Newsletter

Volume 34, Number 4, December 2015

Contents

2015–2016 Executive Board

The SJDM Newsletter, published electronically four times a year (with approximate publication dates of Vol 1 in March, Vol 2 in June, Vol 3 in October, and Vol in 4 December), welcomes short submissions and book reviews from individuals and groups. Essays should: have fewer than 400 words, use inline citations and no reference list, not include a bio (a URL or email is acceptable).

Advertising Rates: Advertising can be submitted to the editor. Inclusion of the ad and the space given to the ad is at the editor's discretion. The current charge is $200 per page. Contact the editor for details.

Address Corrections: Please keep your mailing and/or email address current. Address changes or corrections should be sent Bud Fennema. Reports of problems in receiving or opening the pdf file should be sent to the editor.

Society membership: Requests for information concerning membership in the Society for Judgment and Decision Making should be sent to Bud Fennema.

1 Announcements

Jon Baron (baron at psych.upenn.edu) writes:

> The current issue of the Society's journal *Judgment and Decision Making* is available at http://journal.sjdm.org

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Asa Palley (asa.palley at duke.edu) writes:

> Version 2.2 of RegressIt, a free Excel add-in for linear regression and multivariate data analysis, has just been released at http://regressit.com. Its graphical output for regression is designed to be superior to what is provided by commonly used statistics packages and programming languages (and vastly superior to Excel's analysis toolpack), and it includes a number of unique features that help to teach and support best practices of data analysis. It's also fun to use. Regression output worksheets include many live formulas as well as interactive presentation-quality tables and charts. If you are a PC user who applies or teaches linear regression or descriptive data analysis to any extent, RegressIt will probably make a good companion, if not substitute, for some of the software you are currently using. Take it for a tour–it's offered for free as a public service–and please share the link with your own colleagues or students if you enjoy it.

Seth Goldstein (seth.goldstein at iarpa.gov) writes:

> Please forward this announcement to any colleagues with research interests in forecasting, human judgment, crowdsourcing, or human/machine interaction/collaboration.

> IARPA has just announced a Proposers' Day for the Hybrid Forecasting Competition (HFC) program, to be held February 3, 2016 in the Washington DC area.

> Details are attached in PDF or available at the URLs below.

> http://www.iarpa.gov/index.php/research-programs/hfc link 2

Ellen Peters (peters.498 at osu.edu) writes:

Decision Research created a web page for Paul's Tribute which allows viewers to download the PowerPoint slides and links to the video.

Here is the link:
http://www.decisionresearch.org/sjdm-tribute-for-paul-slovic/

Happy holidays to all! Best, Ellen

Andreas Gloeckner (andreas.gloeckner at fernuni-hagen.de) writes:

On behalf of the editors-in-chief of the Journal of Economic Psychology I forward you below an invitation to submit proposal for a special issue in the journal, which might be an interesting outlet to comprehensively cover research topics in the field of judgment and decision making.

Call for Proposals The Journal of Economic Psychology invites proposals for a Special Issue of the journal, published in 2017. Special issues of the journal comprehensively cover topics that are currently of particular relevance in the field of economic psychology, and/or that are insufficiently understood yet (the general scope of the journal can be found at: this link).

The proposals should contain a brief outline of the chosen topic (maximum one page) together with a list of potential authors who might be interested in contributing to the special issue, and short curricula vitae of the guest editors (maximum one page per guest editor) - all in one pdf file.

Proposals (or potential questions) should be submitted via e-mail to joep at econ.lmu.de

Deadline for submissions is December 20, 2015. Decision of acceptance of proposals will be made by the editors of the Journal of Economic Psychology in January 2016.

Martin Kocher & Stefan Schulz-Hardt Co-Editors-in-Chief

Mirta Galesic (galesic at santafe.edu) writes:

The Santa Fe Institute is organizing the Complex System Summer School (June 12-July 8, 2016) and the Graduate Workshop in Computational Social Science Modeling and Complexity (June 26-July 8, 2016).

The Complex Systems Summer School offers an intensive four week introduction to complex behavior in mathematical, physical, living, and social systems for graduate students and postdoctoral fellows. The school is for participants who seek background and hands-on experience to help them prepare to conduct inter-disciplinary research in areas related to complex systems. The program consists of an intensive series of lectures, laboratories, and discussion sessions focusing on foundational ideas, tools, and current topics in complex systems research. In addition, participants will formulate and carry out team projects related to topics covered in the program. The application deadline is January 23, 2016. For more information and to apply, visit: this link.

The 22nd annual Graduate Workshop in Computational Social Science Modeling and Complexity will bring together a group of advanced graduate students and a small faculty for an intensive two week study of computational social science modeling and complexity. The workshop will consist of lectures by faculty, special topic seminars by members of the Santa Fe Institute, and presentations of work in progress by graduate student participants. The primary goal of the summer workshop is to assist graduate students pursuing research agendas which includes a computational modeling component. A significant portion of the workshop will be devoted to analyzing and improving research being conducted by the graduate student participants. The application deadline is February 14, 2016. For more information and to apply, visit: this link.

Howard Rudnick (hrudnick at tobinproject.org) writes:

The Tobin Project http://www.tobinproject.org/ is accepting applications to present innovative, early-stage research at a conference exploring the effects of economic inequality on individual behavior and decision making. Successful applicants will have the opportunity to present the results of their pilot studies and test their research designs with leading scholars (including Michael Norton, Marianne Bertrand, and Wendy Berry Mendes, among others) at the conference. The invitation-only conference will be held August 4-5, 2016 in greater Boston,

and will bring together scholars from across the social sciences to chart the future of a research initiative on Inequality and Decision Making, which has been described as ?the most promising direction in inequality research today.?

The deadline for submissions is January 11, 2016. Authors of winning submissions will have the opportunity to apply for funding to support their pilot research. Junior scholars (doctoral students through assistant professors) who are selected to present work at the conference will also be considered for up to $20,000 in awards for final papers following the conference.

Click here or visit `http://www.tobinproject.org/inequality2016` for additional information about the conference and application process. Do not hesitate to reach out to research at tobinproject.org with any questions.

Howie Rudnick
Assistant Director of Research
The Tobin Project
Phone: 617.547.2600

Ellen Peters (peters.498 at osu.edu) writes:

The SJDM Election results are in. It is my honor as current SJDM President to announce our next President-Elect and Executive Board member.

Please help me congratulate our new President Elect, Rick Larrick at Duke University, and new Executive Board member, Katy Milkman from the University of Pennsylvania.

Thanks to all who participated in the election. I'm looking forward to a great conference in Chicago!

Jonathan Baron (baron at psych.upenn.edu) writes:

I am looking for a part-time (remote) assistant to help with the production of Judgment and Decision Making (the journal). Necessary skills are knowledge of LaTeX and R.

Other kinds of knowledge that could be helpful are: basic functions of a linux server, Apache, other formats and ways of converting between them, the field of JDM, and English grammar and usage.

Pay level is negotiable. The budget is limited to $12,000 per year, but there may not be enough work to justify the full amount. The journal is published every two months, starting January, and most of the work will be in those months (often coinciding with university vacations).

Anyone interested should reply to me, with whatever information you think is relevant.

Kyung, Ellie (Ellie.Kyung at tuck.dartmouth.edu) writes:

All (women and men) are welcome to attend the annual Women in SJDM Luncheon from 12 pm - 1:30 pm on Sunday, November 22th in Continental A at the Hilton Hotel. The event will feature networking opportunities and a very special panel in celebration of more than a decade of Women in SJDM. Five former women SJDM presidents: Barbara Mellers (95-96), Elke Weber (97-98), Maya Bar-Hillel (04-05), Valerie Reyna (09-10), and Gretchen Chapman (13-14)?will discuss their perspectives on women in SJDM over time.

The event is free of charge, but space is limited. To sign-up for this luncheon, complete this short registration survey. We will keep a waiting list if necessary.

This event is free of charge thanks to generous donations from our 2015 sponsors (see below). When registering for the conference: `http://www.sjdm.org/join.html` you will notice an option to donate to the Women in SJDM event. We encourage you (especially faculty!) to consider a donation to the event fund. With all of our support, we can ensure that this event will continue to be an annual tradition.

This year's event is organized by Ellie Kyung, Kelly Goldsmith, and Sunita Sah.

