



Newsletter

<http://www.sjdm.org>

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2007-2008 Executive Board

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The SJDM Newsletter, published electronically four times a year (March, June, September, and December), welcomes short submissions and book reviews from individuals and groups. Essays should: i) be less than 400 words, ii) use inline citations and no reference list, iii) not include a bio (a URL or email is ok). If you are interested in reviewing books and related materials, please email Dan Goldstein. The best way to send your contribution is via email, or as an MS Word email attachment.

Advertising Rates: Advertising can be submitted to the editor. Inclusion of the ad and the space given to the ad is at the editor's discretion. The current charge is \$200 per page. Contact Dan Goldstein for details.

Address Corrections: Please keep your mailing and/or email address current. Address changes or corrections should be sent Bud Fennema. Reports of problems in receiving or opening the pdf file should be sent to the editor.

Society membership: Requests for information concerning membership in the Society for Judgment and Decision Making should be sent to Bud Fennema.

Announcements

Volunteers wanted to help with Judgment and Decision Making (the journal). Jon Baron needs people who are willing to do copy editing on short notice. Someone who is good with LaTeX would be helpful too. The former would be good for grad students who would find the articles of interest anyway. Jon Baron (Editor): baron at psych.upenn.edu

Joachim Krueger writes:

Robyn Dawes has had a tremendous impact on several areas of social psychology. His work was often ahead of its time. Robyn's ideas on perceived set relations, published in the early 1960s, anticipated work on inductive reasoning and stereotyping. His work on attitude measurement (early 70s) anticipated theories of "na?ve realism." His insights in social dilemmas were epochal and continue to flow. Robyn was never a mainstream social psychologist, if one can call him a social psychologist at all. Robyn was trained as a mathematical psychologist at Michigan, and he had a brush with clinical psychology. If you take a look at his work, you will agree with me that Robyn is one of the last renaissance men of the field. Not a hyphenated psychologist, but simply a psychologist.

At its 2005 convention, the APS honored Robyn with the daylong symposium. I gathered the fruits of that day, and more, in a Festschrift called "Rationality and social responsibility: Essays in honor of Robyn Mason Dawes" (Psychology Press, 2008). The book is not cheap, but if you are a member of the APS, you can get a healthy discount. Amazon has not put up the "look inside" option, so I want to share a brief preview:

There are chapters on judgment and decision making (Eric Gold, Hal Arkes, Jason Dana), philosophy of science (David Faust), social perception (Maya Bar-Hillel, Don Moore, JK), social dilemmas (Cristina Bicchieri, David Messick, Marilyn Brewer, applications of JDM (Baruch Fischhoff, Linnda Caporael), and more. Included is also a taped interview with Robyn (on DVD) called "Dawes unplugged."

Alan Reifman writes:

I am pleased to announce the posting of my second annual compendium of summer statistics and methodology workshops, being held across the U.S. in the coming months (see link below). If you know of others that I have not listed, please let me know.

<http://reifmanintrostats.blogspot.com/>

Call For Papers

International Journal of Forecasting: Special Issue on Decision Making and Planning under Low Levels of Predictability.

We invite you to submit a paper for a special issue on how to make decisions and plan (or formulate strategies) when our ability to forecast is low, or in some cases nonexistent.

During the last several decades it has become increasingly clear that there are a wide range of events that we cannot predict accurately or reliably. For instance, we now know that the forecasts of experts are not usually more accurate than those of simple models, which in turn are at least as accurate as the most statistically sophisticated ones in many cases. We also know that professional investors do not seem to perform better than making a random selection of stocks or bonds, and that past performance is not a good indication of future performance. The consequences of this for managing risk are severe. For instance, none of the consequential bank lending crises of the past decades, including the events in 1982 (Latin American lending), 1989–91 (real estate and savings and loans), 1997 (Asian contagion), and 2007 (subprime) were predicted even a couple of months in advance. These failures raise a lot of questions about the role and usefulness of forecasting. Finally, while uncertainty cannot be measured by standard methods that assume that errors are thin-tailed (normally distributed), independent of one another and constant, more sophisticated methods do not seem to produce more reliable results. This raises the question of what we can do practically to face future uncertainty realistically and rationally, and how we should manage our risks.

