## Calendar Mindset: Scheduling Takes the Fun Out and Puts the Work In

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## ABSTRACT

People live increasingly scheduled lives. While scheduling is beneficial for work and chores (Macan 1994; Milkman et. al 2012), we find a detriment of scheduling leisure. We show that scheduling leads leisure to feel more like work, reducing both excitement and enjoyment.

THEORETICAL FRAMEWORK


## STUDIES 1-7

Scheduled (vs. Impromptu) Leisure Feels like Work
Impromptu: Imagine that it is Wednesday evening and you are ending your meeting on campus. You run into a friend you would like to catch up with. You discuss grabbing froyo on campus and start heading there.

Scheduled: Imagine that it is Monday morning. While on your way to your first class you run into a friend you'd like to catch up with. You discuss grabbing froyo Wednesday and agree to meet up at 8:00pm.

Please add this plan to your calendar now.
Work Measure: subset of effortful, chore, obligation, commitment, constraining, and like work

Effect holds when...
Study 2: Calendar shown is free (vs. busy) Study 3: Activity is recurring (vs. one-time) Study 4: Activity is special (vs. mundane) Study 5: Activity is self (vs. friend) initiated Study 6: Activity is solitary (vs. social) Study 7: Activity is leisure, but not work

## STUDIES 9-10

Specific (vs. Rough) Scheduling Reduces Retrospective Utility

Participants recalled the last movie they saw in theaters and were then classified into three groups:

Specifically Scheduled: Those who had scheduled the specific time for the movie on their calendar in advance.

Roughly Scheduled: Those who had planned ahead without setting specific times for the movie on their calendar.

Impromptu: Those who had not set the date and time for the movie more than a couple hours in advance.

All participants then rated how enjoyable the movie was.


## STUDY 11

Scheduling Reduces Experienced Utility through Work

Participants chose an entertaining video to watch. Half watched their video impromptu and half scheduled their video for the next few days. Everyone rated their enjoyment and work construal for their experience.


Participants who scheduled the video enjoyed it less.
This was mediated through greater work construal.

## STUDY 12

## Full Conceptual Model of Scheduling

Participants imagined playing Frisbee on campus either impromptu or scheduled.

They rated free-flow (free-flowing, flexible $\alpha=.90$ ), work construal and anticipation utility (excited, thrilled, looking forward, resentful ${ }^{R}$, reluctant ${ }^{R}$, unenthusiastic $\alpha=.90$ ) for the activity.


Study 12 demonstrates our full conceptual model, whereby: Scheduling $\rightarrow$ Free-flow $\rightarrow$ Work $\rightarrow$ Utility

## DISCUSSION

- Scheduling imposes temporal structure, which makes leisure activities feel less free-flowing, leading to increased work construal and lower utility for leisure
- This effect holds for diverse leisure activities, both experienced and imagined
- We contribute to the literature on planning and intertemporal outcomes while also providing implications for well-being and happiness from leisure

Control: You will try to sign up for two activities and have a picnic in between.

Structured: You will try to sign up for an activity from 12:30-2:00pm, another from $3: 00-4: 30 \mathrm{pm}$, and have a picnic in between.


When an impromptu task is structured, it feels more like a scheduled task.

[^0]
[^0]:    Choi, J., \& Fishbach, A. (2011). Choice as an End versus a Means. Journal of Marketing Research, 4833, 544 - 554.
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