Thank you to our generous 2015 sponsors! (Listed in alphabetical order by institution, as of 11/1/2015)

Department of Social & Decision Sciences — Carnegie Mellon University
Center for the Decision Sciences — Columbia Business School

Columbia Business School

Management and Organizations — Johnson Graduate School of Management, Cornell University

Tuck School of Business — Dartmouth College

Management and Organizations — Eller College of Management, University of Arizona

Negotiations, Organizations & Markets Unit — Harvard Business School

Centre for Decision Research — Leeds University Business School

Stern School of Business — New York University

Kellogg School of Management — Northwestern University

Behavioral Decision Making Initiative — Ohio State University

Department of Psychology — Rutgers University

Freeman School of Business — Tulane University

Behavioral Decision Making Research Group —UCLA Anderson School of Management

Rady School of Management — University of California, San Diego

Center for Decision Research — University of Chicago Booth School of Business

University of Miami School of Business

The Wharton School — University of Pennsylvania

Management and Organization — USC Marshall School of Business

Evans School of Public Policy and Governance — University of Washington

Owen Graduate School of Management — Vanderbilt University

Olin School of Business — Washington University

And our individual donors: Ann, Bostrom, Christina Boyce-Jacino, Eva Buechel, Gretchen Chapman, Rachel Cronson, Cindy Cryder, Kelly Goldsmith, Crystal Hall, Leslie John, Eric Johnson, Ellie Kyung, Lisa Ordonez, Sunita Sah, and Elke Weber

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Pachur, Thorsten (pachur at mpib-berlin.mpg.de) writes:

With the annual SJDM meeting in Chicago coming up soon, I'm hoping to get your help in supporting our student members. Specifically, I would like you to join to be a judge of the student poster competition this year. By helping to judge the student posters – which can be done completely independent from

the actual poster sessions – you are providing very valuable feedback to the students, and you are also helping to ease the judging load for all judges (usually around 5-8 posters). As a token of appreciation, the Society will buy you a drink at the evening poster session! Students are required to submit their posters electronically before the meeting in Chicago, which will allow judges to complete their evaluations any time during the week leading up to the meeting-for instance on a long, boring plane flight. In fact, judges need not even attend the conference, but can do their judging from the comfort of their own homes! I would appreciate if each one of you could seriously consider helping out! Each additional volunteer makes a big difference, and the more judges we have, the more representative the valuation of the poster quality will be. Also, it can actually be great fun hearing and reading about the younger generation's research. Please reply to me off-list (pachur at mpib-berlin.mpg.de) as soon as possible if you can contribute to this important service. Anyone at the postdoctoral or higher level can serve as a judge.

2   Conferences

As part of a special issue of The Journal of the Association for Consumer Research on the Habit-Driven Consumer, we are inviting research papers on the psychology of habits. Manuscript authors will present their work at a conference on Catalina Island, August 25-28, 2016. The conference will be held at the lovely WIES Conference Center of University of Southern California.

Housing, food, and conference fees will be waived for participants submitting a paper to be considered for the special issue of *JACR*. Applications must be submitted by Feb 1, 2016. For application information see this link.

Wendy Wood, USC, Aimee Drolet, UCLA, and Uri Gneezy, UCSD (special issue co-editors)

GIRLS16 at LUND Call for abstracts

Knowledge in a Digital World April 27-29, 2016 Department of Philosophy, University of Lund, Sweden

The 4th Lund Conference on Games, Interaction, Reasoning, Learning and Semantics (GIRLS16 at LUND) will take place at the University of Lund (Sweden) on *April 27-29, 2016*. The conference welcomes submissions from researchers in philosophy, cognitive science, economics, computer science, media science, and linguistics, using agent based models with bounded rationality, models of evolutionary dynamics, and other naturalistic approaches. The primary goal of the conference is to foster cooperation between these groups and help establish common interest in investigating the emergence of rational behavior in groups of less-than-ideally rational agents through learning and interaction.

An anonymous short abstract of 250-500 word* (exclusive bibliography), prepared for anonymous peer-review, to be submitted in *pdf* format through our EasyChair account https://easychair.org/conferences/?conf=girls16lund

by January 31, 2016. Authors will be notified of decision by February 29, 2016 at the latest.

For more details, visit the conference website: https://girls16blog.wordpress.com/

Contact email: girl.13.lund[at]gmail[dot]com

7th Thurgau Experimental Economics Meeting (theem)

Cognitive Processes of Economic Decisions

6th-8th April, 2016, in Kreuzlingen (CH)

Keynote speakers: Carlos Alos-Ferrer and Colin F. Camerer

How do we make decisions? Traditionally, economists have focused on "black box" models of decision-making, neglecting how people actually come to their decisions. This is gradually changing, not only because advanced psychological and neuroscientific methods allow for a better understanding of human decision-making, but also because economists have realized that such knowledge can inform economic theory.

This conference focuses on how cognitive processes relate to economic preferences such as risk, time, or social preferences. We invite contributions that make use of methods for tracing cognitive processes (e.g., response times, cognitive load, eye-tracking, or brain imaging) as well as studies that try to understand economic decision-making through the lens of cognitive models such as evidence-accumulation models or dual-process theories. We welcome experimental, theoretical and empirical research from economics, psychology, neuroscience and other related disciplines.

Submission of extended abstract on http://www.theem.ch: 24th January, 2016. Notification of acceptance: 8th February, 2016. Conference fee: CHF 200 (includes coffee breaks & conference dinner)

Please forward this call for papers to other researchers who might have an interest in the topic. You find more information onwww.theem.ch. For any further question please contact us viainfo at theem.ch.

Urs Fischbacher, Gerald Eisenkopf, Katrin Schmelz, Irenaeus Wolff

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Call for applicants: 2nd Conference for Early-Career Behavioral Economists

June 24th-25th in Bonn, Germany.

We would like to announce the 2nd Conference for Early-Career Behavioral Economists (ECBE), following on the success of ECBE 2015. The conference will be hosted and sponsored by the newly founded Behavior and Inequality Research Institute. The goal of this

conference is to allow researchers at the early stages of their career to present their work and receive feedback from peers and junior faculty members, who will serve as discussants.

Any interested early-career behavioral economist can apply. This includes graduate students, postdoctoral fellows, and Assistant Professors who received their Ph.D. after Spring 2011. We expect to select about 20 presenters and 20 discussants. The deadline for the application is January 29, 2016.

The 2016 edition will include an additional session that features work on socio-economic inequality and child development. We will consider all papers that contribute to these topics and encourage early-career researchers in these areas to submit a paper for this session.

The full call for papers is attached. For more information please visit: https://sites. google.com/site/ecbeconference/

For questions, please contact ecbe2016 at gmail.com

CALL FOR PAPERS: Interdisciplinary research symposium "Exploring Ignorance"
The acquisition, selection and processing of information
18-20 May 2016, Graduate School of Decision Sciences, University of Konstanz

OVERVIEW

While acquiring, selecting and processing information is central to virtually all decisions studied in Economics, Political Science, Sociology and Psychology, the systematic study of information in decision-making today remains largely isolated within these disciplines. The aim of the symposium is to bring together an interdisciplinary group of researchers to foster an exchange on the common insights and challenges regarding the role of information in decision-making processes. In particular, the symposium will highlight the individual and contextual determinants of different information processing strategies and research designs that allow identifying these in empirical applications.

The symposium is organized by the Graduate School of Decision Sciences (GSDS) at the University of Konstanz in collaboration with the Departments of Psychology, Economics, and Political Science and Public Administration.

BASIC INFORMATION
Location: Konstanz, Germany
Date: May 18 - 20, 2016

Submission deadline: January 28, 2016
Notification date: February 5, 2016

CONFERENCE FORMAT

Three keynote lectures will provide a review on the different theoretical and empirical approaches to information behavior in decision-making in each of the disciplines (psychology, economics and political sciences) as well as pathways to integrate these separated approaches more closely. In six focus sessions, invited speakers will present their current research regarding information acquisition, selection and processing in the different fields.

Moreover, the symposium will feature 20-minute presentations and poster sessions that are open for submissions. These sessions will offer the opportunity to gather feedback and discuss the research in an interdisciplinary setting.

CONFIRMED SPEAKERS

We are very proud to host as keynote speakers:

Prof. Gerd Gigerenzer (MPI Human Development, Berlin) Prof. Arthur Lupia (University of Michigan). Opening Session: Prof. Urs Fischbacher (University of Konstanz, Thurgau Institute of Economics). Focus Sessions: Prof. Alex Mintz (IDC Herzliya) Prof. Marco Steenbergen (University of Z?rich) Dr. Thorsten Pachur (MPI f. Human Development, Berlin) Dr. Susann Fiedler (MPI f. research on collective goods, Bonn).

submission URL

conference information

CALL FOR PAPERS: Fourth Annual Workshop on Crowdsourcing and Online Behavioral Experiments (COBE 2016), a workshop at WWW 2016, Montreal, Canada

OVERVIEW

The World Wide Web has resulted in new and unanticipated avenues for conducting large-scale behavioral experiments. Crowdsourcing sites like Amazon Mechanical Turk, Crowd-Flower, Upwork, TaskRabbit, among others, have given researchers access to a large participant pool that operates around the clock. As a result, behavioral researchers in academia have turned to crowdsourcing sites in large numbers. Moreover, websites like eBay, Yelp and Reddit have become places where researchers can conduct field experiments. Companies like

Microsoft, Facebook, Google and Yahoo! conduct hundreds of randomized experiments on a daily basis. We may be rapidly reaching a point where most behavioral experiments will be done online.