The editors are soliciting a broad range of papers covering all areas of social science (as well as some outside) including judgmental decision making, finance, business, government, medicine, risk management, and even earthquakes, floods and climate change; in fact, any area where our ability to forecast is limited while the resulting uncertainty is huge.

The critical question that this special issue aims to address is what we can do if we accept the serious limits of predictability in many situations and the huge uncertainty surrounding our future decisions and plans. It is therefore critical to consider and provide practical solutions for how we can live with such uncertainty without either being paralyzed by hesitation, or falling victims of the illusion of control by wrongly believing that we are able to forecast and pretending that uncertainty does not exist.

All contributions will be refereed and maintained at the usual IJF standards. Please refer to the guidelines for preparing papers for submission at <http://www.forecasters.org/pdfs/Guideforauthors.pdf>.

The deadline for first submissions is June 2008. Please contact one of the editors for inquiries concerning the suitability of a proposed paper. Special issue editors Spyros Makridakis INSEAD, France E-mail address: Spyros.Makridakis at gmail.com. Nassim Nicholas Taleb London Business School, UK E-mail address: nnt at theblackswan.org

Conferences

The **Society for Judgment and Decision Making** (SJDM) invites abstracts for symposia, oral presentations, and posters on any interesting topic related to judgment and decision making. Completed manuscripts are not required.

LOCATION, DATES, AND PROGRAM

SJDM's annual conference will be held at the Chicago Hilton in Chicago, IL during November 15-17, 2008. Early registration and welcome reception will take place the evening of Friday, November 14. Following the format established in the last few years, the schedule includes a full day on Saturday to make room for more presentations and for two keynote speakers.

SUBMISSIONS

The deadline for submissions is June 15, 2008. Submissions for symposia, oral presentations, and posters should be made through the SJDM website at <http://sql.sjdm.org>. Technical questions can be addressed to the webmaster, Alan Schwartz, at www.sjdm.org. All other questions can be addressed to the program chair, (also) Alan Schwartz, at alansz@uic.edu.

ELIGIBILITY

At least one author of each presentation must be a member of SJDM. Joining at the time of submission will satisfy this requirement. A membership form may be downloaded from the SJDM website at <http://www.sjdm.org>. An individual may give only one talk (podium presentation) and present only one poster, but may be a co-author on multiple talks and/or posters.

AWARDS

The Best Student Poster Award is given for the best poster presentation whose first author is a student member of SJDM.

The Hillel Einhorn New Investigator Award is intended to encourage outstanding work by new researchers. Applications are due July 1, 2008. Further details are available at <http://www.sjdm.org>.

The Jane Beattie Memorial Fund subsidizes travel to North America for a foreign scholar in pursuits related to judgment and decision research, including attendance at the annual SJDM meeting. Information and an application form can be found at <http://faculty.chicagosb.edu/joshua.klayman/more/BeattieInfo07.htm>.

Applications are due by July 16, 2008.

PROGRAM COMMITTEE

Alan Schwartz (Chair), George Wu, Melissa Finucane, Craig McKenzie, Yuval Rottenstreich, Michel Regenwetter, Gal Zauberman, Michael Birnbaum (SJDM president), Julie Downs (Conference Coordinator)

Members of the Society for Judgment and Decision Making (SJDM) are invited to submit abstracts for consideration for a special symposium on "Current Developments in Judgment and Decision Making" to be held at the 30th **Annual Meeting of the Society for Medical Decision Making** (SMDM) in Philadelphia, Pennsylvania on October 19-22, 2008.

The goal of this symposium is to present and discuss recent work in JDM that has not yet been widely applied or disseminated in medical decision making. A complementary symposium by members of SMDM will be presented at the 2008 SJDM meeting.

