

## Study 2 – Manipulation & Questionnaire

### Intertemporal choice part:

#### Pure gains condition (SS above, LL below version)<sup>1</sup> :

1 If you are faced with the following pairing options, which would you prefer:

- receive 54 CNY now
- receive 55 CNY in 117 days

2 If you are faced with the following pairing options, which would you prefer:

- receive 55 CNY now
- receive 75 CNY in 61 days

3 If you are faced with the following pairing options, which would you prefer:

- receive 19 CNY now
- receive 25 CNY in 53 days

4 If you are faced with the following pairing options, which would you prefer:

- receive 31 CNY now
- receive 85 CNY in 7 days

5 If you are faced with the following pairing options, which would you prefer:

- receive 14 CNY now
- receive 25 CNY in 19 days

6 If you are faced with the following pairing options, which would you prefer:

- receive 47 CNY now
- receive 50 CNY in 160 days

7 If you are faced with the following pairing options, which would you prefer:

- receive 15 CNY now
- receive 35 CNY in 13 days

8 If you are faced with the following pairing options, which would you prefer:

- receive 25 CNY now
- receive 60 CNY in 14 days

9 If you are faced with the following pairing options, which would you prefer:

- receive 78 CNY now
- receive 80 CNY in 162 days

10 If you are faced with the following pairing options, which would you prefer:

- receive 40 CNY now
- receive 55 CNY in 62 days

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<sup>1</sup> SS means smaller-but-sooner option; LL means larger-but-later option. For example, in item 1, “receive 54 CNY now” is SS and “receive 55 CNY in 117 days” is LL.

11 If you are faced with the following pairing options, which would you prefer:

- receive 11 CNY now
- receive 30 CNY in 7 days

12 If you are faced with the following pairing options, which would you prefer:

- receive 67 CNY now
- receive 75 CNY in 119 days

13 If you are faced with the following pairing options, which would you prefer:

- receive 34 CNY now
- receive 35 CNY in 186 days

14 If you are faced with the following pairing options, which would you prefer:

- receive 27 CNY now
- receive 50 CNY in 21 days

15 If you are faced with the following pairing options, which would you prefer:

- receive 69 CNY now
- receive 85 CNY in 91 days

16 If you are faced with the following pairing options, which would you prefer:

- receive 49 CNY now
- receive 60 CNY in 89 days

17 If you are faced with the following pairing options, which would you prefer:

- receive 80 CNY now
- receive 85 CNY in 157 days

18 If you are faced with the following pairing options, which would you prefer:

- receive 24 CNY now
- receive 35 CNY in 29 days

19 If you are faced with the following pairing options, which would you prefer:

- receive 33 CNY now
- receive 80 CNY in 14 days

20 If you are faced with the following pairing options, which would you prefer:

- receive 28 CNY now
- receive 30 CNY in 179 days

21 If you are faced with the following pairing options, which would you prefer:

- receive 34 CNY now
- receive 50 CNY in 30 days

22 If you are faced with the following pairing options, which would you prefer:

- receive 25 CNY now
- receive 30 CNY in 80 days

23 If you are faced with the following pairing options, which would you prefer:

- receive 41 CNY now
- receive 75 CNY in 20 days

24 If you are faced with the following pairing options, which would you prefer:

- receive 54 CNY now
- receive 60 CNY in 111 days

25 If you are faced with the following pairing options, which would you prefer:

- receive 54 CNY now
- receive 80 CNY in 30 days

26 If you are faced with the following pairing options, which would you prefer:

- receive 22 CNY now
- receive 25 CNY in 136 days

27 If you are faced with the following pairing options, which would you prefer:

- receive 20 CNY now
- receive 55 CNY in 7 days

**Pure gains condition(LL above; SS below version) :**

Delays and outcomes are consistent with Pure gains condition (SS above; LL below version), but the position of the options is reversed.