The main purpose of this workshop is to bring together researchers conducting behavioral experiments online to share new results, methods and best practices.

BASIC INFORMATION
Submission Deadline: December 22, 2015
Notification Date: February 2, 2016
Workshop Date: TBA but between April 11 and 13th, 2016
Cocktails: At the Bar
Location: Montreal, Canada. A workshop before the 25th International World Wide Web Conference: http://www2016.ca/ which takes place April 11-15, 2016.

TOPICS OF INTEREST
Topics of interest for the workshop include but are not limited to:
Crowdsourcing
Online behavioral experiments
Online field experiments
Online natural or quasi-experiments
Online surveys
Human Computation

PAPER SUBMISSION
Submit papers electronically by visiting

https://www.easychair.org/conferences/?conf=cobe2016

logging in or creating an account, and clicking New Submission at the top left. Submissions are non-archival, meaning contributors are free to publish their results subsequently in archival journals or conferences. There will be no published proceedings. Submissions should be up to two (2) pages of text, with an optional extra page for figures and references only. The submission deadline is December 22, 2015

ORGANIZING COMMITTEE
Siddharth Suri, Microsoft Research NYC
Winter A. Mason, Facebook

Daniel G. Goldstein, Microsoft Research NYC

PROGRAM COMMITTEE
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Georgios Zervas, Boston University School of Management
Peter Zubcsek, University of Florida Warrington College of Business

International Meeting of the Academy of Behavioral Finance & Economics
Venice, Italy; March 14-16, 2016.
Call for Papers
SUBMISSION DEADLINE: 11/15/2015.

http://aobf.org/

You are cordially invited to submit your work(s) for possible presentation at the upcoming Meeting of the Academy of Behavioral Finance & Economics in Venice, Italy, held on March 14-16, 2016 on the campus of Ca' Foscari University in Venice, Italy. Such conference meets at the same time and location as another behavioral-finance-focused conference (AEF-Europe) which is co-sponsored by the EU-based 20-Member University Association; HERMES.

TO SUBMIT YOUR WORK(S) SIMPLY CLICK ON THE FOLLOWING URL and follow the simple instructions. Submission fee is $45.00. Submission form

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Behavioral Decision Research in Management 2016 (#BDRM2016)
Rotman School of Management, University of Toronto
June 9-11, 2016

CONFERENCE CO-CHAIRS:
Sanford DeVoe, University of California, Los Angeles
Tanjim Hossain, University of Toronto
Nina Mazar, University of Toronto
Claire Tsai, University of Toronto
Min Zhao, University of Toronto
Chenbo Zhong, University of Toronto

We invite submissions of papers for the 15th biennial conference on Behavioral Decision Research in Management (#BDRM2016), to be held at the Rotman School of Management, Toronto, Canada, on June 9-11, 2016.

BDRM is the leading conference for behavioural research conducted in business schools. We encourage submissions of original work in all areas of behavioural research including, but not

limited to, the areas of decision making, consumer behaviour, experimental and behavioural economics, decision analysis, behavioural finance, organizational behaviour, negotiation, behavioural strategy, behavioural operations research, behavioural accounting, and medical and legal decision making.

We are glad to announce the following keynote speakers:

Ernst Fehr Professor of Economics and Vice-Chairman of the Department of Economics at University of Zurich, Director of the UBS Centre

Elke U. Weber Jerome A. Chazen Professor of International Business at Columbia Business School and Professor of Psychology and Earth Institute Professor at Columbia University

SUBMISSION INFORMATION AND DEADLINES FOR THE BDRM CONFERENCE

Submissions for the BDRM conference are due by December 30, 2015. Notification of acceptances will be sent in late March 2016.

Abstract should include a brief description of the research problem, the key methodology and assumptions, and a summary of major results and implications. Abstracts will be selected for oral presentation by blind review (no author names or affiliations should appear on the abstracts).

Abstracts should not exceed three (3) pages double-spaced, Times New Roman, font size 12, and can be submitted in Word or .pdf format. No math symbols should be used and tables and diagrams should be minimal.

Each participant may present only one paper. When submitting papers to this conference, you must agree to be available at any time on June 10 and June 11, 2016 to give your presentation. If you will not be available on one of these days, please arrange for a co-author to give the presentation. We will not consider date/time change requests for presentations.

We will be grouping four competitive papers into a single 75 minute session. Each author will have approximately 15 minutes to present their work. The last 15 minutes will be dedicated to questions.

Papers accepted by the reviewers will be conditionally accepted until at least one author registers for the conference.

All submissions will be conducted electronically through the conference website. The website is now open to submissions. The conference website provides additional information

about the conference, including accommodations: http://inside.rotman.utoronto.ca/bdrm2016/

Boulder Summer Conference on Consumer Financial Decision Making
May 22nd - 24th, 2016, St. Julien Hotel
Boulder, Colorado.
Abstract Submission Deadline December 12, 2015

Conference Overview
The Boulder Summer Conference in Consumer Financial Decision Making, now in its 7th year, is the world's foremost interdisciplinary conference for discussion of research on consumer financial decision-making. Our goal is to stimulate cross-disciplinary conversation and improve basic and applied research in the emerging area of consumer financial decision-making. This research can inform our understanding of how consumers actually make such decisions and how consumers can be helped to make better decisions by innovations in public policy, business, and consumer education. Please see the 2015 program on the conference website to see abstracts of research by scholars in economics, psychology, sociology, behavioral finance, consumer research, decision sciences, behavioral economics, and law. Our format allows a very high level of opportunity for conversation and interaction around the ideas presented. Submitting Abstracts for the 2016 Conference: Deadline December 12, 2015

To submit an extended abstract (1 page single spaced pdf), please visit the conference website and click on the Submit Paper Abstract link.

Please join us for the summer Society for Consumer Psychology (Division 23) Conference at the APA Convention, from August 4-7, 2016 in Denver. While all topics are welcome, we're particularly hoping to get a critical mass of work on consumer welfare and well-being, including decision making related to well-being, particularly in the food and financial domains, policy-relevant research, responses to and uses of technology, and underserved populations. The submission deadline for your 250-500 word summary is Tuesday, December 1, and recognition will be provided for the Best Paper in the Division. We'd love to see you there! Go to

this link for the full Call for Papers or http://apps.apa.org/ConvCall to submit (NOTE: you must first set-up an APA account if you have not done so already). Or, you can contact one of the track co-chairs: Cait Lamberton (clamberton at katz.pitt.edu) or Kelly Haws (kelly.haws at vanderbilt.edu).

Call for Papers: Society for Consumer Psychology Boutique Conference on Identity and Consumption

OVERVIEW
This boutique conference will bring together researchers working on identity-related consumption to share their most exciting and recent research, to foster new research ideas and collaborations, and to help develop and strengthen research on identity-related consumption. This conference is also designed to help galvanize a shared research identity among researchers interested in identity and consumption.

BASIC INFORMATION
Location: Chicago, Illinois
Date: July 21, 2016 (reception the evening of July 20, 2016)
Submission deadline: January 20, 2016
Notification date: February 20, 2016
Submission website: http://go.uic.edu/IDENTITY2016

ORGANIZERS
David Gal, University of Illinois at Chicago (davidgal at uic.edu)
Derek Rucker, Northwestern University (d-rucker at kellogg.northwestern.edu)
Blake McShane, Northwestern University (b-mcshane at kellogg.northwestern.edu)

Society for the Advancement of Behavioral Economics (SABE) sessions at the Western Economics Association International (WEAI) annual conference Portland, OR, June 29-July 3, 2016.

If you would like to present a paper or organize a session, please email me at jifcher at scu.edu by Friday, January 15, 2016.

Please include the following information:

To submit a paper: the paper title, abstract, and list of all authors (with affiliations, email, and mailing addresses).

To propose a session: session title, paper titles, abstracts, and lists of all authors (with affiliations, email, and mailing addresses).

All are invited to attend the 11th annual Judgment and Decision Making Pre-Conference at the Society for Personality and Social Psychology annual meeting will be held from 8:30am to 4:30 pm on January 28th, 2016 in San Diego. The pre-conference highlights the emerging nexus of social, personality, judgment, and decision making research.