Three JDM speakers will be selected and will be joined by a discussant from SMDM. Up to \$1500 per speaker for travel and lodging to attend the SMDM meeting will be supported by a conference grant from the National Science Foundation Decision, Risk, and Management Program to Alan Schwartz (2008 SJDM program chair) and Sandy Schwartz (2008 SMDM program chair); complimentary registration for the SMDM meeting will be provided by SMDM.

Requirements for submitting an abstract in response to this call for papers:

- The abstract must be submitted, authored, and presented by a current (as of this announcement) member of the Society for Judgment and Decision Making.
- The presenter must be available to travel to Philadelphia to attend the SMDM meeting.
- Presentations should be 20 minutes long, not including time for questions/discussion.
- The final presentation must be prepared and submitted to the program chairs by September 1, 2008, to enable the discussant to prepare comments.
- The presenter must consent to videorecording, audiorecording, and transcription of the symposium for the world-wide web
- Abstracts should be submitted online at <http://smdm.sjdm.org> or <http://sjdm.smdm.org>. Submissions are due by June 15, 2008!

Abstracts will be reviewed by an ad hoc committee including members of the SJDM and SMDM program committees. Criteria for review include scientific and intellectual merit, and breadth and significance of the topic within the basic science of JDM. Preference will be given to speakers who do not typically attend the SMDM meeting. Speakers will be selected by July 1, 2008 and notified during the first week of July.

Questions about this call for papers should be directed to Alan Schwartz <alansz@sjdm.org>

NDM9 "NDM and Computers"

The 9th bi-annual **International Conference on Naturalistic Decision Making**, Covent Garden, London, UK, 23-26 June, 2009

Naturalistic Decision Making (NDM) encapsulates the problems and challenges associated with making decisions in demanding situations. These decisions are often dependent on, or supported by, computing technology. The conference will focus on contemporary research on NDM where interaction with computing technology is an essential feature. It would be interesting to hear of studies where computers have been both a hindrance, and benefit, to NDM. We would like the conference to contribute to our understanding of how computers might ultimately improve NDM. We also welcome reports of developments in NDM research, including: macro-cognition, cognitive task analysis, micro-macro relationships and alternative approaches.

A set of conference proceedings will be published and distributed at the conference. It will also be available electronically on CD. The best conference papers will be selected for further development and (subject to peer review) published in a special issue of the International Journal of Human Computer Interaction on Naturalistic Decision Making with Computers.

Important Dates:

Friday 3 Oct 2008 = Submission of Papers. Friday 28 Nov 2008 = Notify authors of accept / reject decision. Monday 9 Feb 2009 = Camera-ready Papers due. 23-26 Jun 2009 = NDM9 Conference

For more details, see:

<http://www.cs.mdx.ac.uk/research/idc/ndm9/>

The **Society for Consumer Psychology (SCP)** will be holding its Annual 2009 Winter Conference from February 12-14 at the Omni San Diego Hotel, San Diego, CA. The SCP conference provides opportunities for a high level of interaction among participants interested in the integration of psychology and consumer research. The 2009 conference will be held in the heart of the historic Gaslamp Quarter in San Diego, close to the California's second largest city's top sites and attractions (www.sandiego.org).

We are seeking proposals for original competitive papers, special topic sessions, and working papers for presentation at the conference. To encourage a diverse set of ideas and approaches to consumer psychology, the topic areas are not limited by a particular theme or application. We also welcome diverse methodologies, including experimental research, survey research, conceptual and/or theoretical developments, or other methods relevant to the study of consumer psychology.

SUBMISSION INFORMATION:

All submissions, reviewing, and notification regarding SCP 2009 will be conducted electronically through the conference website at SCP2009.org. The conference website will provide additional information about the conference as well as serve as an interface for authors and reviewers, eliminating the need for e-mail submissions.

SUBMISSION DEADLINE:

All submissions for competitive papers, special topic sessions and working papers are due by September 15, 2008. Notification of acceptances will be sent in early November, 2008.