**Pure losses condition(SS above, LL below version) :**

1 If you are faced with the following pairing options, which would you prefer:

- pay 54 CNY now
- pay 55 CNY in 117 days

2 If you are faced with the following pairing options, which would you prefer:

- pay 55 CNY now
- pay 75 CNY in 61 days

3 If you are faced with the following pairing options, which would you prefer:

- pay 19 CNY now
- pay 25 CNY in 53 days

4 If you are faced with the following pairing options, which would you prefer:

- pay 31 CNY now
- pay 85 CNY in 7 days

5 If you are faced with the following pairing options, which would you prefer:

- pay 14 CNY now

pay 25 CNY in 19 days

6 If you are faced with the following pairing options, which would you prefer:

pay 47 CNY now

pay 50 CNY in 160 days

7 If you are faced with the following pairing options, which would you prefer:

pay 15 CNY now

pay 35 CNY in 13 days

8 If you are faced with the following pairing options, which would you prefer:

pay 25 CNY now

pay 60 CNY in 14 days

9 If you are faced with the following pairing options, which would you prefer:

pay 78 CNY now

pay 80 CNY in 162 days

10 If you are faced with the following pairing options, which would you prefer:

pay 40 CNY now

pay 55 CNY in 62 days

11 If you are faced with the following pairing options, which would you prefer:

pay 11 CNY now

pay 30 CNY in 7 days

12 If you are faced with the following pairing options, which would you prefer:

pay 67 CNY now

pay 75 CNY in 119 days

13 If you are faced with the following pairing options, which would you prefer:

pay 34 CNY now

pay 35 CNY in 186 days

14 If you are faced with the following pairing options, which would you prefer:

pay 27 CNY now

pay 50 CNY in 21 days

15 If you are faced with the following pairing options, which would you prefer:

pay 69 CNY now

pay 85 CNY in 91 days

16 If you are faced with the following pairing options, which would you prefer:

pay 49 CNY now

pay 60 CNY in 89 days

17 If you are faced with the following pairing options, which would you prefer:

- pay 80 CNY now
- pay 85 CNY in 157 days

18 If you are faced with the following pairing options, which would you prefer:

- pay 24 CNY now
- pay 35 CNY in 29 days

19 If you are faced with the following pairing options, which would you prefer:

- pay 33 CNY now
- pay 80 CNY in 14 days

20 If you are faced with the following pairing options, which would you prefer:

- pay 28 CNY now
- pay 30 CNY in 179 days

21 If you are faced with the following pairing options, which would you prefer:

- pay 34 CNY now
- pay 50 CNY in 30 days

22 If you are faced with the following pairing options, which would you prefer:

- pay 25 CNY now
- pay 30 CNY in 80 days

23 If you are faced with the following pairing options, which would you prefer:

- pay 41 CNY now
- pay 75 CNY in 20 days

24 If you are faced with the following pairing options, which would you prefer:

- pay 54 CNY now
- pay 60 CNY in 111 days

25 If you are faced with the following pairing options, which would you prefer:

- pay 54 CNY now
- pay 80 CNY in 30 days

26 If you are faced with the following pairing options, which would you prefer:

- pay 22 CNY now
- pay 25 CNY in 136 days

27 If you are faced with the following pairing options, which would you prefer:

- pay 20 CNY now
- pay 55 CNY in 7 days

**Pure losses condition(SS below; LL above version) :**

Delays and outcomes are consistent with Pure losses condition (SS above; LL below version), but the position

of the options is reversed.

**Sooner-gain and later-loss condition (Yes above; No below version) :**

1 Are you willing to “receive 54 CNY now and pay 55 CNY in 117 days”? Please choose the option to indicate your willingness.

- Yes
- No

2 Are you willing to “receive 55 CNY now and pay 75 CNY in 61 days”? Please choose the option to indicate your willingness.

- Yes
- No

3 Are you willing to “receive 19 CNY now and pay 25 CNY in 53 days”? Please choose the option to indicate your willingness.

- Yes
- No

4 Are you willing to “receive 31 CNY now and pay 85 CNY in 7 days”? Please choose the option to indicate your willingness.

- Yes
- No

5 Are you willing to “receive 14 CNY now and pay 25 CNY in 19 days”? Please choose the option to indicate your willingness.

- Yes
- No

6 Are you willing to “receive 47 CNY now and pay 50 CNY in 160 days”? Please choose the option to indicate your willingness.

- Yes
- No

7 Are you willing to “receive 15 CNY now and pay 35 CNY in 13 days”? Please choose the option to indicate your willingness.

- Yes
- No

8 Are you willing to “receive 25 CNY now and pay 60 CNY in 14 days”? Please choose the option to indicate your willingness.

- Yes
- No

9 Are you willing to “receive 78 CNY now and pay 80 CNY in 162 days”? Please choose the option to indicate your willingness.

- Yes

No

10 Are you willing to “receive 40 CNY now and pay 55 CNY in 62 days”? Please choose the option to indicate your willingness.

Yes

No

11 Are you willing to “receive 11 CNY now and pay 30 CNY in 7 days”? Please choose the option to indicate your willingness.

Yes

No

12 Are you willing to “receive 67 CNY now and pay 75 CNY in 119 days”? Please choose the option to indicate your willingness.

Yes

No

13 Are you willing to “receive 34 CNY now and pay 35 CNY in 186 days”? Please choose the option to indicate your willingness.

Yes

No

14 Are you willing to “receive 27 CNY now and pay 50 CNY in 21 days”? Please choose the option to indicate your willingness.

Yes

No

15 Are you willing to “receive 69 CNY now and pay 85 CNY in 91 days”? Please choose the option to indicate your willingness.

Yes

No

16 Are you willing to “receive 49 CNY now and pay 60 CNY in 89 days”? Please choose the option to indicate your willingness.

Yes

No

17 Are you willing to “receive 80 CNY now and pay 85 CNY in 157 days”? Please choose the option to indicate your willingness.

Yes

No

18 Are you willing to “receive 24 CNY now and pay 35 CNY in 29 days”? Please choose the option to indicate your willingness.

