substantive understanding of how people make choices and in the methods for studying choice behavior. The Symposium entails a number of parallel workshops on specific, well-defined themes. Each of these workshops is (a) organized by two or three thought leaders on a theme that they propose and (b) attended by a total of 10-12 additional participants who are invited by the workshop organizers.

About the Venue: Lake Louise is located in Alberta's Banff National Park, a UNESCO World Heritage Site. The venue of the 2016 Choice Symposium is the Fairmont Chateau Lake Louise, an iconic lakefront hotel surrounded by spectacular mountains.

<http://www.choicesymposium.com> or choicesymposium at gmail.com

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It is our pleasure to invite you to the VII. Dubrovnik Conference on Cognitive Science (DUCOG), on Metacognition and Reasoning. The conference will take place on 21-23 May, 2015, in the Center for Advanced Studies of Dubrovnik, Croatia, located by the Adriatic sea at the foot of the old city of Dubrovnik (Croatia), a UNESCO world heritage site.

We're glad to announce our keynote speakers: Klaus Fiedler (Ruprecht-Karls-Universitaet Heidelberg), Asher Koriat (University of Haifa), Valerie Thompson (University of Saskatchewan), Maggie Toplak (York University), Joelle Proust (Jean Nicod Institute, CNRS, Paris), Nicholas Shea (King's College London).

The conference will cover all areas of Cognitive Science, with a particular focus on

- metacognition
- intuition and reflectivity
- reasoning
- decision making
- epistemic feelings
- metacognitive monitoring and control processes
- individual differences in metacognition
- heuristics and biases
- meta-memory

For further information feel free to contact ducog at cogsci.bme.hu.

Website: [http://www.cecog.eu/ducog/page\\_invitation.php](http://www.cecog.eu/ducog/page_invitation.php)

### **3 Jobs**

3-year scholarships for PhD students (1,300 EUR/month), starting in October 2015.

Graduate School of Decision Sciences, University of Konstanz

Application Deadline: April 15, 2015

The University of Konstanz, with its Institutional Strategy to promote Top-Level Research, has been receiving continuous funding since 2007 within the framework of the Excellence Initiative by the German Federal and State Governments. The Graduate School of Decision Sciences (GSDS) at the University of Konstanz is funded by the German Excellence Initiative. The GSDS is pleased to announce the availability of three-year scholarships for PhD students (EUR 1,300/month), starting in October 2015.

Applications are welcome from highly motivated graduates with an outstanding research-oriented Master's degree or equivalent, in a subject relevant to the GSDS research areas: Area A: Behavioural Decision Making Area B: Intertemporal Choice and Markets Area C: Political Decisions and Institutions Area D: Information Processing and Statistical Analysis.

Applicants with a Master's degree in the social sciences (e.g. in economics, political science, psychology or sociology) or in a quantitative subject (e.g. in computer science, mathematics or statistics) will be considered for admission. Master's graduates with related degrees and final-year Master's students are welcome to apply. The GSDS PhD Program is designed for candidates with exceptional intellectual abilities and a strong desire to pursue academic research.

The central focus of GSDS is decision making as the cornerstone of the social sciences. To understand how decisions arise at the individual level and their impact on collective processes is a key factor for understanding human behavior and its consequences for society as a whole. With its interdisciplinary orientation, the GSDS aims to acquire a comprehensive understanding of human decision making, along with its economic and political consequences.

The innovative GSDS training program and its open and communicative academic environment provide the ideal conditions for guiding PhD students towards scientific excellence. Our PhD students benefit from our connections to a wide variety of national and international

network partners. They also receive targeted career preparation to facilitate their entry into academic positions at leading international universities and research institutions.

Application deadline for admission in October 2015: 15th April 2015.

For further information on how to apply for the GSDS PhD Program, please visit <http://www.gsds.uni-konstanz.de/how-to-apply/>our website.

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Riot Games, who makes the most popular personal computer game in the world (League of Legends) is hiring a [data scientist](#). JDMers are encouraged to apply.