HOTEL INFORMATION:

Omni San Diego Hotel, 675 L Street, San Diego, California 92101, Phone: (619) 231-6664, Fax: (619) 231-8060. Nestled in the heart of the historic Gaslamp Quarter across from the Convention Center, the Omni San Diego Hotel puts you close to the city's top sites and attractions. Explore Balboa Park, take a harbor cruise or catch a Padres MLB game at PETCO Park, connected to the hotel via a pedestrian skywalk. <http://www.omnihotels.com/FindAHotel/SanDiego.aspx>

CONFERENCE CO-CHAIRS

Competitive Papers, Working Papers, and Special Session Submissions: Alexander Chernev, Kellogg School of Management, Northwestern University; Shailendra Pratap Jain, Kelley School of Business, Indiana University. Poster Session Submissions: Michal Herzenstein, Lerner College of Business & Economics, University of Delaware.

If you have questions, please email the conference co-chairs at: coordinator@scp2009.org

Please be invited to submit a paper to the 2008 **NeuroPsychoEconomics Conference** in Munich, Germany. The conference will be held from October 9-10, 2008 at the Platzl Hotel, in Munich's Historic Old Town (Sparkassenstrasse 10, Munich, Germany 80331). Deadline for submissions is July 15, 2008. The conference theme of 2008 is: "Neuroeconomics, neuromarketing, and neurofinance - Advancing our understanding of decision making processes"

Manuscripts should combine concepts from neuroscience and/or psychology with problems of business and economics. Topics may include (but are not restricted to):

- Application of concepts and methods from neuroscience and/or psychology in solving business and economics problems (e.g., marketing, behavioral finance, organization science, management, and decision science)
- Analysis of interpersonal behavior (e.g., relationships between customer-supplier, supervisor-subordinate, and/or investor-firm) with the means of neuroscience and/or psychology
- Discussion of ethical and legal issues at the interface of psychology, neuroscience, and business and economics research
- Evaluation of the state of the field of research in neuroeconomics
- Presentation of state-of-the-art techniques for solving neuroeconomic problems

Empirical as well as conceptual manuscripts are welcome. Manuscripts can be written in English or German. The conference language will be English. Manuscripts submitted for the conference must not currently be under review, accepted for publication, or published elsewhere. Please see our website for details at <http://www.jnpe.org>

Fordham Council on Applied Psychometrics (FCAP)

Conference & Workshops

Bronx , New York

June 25-27, 2008

Please visit www.fordham.edu/fcap/conference to register for the conference, workshops, and on-campus accommodations.

CONFERENCE - June 26-27

Theme: Psychometrics: Applications, Training and the Need for Expertise

--Plenary speeches will be theme-based talks addressing the field of psychometrics and the current problems it faces.

--Paper and posters sessions on a variety of psychometric topics (see website for full conference program)

--Evening Reception – June 26

--Undergraduate student statistics information session – June 25

PLENARY SPEAKERS

Paul Holland, Ph.D., Educational Testing Service, retired

David Rindskopf, Ph.D., City University of New York

Charles Lewis, Ph.D., Fordham University

Michael Edwards, Ph.D., The Ohio State University

WORKSHOPS - June 25

An Introduction to SAS

Host: Wendi Wright, CTB/McGraw Hill

Full-day Session (9AM - 6PM)

Fee: \$100

The Introduction to SAS workshop will cover the basics for beginners. The workshop will follow Ron Cody's book - Learning SAS by Example.

The first half of the class will cover topics involved with Data Step Processing:

Introduction to SAS variable names and datasets, how SAS thinks, and a first program; Reading raw data from external files; Reading raw data from Excel; Creating and Accessing permanent SAS datasets and how to get information about the stored files; Creating formats and labels; Conditional and Iterative Processing (If, Select, Where, and Do statements); Using Dates in SAS; Subsetting and Combining SAS datasets (Set, Merge); Functions; Arrays

The second half of the workshop will focus on Presenting and Summarizing Your Data: Proc Print, Proc Report, Proc Freq, Proc Means, Proc Tabulate, ODS, Proc GChart/GPlot. An introduction to macros and SQL will be included if there is time at the end of the class.