Yes

No

19 Are you willing to “receive 33 CNY now and pay 80 CNY in 14 days”? Please choose the option to indicate your willingness.

- Yes
- No

20 Are you willing to “receive 28 CNY now and pay 30 CNY in 179 days”? Please choose the option to indicate your willingness.

- Yes
- No

21 Are you willing to “receive 34 CNY now and pay 50 CNY in 30 days”? Please choose the option to indicate your willingness.

- Yes
- No

22 Are you willing to “receive 25 CNY now and pay 30 CNY in 80 days”? Please choose the option to indicate your willingness.

- Yes
- No

23 Are you willing to “receive 41 CNY now and pay 75 CNY in 20 days”? Please choose the option to indicate your willingness.

- Yes
- No

24 Are you willing to “receive 54 CNY now and pay 60 CNY in 111 days”? Please choose the option to indicate your willingness.

- Yes
- No

25 Are you willing to “receive 54 CNY now and pay 80 CNY in 30 days”? Please choose the option to indicate your willingness.

- Yes
- No

26 Are you willing to “receive 22 CNY now and pay 25 CNY in 136 days”? Please choose the option to indicate your willingness.

- Yes
- No

27 Are you willing to “receive 20 CNY now and pay 55 CNY in 7 days”? Please choose the option to indicate your willingness.

- Yes
- No



**Sooner-gain and later-loss condition (No above; Yes below version) :**

Delays and outcomes are consistent with Sooner-gain and later-loss condition (Yes above; No below version) , but the position of the options is reversed.

**Sooner-loss and later-gain condition (Yes above; No below version) :**

1 Are you willing to “pay 54 CNY now and receive 55 CNY in 117 days”? Please choose the option to indicate your willingness.

- Yes
- No

2 Are you willing to “pay 55 CNY now and receive 75 CNY in 61 days”? Please choose the option to indicate your willingness.

- Yes
- No

3 Are you willing to “pay 19 CNY now and receive 25 CNY in 53 days”? Please choose the option to indicate your willingness.

- Yes
- No

4 Are you willing to “pay 31 CNY now and receive 85 CNY in 7 days”? Please choose the option to indicate your willingness.

- Yes
- No

5 Are you willing to “pay 14 CNY now and receive 25 CNY in 19 days”? Please choose the option to indicate your willingness.

- Yes
- No

6 Are you willing to “pay 47 CNY now and receive 50 CNY in 160 days”? Please choose the option to indicate your willingness.

- Yes
- No

7 Are you willing to “pay 15 CNY now and receive 35 CNY in 13 days”? Please choose the option to indicate your willingness.

- Yes
- No

8 Are you willing to “pay 25 CNY now and receive 60 CNY in 14 days”? Please choose the option to indicate your willingness.

- Yes
- No

9 Are you willing to “pay 78 CNY now and receive 80 CNY in 162 days”? Please choose the option to

indicate your willingness.

- Yes
- No

10 Are you willing to “pay 40 CNY now and receive 55 CNY in 62 days”? Please choose the option to indicate your willingness.

- Yes
- No

11 Are you willing to “pay 11 CNY now and receive 30 CNY in 7 days”? Please choose the option to indicate your willingness.

- Yes
- No

12 Are you willing to “pay 67 CNY now and receive 75 CNY in 119 days”? Please choose the option to indicate your willingness.

- Yes
- No

13 Are you willing to “pay 34 CNY now and receive 35 CNY in 186 days”? Please choose the option to indicate your willingness.

- Yes
- No

14 Are you willing to “pay 27 CNY now and receive 50 CNY in 21 days”? Please choose the option to indicate your willingness.

- Yes
- No

15 Are you willing to “pay 69 CNY now and receive 85 CNY in 91 days”? Please choose the option to indicate your willingness.

- Yes
- No

16 Are you willing to “pay 49 CNY now and receive 60 CNY in 89 days”? Please choose the option to indicate your willingness.

- Yes
- No

17 Are you willing to “pay 80 CNY now and receive 85 CNY in 157 days”? Please choose the option to indicate your willingness.

- Yes
- No

18 Are you willing to “pay 24 CNY now and receive 35 CNY in 29 days”? Please choose the option to indicate your willingness.

- Yes
- No

19 Are you willing to “pay 33 CNY now and receive 80 CNY in 14 days”? Please choose the option to indicate your willingness.

- Yes
- No

20 Are you willing to “pay 28 CNY now and receive 30 CNY in 179 days”? Please choose the option to indicate your willingness.

- Yes
- No

21 Are you willing to “pay 34 CNY now and receive 50 CNY in 30 days”? Please choose the option to indicate your willingness.

- Yes
- No

22 Are you willing to “pay 25 CNY now and receive 30 CNY in 80 days”? Please choose the option to indicate your willingness.

- Yes
- No

23 Are you willing to “pay 41 CNY now and receive 75 CNY in 20 days”? Please choose the option to indicate your willingness.