The pre-conference will also feature a poster session, and we will offer a limited number of $200 travel reimbursements to undergraduate or graduate students who are first authors on accepted posters. Selected travel award winners will also be given the opportunity to present a 10-minute "data blitz" talk during the preconference. The deadline for poster submissions is December 1st, 2015

Our scheduled speakers include:
Devin Pope (University of Chicago)
Melissa Ferguson (Cornell)
Clayton Critcher (UC Berkeley)
Rebecca Ratner (University of Maryland)
Elanor Williams (UC San Diego)
Alex Imas (Carnegie Mellon University)
Barbara Mellers (University of Pennsylvania)

To register for the conference, or for more information, please visit the pre-conference website at: http://www.jdmpreconference.org

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The International Conference on Thinking is now accepting submissions. Date: August 4-6, 2016
Location: Brown University, Providence, RI, USA

This conference brings cognitive scientists, psychologists, philosophers, decision-making researchers, and others together every 4 years to discuss the latest research and ideas about

how people think. You can obtain information about the conference and submit a paper or symposium here: http://sites.clps.brown.edu/ict2016

The best submission by a student will receive The Student Award for Outstanding Scientific Contribution presented by Cognition, the International Journal of Cognitive Science

Keynote Speakers:
Cass Sunstein, Program on Behavioral Economics and Public Policy at Harvard Law School, former Administrator of the White House Office of Information and Regulatory Affairs
Nick Chater, Warwick Business School
Shaun Nichols, University of Arizona
Lance Rips, Northwestern University
Michael Tomasello, Max Planck Institute for Evolutionary Anthropology
Elke Weber, Columbia Business School

Invited Symposia:
Stephan Hartmann, Munich Center for Mathematical Philosophy
Barbara Spellman, University of Virginia
Michael Waldmann, Georg-Elias-M?ller-Institute for Psychology
A Festschrift symposium for David Over: Organized by Shira Elqayam, De Montfort University, and Igor Douven, University of Groningen

Conference Chair: Steven Sloman, Brown University

Program Committee Chair: David Lagnado, University College London, UK

Program Committee
Daniel Bartels, University of Chicago
Ulrike Hahn, Birkbeck, University of London
Joshua Knobe, Yale University
Tania Lombrozo UC Berkeley
Mike Oaksford, Birkbeck, University of London
Daniel Oppenheimer, UCLA
David Over, Durham University

We are pleased to announce the Fourth European Summer School 2016 on Computational and Mathematical Modelling of Cognition. Please distribute this to your graduate students,

post-docs, and colleagues who may be interested in learning about the computational, mathematical, and statistical aspects of cognitive modeling.

The two-week Summer School will take place in Northern Italy in July 2016. Further information is available below and at: http://sites.uci.edu/cmmc .

Background: Most areas of cognitive psychology have recognized the power of computational and mathematical models and have embraced their benefits for rigorous theorizing. One illustration of this trend is the growing popularity of Bayesian approaches to cognitive modelling.

This power comes, however, at a cost: The complexity of models and modelling techniques render it increasingly difficult for non-experts to acquire the necessary skills and then keep pace with developments. This Summer School is dedicated to introducing researchers to the basic techniques of computational and mathematical modelling from the ground up and in a hands-on manner. The instructors represent a broad range of expertise and are all research leaders in their field with extensive experience in teaching of modeling.

Faculty:
Stephan Lewandowsky (University of Bristol, UK)
Klaus Oberauer (University of Zurich, Switzerland)
Joerg Rieskamp (University of Basel, Switzerland)
Gordon Brown (University of Warwick, U.K.)
Simon Farrell (University of Western Australia)
Bob French(CNRS,UniversityofBurgundy,France)
Amy Criss (Syracuse University)
Casimir Ludwig (University of Bristol, U.K.)
Joachim Vandekerckhove (University of California, Irvine)
E. J. Wagenmakers (University of Amsterdam, Netherlands)

Cost: At the moment, the cost to students is 910 EUR including (a) twin share accommodation at the conference hotel from 10-24 July; (b) breakfast and dinner (but not lunch); and (c) all tuition. Stipends to reduce this cost may become available at a future point and will be announced in late January or February 2016.

We invite applications from researchers at all levels (graduate students, post-docs, and faculty), from anywhere in the world. Visit http://sites.uci.edu/cmmc for further details and to submit an application. Application deadline is 30 April 2016.

3 Jobs

A Post Doctoral position as HCRI Fellow is available at Brown's new Humanity-Centered Robotics Initiative (HCRI). The unique HCRI Fellows program brings disciplines together to collaborate in training the future generation of scholars developing and studying robotic technologies for human benefits. The goal is to attract talented early-career scientists and mentor them over an extended time frame (3-5 years) across two disciplines relevant to humanity-centered robotics, and integrate development of a sustained research effort with opportunities for mentored teaching in their of area of expertise.

HCRI Fellows are post-doctoral scholars with a commitment to master two disciplinary tracks and engage in Brown's unique interdisciplinary program of Humanity-Centered Robotics. The dual-discipline approach to training is a defining feature, in which HCRI Fellows are mentored in a pair of disciplines. Many pairings would be appropriate, such as Computer Science/Bio-Medical Sciences, Economics/Philosophy, Engineering/Cognitive Science. For the duration of the appointment, HCRI Fellows will be mentored by two appropriate faculty committed to the HCRI mission.

Qualifications

The successful candidate must hold a Ph.D. in Engineering, Computer Science, Cognitive Science, Psychology, or other related field and have a demonstrated commitment to cross-disciplinary work (master's degree in second discipline desired).

Apply at http://apply.interfolio.com/30377 Please upload your CV, a two-page statement of research interests pertinent to both disciplinary tracks, and the names of three references. Members of underrepresented minorities are particularly encouraged to apply. Starting date can be negotiated. Applications will be accepted until position has been filled.

General information about HCRI can be found at http://hcri.brown.edu

About Brown: www.brown.edu http://www.brown.edu/ Brown University is committed to fostering a diverse and inclusive academic global community; as an EEO/AA employer, Brown considers applicants for employment without regard to, and does not discriminate on the basis of, gender, race, protected veteran status, disability, or any other legally protected status.

The Department of Psychology at the UNIVERSITY OF SOUTH FLORIDA invites applications for a 9-month appointment of a tenure track scholar in LEARNING at the Assistant or Associate Professor level, with service to begin as early as August 7, 2016. We are particularly interested in scholars who investigate basic issues in human learning, broadly defined, using cognitive, neuroscientific, developmental, computational, or social methods in laboratory or applied settings. Applicants should show evidence of outstanding research and teaching. The successful applicant will be expected to establish an independent program of research that will garner extramural support, to supervise and mentor graduate students, to teach graduate and undergraduate classes, and to participate in departmental governance.

Job Requirements. Applicants at the Associate Professor level are expected to have extramural funding and an international reputation. Applicants must have the Ph.D. degree by the time of the appointment.

A review of the applications will begin on November 16, 2015. Applications received after November 16, 2015 may be reviewed and advanced, in cases of compelling merit, up to the conclusion of the search process.

Information and Application Process Instructions. Applicants should submit a statement describing their research program and teaching interests, vita, up to 5 reprints or preprints using our online application process at: this link

Three letters of recommendation should be sent directly to the Chair of the CNS Search Committee, Dr. Sandra Schneider, University of South Florida, Department of Psychology, 4202 E. Fowler Avenue, PCD 4118G, Tampa, FL 33620. The University of South Florida encourages applications from women and members of minority groups. According to Florida Law, applications and meetings regarding them are open to the public. For ADA accommodations, please contact Carrie Jewett (813-974-2438; jewett2 at usf.edu) at least five working days prior to need. USF is an Equal Opportunity Institution.

The Frank Batten School of Leadership and Public Policy at the University of Virginia invites applications from potential faculty members at all levels (assistant, associate, or full) for a tenured or tenure-track position to begin in fall 2016. The successful candidate will execute many of his or her teaching and service duties as the Academic Director of the Center for Leadership Simulation and Gaming. This exciting new center will integrate high-level computer-simulation gaming into the Batten School graduate and undergraduate

curricula. Growth of the Center's pedagogical reach and research capacity is one of the School's key strategic priorities. On the research side, the successful candidate's experience and interests may come from a variety of disciplines or backgrounds (including but not limited to public policy; leadership; education; political science; psychology or decision making; learning science; education technology; or data sciences). The candidate should have a track record of excellent disciplinary research relevant to public policy and/or leadership broadly defined.

As Academic Director, the successful candidate will pursue three aims. First, the Academic Director will work closely with the Center Director and other faculty members throughout the Batten School to integrate simulations into existing courses. Second, the Academic Director will take a lead role in writing and designing, running, and revising an end-of-year school-wide capstone exercise. Third, the Academic Director will work with faculty to measure and assess learning outcomes that come from these simulations. Experience designing, leading, evaluating, and publishing about large-scale games or simulations is highly desirable, but not necessary. The candidate should have a Ph.D. or equivalent academic credentials, or be on track to attaining the Ph.D. or relevant credentials by August 1, 2016. The candidate should also have experience or commitment to teaching undergraduate, graduate, and mid-career students. Finally, the candidate should demonstrate desire to be an active member of a multi-disciplinary professional school.

Built upon the strong foundation of one of the nation's top public universities, the Batten School combines rigorous training in policy analysis with a unique emphasis on the acquisition of leadership skills. The core faculty includes economists, political scientists, and psychologists, enriched by professors of practice who bring real-world policymaking expertise to the classroom. The School currently offers the two-year MPP degree, as well as an accelerated MPP program and an undergraduate major in public policy and leadership. The School also offers dual degree programs with the School of Medicine (MPP/ MPH), Darden School of Business (MPP/ MBA), and the School of Law (MPP/ JD). The successful candidate would have the potential for joint appointments with other academic units at U.Va.