An Introduction to R

Host: Keith Markus, John Jay College of Criminal Justice

Session I (9AM - 1PM)

This workshop will provide a general introduction to R that does not presuppose any prior familiarity with R. Topics will include installing R, the R environment, R preferences, R help and documentation, reading and writing data, creating and manipulating R objects, indexing complex R objects, working with data frames, statistical functions, descriptive statistics, simple graphs, classical statistics, and fitting general linear models, as time permits.

Advanced Statistical Analyses in R

Host: Keith Markus, John Jay College of Criminal Justice

Session II (2PM - 6PM)

This workshop will have two parts. The first part will explore R graphics in greater detail, building on the material covered in Workshop I. This will include using external syntax files to create complex graphs, and writing ad hoc R functions to create graphs. The second part will survey some of the packages available in R for estimating modern statistical models such as item response theory models, structural equation models, latent class models, and linear random coefficient models, as time permits.

This workshop will presuppose familiarity with R basics covered in the first workshop and some prior familiarity with the models discussed in the second half although prior facility with each of these models is not required.

**Notes:

- (1) If you enroll in one R Workshop session the fee is \$75. If you enroll in both sessions, the fee is \$100.
- (2) Workshop registrants do not have to attend or pay conference registration fees.

Funding Opportunity

Here is an opportunity to get some very fast small-scale (max \$30k) funding for the innovative diet-related project you've been contemplating. The USDA ERS (United States Department of Agriculture, Economic Research Service) has just funded a small grants program on behavioral economic strategies to promote healthy eating and obesity prevention.

A link to the RFP: <http://snipurl.com/2byg8>

Click on the "Application" tab and scroll down to get the document with instructions on how to apply, or you can download the instruction directly by clicking here:

<http://apply07.grants.gov/apply/UpdateOffer?id=7370>

The application procedure is very un-onerous – a three page proposal. You will have to fill out some Federal Government-related paperwork, but a graduate student at Carnegie Mellon, Jessica Wisdom, is available to help you out to make the process as easy as possible. Please contact her at jwisdom@andrew.cmu.edu if you are interested.

Note that the application deadline is very soon: July 3. But the decisions will be very quick, too, so that means you could be funded by late summer or early fall at the latest.

Interview

This spring, Lionel Page and Dan Goldstein had Bruno Frey out to come to speak at their London-based seminar series “Economics of Behaviour and Decision Making”, and took the opportunity to interview him. Seminar information is at http://www.decisionresearchlab.com/ebdm/?page_id=4

Dan Goldstein - You have been incredibly productive in your career, someone with 600 publications of various kinds and 18 books. You got your habilitation in 1969. So I'm just wondering, what are some of your secrets for being able to produce so much? When do you write? What do you not do that other people are doing? We all have the same number of hours in a year.

Bruno Frey - I think first of all I like to write, I like to do research. I like to find new topics. I walk through life always seeing things which might interest me. It might take a long time until something concrete comes out. Then I make my first sketch of what would be a problem. It takes months and months and when I fly or take the train, I keep thinking about it.

I do various things at the same time. So for instance now, the very newest thing I am working on is World Heritage. Who comes on the list? What site comes on the list? Is it perhaps unproductive to do that? All the funds go into the monuments on the list and it is possible the rest of culture loses. That's one of the questions.

I also worked on the assassination of politicians. That's an interesting topic too and almost no economists have worked on that. I mean physical assassination. One kind of assassination is physical—in some languages we call it *Attentat*, but the word doesn't exist in English, but I want to introduce it. In English you always have to say an attempted or successful assassination and I want to cover both. I want to find the determinants of who is attacked, and the corresponding effort to protect.

I also do research on awards: orders and decorations and things like that. In England it's of course very, very important, but in America, too. Americans have a huge amount of awards, you know The Best Teacher of the University or the month. Its incredible how it's exploded.

DG – What do you think about the effect of the Nobel Prize on the field of Economics?

BF – On the individuals it's rather negative. Afterwards, they're no longer so productive ...