- Yes
- No

24 Are you willing to “pay 54 CNY now and receive 60 CNY in 111 days”? Please choose the option to indicate your willingness.

- Yes
- No

25 Are you willing to “pay 54 CNY now and receive 80 CNY in 30 days”? Please choose the option to indicate your willingness.

- Yes
- No

26 Are you willing to “pay 22 CNY now and receive 25 CNY in 136 days”? Please choose the option to indicate your willingness.

- Yes
- No

27 Are you willing to “pay 20 CNY now and receive 55 CNY in 7 days”? Please choose the option to indicate your willingness.

- Yes

- No

**Sooner-loss and later-gain condition (No above; Yes below version) :**

Delays and outcomes are consistent with Sooner-loss and later-gain condition (Yes above; No below version) , but the position of the options is reversed.

**Real-world behavior and consequence part :**

28 Your gender:

- Male
- Female

29 How old are you?

\_\_\_\_\_ years old

30 What is your highest level of education (include candidate)?

- middle school diploma or below
- high school diploma / polytechnic school diploma
- Associate degree, occupational
- Bachelor's degree
- Master's degree or above

31 Your occupation:

- Full-time Student
- Production staff
- Salesperson
- Marketing / PR staff
- Customer service staff
- Administrative/support service staff
- Human resources staff
- Finance staff/ Auditor
- Officer/clerk
- Technical / R&D staff
- Management staff
- Teacher
- Consultant
- Professionals (e.g. accountants, lawyers, architects, medical staff, journalist, etc.)
- Other

32 How tall are you?

\_\_\_\_\_ cm (Please drop down to select a number)

33 How much do you weigh?

\_\_\_\_\_ kg (Please drop down to select a number)

34 About how many hours per week do you exercise?

\_\_\_\_\_hours (Please drop down to select a number)

35 Are you currently following a specific diet plan?

- No
- Yes

36 Do you use dental floss? If so, how often?

- Never
- Occasionally
- 1-2 times per month
- Almost every day
- At least once everyday

37 Over the past two years how often have you paid your bill (credit card, Ali credit pay, JD credit pay) in full, as opposed to paying less than the full amount? (Paying in full means carrying no debt to the next month's bill.)

- NA (don't have a credit card or other)
- Never pay in full
- Occasionally pay in full
- Sometimes pay in full
- Usually pay in full
- Always pay in full

38 Compared to your colleagues (If you are students, please compare to your students close to you), how much wealth have you accumulated?

- Less than all of my colleagues
- Less than most of my colleagues
- About average
- More than most of my colleagues
- More than all of my colleagues

39 Compared to your contemporaries, how much wealth have you accumulated?

- Less than all of my contemporaries
- Less than most of my contemporaries
- About average
- More than most of my contemporaries
- More than all of my contemporaries

40 Do you smoke cigarettes? If so, how often?

- Never
- Occasionally
- Sometimes
- Daily, or almost every day

41 Do you drink alcohol? If so, how often?

- Never

- Occasionally
- Sometimes
- Daily, or almost every day

42 Do you gamble (such as poker, mahjong, lottery ticket or bet)? If so, how often?

- Never
- Occasionally
- 2-5 times per month
- 6-10 times per month
- More than 10 times per month

43 On average, how often have you eaten junk food (fried food, curing food, processed meat, biscuit, soda, canned food, frozen desserts, grilled food) every week?

- Never
- Occasionally
- 1-2 times per week
- 3-5 times per week
- Daily, or almost every day

44 On average, how many hours do you spend using your phone and computer for entertainment and socializing (excluding work needs)?

- Never
- less than 1 hour
- 1-2 hours
- 2-4 hours
- 4-6 hours
- more than 6hours

45 Compared to your colleagues (If you are students, please compare to your students close to you), how much success have you achieved?

- Less than all of my colleagues
- Less than most of my colleagues
- About average
- More than most of my colleagues
- More than all of my colleagues

46 Compared to your contemporaries, how much success have you achieved?

- Less than all of my contemporaries
- Less than most of my contemporaries
- About average
- More than most of my contemporaries
- More than all of my contemporaries