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Up to 4 Post-doctoral positions in computational economics / behavioral sciences / networks / decision theory

Up to 4 posts are available to advance the understanding of the socio-economics of climate change using innovative research methods from computational, behavioural and complexity sciences. The selected applicants will join new research teams led by Prof. Valentina Bosetti and Prof. Massimo Tavoni, at Bocconi University (Department of Economics) and Politecnico di Milano (Department of Management and Economics), respectively.

These projects are funded by two independent grants awarded by the European Research Council (ERC), but share the common aim of advancing the understanding of individual and group behaviour in climate change mitigation, as well as developing a new class of integrated assessment models. The two Principal Investigators are keen on building on the momentum offered by these two large grants to create a new and stimulating research group. General information about the two ERC projects can be found [here](#) and [here](#).

Researchers will be recruited to work on one of the following topics:

1. Modeling climate change decision making under uncertainty
2. Integrating uncertainty, risk biases and perception issues into climate change policy assessment
3. Social networks and complex dynamic systems
4. Behavioral climate economics

The selected applicants are expected to begin their assignment in Summer-Fall 2015 in Milan, Italy. Positions will last between 2 and 4 years, with yearly evaluations. Gross salary is negotiable and competitive with other research and academic institutions.

Requirements. The candidates should have a Phd (or be close to completion) in either computational economics/science, behavioural economics, or complex systems/networks. More senior (e.g. assistant professor) or junior (e.g. Phd student) candidates can be considered for positions (3) and (4). Joint spouse applications are welcome (please specify).

How to apply. Applicants should send: Detailed curriculum, Cover letter. Applications to positions (1) and (2) should be sent electronically to [valentina.bosetti@unibocconi.it](mailto:valentina.bosetti@unibocconi.it), while applications to (3) and (4) should be sent to [Massimo.tavoni@polimi.it](mailto:Massimo.tavoni@polimi.it). Two letters of recommendation will be required for shortlisted candidates.

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The Center for Decision Research (CDR) at The University of Chicago Booth School of Business is seeking to hire a new postdoctoral researcher to conduct research in behavioral science. This position is for a period of one year (with the expectation of renewal for a second year) with a starting date of July 2015.

This position is designed to support a talented behavioral scientist in generating significant research contributions to relevant disciplines (e.g., psychology, economics). The primary goal for the person who fills this position will be to conduct this research both independently and in collaboration with CDR faculty. This postdoc will also serve as the manager of the CDR's on-campus data collection facility (the Decision Research Laboratory), and will help to coordinate research projects for the center's researchers. Depending on the candidate's qualifications and interests, the position may also offer teaching responsibilities. To support this position, the CDR will provide the successful candidate with a research budget.

We are seeking candidates who have recently earned their Ph.D. in a behavioral science discipline (or are expecting their degree in 2015), and who have developed very strong organizational and administrative skills. Close familiarity with methods of experimentation is vital. In particular, experience in conducting computer, web-based, and interpersonal interaction-based experiments is desirable.

Applicants should submit a curriculum vita, two letters of recommendation (via the appropriate link below), and a cover letter describing their research interests, and detailing their thoughts regarding the potential contribution of this position to the progress of their



disciplinary training and academic career. Selection will be based largely on the applicant's ability to work collaboratively on research with one or more of the Center for Decision Research faculty members. Thus, the applicant should indicate one or two faculty members with whom they would be most interested in collaborating.

In order to receive full consideration, materials should be submitted electronically by March 31, 2015

To apply to, visit: [this link](#) and Search Postings for Requisition Number: 097984

Letters of recommendation should be submitted through the following [website](#)

For questions about any of these positions, please email Heather.Caruso at [chicagobooth.edu](mailto:chicagobooth.edu)

The Center for Decision Research at University of Chicago includes a group of researchers interested in the study of judgment and decision making, social psychology, marketing, and behavioral and experimental economics (Daniel Bartels, Eugene Caruso, Nicholas Epley, Ayelet Fishbach, Reid Hastie, Christopher Hsee, Ann McGill, Ed O'Brien, Devin Pope, Jane Risen, Anuj Shah, Abigail Sussman, Richard Thaler, Oleg Urminsky, Bernd Wittenbrink, and George Wu). The group runs weekly workshop and brownbag seminars. More information on the group and our activities is available at <http://www.chicagocdr.org>

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The Department of Management and Organizations at the University of Arizona, Eller College of Management, invites applications from qualified candidates for a full-time, tenure-track position at the rank of Assistant or Associate Professor to begin in August of 2015. This position is open to candidates with either micro and/or macro research and teaching interests (e.g., Human Resource Management, Judgment and Decision Making, Negotiations, Organizational Behavior, Organizational Theory, Strategy), and a Ph.D. in the field of Management or a related area (e.g., Psychology, Sociology, Economics) is required.