Lionel Page – Is there evidence of that?

BF – Yes, yes, yes, there is some evidence of course, people differ but on average and there is a very nice paper on managers who were appointed Managers of the Year. Afterwards they performed much worse, because they want to write a book and do all kinds of things not related to their firm. So I look at awards, they are one of the incentives besides monitoring incentives. Then of course I try to do research on happiness.

DG – My question about the Nobel was about the field of Economics. So Economics is undeniably a very successful field. You go to almost every University, they'll have an economics department, or whereas a less successful fields often lack departments. Economics faculty tend to be well paid. Universities seem to put a lot of resources in to get the best economists because it's a signal of the overall quality of the university. A neighbouring field like Sociology may not get the same kind of respect. Do you think that has anything to do with the Nobel, or do you think it's just about the importance of Economics as a subject?

BF – No, it has to do with the Nobel, and that is very funny story, why the Nobel is being awarded to economists and why not to sociologists. I think it was more or less one or two persons, and after all it's financed by the Central Bank. Of course economists have a closer connection to the Central Bank people in Sweden than the Sociologists do.

I think it has raised the prestige of economics tremendously. I do not think that it has to do with the importance of economics as a discipline, because I am afraid we have problems there, but my discipline does not want to see the problem. It is the case that professional economists at universities and business schools are no longer very much in the centre of political debate. A Keynes or a Lord Robbins, etc., they were in the centre. Of course there are still some exceptions, but in general now economists working in banks (or finance people working in banks) are asked "what is the interest rate likely to be in the next month", "how is inflation going," etc.?

LP – I was thinking of what you said before about the negative effect of the Nobel prize. What do you think is the effect of tenure? I was wondering if there is maybe a negative of tenure. Is there evidence of this kind of thing?

BF – I rather like this long period in which one learns the trade of one's profession. One is socialized to the profession and then one gets tenure. In principle, I would argue that this should be the end of evaluations. Unfortunately, this is no longer true. I am fighting against evaluations. I think when people are well trained, afterwards one should leave them and tell them "ok, go ahead and work". You would have a larger variance (you would have some that wouldn't work any more, I perfectly admit that) but the others are then free to do what they like and can do long-run and different things. If you look at my research topics, where would I get approval? What group of economists would approve when I say I want to work on World Heritage? They say, he is crazy. When I say I want to work on awards or on orders, they would say "oh that's crazy". On happiness, "crazy, happiness doesn't exist" etc., etc. I say one must give things a little bit of time to develop.

DG – Is it fair to say your productivity has much to do with the fact that you're investigating pretty much just whatever it is you want to investigate?

BF – I am still one of those professors who is totally free to do what he wants. I do not have to get funds to do research. I am paid as a professor. I have some co-workers with whom I do the research, but I can decide on my own. Of course with my young collaborators, if they were are not interested, it wouldn't work at all, but I don't have to attract funds from outside and try to explain myself. How can I explain, in a new field, what will come out?

DG – Of course, where incentives are concerned, you have the freedom to do nothing if you want ...

BF – Yes, but I believe in intrinsic motivation, that essentially good scientists, good scholars are intrinsically motivated. They will work because they like to work. I couldn't get interested in a lot of subjects that economists do, especially when I know it's more or less dry and irrelevant. You know, I just wouldn't like to work on general equilibrium analysis. And I am probably very bad at it. So, I always try to find new topics. Afterwards, the Americans come with their brilliant educations and the English with their brilliant educations, and of course are better. Or let's say they are certainly better trained to do the things. So, I have to try to be a little bit original.

Jobs

Harvard's Kennedy School of Government is hiring a full time Research Technical Analyst for the new Bio-Behavioral Laboratory for Decision Research. The position is 1-year, but renewable for multiple years following a successful first year. It also carries full Harvard staff benefits.