47 Your annual household income is approximately (Yuan):

- less than 50,000
- 50,000-100,000

- 100,000-200,000
- 200,000-500,000
- 500,000-1,000,000
- more than 1,000,000

## 跨期选择部分：

### 纯收益任务(SS 在上, LL 在下版本)<sup>2</sup>：

1 如果您现在面临如下的配对选项，请选择您的偏好选项。

- 现在获得 54 元
- 117 天后获得 55 元

2 如果您现在面临如下的配对选项，请选择您的偏好选项。

- 现在获得 55 元
- 61 天后获得 75 元

3 如果您现在面临如下的配对选项，请选择您的偏好选项。

- 现在获得 19 元
- 53 天后获得 25 元

4 如果您现在面临如下的配对选项，请选择您的偏好选项。

- 现在获得 31 元
- 7 天后获得 85 元

5 如果您现在面临如下的配对选项，请选择您的偏好选项。

- 现在获得 14 元
- 19 天后获得 25 元

6 如果您现在面临如下的配对选项，请选择您的偏好选项。

- 现在获得 47 元
- 160 天后获得 50 元

7 如果您现在面临如下的配对选项，请选择您的偏好选项。

- 现在获得 15 元
- 13 天后获得 35 元

8 如果您现在面临如下的配对选项，请选择您的偏好选项。

- 现在获得 25 元
- 14 天后获得 60 元

9 如果您现在面临如下的配对选项，请选择您的偏好选项。

- 现在获得 78 元
- 162 天后获得 80 元

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<sup>2</sup> SS 指的是早而小的选项，LL 指的是晚而大的选项。比如在题 1 中，“现在获得 54 元”就是 SS 选项，“117 天后获得 55 元”就是 LL 选项。

10 如果您现在面临如下的配对选项, 请选择您的偏好选项。

- 现在获得 40 元
- 62 天后获得 55 元

11 如果您现在面临如下的配对选项, 请选择您的偏好选项。

- 现在获得 11 元
- 7 天后获得 30 元

12 如果您现在面临如下的配对选项, 请选择您的偏好选项。

- 现在获得 67 元
- 119 天后获得 75 元

13 如果您现在面临如下的配对选项, 请选择您的偏好选项。

- 现在获得 34 元
- 186 天后获得 35 元

14 如果您现在面临如下的配对选项, 请选择您的偏好选项。

- 现在获得 27 元
- 21 天后获得 50 元

15 如果您现在面临如下的配对选项, 请选择您的偏好选项。

- 现在获得 69 元
- 91 天后获得 85 元

16 如果您现在面临如下的配对选项, 请选择您的偏好选项。

- 现在获得 49 元
- 89 天后获得 60 元

17 如果您现在面临如下的配对选项, 请选择您的偏好选项。

- 现在获得 80 元
- 157 天后获得 85 元

18 如果您现在面临如下的配对选项, 请选择您的偏好选项。

- 现在获得 24 元
- 29 天后获得 35 元

19 如果您现在面临如下的配对选项, 请选择您的偏好选项。

- 现在获得 33 元
- 14 天后获得 80 元

20 如果您现在面临如下的配对选项, 请选择您的偏好选项。

- 现在获得 28 元
- 179 天后获得 30 元

21 如果您现在面临如下的配对选项, 请选择您的偏好选项。



- 现在获得 34 元
- 30 天后获得 50 元

22 如果您现在面临如下的配对选项，请选择您的偏好选项。

- 现在获得 25 元
- 80 天后获得 30 元

23 如果您现在面临如下的配对选项，请选择您的偏好选项。

- 现在获得 41 元
- 20 天后获得 75 元

24 如果您现在面临如下的配对选项，请选择您的偏好选项。

- 现在获得 54 元
- 111 天后获得 60 元

25 如果您现在面临如下的配对选项，请选择您的偏好选项。

- 现在获得 54 元
- 30 天后获得 80 元

26 如果您现在面临如下的配对选项，请选择您的偏好选项。

- 现在获得 22 元
- 136 天后获得 25 元

27 如果您现在面临如下的配对选项，请选择您的偏好选项。

- 现在获得 20 元
- 7 天后获得 55 元

**纯收益任务(LL 在上 ; SS 在下版本) :**

延迟和结果数量与纯收益任务(SS 在上 ; LL 在下版本)保持一致，但调换了选项的位置。

**纯损失任务(SS 在上 ; LL 在下版本) :**

1 如果您现在面临如下的配对选项，请选择您的偏好选项。

- 现在失去 54 元
- 117 天后失去 55 元

2 如果您现在面临如下的配对选项，请选择您的偏好选项。

- 现在失去 55 元
- 61 天后失去 75 元

3 如果您现在面临如下的配对选项，请选择您的偏好选项。

- 现在失去 19 元
- 53 天后失去 25 元

4 如果您现在面临如下的配对选项，请选择您的偏好选项。

- 现在失去 31 元
- 7 天后失去 85 元

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- 现在失去 14 元
- 19 天后失去 25 元

6 如果您现在面临如下的配对选项，请选择您的偏好选项。

- 现在失去 47 元
- 160 天后失去 50 元

7 如果您现在面临如下的配对选项，请选择您的偏好选项。

- 现在失去 15 元
- 13 天后失去 35 元

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9 如果您现在面临如下的配对选项，请选择您的偏好选项。

- 现在失去 78 元
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10 如果您现在面临如下的配对选项，请选择您的偏好选项。

- 现在失去 40 元
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- 现在失去 27 元
- 21 天后失去 50 元