The Department of Management and Organizations is ranked among the top 25 management departments nationwide in research productivity and is recognized as a hub of world-class research. The 13 tenure-track faculty members are known for their expertise and innovative thinking in the areas of judgment and decision-making, organizational behavior, organizational theory, and strategy. Tenure-track faculty members include Lehman Benson, Joe Broschak, Terry Connolly, Aleks Ellis, Stephen Gilliland, Barry Goldman, Songcui Hu, Tamar Kugler, Elizabeth McClean, Lisa Ordnez, Nathan Podsakoff, Oliver Schilke, and Jerel

Slaughter (Department Head). The department is home to the Center for Leadership Ethics. To learn more about the department, please visit our [website](#).

#### APPLICATION PROCEDURE and DEADLINES

Applicants must apply online at <https://www.uacareertrack.com>. Job# 57646

Applicants should complete an online application profile and upload the following application materials to be considered for the position: (1) A letter of interest (2) Statements regarding research and teaching (3) Curriculum vita

The following application materials should be uploaded with the application, or if necessary emailed or mailed to the address listed in the online job posting: (4) Three letters of recommendation (5) Up to three representative research articles or working papers (6) Documentation of teaching effectiveness

Review of application materials will begin on March 1st, 2015 and continue until the position is filled.

For general questions about this position, please contact the chair of the search committee; Associate Professor Nathan Podsakoff ([podsakof at email.arizona.edu](mailto:podsakof@email.arizona.edu)). If you have questions about the application procedures, please contact Lauren Taylor at (520) 621-7463 or [laurentaylor at email.arizona.edu](mailto:laurentaylor@email.arizona.edu) or the University of Arizona's Human Resources Department at (520) 621-3662, option 3.

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The Harris School of Public Policy at the University of Chicago seeks to hire a post-doctoral scholar at the Behavioral Insights and Parenting Lab under the sponsorship of Professors Ariel Kalil and Susan Mayer. The BIP Lab is made up of faculty, post-docs and graduate students at Chicago Harris, joined by colleagues and students from around the University of Chicago and other institutions who are interested in understanding how insights from behavioral science can be used to influence family decision making. Applicants should hold a Ph.D. degree in social psychology, cognitive science, behavioral science, or related fields.

The BIP Lab is primarily a research lab with several active funded research projects. At any one time the lab has up to 30 students working on various projects. The Lab also sponsors a weekly workshop for Ph.D. students and post-doctoral scholars interested in the topics relevant to the Lab's mission. The BIP Lab is housed within the Center for Human Potential and Public Policy that also sponsors a weekly workshop and other activities. The postdoctoral scholar would be an active participant in these workshops and the other

activities of the BIP Lab and CHPPP. The scholar would be expected to collaborate on research projects at the Lab but would also have protected time to work on his or her own individual research.

The basic terms of the appointment are as follows: Salary: \$70,000; Research account: \$5,000; Teaching: 2 quarter-length courses in negotiations, executive decision making, or related topics; Term length: one year, renewable for a second conditional on research progress, eligibility, and funding availability.

Interested candidates should send a CV and research statement, and arrange to have letters of recommendation sent to Ariel Kalil at akalil at uchicago.edu

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Columbia Business School Center for Decision Sciences

Research Staff Assistant, Grade R4

1 year full-time position (35 hours a week)

Reporting to the Principal Investigators Professor Elke Weber and Professor Eric Johnson, directors of the Center for Decision Sciences, the Research Staff Assistant will work with CDS faculty and scholars on research projects.