To apply, visit https://jobs.virginia.edu search on posting number 0617903, and complete a candidate profile. Include a CV, contact information for three references, and a cover letter describing your research and teaching interests. For immediate consideration, please apply by January 14, 2016. The position will remain open until filled. The University of Virginia is an equal opportunity/affirmative action employer. Women, minorities, veterans and persons with disabilities are encouraged to apply.

JOB OPPORTUNITY: POSTDOCTORAL FELLOW POSITION
Starting on January 2016
Dynamic Decision Making Laboratory
Department of Social and Decision Sciences
Carnegie Mellon University
http://www.cmu.edu/ddmlab/

Applications are invited for a Postdoctoral Fellow position in the Dynamic Decision Making Laboratory (DDMLab: http://www.cmu.edu/ddmlab/) at Carnegie Mellon University. The post-doctoral fellow will be involved in projects related to Network Science, broadly defined. These projects aim at the study of the formation and behavior of networks departing from the individual behavior. Research will involve investigation of dynamic decision making, and the emergence, maintenance and reduction of trust and credibility with experience. The candidate should have a strong background on behavioral and computational research, and will work with Professor Gonzalez and collaborators from many other universities. The ideal candidate should have a Ph.D. in Psychology, Decision Sciences, or Human Factors Engineering, and should have broad research interests involving human behavior, learning, and decision making from the cognitive, social, and computational science perspectives. The applicant should have a strong behavioral and technical background in modeling (cognitive, mathematical, computational modeling), and must be interested in both, basic and applied areas of psychological research. Particular knowledge on Decisions from Experience, Behavioral Game Theory, Network theory from the experimental and computational perspectives are a plus. Technical skills in Matlab, R, and Python are ideal. Demonstrated writing ability of research manuscripts is required. The position is a one-year full time position with full benefits with possibility of renewal to a second year. The DDMLab is part of the Department of Social and Decision Sciences at Carnegie Mellon University, which is located in the Oakland neighborhood of Pittsburgh, Pennsylvania. Pittsburgh is one of America's most livable cities (http://www.cmu.edu/student-life/pittsburgh.shtml) and it has a strong university presence with over a dozen colleges and campuses and a great cultural scene.

Applicants should send a letter of interest, curriculum vitae, relevant journal articles, and three letters of reference before November 30, 2015. Please send electronic documents (Word, Pdf) to: coty at cmu.edu.

Carnegie Mellon is an equal opportunity/affirmative action employer. For more information on our Equal Employment/Affirmative Action Policy and our Statement of Assurance, go to: this link.

The Consumer Financial Protection Bureau is seeking an experienced researcher to lead the Decision Making and Behavioral Studies team within the Office of Research. This interdisciplinary team holds expertise spanning economics, psychology, and decision sciences, and conducts primary research to build foundational knowledge on behavioral science as well as provides input into policy projects.

The team designs and fields surveys; implements the current research agendas on disclosure and the dynamics of household balance sheets; supports rulemaking teams in developing and implementing policy; advises cross-agency teams on the design and evaluation of public-facing tools to support consumer financial decision-making; develops and conducts economic experiments in laboratory settings that contribute to foundational knowledge on consumer decision-making; and collaborates with financial services providers to conduct rigorous field trials of financial products and disclosures that have promising opportunities for consumers' finances and comprehension of financial products.

The ideal candidates will have a Ph.D. in economics, psychology, or other social sciences; demonstrated expertise in behavioral science through peer-reviewed journal articles and other publications; experience leading projects that incorporate primary data collection methods, including randomized controlled field trials, laboratory experiments, or surveys; and leadership and management experience.

We're currently soliciting interest prior to a full posting. To be notified when the posting becomes open for applications, please send us a note at jobs at cfpb.gov with "Section Chief, Behavioral Studies" in the subject line.

Heidi Johnson
Research, Markets, and Regulations
Consumer Financial Protection Bureau
consumerfinance.gov http://www.consumerfinance.gov/

The Sauder School of Business at the University of British Columbia (Vancouver Campus)

invites applications for a new professorship in the broad area of Business Ethics, an area that includes (but is not limited to) Strategy and Corporate Social Responsibility, Corporate Culture and Ethical Behavior, Ethical Leadership, Social Impact Investing, Business and Human Rights, and Social Entrepreneurship. Although we will consider applications at all levels of seniority, we are particularly interested in recruiting a scholar at the senior associate professor level. Applicants should have a record of high-quality research in a business-related field and should have completed a Ph.D. in a relevant discipline such as Business/Management, Economics, Psychology, Sociology, Political Science, or Philosophy. The position would be associated with a division within our existing research-based divisional structure (i.e., Accounting, Finance, Management and Information Systems, Marketing and Behavioural Science, Operations and Logistics, Organizational Behaviour and Human Resources, and Strategy and Business Economics). In addition to providing world-class research leadership, the successful applicant would also provide academic leadership to the Peter P. Dhillon Centre for Business Ethics, a new teaching, outreach, and research centre in the school.

Duties include developing and maintaining an active research program, teaching in one or more of the Bachelor of Commerce, MBA and Ph.D. programs, supervising Ph.D. students, as well as contributing to other teaching and administrative initiatives at the Sauder School of Business. Ideally, the successful applicant would be able to contribute to a core division within the School as well as provide interdisciplinary leadership around the themes of business ethics and the positive social impact of business. Teaching and service requirements are similar to other research-intensive universities.

The Sauder School of Business is part of the University of British Columbia (UBC) and attracts a high quality, diverse student body to its undergraduate, Masters, and Ph.D. programs. UBC is located in Vancouver, British Columbia, Canada, which is regularly listed as one of best places to live in the world. With a population of 2.5 million, greater Vancouver is a vibrant and culturally diverse metropolitan area situated between mountains and the Pacific Ocean on Canada?s west coast.

Subject to budgetary approval, the position starts July 1, 2016. UBC hires on the basis of merit and is committed to employment equity. We encourage all qualified persons to apply. We welcome applications from members of visible minority groups, women, Aboriginal persons, persons with disabilities, persons of minority sexual orientations and gender identities, and others with the skills and knowledge to engage productively with diverse communities.

However, Canadians and permanent residents of Canada will be given priority. Information regarding hiring is available on our website at: this link.

A completed application will include a cover letter, curriculum vitae, research papers (i.e., one or two recent published research papers and/or current working papers), a teaching dossier or record of teaching effectiveness, if applicable, and four reference letters. Applications should be sent to: Rita Quill via e-mail to rita.quill at sauder.ubc.ca. Review of applications will begin on November 30, 2015 and continue until the position is filled.

Applicants to faculty positions at the Sauder School of Business are asked to complete the following equity survey. The survey link for this ad is `https://survey.ubc.ca/s/SauderEmploymentEquity/` . Your participation is voluntary and anonymous. The information will not be used to determine eligibility for employment. The answers will be collated to provide data that can assist us in understanding the diversity of our applicant pool and identifying potential barriers to the employment of designated equity group members. This survey takes only a minute to complete. You may self-identify in one or more of the designated equity groups. You may decline to identify in any or all of the questions by choosing ?not disclosed.? Thank you in advance for your participation.

POST-DOC POSITION IN COGNITIVE PSYCHOLOGY

The Cognitive Psychology Group of Prof. Ronald Huebner seeks applications for 1 Post-Doc Position (Salary Scale 13 TV-L 100%) The successful candidate will join a DFG-funded research project concerned with human decision making. Areas of interest are visual attention, basic mental decision processes, incentives, and formal modelling.

Requirements Applicants should hold a doctoral degree in Psychology, Cognitive Science, or in a related field. They should have excellent written skills in English, solid methodological knowledge, and a strong dedication to science. Experience with R and Matlab, or other programming languages is desirable.

Starting dates and Application Details The position starts at January 1st, 2016, or later, and is available for three years. Applications (letter of motivation, CV, and letter of recommendation in one single document) should be sent to Prof. Dr. Ronald Huebner via e-mail (Ronald.Huebner at uni-konstanz.de). Review of applications will continue until the position is filled.

The University of Konstanz is an equal opportunity employer and tries to increase the number of women in research and teaching. It has been certified by the Hertie Foundation to be a family-friendly institution. The University of Konstanz encourages disabled persons to apply. They will be given preference if appropriately qualified (contact +49 (0) 7531 / 88 4895). Konstanz is a beautiful town located at the Lake Konstanz (Bodensee) near the Swiss border. Quality of life and health care meet the highest international standards.

Post-Doctoral Researcher in Marketing/Consumer Behavior
Washington University in St. Louis, Olin Business School

The Olin Business School at Washington University in St. Louis invites applications for a Post-Doc Researcher in the area of Marketing/Consumer Behavior. The selected candidate will have the opportunity to develop his/her research and collaborate with the behavioral faculty in the marketing area at Olin. The two-year position will also have minor administrative duties to support research functions, such as running the behavioral lab. In addition, teaching opportunities will be available, but teaching is not required.