15 如果您现在面临如下的配对选项，请选择您的偏好选项。

- 现在失去 69 元
- 91 天后失去 85 元

16 如果您现在面临如下的配对选项，请选择您的偏好选项。

- 现在失去 49 元
- 89 天后失去 60 元

17 如果您现在面临如下的配对选项，请选择您的偏好选项。

- 现在失去 80 元
- 157 天后失去 85 元

18 如果您现在面临如下的配对选项，请选择您的偏好选项。

- 现在失去 24 元
- 29 天后失去 35 元

19 如果您现在面临如下的配对选项，请选择您的偏好选项。

- 现在失去 33 元
- 14 天后失去 80 元

20 如果您现在面临如下的配对选项，请选择您的偏好选项。

- 现在失去 28 元
- 179 天后失去 30 元

21 如果您现在面临如下的配对选项，请选择您的偏好选项。

- 现在失去 34 元
- 30 天后失去 50 元

22 如果您现在面临如下的配对选项，请选择您的偏好选项。

- 现在失去 25 元
- 80 天后失去 30 元

23 如果您现在面临如下的配对选项，请选择您的偏好选项。

- 现在失去 41 元
- 20 天后失去 75 元

24 如果您现在面临如下的配对选项，请选择您的偏好选项。

- 现在失去 54 元
- 111 天后失去 60 元

25 如果您现在面临如下的配对选项，请选择您的偏好选项。

- 现在失去 54 元
- 30 天后失去 80 元

26 如果您现在面临如下的配对选项，请选择您的偏好选项。

- 现在失去 22 元
- 136 天后失去 25 元

27 如果您现在面临如下的配对选项，请选择您的偏好选项。

- 现在失去 20 元
- 7 天后失去 55 元

**纯损失任务(SS 在下 ; LL 在上版本) :**

延迟和结果数量与纯损失任务 (SS 在上 ; LL 在下版本) 保持一致, 但调换了选项的位置

**混合收益在先任务 (愿意在上 ; 不愿意在下版本)**

1 您是否愿意“现在获得 54 元, 117 天后失去 55 元”? 请选择下面相应选项表示您的意愿。

- 愿意
- 不愿意

2 您是否愿意“现在获得 55 元, 61 天后失去 75 元”? 请选择下面相应选项表示您的意愿。

- 愿意
- 不愿意

3 您是否愿意“现在获得 19 元, 53 天后失去 25 元”? 请选择下面相应选项表示您的意愿。

- 愿意
- 不愿意

4 您是否愿意“现在获得 31 元, 7 天后失去 85 元”? 请选择下面相应选项表示您的意愿。

- 愿意
- 不愿意

5 您是否愿意“现在获得 14 元, 19 天后失去 25 元”? 请选择下面相应选项表示您的意愿。

- 愿意
- 不愿意

6 您是否愿意“现在获得 47 元, 160 天后失去 50 元”? 请选择下面相应选项表示您的意愿。

- 愿意
- 不愿意

7 您是否愿意“现在获得 15 元, 13 天后失去 35 元”? 请选择下面相应选项表示您的意愿。

- 愿意
- 不愿意

8 您是否愿意“现在获得 25 元, 14 天后失去 60 元”? 请选择下面相应选项表示您的意愿。

- 愿意
- 不愿意

9 您是否愿意“现在获得 78 元, 162 天后失去 80 元”? 请选择下面相应选项表示您的意愿。

- 愿意
- 不愿意

10 您是否愿意“现在获得 40 元, 62 天后失去 55 元”? 请选择下面相应选项表示您的意愿。

- 愿意
- 不愿意

11 您是否愿意“现在获得 11 元, 7 天后失去 30 元”? 请选择下面相应选项表示您的意愿。

- 愿意
- 不愿意

12 您是否愿意“现在获得 67 元, 119 天后失去 75 元”? 请选择下面相应选项表示您的意愿。

- 愿意
- 不愿意

13 您是否愿意“现在获得 34 元, 186 天后失去 35 元”? 请选择下面相应选项表示您的意愿。

- 愿意
- 不愿意

14 您是否愿意“现在获得 27 元, 21 天后失去 50 元”? 请选择下面相应选项表示您的意愿。

- 愿意
- 不愿意

15 您是否愿意“现在获得 69 元, 91 天后失去 85 元”? 请选择下面相应选项表示您的意愿。

- 愿意
- 不愿意

16 您是否愿意“现在获得 49 元, 89 天后失去 60 元”? 请选择下面相应选项表示您的意愿。

- 愿意
- 不愿意

17 您是否愿意“现在获得 80 元, 157 天后失去 85 元”? 请选择下面相应选项表示您的意愿。

- 愿意
- 不愿意

18 您是否愿意“现在获得 24 元, 29 天后失去 35 元”? 请选择下面相应选项表示您的意愿。

- 愿意
- 不愿意