Responsibilities include:

1. Design web-based surveys including programming, developing, testing and implementation of online studies.
2. Collecting, cleaning, coding, and analyzing data, as well as writing up results
3. IRB creation, approvals, and renewals
4. Perform literature reviews and compile citations
5. Coordinate lab meeting schedules and arrange space and other resources
6. Maintain online participant database and CDS website
7. Train and coordinate research assistants
8. Other administrative tasks as assigned (i.e. participant payments and reimbursements)

Education: Bachelor degree (B.A. or B.S.) Master's preferred in Psychology or related field, with research experience.

Minimum Requirements: Applicants must attach a resume listing educational accomplishments, coursework, and work experience as well as contact information for 3 academic and/or work references. The candidate must possess managerial and organizational skills and the

ability to manage several concurrent tasks. Computer skills such as MS Office (Word, Excel, Power Point), and at least one statistical programming language (R preferred) . Willingness to learn basic web programming (php, MySQL, JavaScript).

Preferred Qualifications: Knowledge of online databases: JSTOR, PsycInfo, PsycArticles, EBSCO, Web of Science, and presentation skills (outreach) are helpful. Familiarity with process tracing and big data a plus. Knowledge of linear models, analysis of variance, and data visualization a big plus.

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The Warwick Psychology Department is seeking a assistant / associate professor to join the Behavioural Science Group and work as part of the University-wide Behavioural Science GRP.

The Behavioural Science Group in the [Psychology Department](#)

Behavioural Science [across Warwick](#)

Our MSc in [Behavioural and Economic Science](#)

The job [announcement](#)

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Postdoctoral Research Position in Neuroeconomics/Decision Neuroscience

The Ohio State University, Columbus, OH

Job description: Applications are invited for a postdoctoral position in the Krajbich Neuroeconomics Laboratory. Our research group combines approaches from economics, psychology, and neuroscience to study decision making.

Our lab is located in the Department of Psychology and the Department of Economics at The Ohio State University in Columbus, Ohio. On-site facilities include research-dedicated Siemens 3T fMRI scanner and EEG lab (both with EyeLink 1000 eye-trackers), an additional EyeLink 1000+ eye-tracker, TMS, and a 30-person behavioral testing lab. For more information about the lab, see our [website](#).

Requirements: Candidates must have (or be nearing completion of) a PhD in neuroscience, psychology, economics, or a related discipline. Candidates must also have programming experience (e.g. R, Matlab, Python). The ideal candidate would additionally have experience with human neuroimaging (EEG, fMRI), eye-tracking, brain stimulation (tDCS, TMS),

and/or computational modeling. Multi-disciplinary background and interests would also be helpful.

Applying: The position is expected to last two years with the possibility of renewal for a third year. Start date is flexible. Salary will be commensurate with qualifications and experience. For full consideration, interested applicants should, by March 31, submit their CV, statement of research interests, and contact information for two references at:

<https://www.jobsatosu.com/postings/61193>

For any questions, please contact Ian Krajbich at [krajbich.1@osu.edu](mailto:krajbich.1@osu.edu).

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Two fully funded PhD studentships at the University of Exeter Business School.

One studentship is themed Impact-Based Weather Warnings and the Understanding of risk, and the other is themed The behavioral economics of <http://www.exeter.ac.uk/studying/funding/award/?id=1695> tax avoidance.

Both scholarships will give out an annual stipend of 13,863 GBP (approximately 18,000 Euros or 21,000 USD) for up to four years.

We are looking for talented students who hold a quality undergraduate or post-graduate degree with a background in economics or behavioral sciences. We would be grateful if you could forward this to anyone you know may be interested. For further details, please see the information on the links. The deadline for applications is the 12th of February 2015.

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Recruitment is now underway for a postdoctoral position in the psychology department at Yale, to begin between July 1 2015 and Jan 1 2016. The fellow will design and run research studies, analyze data, prepare publications, and be a core member of the department's intellectual community. The position will be jointly housed in the Human Cooperation Lab (PI: David Rand) and the Social Cognitive Development Lab (PI: Yarrow Dunham), with additional support from Eric Mandelbaum, a philosopher at Baruch College, and Katherine McAuliffe, a developmental and comparative psychologist at Boston College.