The Olin Business School has a vibrant, multi-disciplinary, and growing behavioral group with faculty in the marketing (Steve Nowlis, Robyn LeBoeuf, Selin Malkoc, Joseph Goodman, and Cynthia Cryder), organizational behavior, finance, and strategy areas. More information on Olin faculty can be found here: http://www.olin.wustl.edu/EN-US/Faculty-Research/Faculty/Pages/Academic-Areas.aspx.

Required Qualifications: Applicants must have earned their Ph.D. or be close to completion.

Please apply on the Washington University in St. Louis jobs site: https://jobs.wustl.edu/ and search for Job ID #32286. Reviews of complete application packets will begin immediately. The deadline for submission is Monday, February 1, 2016.

Applications should include:
1) A vita (attached to online application)
2) A brief statement of purpose outlining your interests and goals (attached to online application)
3) 2 recommendation letters should be emailed to lrmeece at wustl.edu with referencing

Marketing Post-Doc in the subject line.

Please note: in order to attach materials to your application, you must EXIT the Wash U job site then log back in using your established username and password. Click on "Applications" then "Add Attachment" to upload your additional materials.

If you experience complications submitting your materials, please contact Lindsay Meece, Faculty Recruitment Coordinator, Washington University in St. Louis; Olin Business School at lrmeece at wustl.edu.

Olin Business School and Washington University in Saint Louis is an Affirmative Action/Equal Opportunity Employer and encourages women, minorities, dual career couples, and persons with disabilities to apply. Candidates from both within the USA and from outside the USA borders will be given full consideration.

The Psychology Department in the Faculty of Arts and Science at New York University invites applications for a tenure-track assistant professor position in decision-making, neuroeconomics, and/or reinforcement learning. The appointment is expected to begin September 1, 2016, pending budgetary and administrative approval.

We seek applicants with an outstanding record of research in the cognitive, economic, neural, and/or social aspects of human decision-making or closely related areas. Preference will be given to applicants with research that integrates multiple methodologies (e.g., behavior, fMRI, computational modeling). The ideal candidate will have the opportunity to build a collaborative research and teaching program within the Psychology Department and the Institute for the Interdisciplinary Study of Decision Making (http://www.neuroeconomics.nyu.edu).

To apply, see the Job Openings link on the NYU Psychology Department web site (http://www.psych.nyu.edu/). Review of applications will begin December 31st, 2015 and will continue until the position is filled. The electronic application should include a CV, statements of research (no more than four pages) and teaching interests (no more than two pages), at least three representative publications, and at least three letters of reference. New York University is an Affirmative Action/Equal Opportunity Employer.

At the University of Amsterdam, we have a full time post-doc vacancy. It has 80% research

and 20% teaching (in Economics and/or Psychology) for up to 4 years (starting in 2016). Here is a link for the official announcement, applications should be done via this link. We are looking for someone to join a project seeking to get a better understanding of the processes underlying corruption. Strong programming and analytical skills are needed, and those with a PhD in Psychology, Economics, or related fields are encouraged to apply.

For more information email Shaul Shalvi at s.shalvi at uva.nl

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LSE has an Assistant Professor post in Behavioural Science, in the Department of Social Policy. To learn more and apply please visit this link.

If you have informal enquiries please email Professor Paul Dolan at p.h.dolan at lse.ac.uk

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The School of Environment and Natural Resources http://www.senr.osu.edu at The Ohio State University invites applications for an Assistant or Associate Professor whose scholarly interests focus on the psychology of environmental decisions. The ideal candidate has core theoretical interests related to pro-social behavior, human well-being and/or behavioral change, and demonstrated interest in and ability to work as part of an interdisciplinary research team. The successful candidate will be expected to develop or have developed an extramurally-funded and internationally-recognized research program with strong theoretical and methodological grounding, provide graduate advising and instruction, contribute to undergraduate instruction and advising primarily in the Environmental Policy & Decision Making program, and provide professional and university service. This position is a full-time, 9-month, tenure-track position with research and teaching expectations.

The School of Environment and Natural Resources http://www.senr.osu.edu is an interdisciplinary academic unit dedicated to the use and management of natural resources in an economically efficient, environmentally compatible, and socially responsible manner. Faculty in SENR within the Environmental Social Sciences graduate specialization investigate environmental problems from such perspectives as psychology, political science, public policy, and sociology, and work collaboratively on cross-cutting research initiatives through the Environmental and Social Sustainability Lab http://ess.osu.edu . Our faculty publish broadly in both disciplinary journals and diverse, environmentally focused outlets, and are rewarded for working on interdisciplinary teams in applied contexts. Additionally, our fac-

ulty can hold courtesy appointments in complementary units on campus (e.g., The School of Communication, Department of Psychology). Depending on the candidate?s areas of expertise, a joint appointment between the School of Environment and Natural Resources and a relevant disciplinary unit on campus is possible.

This position is partially funded by Ohio State's Discovery Themes http://discovery.osu.edu Initiative, a significant faculty hiring investment in key thematic areas in which the university can build on its culture of academic collaboration to make a global impact. The successful candidate will join a highly collaborative interdisciplinary community of scholars in the Sustainable and Resilient Economy (SRE) program https://discovery.osu.edu/SRE including faculty from Social and Behavioral Sciences, Environmental Sciences, Business, Engineering and Public Policy. The SRE program seeks to advance sustainability science by developing a more holistic understanding of sustainable and resilient production and consumption systems, human-environment interactions, and innovations in sustainable technologies and governance. Successful applicants will be expected to participate in or lead collaborative teams and interdisciplinary research on sustainability and resilience topics.

Qualifications: Required qualifications include an earned doctoral degree in psychology, communication or an interdisciplinary environmental or natural resources related program with a focus in these areas; a research and publication record focused on the environment and behavior; expertise in quantitative methods and analysis; and demonstrated interest in working in interdisciplinary research teams. Preferred qualifications include faculty level experience; and a record of scholarship, or interest in developing a body of work related to resolving intertemporal tradeoffs in environmental decisions (e.g., affective forecasting to increase the weight placed on future outcomes) and/or incorporating behavioral models into coupled systems assessments of technology and/or policy impacts on sustainability (e.g. predicting boomerang effects and spillover in relation to adoption). Teaching and advising experience, and experience with research, teaching or mentoring programs focused on members of underrepresented groups is also preferred but not required.

Commitment to Diversity and Inclusion: The Ohio State University is committed to establishing a culturally and intellectually diverse environment, and encouraging all members of our learning community to reach their full potential. We are responsive to dual-career families and strongly promote work-life balance to support our community members through a suite of institutionalized policies. We are an NSF Advance Institution and a member of the Ohio/Western Pennsylvania/West Virginia Higher Education Recruitment Consortium. The Ohio State University is an equal opportunity/affirmative action employer. Qualified

women, minorities, Vietnam-era veterans, disabled veterans, and individuals with disabilities are encouraged to apply.

Salary/Support: Salary is dependent on qualifications and experience. The Ohio State University offers one of the most comprehensive benefits packages in the nation, which includes medical, dental, vision, and life insurance; tuition authorization; paid vacation and sick leave; ten paid holidays; and State Teachers Retirement System of Ohio (STRS) or an Alternative Retirement Program. A start-up package, including discretionary funding, will be provided.

Application: Send a curriculum vita and a letter of interest summarizing your qualifications, areas of expertise, research interests, teaching philosophy, and career goals. Please include a statement addressing how you match our required and/or preferred qualifications. Also include in the application packet digital copies of or links to three relevant publications. Provide contact information for three qualified references but do not have letters of recommendation sent until we request that you do so. Application materials (with the exception of letters of recommendation, which will be requested later) should be sent in a single PDF file as an email attachment to Dr. Robyn Wilson, Associate Professor and Search Committee Chair at ENRfacultySearchEnvPsych at osu.edu.

Initial consideration will be given to applications received by February 29, 2016. Review of applications will continue until the position has been filled.

The Department of Psychology at the University of Toronto at Scarborough invites applications for a tenure-track Assistant Professor position in Social Neuroscience, to begin in the Fall of 2016. We are interested in candidates who take a biological approach to social psychology (e.g., incorporating methods from neuroimaging, electrophysiology, endocrinology, genetics, etc.), but our primary focus is on research excellence. Therefore, we strongly encourage applications from excellent researchers in social psychology, broadly construed (this includes JDM!).

UTSC is one of three University of Toronto campuses. Social/personality researchers across the three campuses are in close contact, and the successful candidate will be joining this vibrant and fast-growing group. A tri-campus list of social/personality faculty can be found at http://www.sprgtoronto.org/ http://www.sprgtoronto.org/

For more details or to apply, please visit http://uoft.me/1501275.