19 您是否愿意“现在获得 33 元, 14 天后失去 80 元”? 请选择下面相应选项表示您的意愿。

- 愿意
- 不愿意

20 您是否愿意“现在获得 28 元, 179 天后失去 30 元”? 请选择下面相应选项表示您的意愿。

- 愿意
- 不愿意

21 您是否愿意“现在获得 34 元, 30 天后失去 50 元”? 请选择下面相应选项表示您的意愿。

- 愿意
- 不愿意

22 您是否愿意“现在获得 25 元, 80 天后失去 30 元”? 请选择下面相应选项表示您的意愿。

- 愿意
- 不愿意

23 您是否愿意“现在获得 41 元, 20 天后失去 75 元”? 请选择下面相应选项表示您的意愿。

- 愿意
- 不愿意

24 您是否愿意“现在获得 54 元, 111 天后失去 60 元”? 请选择下面相应选项表示您的意愿。

- 愿意
- 不愿意

25 您是否愿意“现在获得 54 元, 30 天后失去 80 元”? 请选择下面相应选项表示您的意愿。

- 愿意
- 不愿意

26 您是否愿意“现在获得 22 元, 136 天后失去 25 元”? 请选择下面相应选项表示您的意愿。

- 愿意
- 不愿意

27 您是否愿意“现在获得 20 元, 7 天后失去 55 元”? 请选择下面相应选项表示您的意愿。

- 愿意
- 不愿意

#### **混合收益在先任务（不愿意在上；愿意在下版本）**

延迟和结果数量与混合收益在先任务（愿意在上，不愿意在下版本）保持一致，但调换了选项的位置

#### **混合损失在先任务（愿意在上；不愿意在下版本）**

1 您是否愿意“现在失去 54 元, 117 天后获得 55 元”? 请选择下面相应选项表示您的意愿。

- 愿意
- 不愿意

2 您是否愿意“现在失去 55 元, 61 天后获得 75 元”? 请选择下面相应选项表示您的意愿。

- 愿意
- 不愿意

3 您是否愿意“现在失去 19 元, 53 天后获得 25 元”? 请选择下面相应选项表示您的意愿。

- 愿意
- 不愿意

4 您是否愿意“现在失去 31 元, 7 天后获得 85 元”? 请选择下面相应选项表示您的意愿。

- 愿意
- 不愿意

5 您是否愿意“现在失去 14 元, 19 天后获得 25 元”? 请选择下面相应选项表示您的意愿。

- 愿意
- 不愿意

6 您是否愿意“现在失去 47 元, 160 天后获得 50 元”? 请选择下面相应选项表示您的意愿。

- 愿意
- 不愿意

7 您是否愿意“现在失去 15 元, 13 天后获得 35 元”? 请选择下面相应选项表示您的意愿。

- 愿意
- 不愿意

8 您是否愿意“现在失去 25 元, 14 天后获得 60 元”? 请选择下面相应选项表示您的意愿。

- 愿意
- 不愿意

9 您是否愿意“现在失去 78 元, 162 天后获得 80 元”? 请选择下面相应选项表示您的意愿。

- 愿意
- 不愿意

10 您是否愿意“现在失去 40 元, 62 天后获得 55 元”? 请选择下面相应选项表示您的意愿。

- 愿意
- 不愿意

11 您是否愿意“现在失去 11 元, 7 天后获得 30 元”? 请选择下面相应选项表示您的意愿。

- 愿意
- 不愿意

12 您是否愿意“现在失去 67 元, 119 天后获得 75 元”? 请选择下面相应选项表示您的意愿。

- 愿意
- 不愿意

13 您是否愿意“现在失去 34 元, 186 天后获得 35 元”? 请选择下面相应选项表示您的意愿。

- 愿意
- 不愿意

14 您是否愿意“现在失去 27 元, 21 天后获得 50 元”? 请选择下面相应选项表示您的意愿。

- 愿意
- 不愿意

15 您是否愿意“现在失去 69 元, 91 天后获得 85 元”? 请选择下面相应选项表示您的意愿。

- 愿意
- 不愿意

16 您是否愿意“现在失去 49 元, 89 天后获得 60 元”? 请选择下面相应选项表示您的意愿。

- 愿意
- 不愿意

17 您是否愿意“现在失去 80 元, 157 天后获得 85 元”? 请选择下面相应选项表示您的意愿。

- 愿意

不愿意

18 您是否愿意“现在失去 24 元, 29 天后获得 35 元”? 请选择下面相应选项表示您的意愿。

愿意

不愿意

19 您是否愿意“现在失去 33 元, 14 天后获得 80 元”? 请选择下面相应选项表示您的意愿。

愿意

不愿意

20 您是否愿意“现在失去 28 元, 179 天后获得 30 元”? 请选择下面相应选项表示您的意愿。

愿意

不愿意

21 您是否愿意“现在失去 34 元, 30 天后获得 50 元”? 请选择下面相应选项表示您的意愿。

愿意

不愿意