Competitive applicants will be creative, independent, articulate and deeply engaged in one or more of the following topics: cooperation; cross-cultural psychology; dual process models of social and/or moral reasoning; intergroup cognition. We will consider applicants with primary expertise in social or developmental psychology, behavioral economics, judgment

and decision making, cognitive anthropology, and other allied fields. In addition to a project on the development of cooperative tendencies in a cross-cultural context, the position will include substantial freedom to develop and lead research projects based on the researcher's own ideas and interests. Funds to support research will be available, and the Yale community affords rich opportunities for collaboration within and across departments.

Individuals with a Ph.D., or those expecting to complete their Ph.D. in Spring 2015, are encouraged to apply. Applications will be reviewed on a rolling basis, but full consideration will be given to all applicants who apply by March 31st. Please send CV, statement of interest (two pages max), 2 reprints/preprints, and at least 3 references to: Antonio Arechar, HCL Lab Manger, aa.arechar at gmail.com.

Salary will be based on the NIH postdoctoral rates and the start date is negotiable. Women, LGBTQ and under-represented minority applicants are encouraged to apply. Yale University is An Equal Opportunity/Affirmative Action Employer.

More information about the PIs and labs associated with this project can be found at:

<http://davidrand-cooperation.com/>

<http://scdlab.yale.edu>

<http://www.ericmandelbaum.com/>

<http://scdlab.yale.edu/open-positions-contd>

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Postdoctoral position at the University of Sydney (in Australia).

The project funding the position concerns relating human learning in typical cognitive lab-based tasks to learning from innovative educational technologies used in real classrooms. The ad says the position is for 2-years, but there will most likely be funding for 3.

[More information.](#)

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The In-Mind Foundation is soliciting nominations for the editorship of its magazine. In-Mind Magazine is the leading journal to communicate social psychology to lay audiences. Now, we are proud to announce that In-Mind will be expanding its scope to include all psychological sub-disciplines (including developmental, cognitive, clinical, biopsychology, etc.). We are seeking 4 associate editors, each for a 2-3 year term, starting June, 2015. Please send a curriculum vita and a cover letter (including your preferred period) detailing your

interests and insights for the magazine to the Chief Editor, Dylan Selterman d.selterman at in-mind.org by 15th April 2015.

Description of the Magazine: In-Mind Magazine is a leading international magazine for communicating psychology to a general audience. We publish research review articles intended for a broad audience. Working with In-Mind means you will be cooperating with scholars from all over the world. For more, see our [website](#)

Job Summary: Associate Editors will oversee and edit peer-reviewed manuscripts; they will be responsible for incorporating reviewer comments, questions, and changes into manuscripts. The associate editor will also be corresponding with authors to resolve queries and check the manuscript for accuracy and quality. Additional smaller duties related to the overall goal of the magazine may be requested from time-to-time. Please take note that all our positions are voluntary.

Minimum Skills and Requirements: Candidates for the position must be scholars with an outstanding motivation to communicate important ideas from our field to a lay audience. They must also possess strong administrative skills pertinent to the management of top-tier academic publication processes, and should be willing to contribute to the acquisition of manuscripts for our journal.

- Third-Year Graduate student (or higher) in Psychology
- Excellent written and verbal communication skills
- Work effectively toward common goals as a team member
- Identify potential problems and opportunities
- Listen to readers' feedback and communicate their issues, needs, and interests to the Editor-in-Chief Dylan Selterman.

Please send a curriculum vita and a cover letter detailing your interests and insights for the magazine to the Chief Editor, Dylan Selterman d.selterman at in-mind.org by 15th April 2015.

## 4 Online Resources

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<b>SJDM Web site</b>	<a href="http://www.sjdm.org">www.sjdm.org</a>
<b>Judgment and Decision Making</b> – The SJDM journal, entirely free and online	<a href="http://journal.sjdm.org">journal.sjdm.org</a>
<b>SJDM Newsletter</b> – Current and archive copies of this newsletter	<a href="http://www.sjdm.org/newsletters">www.sjdm.org/newsletters</a>
<b>SJDM mailing list</b> – List archives and information on joining and leaving the email list	<a href="#">SJDM mailing list</a>
<b>Decision Science News</b> – Some of the content of this newsletter is released early in blog form here	<a href="http://www.decisionsciencenews.com">www.decisionsciencenews.com</a>
<b>Decision Science News by email</b> – One email per week	<a href="#">DSN by email</a>

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