The Department of Psychology at Colby College has a one-year faculty fellow position in Experimental Social Psychology beginning September 1, 2016. The faculty fellow teaches the equivalent of four courses across the academic year and has space and resources for engaging students in research. The successful candidate will be expected to teach with passion, to be engaged in an active and sustained program of research that contributes to the global effort to advance psychological knowledge, to involve Colby's exceptional undergraduates in that research, and to become an active and engaged member of our academic community. Teaching responsibilities include introductory and advanced courses in the candidate's area of research interest and participation in a team-taught introduction to psychology course. The ability to contribute to the department's methodology and statistics offerings is desirable. The specific area of research interest is open, but we are especially interested in candidates with research interests that would be compatible with and complementary to the current research programs in the department (for information please see our web site at `http://www.colby.edu/psychology`). The Ph.D. should be completed by the starting date.

Colby is a highly selective liberal arts college recognized for excellence in undergraduate education and close student-faculty interaction. Applicants should send a cover letter, curriculum vitae, statements of teaching and research interests, copies of publications or in-press manuscripts, and three letters of recommendation to Professor Martha E. Arterberry, Chair, Department of Psychology, Colby College, Waterville, ME 04901; Email: socialpsychsearch at colby.edu. Electronic submission of application materials is required. Review of applications will begin January 10, 2016, and will continue until the position is filled.

Colby is a private, coeducational liberal arts college that admits students and makes employment decisions on the basis of the individual's qualifications to contribute to Colby's educational objectives and institutional needs. Colby College does not discriminate on the basis of race, color, gender, sexual orientation, gender identity or expression, disability, religion, ancestry or national origin, age, marital status, genetic information, or veteran's status in employment or in our educational programs. Colby is an Equal Opportunity employer, committed to excellence through diversity, and encourages applications from qualified persons of color, women, persons with disabilities, military veterans and members of other underrepresented groups. Colby complies with Title IX, which prohibits discrimination on the basis of sex in an institution's education programs and activities. Questions regarding Title IX may be referred to Colby?s Title IX coordinator or to the federal Office of Civil Rights. For more information about the College, please visit our website: `http://www.colby.edu`.

We currently seek outstanding applicants whose research lies at the intersection of behavioural decision-making and neuroscience, and who are interested in studying the brain mechanisms that underlie decision-making. Specific interests of our group at present are the neural mechanisms that underlie social influences on decisions, in particular those underlying motivations of fairness, cooperation, and trust, as well as processing of risk and reward in decision-making. We are especially interested in applicants whose research can build bridges with existing strengths in computational approaches within the Donders Institute and also those who are interested in potential public policy applications of this work.

This research will be conducted within the Decision Neuroscience PI group led by Prof. Alan Sanfey at the Donders Institute for Brain, Cognition and Behaviour at Radboud University (Netherlands). The successful candidate will work closely with other members of our research group, and will supervise both Master's and PhD students. You will have the opportunity to regularly present your work at international conferences and meetings. Also, in order to develop your own research agenda, we will encourage and support you in applying for competitive career development fellowships towards the end of the project.

Applicants should have a PhD in a field related to cognitive neuroscience (e.g. experimental psychology, cognitive science, neuroscience). Candidates with a strong background in decision neuroscience and experience with advanced fMRI analyses, computational modelling, and/or econometrics are particularly encouraged to apply. Selection will be based on research interests and goals, conceptual expertise in decision neuroscience and familiarity with neuroimaging techniques, and personal track records in publication.

The Donders Institute for Brain, Cognition and Behaviour consists of the Centre for Cognition, the Centre for Cognitive Neuroimaging, and the Centre for Neuroscience. The mission of the Centre for Cognitive Neuroimaging - where our group is based - is to conduct cutting-edge fundamental research in cognitive neuroscience. Much of the rapid progress in this field is being driven by the development of complex neuroimaging techniques for measuring activity in the human brain - an area in which the Centre plays a leading role. The research themes cover central cognitive functions, such as perception, action, control, emotion, decision making, attention, memory, language, learning and plasticity. The Centre also aims to establish how the different brain areas coordinate their activity with very high temporal precision to enable human and animal cognition. The internationally renowned centre currently hosts more than 100 PhD students and postdoctoral researchers from more than 25 nationalities, offering a stimulating and multidisciplinary research environment. The cen-

tre is equipped with four MRI scanners (7T, 2x 3T, 1.5T), a 275-channel MEG system, an EEG-TMS laboratory, several (MR-compatible) EEG systems, and high-performance computational facilities. English is the lingua franca at the centre.

To apply, upload your materials by clicking the Apply button at the URL below. Applications should include the following attachments: -A short (one page) application letter
-Your CV including a list of publications (3 pages max.) and the names and contact details of two scientists who can provide references
-A summary of your research to date, including future research plans

Click here for more information

The department of Social and Decision Sciences (SDS) at Carnegie Mellon University is seeking applicants for a full-time, tenure track, position in behavioral decision research with strong training in psychology or behavioral economics. We are open to candidates with interests in theory, empirical and/or applied work, including lab experiments, field research, big data, and neuroscience. Applicants must have an outstanding research record or potential and candidates with interdisciplinary interests are encouraged to apply. We are especially interested in junior level candidates, but are open to applications from individuals at all levels. The appointment is expected to begin July 1, 2016. SDS is multi-disciplinary, including faculty trained in psychology, economics, mathematics, history, and industrial engineering. Several have joint appointments with other units, notably the Department of Engineering and Public Policy and the Heinz College of Public Policy and Information Systems. Current projects and faculty are described at the department's website: www.cmu.edu/dietrich/sds. SDS has particular strengths in behavioral decision research, behavioral economics, decision science, policy analysis, industrial organization, technological change, and social dynamics. Collaboration is a hallmark of the department and the university.

Carnegie Mellon University is an Affirmative Action/Equal Opportunity employer. We strongly encourage minorities, women, veterans and individuals with disabilities to apply.

Applicants should upload a letter of application stating research interests and teaching areas, curriculum vitae, one current research paper, and three letters of recommendation to: this link.

Application deadline is November 1st, 2015.

The College of Business at Stony Brook University in New York anticipates hiring for a full-time (tenure-track or tenured) position in Finance (open rank), preferably in the area of behavioral finance, experimental finance or financial decision making. The position is available beginning Fall 2016.

We are particularly interested in applicants from the JDM community. Several faculty from Stony Brook University and the Center for Behavioral Finance will be attending the SJDM annual meeting in Chicago, November 20-23. If you would be interested in arranging a short meeting in Chicago during the conference please submit a short cover letter, curriculum vita and up to 3 relevant publications or working papers to info at center-for-behavioral-finance.com in one PDF file on or before November 18. Details on the position are provided below.

The formal application process will open shortly (separate announcement to follow) and all applications received before December 6 will receive full consideration. Additionally there will be opportunities to interview for this opening at the 2016 American Economic Association meeting in San Francisco, January 3-5.

Details on the position:

Open Rank (Tenure-Track) Faculty Position in Behavioral Finance College of Business, Stony Brook University/SUNY (New York)

JOB DESCRIPTION: Duties include developing and/or maintaining an active research program aimed at making a significant contribution to the profession, teaching in the undergraduate, MBA, and Finance Ph.D. programs, as well as contributing to other teaching and administrative initiatives of the Finance Area and the College. Teaching and service requirements are similar to other research-intensive universities. The salary is competitive.

The position will be in the Center for Behavioral Finance CBF (www.center-for-behavioral-finance.org) and will also be associated with the Center for Behavioral Political Economy CBPE (http://www.stonybrook.edu/commcms/cbpe/).

The CBF, as an interdisciplinary research center, currently consists of five faculty members conducting highly competitive research in behavioral and experimental finance as well as financial decision making, and it seeks to expand further. The CBPE is an interdisciplinary

research center that includes approximately fifteen faculty affiliates and two laboratories dedicated to behavioral/experimental economics.

ABOUT THE UNIVERSITY AND COLLEGE: Stony Brook University, located 55 miles east of New York City on Long Island, is a public research university and member in the prestigious Association of American Universities. The College of Business is a dynamic business school with a particular strength in behavioral research over all disciplines. To learn more about the College of Business please visit our website at `http://www.stonybrook.edu/commcms/business/`

JOB QUALIFICATIONS: Candidates must have completed Ph.D. degree from a nationally or internationally recognized program in finance, economics or closely related field by the time the position starts. Interested candidates should have a strong record of (or considerable promise for) excellence in research and teaching on different levels. Preferred areas of research are behavioral finance, experimental finance, and financial decision making. On a senior level, additionally, a strong publication record in top-tier scholarly journals is required.