22 您是否愿意“现在失去 25 元, 80 天后获得 30 元”? 请选择下面相应选项表示您的意愿。

愿意

不愿意

23 您是否愿意“现在失去 41 元, 20 天后获得 75 元”? 请选择下面相应选项表示您的意愿。

愿意

不愿意

24 您是否愿意“现在失去 54 元, 111 天后获得 60 元”? 请选择下面相应选项表示您的意愿。

愿意

不愿意

25 您是否愿意“现在失去 54 元, 30 天后获得 80 元”? 请选择下面相应选项表示您的意愿。

愿意

不愿意

26 您是否愿意“现在失去 22 元, 136 天后获得 25 元”? 请选择下面相应选项表示您的意愿。

愿意

不愿意

27 您是否愿意“现在失去 20 元, 7 天后获得 55 元”? 请选择下面相应选项表示您的意愿。

愿意

不愿意

#### **混合损失在先任务（不愿意在上；愿意在下版本）**

延迟和结果数量与混合损失在先任务（愿意在上；不愿意在下版本）保持一致，但调换了选项的位置。



## 现实生活行为与结果部分：

28. 您的性别是：

- 男 女

29. 您的年龄(周岁)是：

\_\_\_\_\_

30. 到目前为止，您的最高学历(包括在读)是：

- 初中及以下  
高中 / 中专 / 技校  
大学专科  
大学本科  
研究生及以上

31. 您目前从事的职业：

- 全日制学生  
生产人员  
销售人员  
市场/公关人员  
客服人员  
行政/后勤人员  
人力资源  
财务/审计人员  
文职/办事人员  
技术/研发人员  
管理人员  
教师  
顾问/咨询  
专业人士(如会计师、律师、建筑师、医护人员、记者等)  
其他

32. 您的身高（厘米）是：

\_\_\_\_\_（请下拉选择数字）

33. 您的体重（千克）是：

\_\_\_\_\_（请下拉选择数字）

34. 您每周进行体育锻炼的时间（小时）大概是：

\_\_\_\_\_（请下拉选择数字）

35. 您现在有没有遵循特定的饮食计划：

- 没有 有

36. 您是否使用牙线？如果使用，平时使用的的情况是：

- 从不使用

- 偶尔使用
- 每周使用 1-2 次
- 每周基本天天使用
- 每天至少使用一次

37. 在过去的两年里，您按时全部归还借贷债务(信用卡，借贷平台，花呗，京东白条等)的情况是(全部归还指这个月没有债务拖到下个月，避免产生滞纳金或进行再分期)：

- 没有使用过借贷工具
- 从来不全部还款
- 偶尔全部还款
- 有时全部还款
- 经常全部还款
- 总是全部还款

38. 相比于您周边的同事（如果您是在校学生，请与您的周边同学相比），您认为您储蓄的情况是：

- 少于所有同事
- 少于大部分同事
- 与大部分同事差不多
- 多于大部分同事
- 多于所有同事

39. 相比于您的同龄人，您认为您储蓄的情况是：

- 少于所有同龄人
- 少于大部分同龄人
- 与大部分同龄人差不多
- 多于大部分同龄人
- 多于所有同龄人

40. 您是否吸烟？如果吸烟，平时吸烟的情况是：

- 从不吸烟
- 偶尔吸烟
- 有时抽烟
- 每天，或者几乎每天都吸烟

41. 您是否喝酒？如果喝酒，平时喝酒的情况是：

- 从不喝酒
- 偶尔喝酒
- 有时喝酒
- 每天，或者几乎每天都喝酒

42. 您是否参与赌博(包括玩扑克、打麻将、购买彩票、投注体育等)？如果赌博，平时赌博的情况是：

- 从不赌博
- 偶尔赌博
- 大约每月 2-5 次
- 大约每月 6-10 次
- 每月 10 次以上

43. 通常您每周食用垃圾食品（包括：油炸类食品、腌制类食品、加工类肉食品、饼干类食品、汽水可乐类饮料、方便类食品、罐头类食品、话梅蜜饯果脯类食品、冷冻甜品类食品、烧烤类食品）的情况是：

- 从不食用
- 偶尔食用
- 大约每周 1-2 次
- 大约每周 3-5 次
- 每天，或者几乎每天都食用垃圾食品

44. 通常您平均每天使用手机和电脑用于娱乐和社交(除去工作需要)的时间大概是：

- 从不使用
- 1 小时及以下
- 1 小时-2 小时
- 2 小时-4 小时
- 4 小时-6 小时
- 6 小时以上

45. 相比于您周边的同事（如果您是在校学生，请与您的周边同学相比），您认为您目前成功的程度是：

- 低于所有同事
- 低于大部分同事
- 与同事们差不多
- 高于大部分同事
- 高于所有同事

46. 相比于您的同龄人，您认为您目前成功的程度是：

- 低于所有同龄人
- 低于大部分同龄人
- 与大部分同龄人差不多
- 高于大部分同龄人
- 高于所有同龄人

47. 您的家庭年收入大概是(单位：元)：

- 5 万及以下
- 5 万到 10 万
- 10 万到 20 万
- 20 万到 50 万
- 50 万到 100 万
- 100 万及以上