Duties and Responsibilities:

The Research Technical Analyst will provide technical support for the experiments and analysis being performed in a Harvard laboratory that conducts decision research. The individual will be responsible for maintenance of all lab equipment, development of web applications and general technology support and trouble-shooting. Must be able to effectively develop HTML and PHP/MySQL web applications for lab researchers. Must have skills for maintaining the lab's website and working with researchers to program applications to support the lab's research and experiments. Responsible for maintaining and updating all Windows XP lab machines; coordinating with the IT Department for maintenance and upgrades of network systems; and operating and supporting the A/V system (security cameras, video cameras, digital video recorders, digital media and display monitors). The Research Technical Analyst will also have the opportunity to learn how to use and support the A/V system as well as equipment for physiologic data acquisition and analysis systems.

Basic Requirements:

Bachelors Degree along with a minimum of three years experience in PHP/MySQL development and CSS/XHTML and knowledge of two operating systems (Windows 2003 server and Linux). Additional requirements:

Excellent interpersonal, communication and organizational skills.

Preference for candidates with an interest in decision research and in working in an academic, fast-paced environment. Candidates who may aspire to obtaining a PhD in a decision-research related field (e.g., psychology, operation science, economics) with a desire to gain additional experience in a research setting; or an IT Professional oriented toward supporting behavioral research.

Interested parties should apply here:

http://jobs.harvard.edu/jobs/summ_req?in_post_id=38135

Commencing 1 November 2008 the University of Erfurt, Germany will award two doctoral scholarships via the Center of Empirical Research in Economic and Behavioral Sciences (CEREB) and one post-doctoral scholarship for women via the University of Erfurt.

The Center for Empirical Research in Economics and Behavioral Science (CEREB) is a collaboration of researchers in economics, psychology and organizational management. The members of the CEREB combine scientific theory and empirical methods in their work in order to answer important social questions. The researchers take advantage of synergies of interdisciplinarity and cooperate with international research facilities.

Deadline for applications is July 12th, 2008.

More information:

About CEREB: www.cereb.eu

About the scholarships: www.uni-erfurt.de/forschung/ausschreibung_en.html

Duke University's Fuqua School of Business invites applications for a two year Postdoctoral Fellowship in the area of Behavioral Decision Making. The postdoctoral fellow will work with Dr. John Payne, Dr. Jim Bettman and Dr. Mary Frances Luce on work related to the impact of emotion on decision making. Planned projects include experimental laboratory research addressing the interaction of different forms and sources of emotion with features of decision task environments.

Opportunities will exist to apply this research within medical and financial domains, depending in part on the interests of the applicant. Applicants should have training in experimental construction, design, and analysis as well as a high-quality, ongoing research stream. The position will provide opportunities to interact with faculty across the business school and allied departments at Duke University. No teaching is required. Salary amount is \$50,000; in addition, the post doc will have access to health, dental and retirement benefits. Candidates should submit a CV and selected papers, as well as statements of teaching and research interests, and they should arrange for three letters of recommendation to be sent. Review of applications will begin immediately and will continue until the position is filled.

Candidates are encouraged to have all materials submitted prior to July 1, 2008 to ensure full consideration. If interested, please email CV to mlyce@duke.edu.

Online Resources

SJDM Web site

<http://www.sjdm.org>

Judgment and Decision Making – The SJDM journal, entirely free and online

<http://journal.sjdm.org>

SJDM Newsletter – Current and archive copies of this newsletter

<http://www.sjdm.org/newsletters>

SJDM mailing list – List archives and information on joining the email list

<http://www.sjdm.org/mail-archive/jdm-society/>

Decision Science News – Some of the content of this newsletter is released early in blog form here

<http://www.decisionsciencenews.com>

Some of the content of the SJDM newsletter in Web log (blog) form at:

<http://www.decisionsciencenews.com>.

The reasons for this are several. Blogs facilitate: weekly instead of quarterly releases, instant revisions of time-sensitive content (e.g., conference deadline changes), and easy subscription via RSS newsreaders. The newsletter will continue to be published March, June, September, and December on the SJDM site in PDF form, as always.

Headlines from the blog can now be seen on the Society for Judgment and Decision Making home page in the left margin: <http://www.sjdm.org/>