Postdoctoral Position: Decision Support for Sustainable Climate Risk Management
Earth and Environmental Systems Institute
The Pennsylvania State University, University Park Campus

A postdoctoral position is available in the Earth and Environmental Systems Institute at the Pennsylvania State University. Successful candidates will become part of an interdisciplinary research network on Sustainable Climate Risk Management (SCRiM, scrimhub.org). Centered at Penn State and linking 18 universities and five research institutions in six nations, SCRiM addresses the question: What are sustainable, scientifically sound, technologically feasible, economically efficient, and ethically defensible climate-risk management strategies? SCRiM catalyzes fundamental, mission-oriented, and transdisciplinary research to characterize climate risks and trade-offs associated with risk management instruments such as mitigation, adaptation, and geoengineering. The network provides unique opportunities for research, education, outreach, decision support, and professional development. SCRiM postdocs enjoy ample opportunities for transdisciplinary research collaboration as well as professional mentoring by a team of experts in relevant disciplines.

The successful candidate will join a transdisciplinary research team to support the social science analysis of two central areas of concern: (i) the role of values in climate change science

and risk management and (ii) how to improve values-informed decision making under deep uncertainty. Among other activities, the postdoctoral fellow will assist in developing climate risk management communication and decision support tools, and facilitate their testing and use in experimental and real-life settings. The ideal candidate would have experience designing and testing decision support tools, a strong background in a social or decision science field, and an appreciation of the role values play in decision making. An understanding of climate change mitigation, adaptation, and geoengineering strategies is desirable. Interests in decision making under uncertainty, integrated assessment, and in collaborations involving Earth scientists, statisticians, decision analysts, economists, and philosophers would be further advantages for applicants to this position.

The position is available immediately and will remain open until filled. Initial appointment will be for a period of one year, with excellent possibility of renewal for one or more additional years. The salary will be competitive, commensurate with experience, and will comply with Penn State University guidelines. Successful completion of a background check is required prior to employment.

To apply, visit https://psu.jobs/job/60928. Please include a letter of interest, a CV, reprints of two manuscripts, and contact information for three references with your application. For questions about the potential projects, please contact Dr. Nancy Tuana (ntuana at psu.edu) or Dr. Klaus Keller (klaus at psu.edu).

The Pennsylvania State University is committed to affirmative action, equal opportunity, and the diversity of its workforce.

The Woodrow Wilson School of Public and International Affairs and the Department of Psychology at Princeton University invite applications for a postdoctoral research position from individuals with a recent PhD degree in Psychology or related disciplines with behavioral and policy relevance. The position is offered for one year, with the possibility of a second year appointment, contingent upon satisfactory performance. In addition to carrying out his or her own research, the appointee often collaborates with one or more faculty members. The appointee will be expected to assist in the teaching of the "psychology and policy" course, including the evaluation of written work by masters students and leadership of discussion sections for the class. Appointees may also lead discussion sections for undergraduate courses given by the Psychology Department or the Woodrow Wilson School. Any teaching is contingent on sufficient enrollments and must be approved by the Dean of the Faculty. A

recent PhD degree in Psychology or related disciplines with behavioral and policy relevance is required. A background in behavioral decision research or social psychological research is a plus.

Applicants must apply online at https://jobs.princeton.edu requisition number: 1501010 and submit a CV, cover letter, and contact information for three references. This position is subject to the University's background check policy. Princeton University is an Equal Opportunity/Affirmative Action Employer and all qualified applicants will receive consideration for employment without regard to race, color, religion, sex, sexual orientation, gender identity, national origin, disability status, protected veteran status, or any other characteristic protected by law. For general application information and how to self-identify, see http://web.princeton.edu/sites/dof/ApplicantsInfo.htm.

The Psychology Department at Northeastern University (url) invites applications for a tenured/tenure-track faculty position in cognitive neuroscience to start in the fall of 2016. Rank is open (Assistant/Associate/Full Professor). We welcome applications from any area of cognitive neuroscience, broadly construed, but are especially interested in candidates who (1) will fit with existing strengths in language representation and processing; perception, categorization, reasoning, and decision making; and conceptual development; and/or (2) could contribute to a new campus-wide research initiative in healthy aging. Responsibilities will include teaching undergraduate and graduate courses and conducting an independent, externally-funded research program. Candidates should have a Ph.D. in psychology or a related field by the start of the appointment and a record of research commensurate with rank.

To apply, please go to the following: link. Applicants should be prepared to attach a cover letter, a curriculum vitae, a research statement, a teaching statement, and up to five representative publications. They should also be prepared to provide information, including an email address, for three references. The references will be contacted by the online recruitment system and asked to provide letters. Inquiries may be directed to Professor Neal Pearlmutter (n.pearlmutter at neu.edu), Search Committee Chair. (Note that all application materials must be submitted through the online recruitment system described above.) Review of applications will begin November 15, 2015 and will continue until the position is filled.

The Faculty of Business, Economics and Informatics of the University of Zurich seeks an Assistant Professor of Quantitative Marketing (non-tenure track)

Applications are invited for a non-tenure track position in marketing, starting in 2016. Candidates are required to hold a Ph.D. and are expected to conduct high-quality research in marketing with a focus on either a) social networks, quantitative marketing analytics, empirical quantitative modeling and/or Bayesian Econometrics, or b) social networks, empirical quantitative modeling and social customer relationship management. Candidates for profile b) should have worked already with large-scale consumer databases, and have a proven record of cooperation with organizations and firms. The applicability of research to organizations and firms is a crucial capability for this position. Furthermore, the successful candidate is expected to teach undergraduate, graduate and/or PhD students. Courses are taught in English and/or German.

The position is associated with the University Research Priority Program (URPP) on Social Networks. In order to strengthen the leading position of the University of Zurich in scientific research, the Executive board has defined eight upcoming research programs as one of its strategic areas of development for research and teaching activities. These programs are cross-faculty, inter-disciplinary and strongly support academic career development of young researchers. Through its educational and research objectives, the University of Zurich hopes to attract candidates with international exposure who are willing to contribute to its development as a strong center for academic research in marketing.

Interested candidates should send their motivation letter, curriculum vitae, a list of publications, recent publications and research papers, and three letters of recommendation. The application should be electronically submitted (as a single PDF file) to:

Prof. Dr. Harald Gall, Dean of the Faculty of Business, Economics and Informatics University of Zurich Raemistrasse 71, CH-8006 Zurich, Switzerland, quantmarketing at oec.uzh.ch.

The University of Zurich is an equal opportunity employer and strongly encourages applications from female candidates. The closing date for applications is October 30th, 2015.

Pompeu Fabra University (UPF), Barcelona, seeks to hire new faculty members to begin Fall 2016. We encourage candidates of any field, such as Accounting / Entrepreneurship / Human Resource Management / Judgment & Decision Making / Management Science /

Operations Research/ Organizational Behavior / Strategy / to apply, including those with interdisciplinary profiles. We are especially interested in new PhDs. We seek productive researchers who have the potential to become leading scholars in their fields of research.

Appointments will be joint between the Barcelona School of Management (BSM), and the Department of Economics and Business at Pompeu Fabra University. The Department of Economics and Business is one of the leading research centers in Europe and has consistently ranked in the top ten departments in Europe in terms of publications. The Barcelona School of Management is a new school within Pompeu Fabra University with an emphasis on management education based on research findings.

The faculty at Pompeu Fabra University have a very strong research orientation and are regular contributors to the top journals in their fields such as Administrative Science Quarterly, Management Science, Organization Science, Strategic Management Journal, Psychological Review, the Journal of Experimental Psychology: General, Psychological Science, the Journal of Applied Psychology, the Journal of Consumer Research, the Journal of Marketing Research, Journal of Marketing, Operations Research, or the Proceedings of the Academy of Sciences of the USA among others.

Please go to http://www.econ.upf.edu/en/ for more information about faculty research and publications. Internal research funding is generous. Pompeu Fabra University has an efficient behavioral laboratory with 20 interconnected workstations and a large subject pool (http://www.upf.edu/leex/). The university provides great flexibility to accommodate the candidates' teaching preferences.

Intellectual life is organized around a variety of weekly internal and external research seminars in the areas of Accounting, Management, Behavioral Decision Making, Microeconomics, Macroeconomics, Applied Economics, Industrial Organization, Finance, Statistics and Operations Research, and Economic and Business History.

Interested candidates should submit an ELECTRONIC application packet including a current vita, representative research papers or dissertation proposal, statements of research and teaching interests, and three letters of recommendation (letters of recommendation should include the applicant's first and last name), no later than October 31, 2015. Applications and letters of references should be submitted in electronic format here.

If you have questions about the position at UPF, please contact to Prof. Helena Ramalhinho (helena.ramalhinho at upf.edu or Prof. Gael Le Mens (Gael.Le-Mens at upf.edu)

4   Online Resources

SJDM Web site	www.sjdm.org
Judgment and Decision Making – The SJDM journal, entirely free and online	journal.sjdm.org
SJDM Newsletter – Current and archive copies of this newsletter	www.sjdm.org/newsletters
SJDM mailing list – List archives and information on joining and leaving the email list	SJDM mailing list
Decision Science News – Some of the content of this newsletter is released early in blog form here	www.decisionsciencenews.com
Decision Science News by email – One email per week	DSN by email